

FIG. 1A

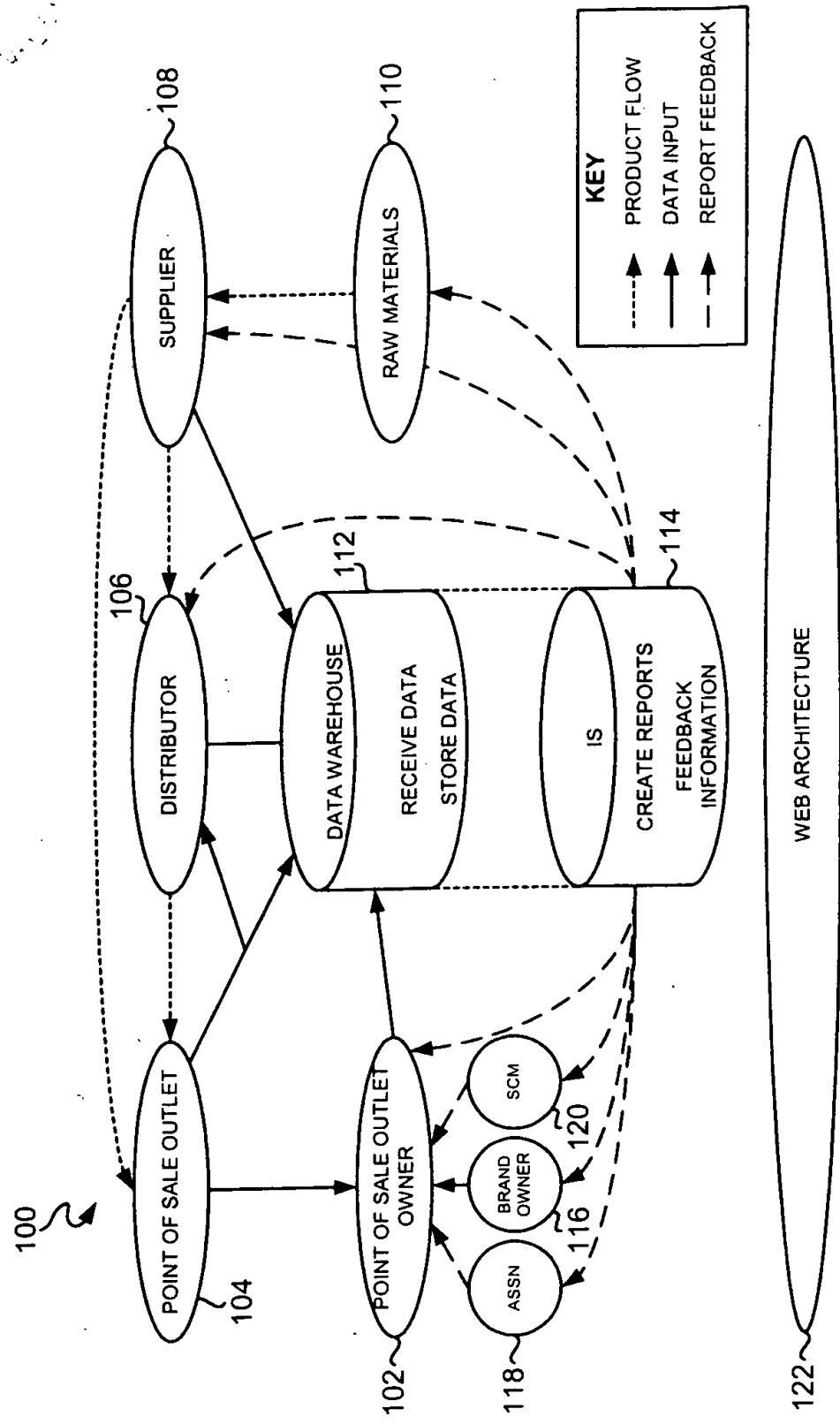
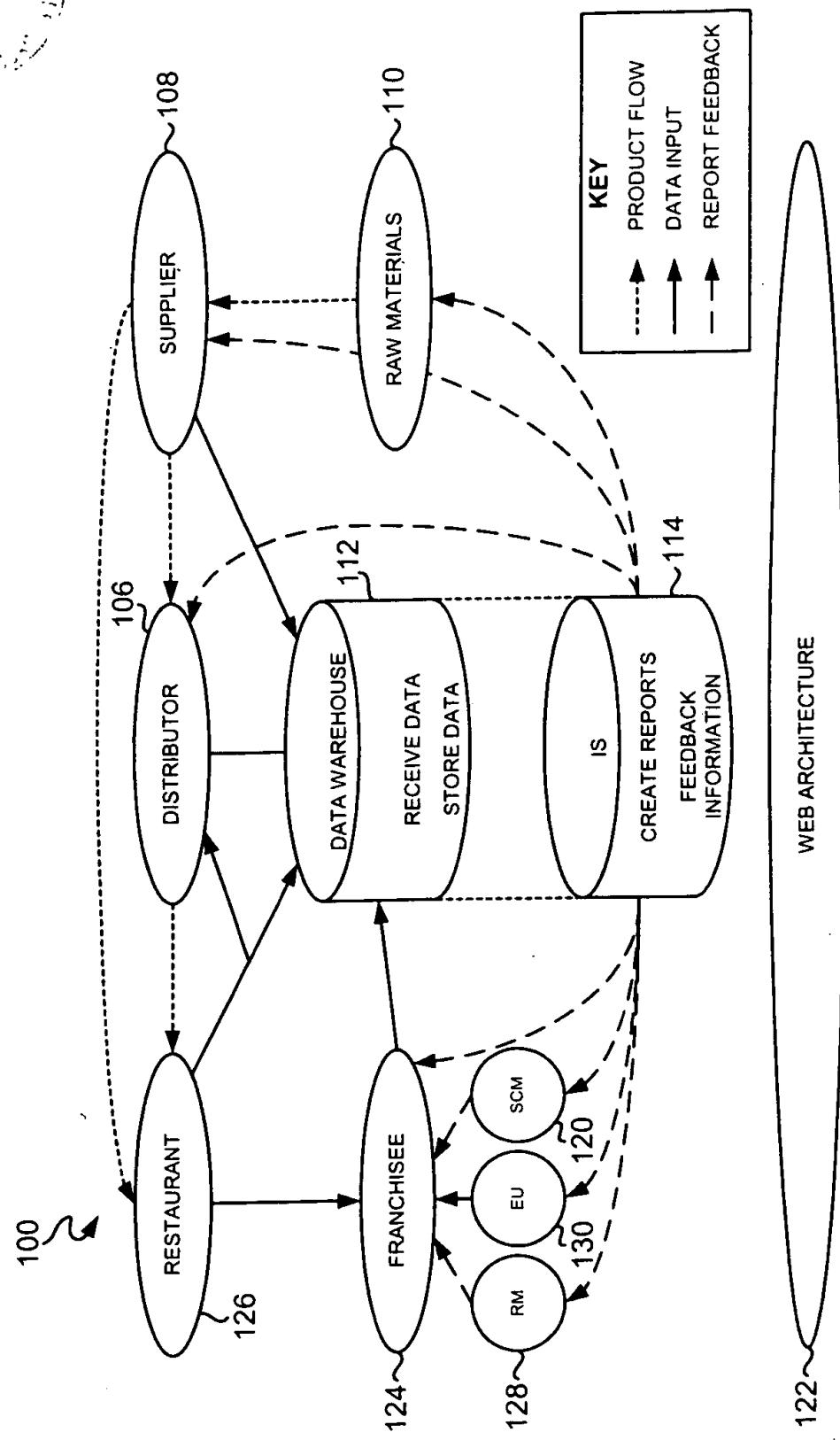


FIG. 1A

**FIG. 1B**

09315727 - 070693

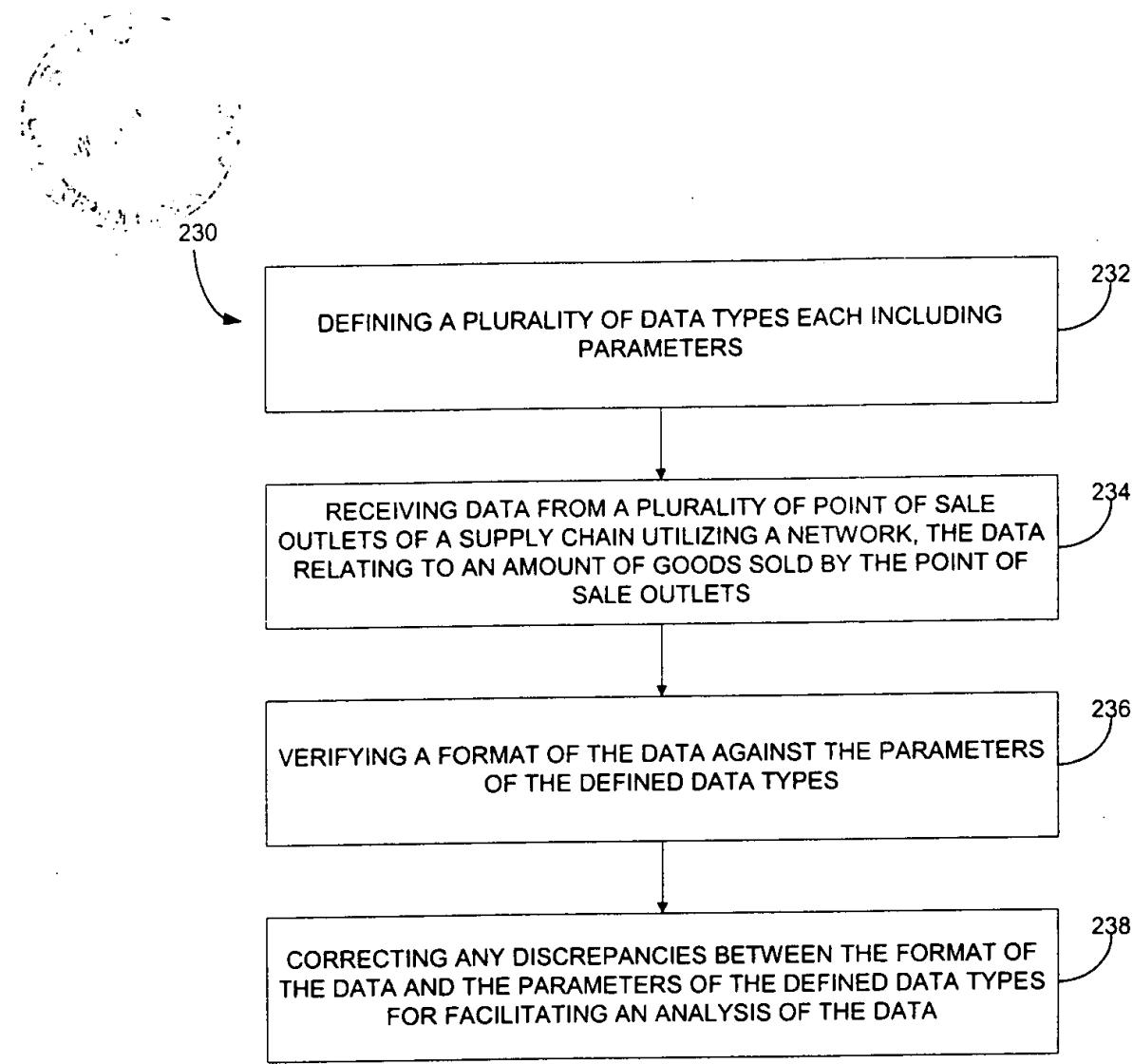


FIG. 2

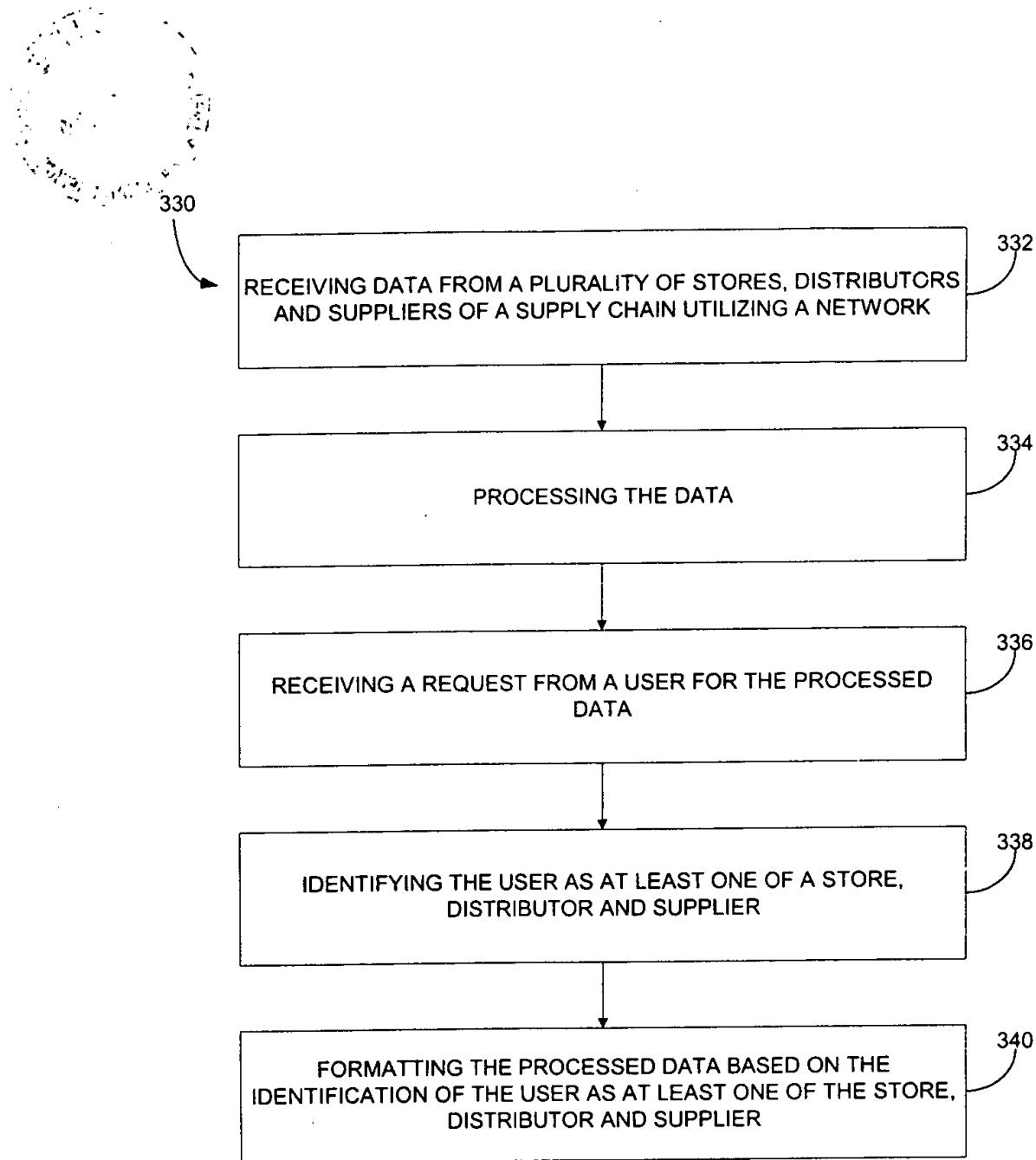


FIG. 3

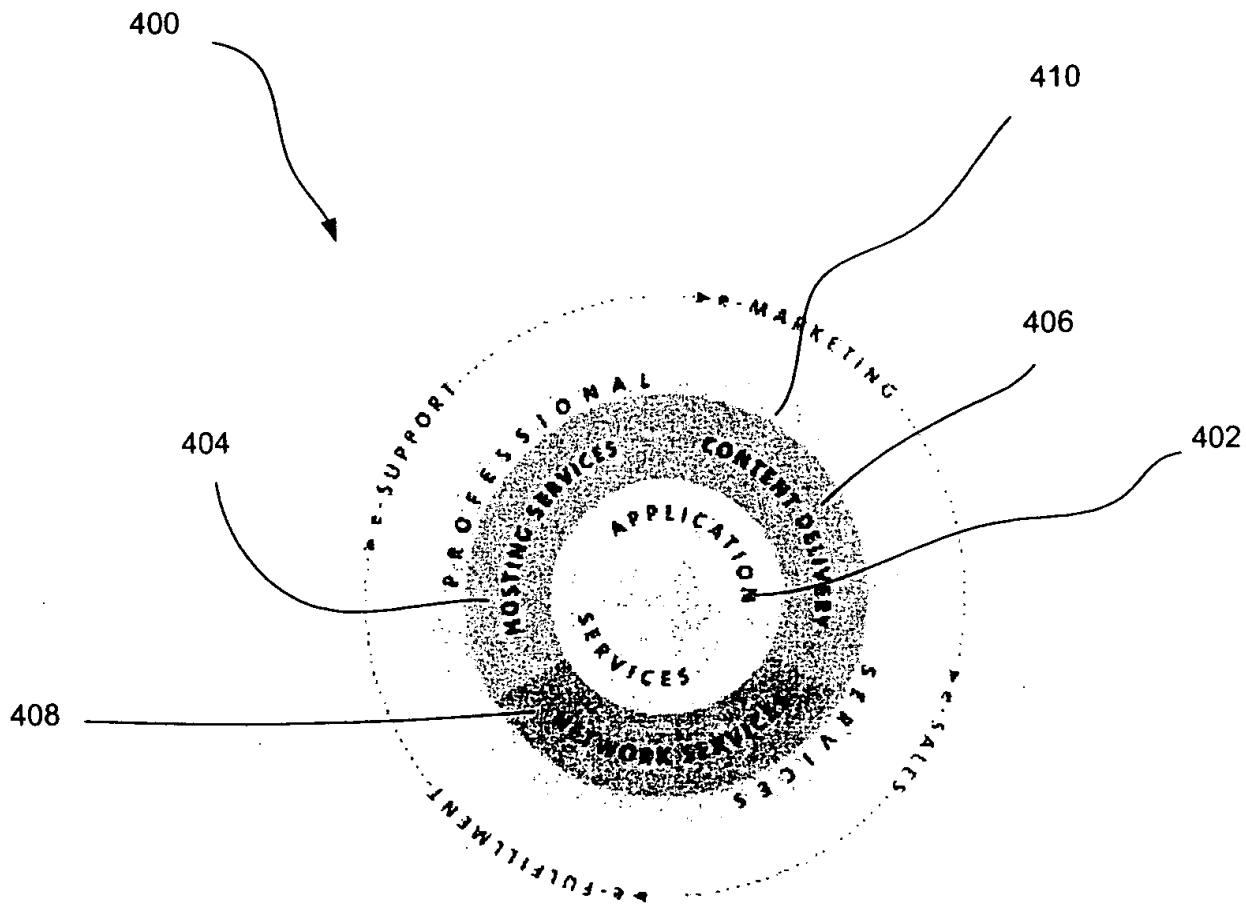
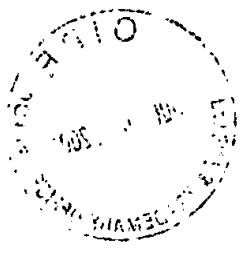


Fig. 4

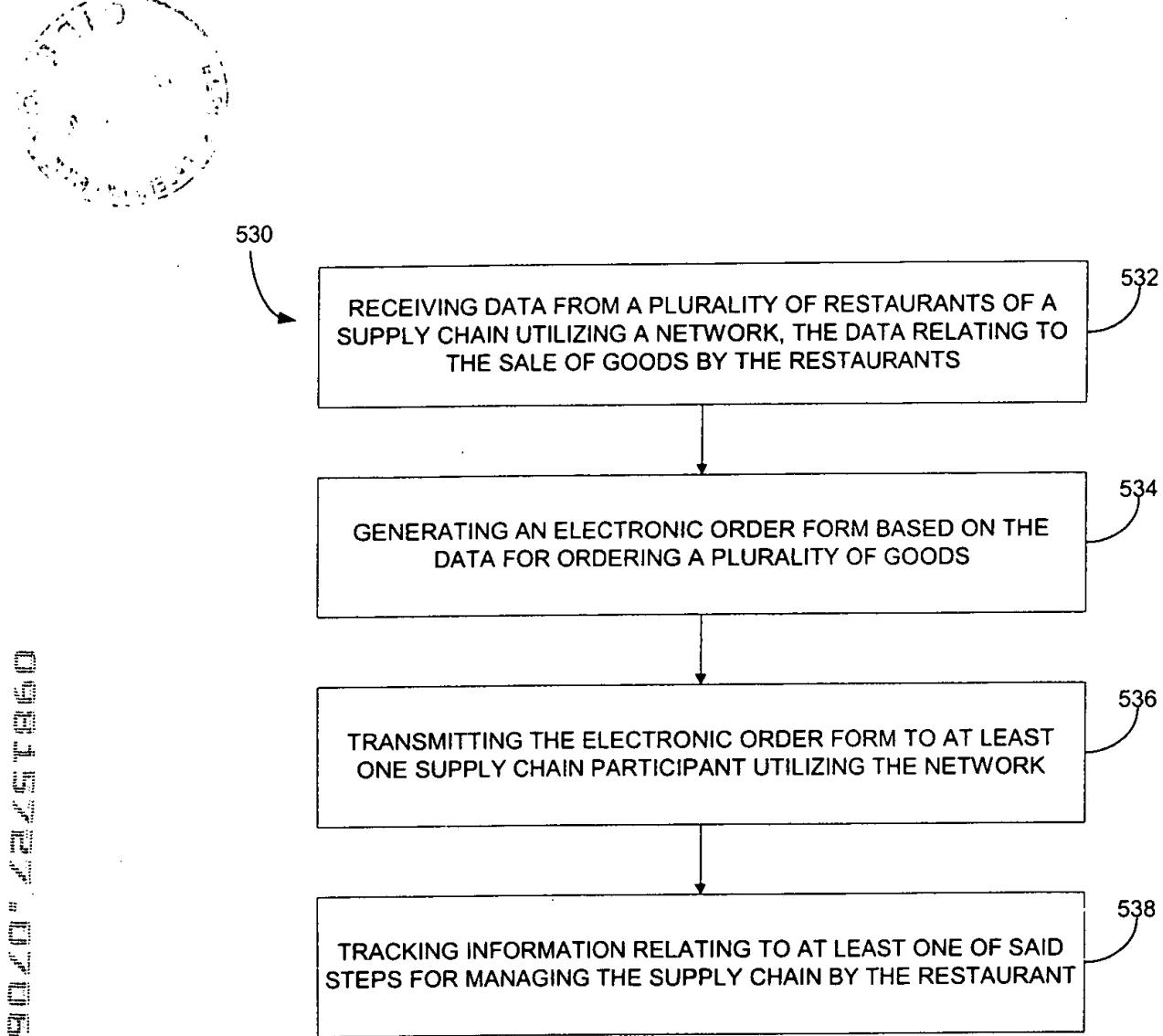


FIG. 5

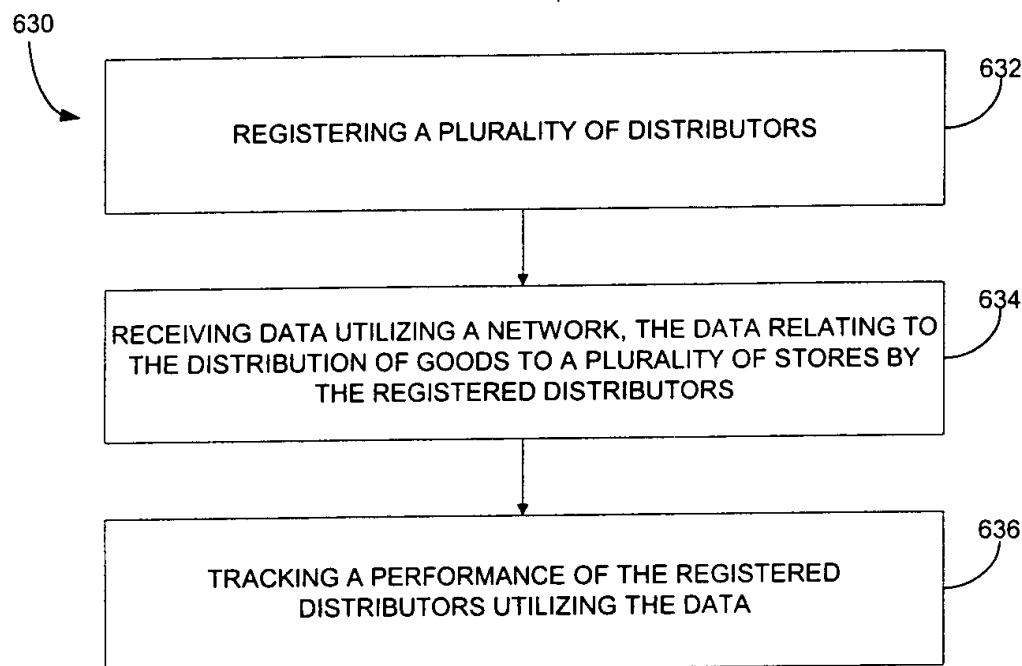


FIG. 6

0503157227 026001

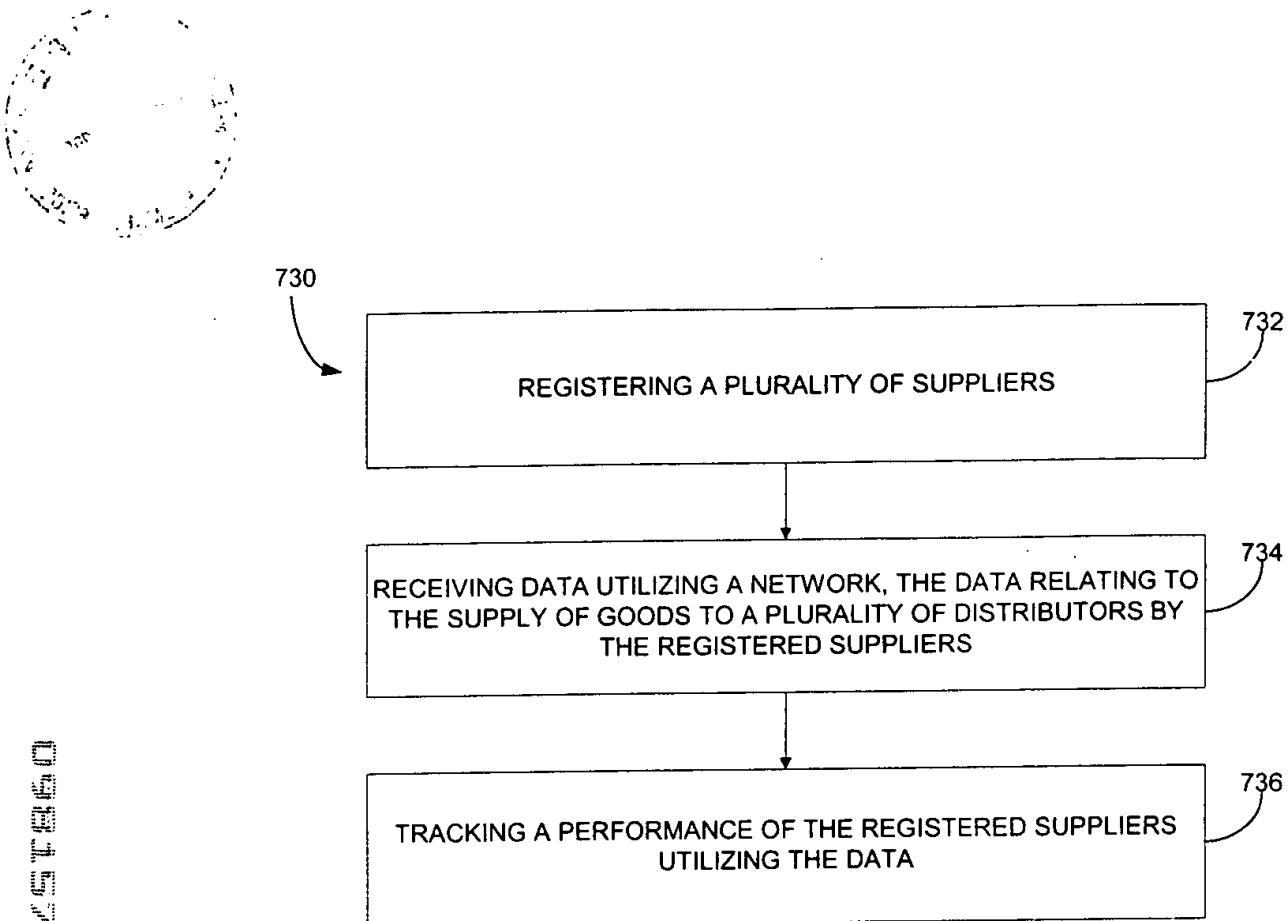


FIG. 7

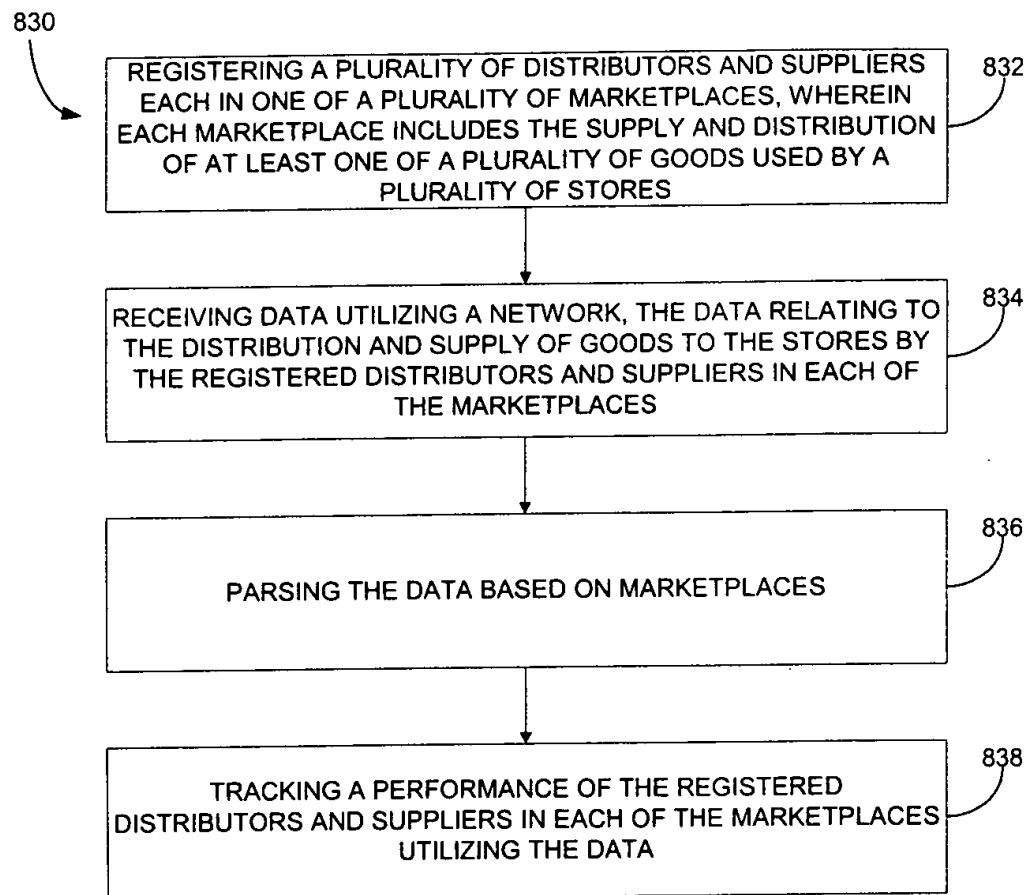


FIG. 8

20160707-A-076074

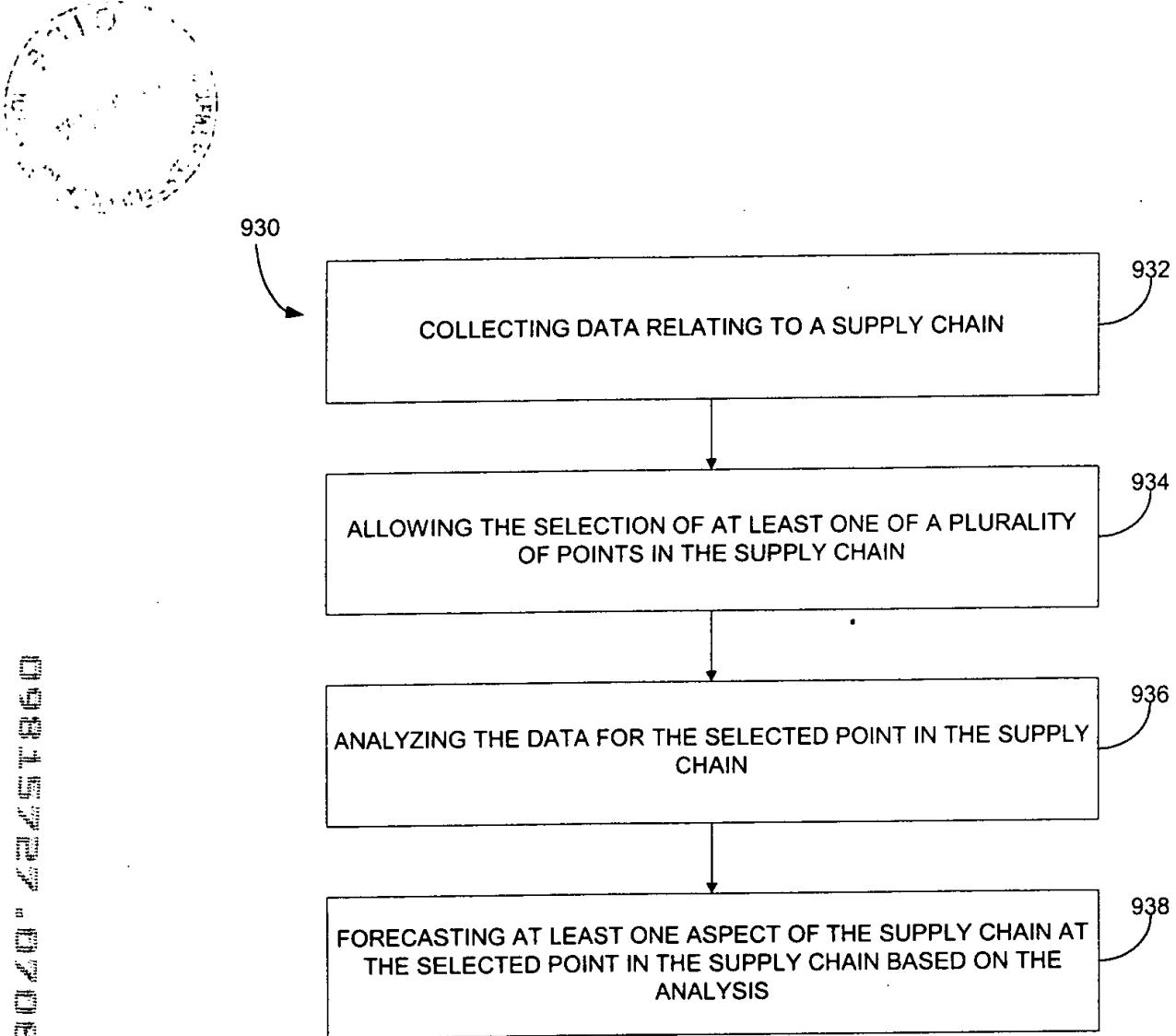


FIG. 9

0908152022 0720601

SEARCHED
INDEXED
MAILED

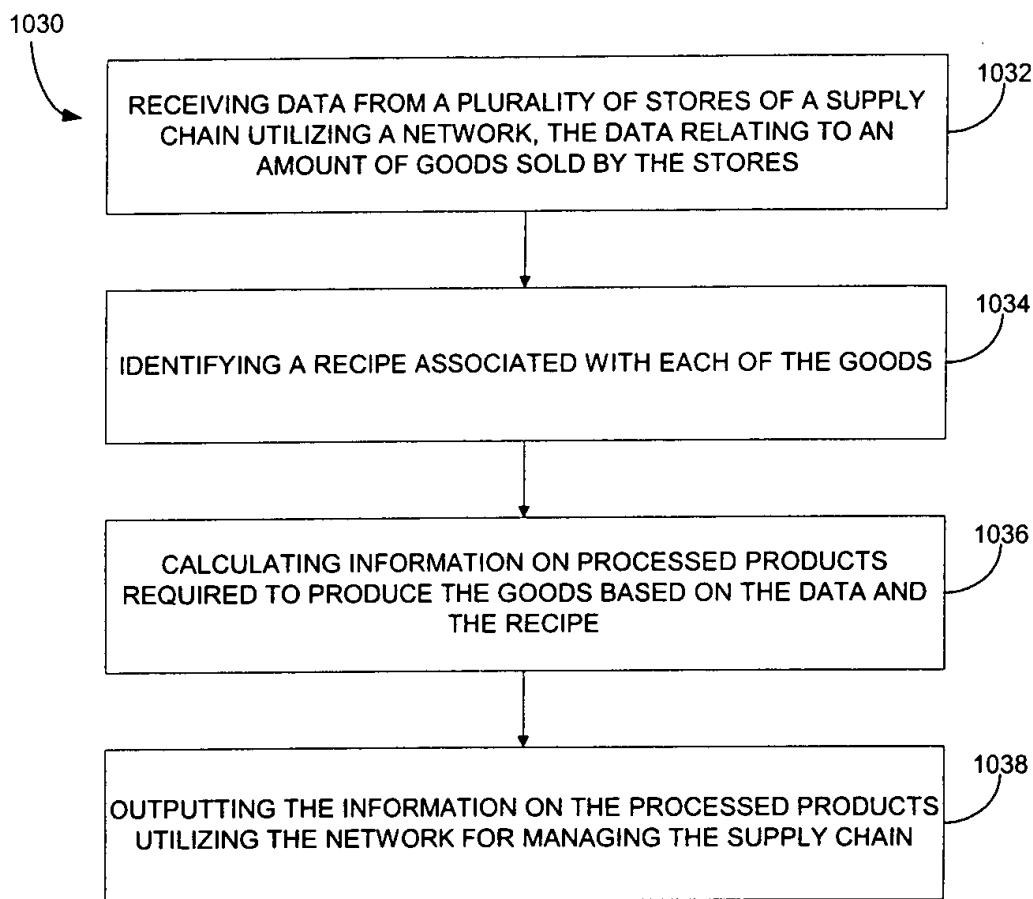


FIG. 10

SEARCHED INDEXED MAILED

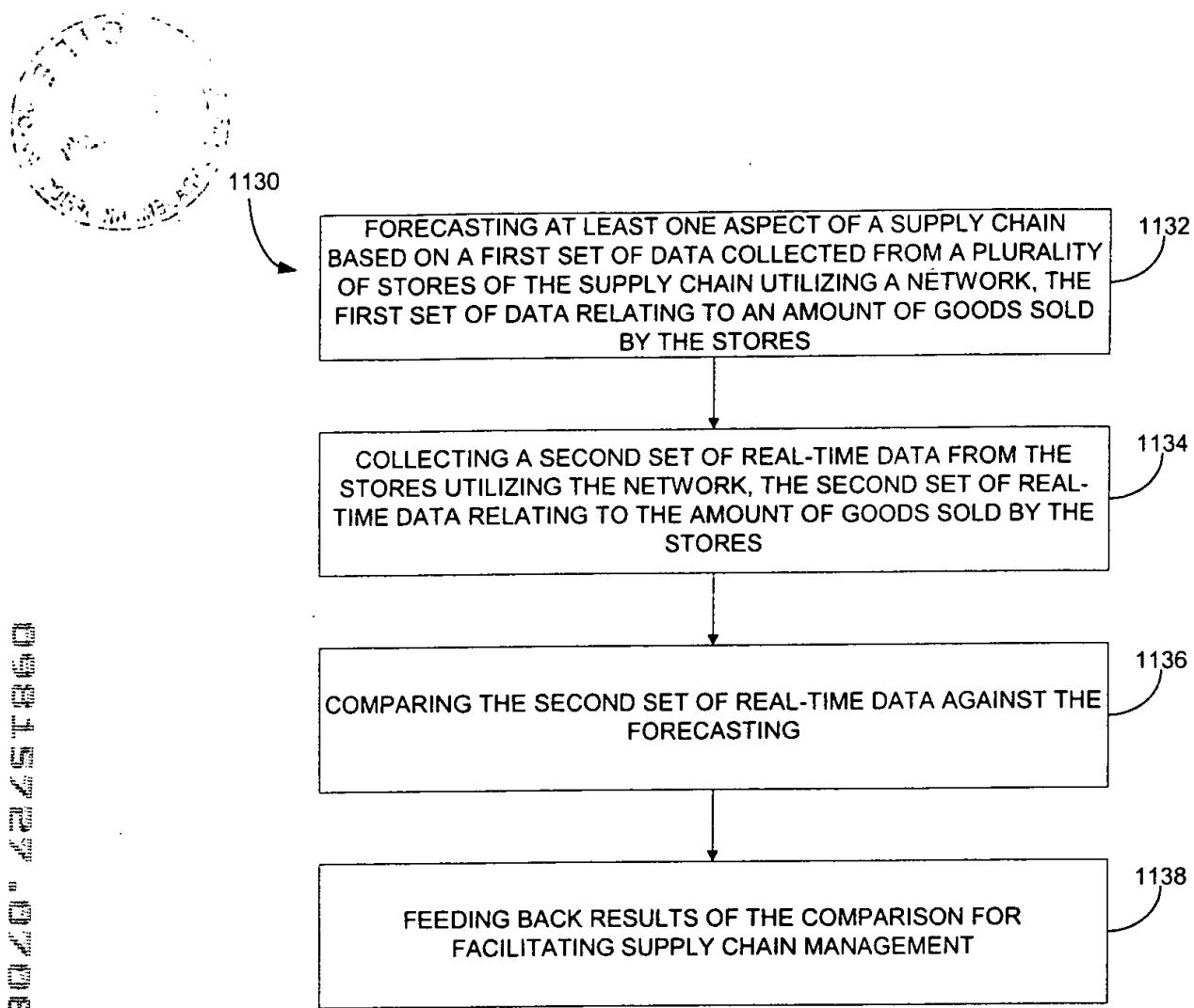


FIG. 11

1200 1202 1204

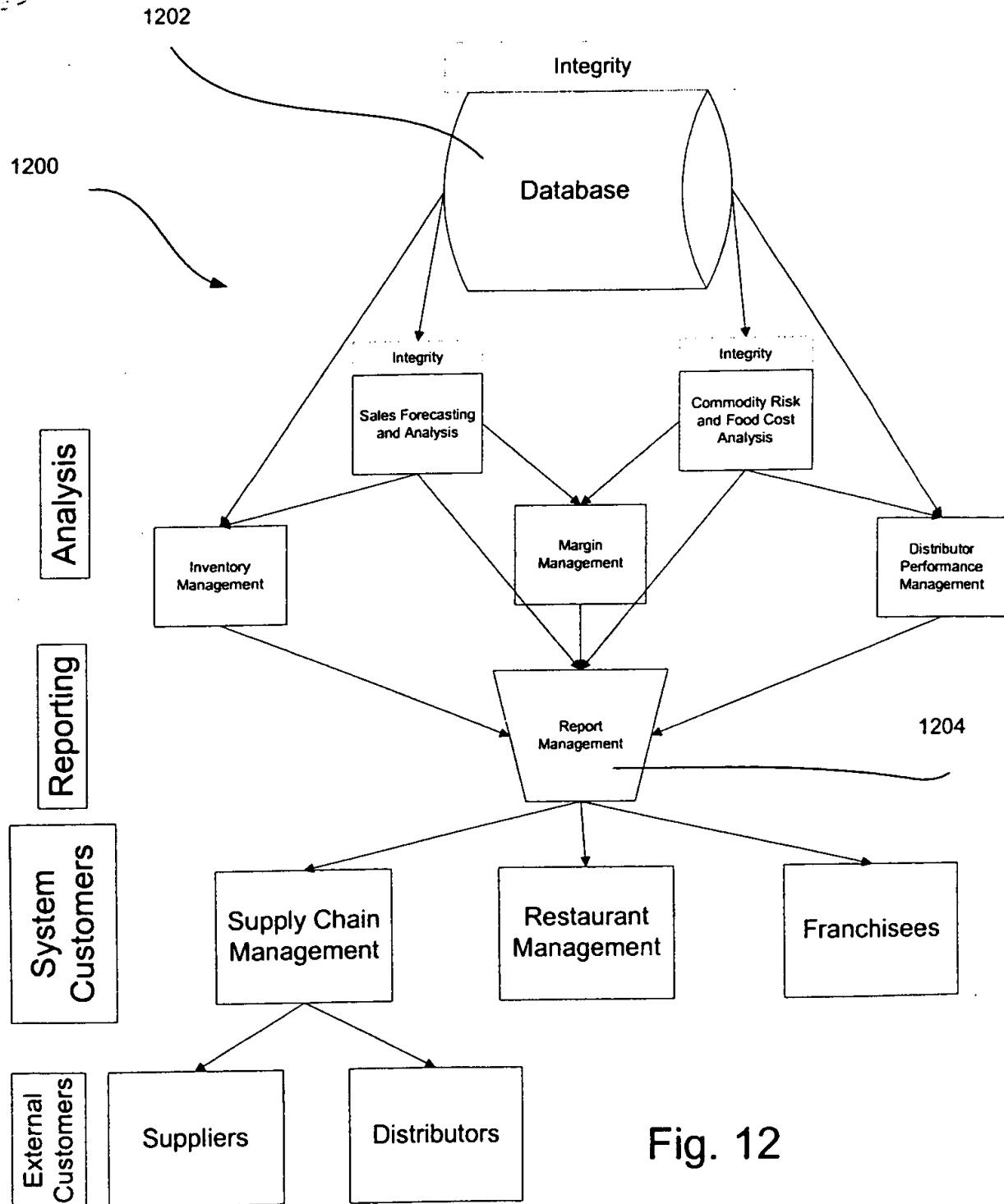


Fig. 12

SEARCHED
SERIALIZED
INDEXED
FILED

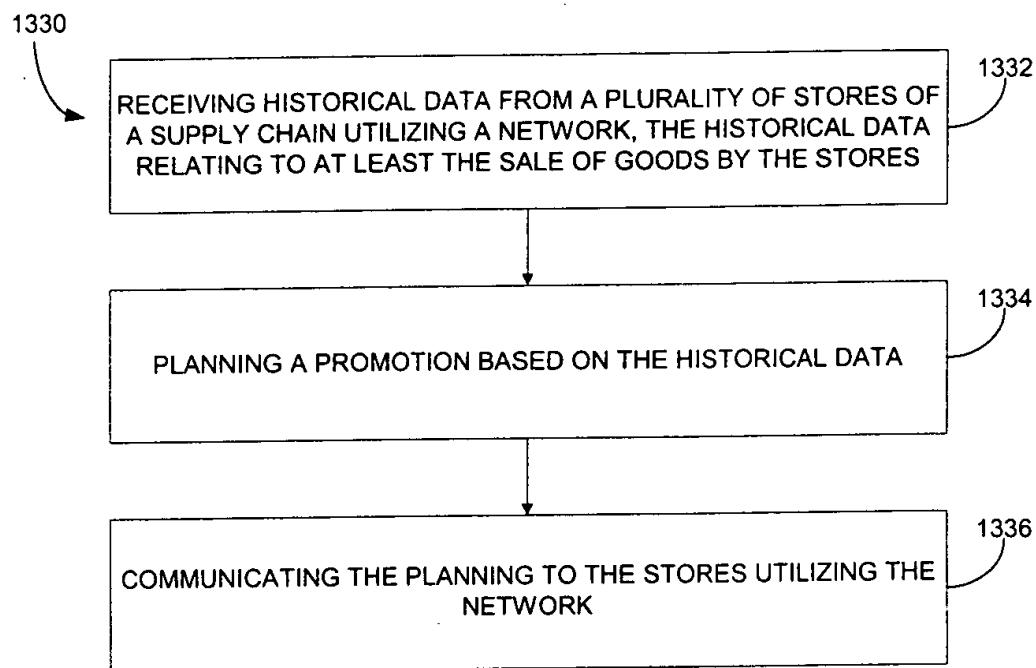


FIG. 13

00015229-0206-01

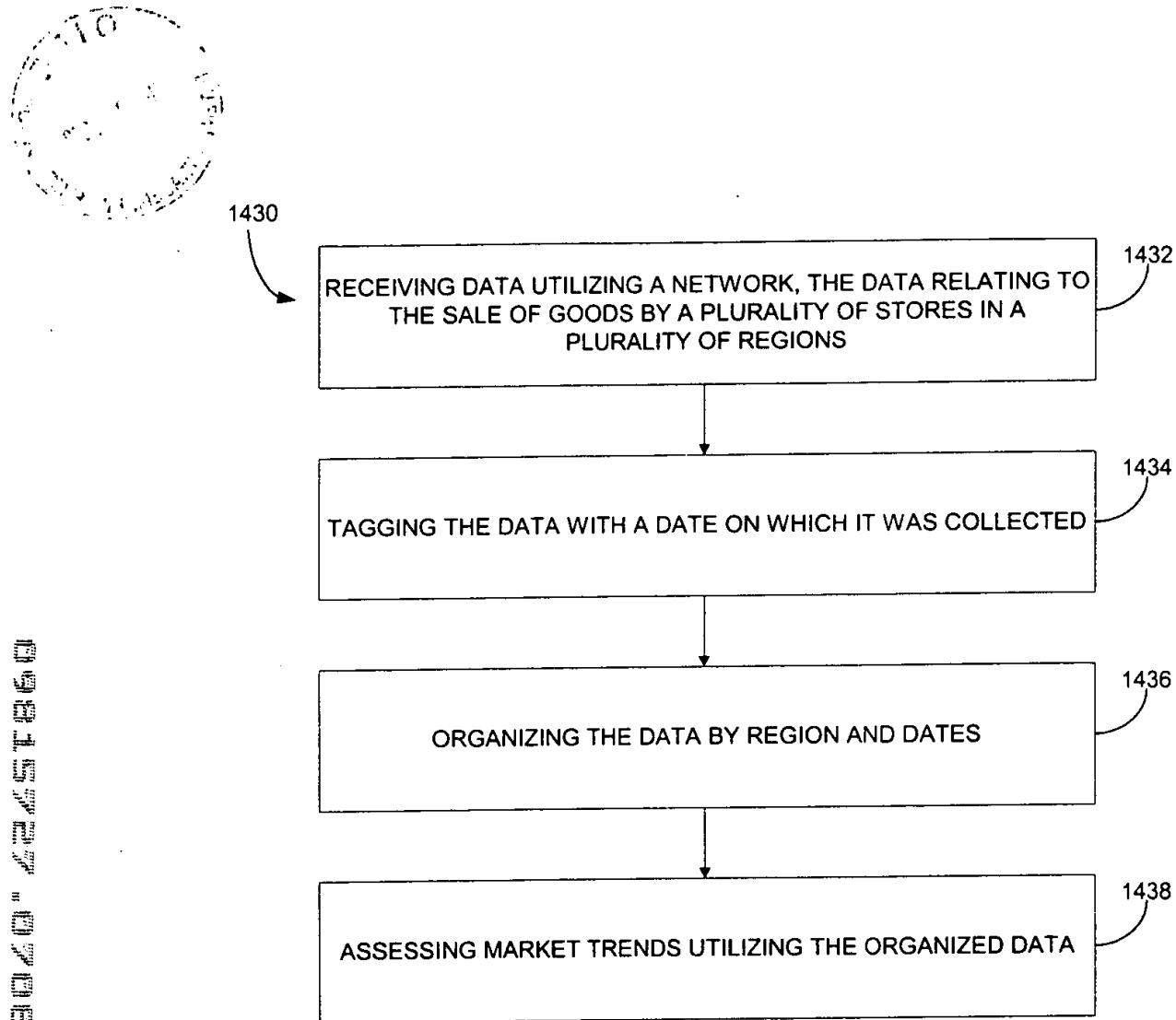


FIG. 14

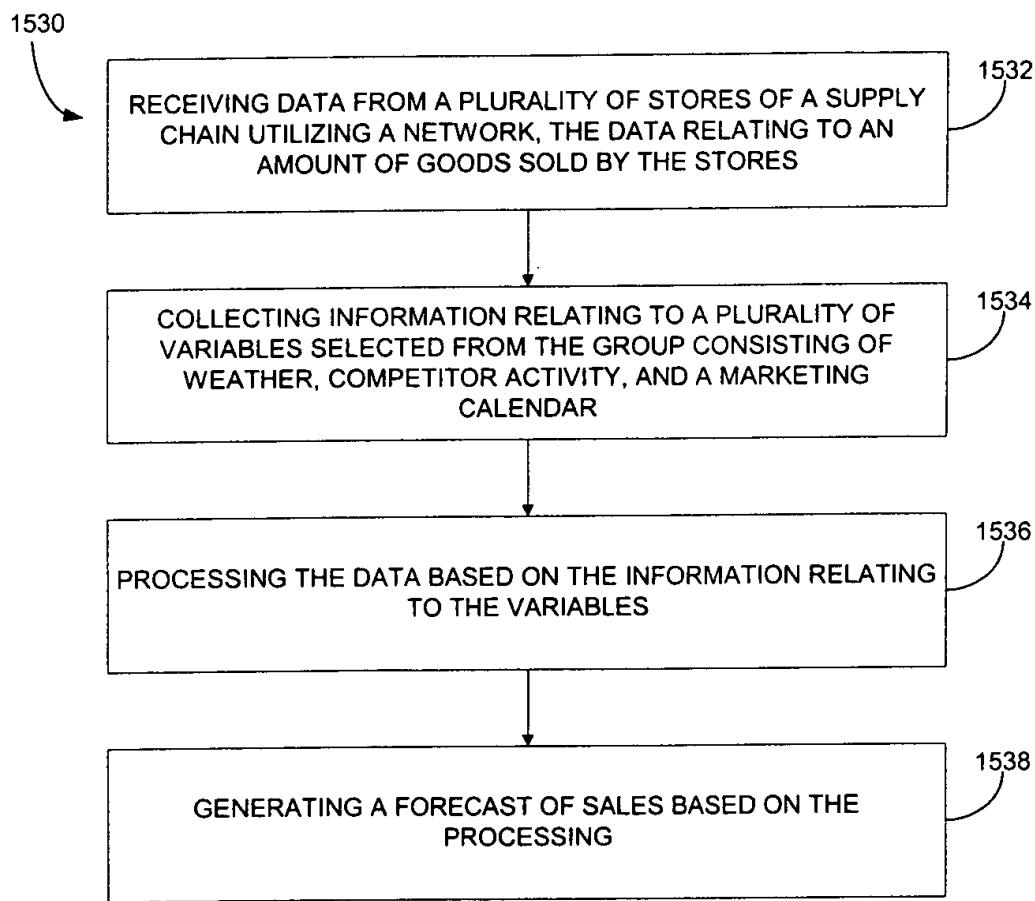


FIG. 15

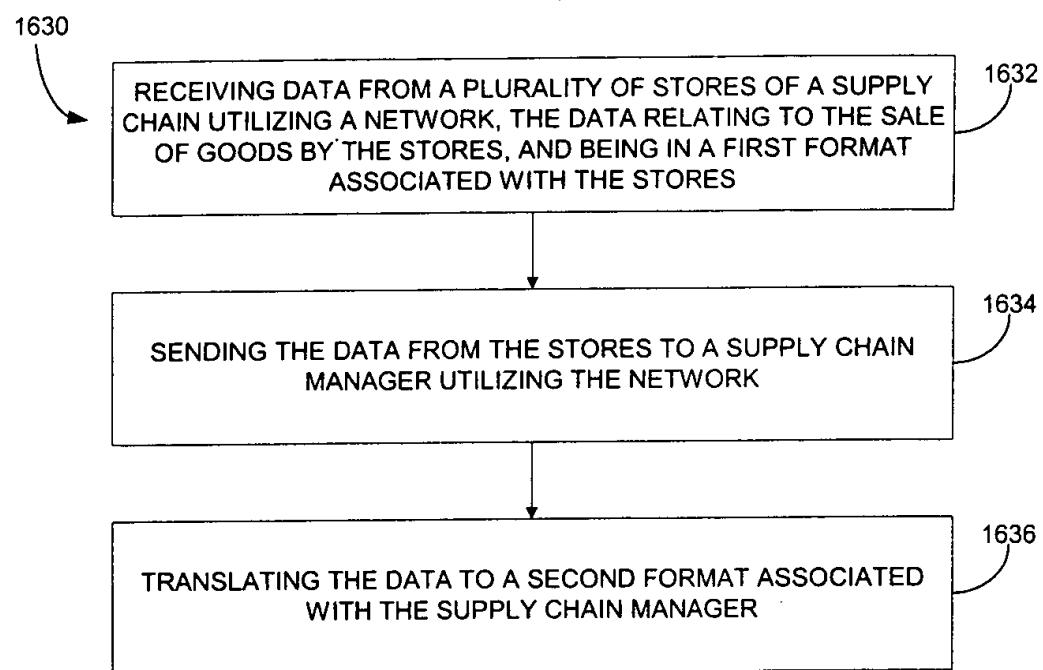


FIG. 16

TOP SECRET//EXCISE//EYES ONLY

1730

RECEIVING DATA UTILIZING A NETWORK, THE DATA RELATING TO
GOODS REQUIRED BY A PLURALITY OF STORES INCLUDING A
PRODUCT IDENTIFIER PARAMETER, AND A FIRST COST
PARAMETER

1732

RECEIVING A SECOND COST PARAMETER ASSOCIATED WITH A
FRANCHISE MARK-UP

1734

CALCULATING A TOTAL COST BASED ON THE FIRST COST
PARAMETER AND THE SECOND COST PARAMETER

1736

DISPLAYING THE TOTAL COST UTILIZING THE NETWORK WITH
TCP/IP PROTOCOL

1738

FIG. 17

1830
1832
1834
1836
1838

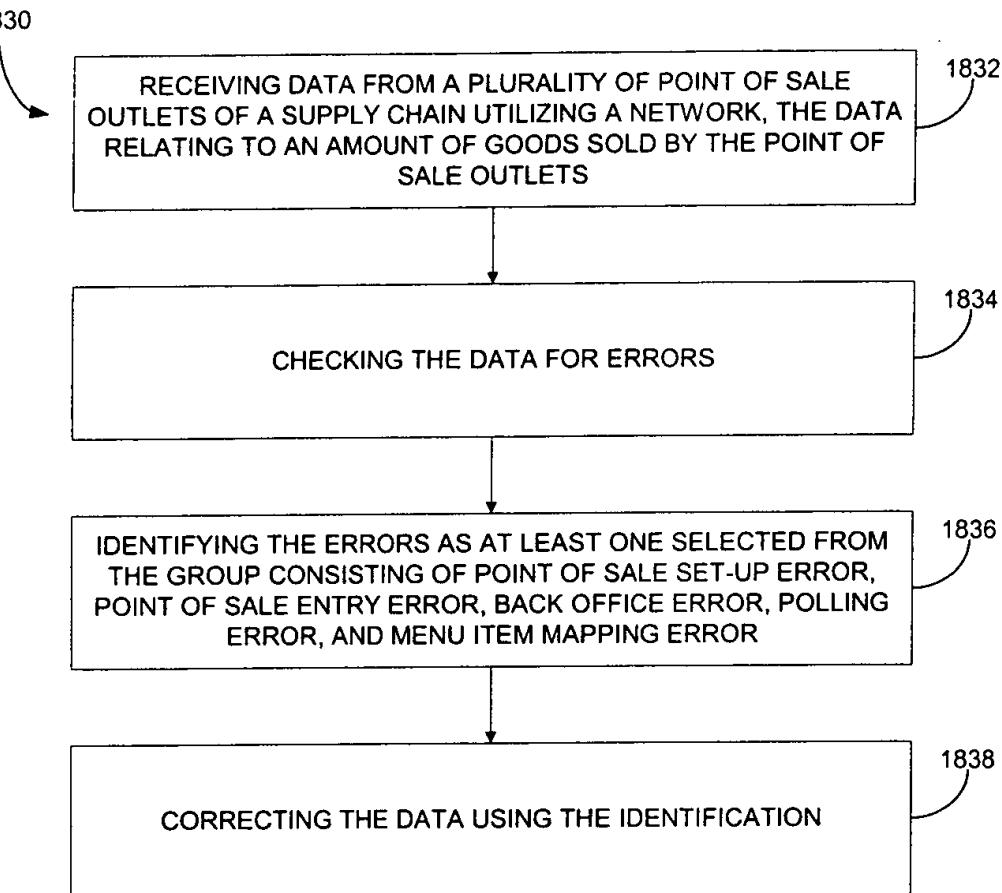


FIG. 18

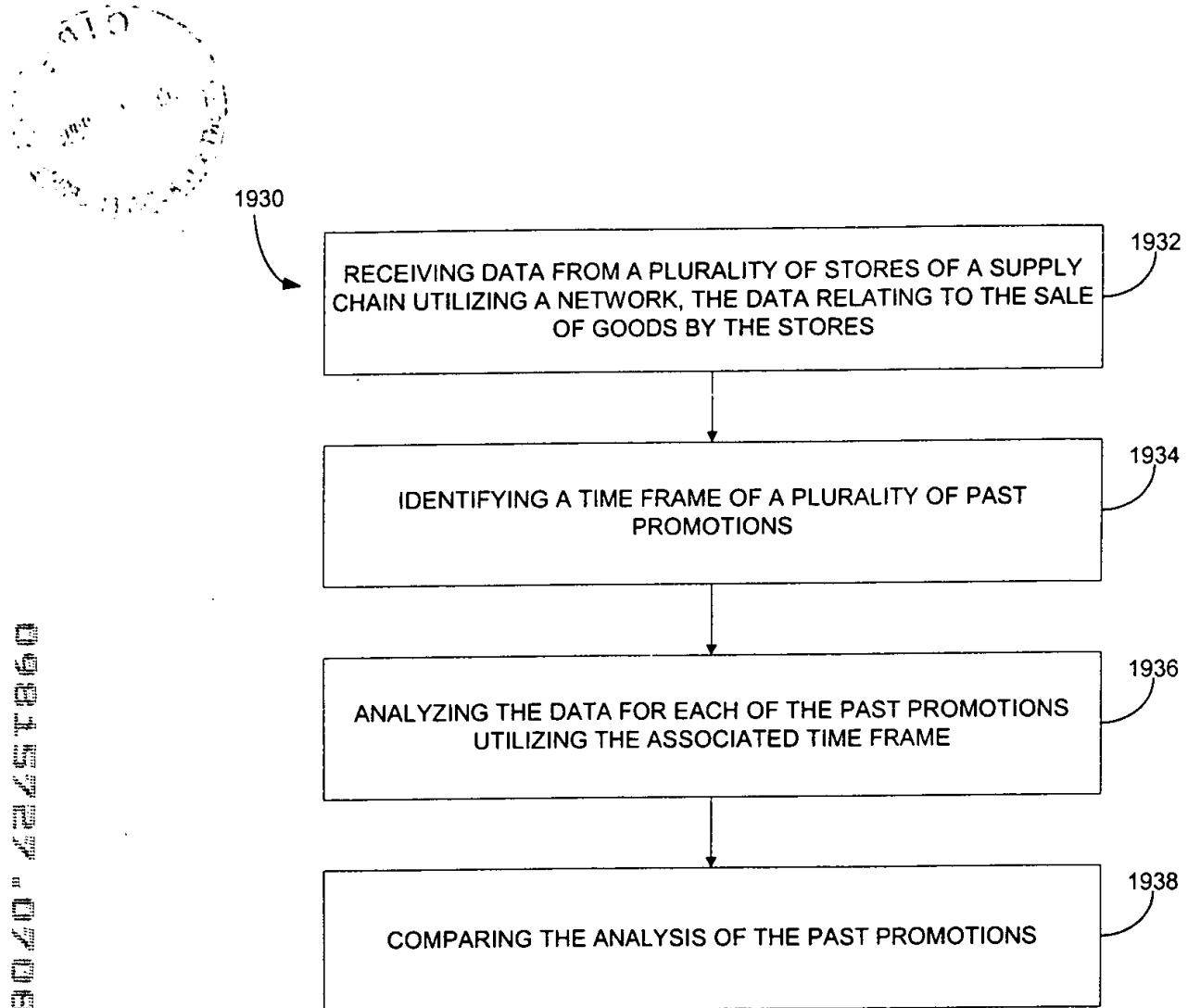


FIG. 19

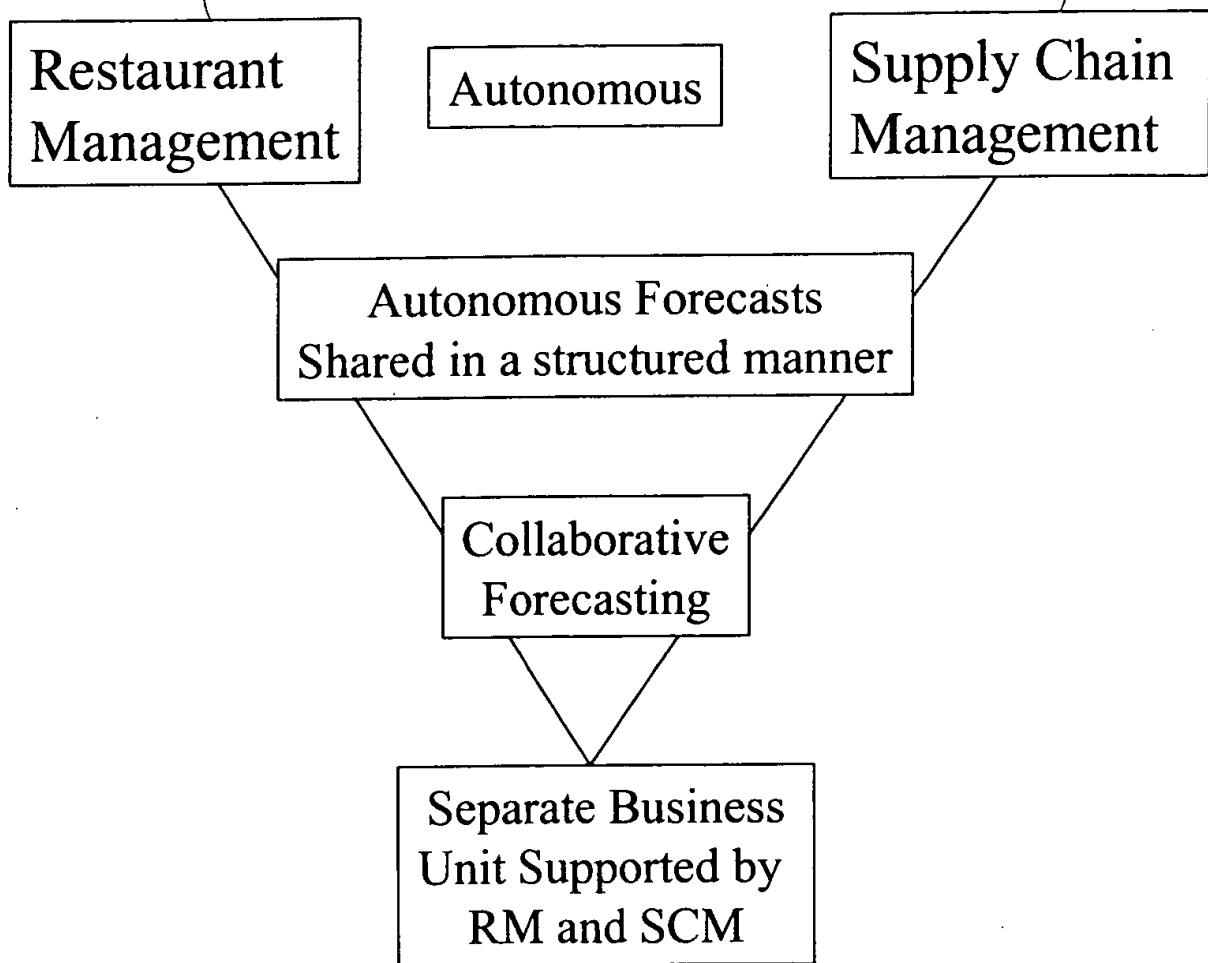


Fig. 20

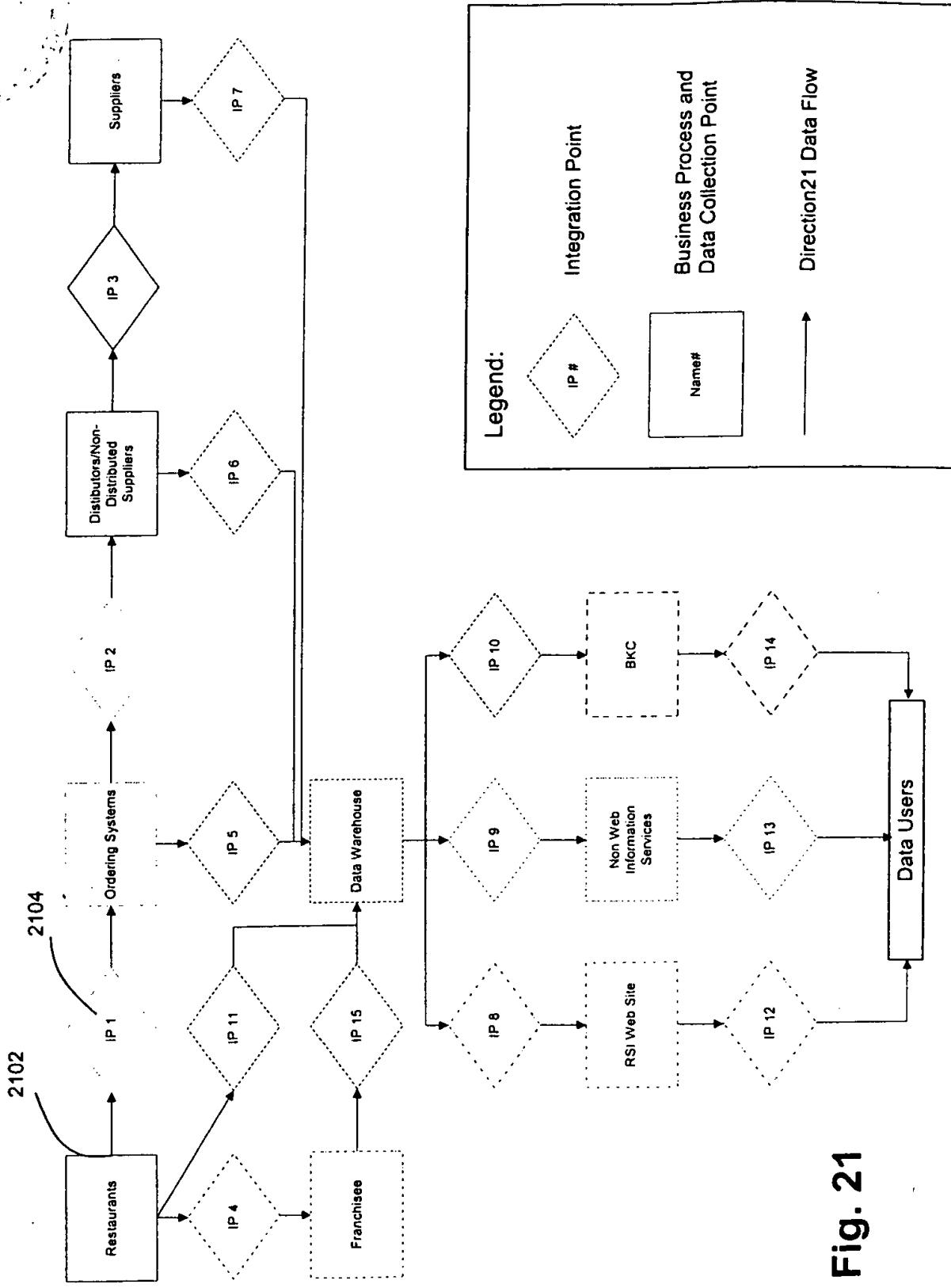


Fig. 21

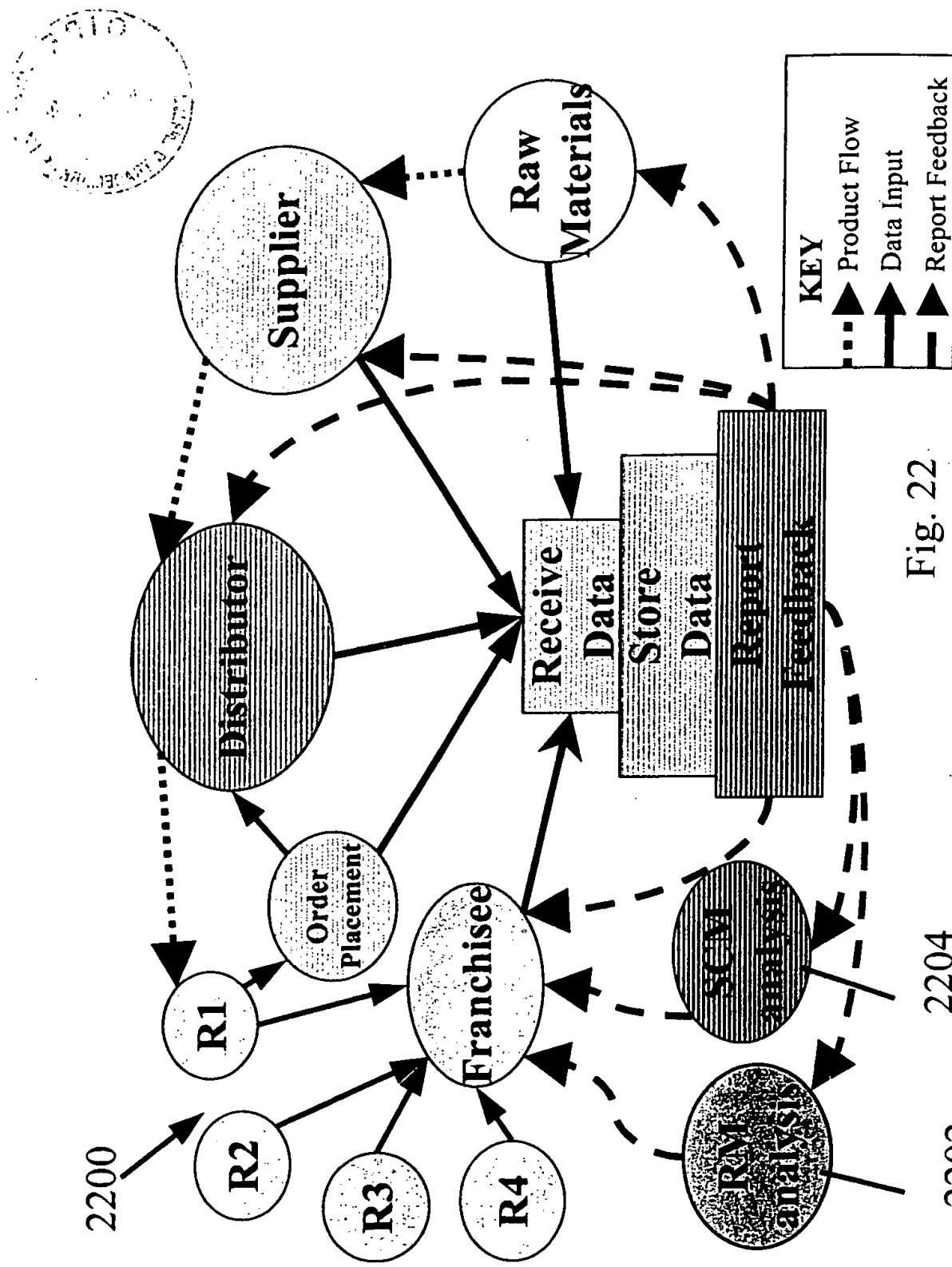


Fig. 22.

2204

卷之三

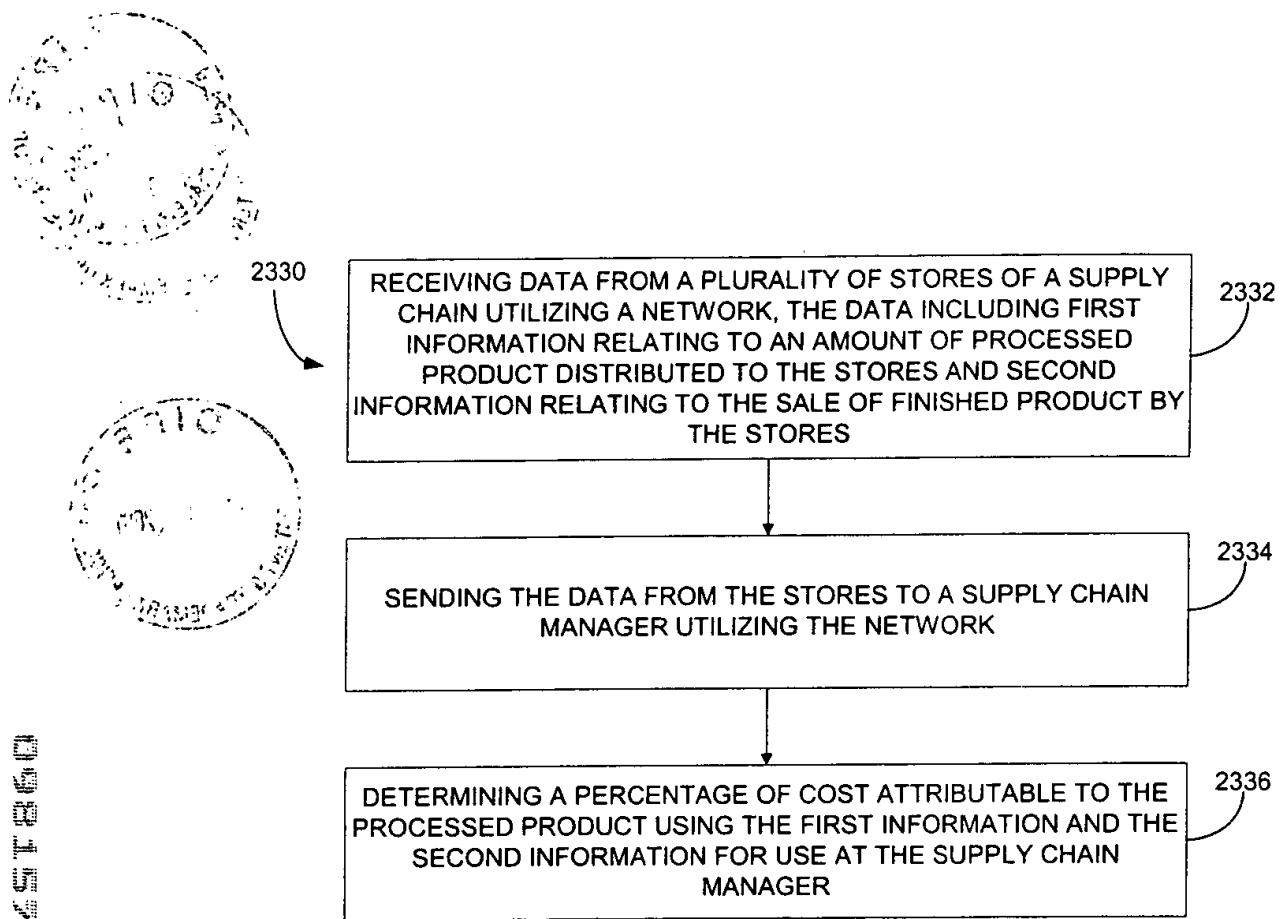


FIG. 23

100815578-006001

TELECO "TELECO"



FIG. 24

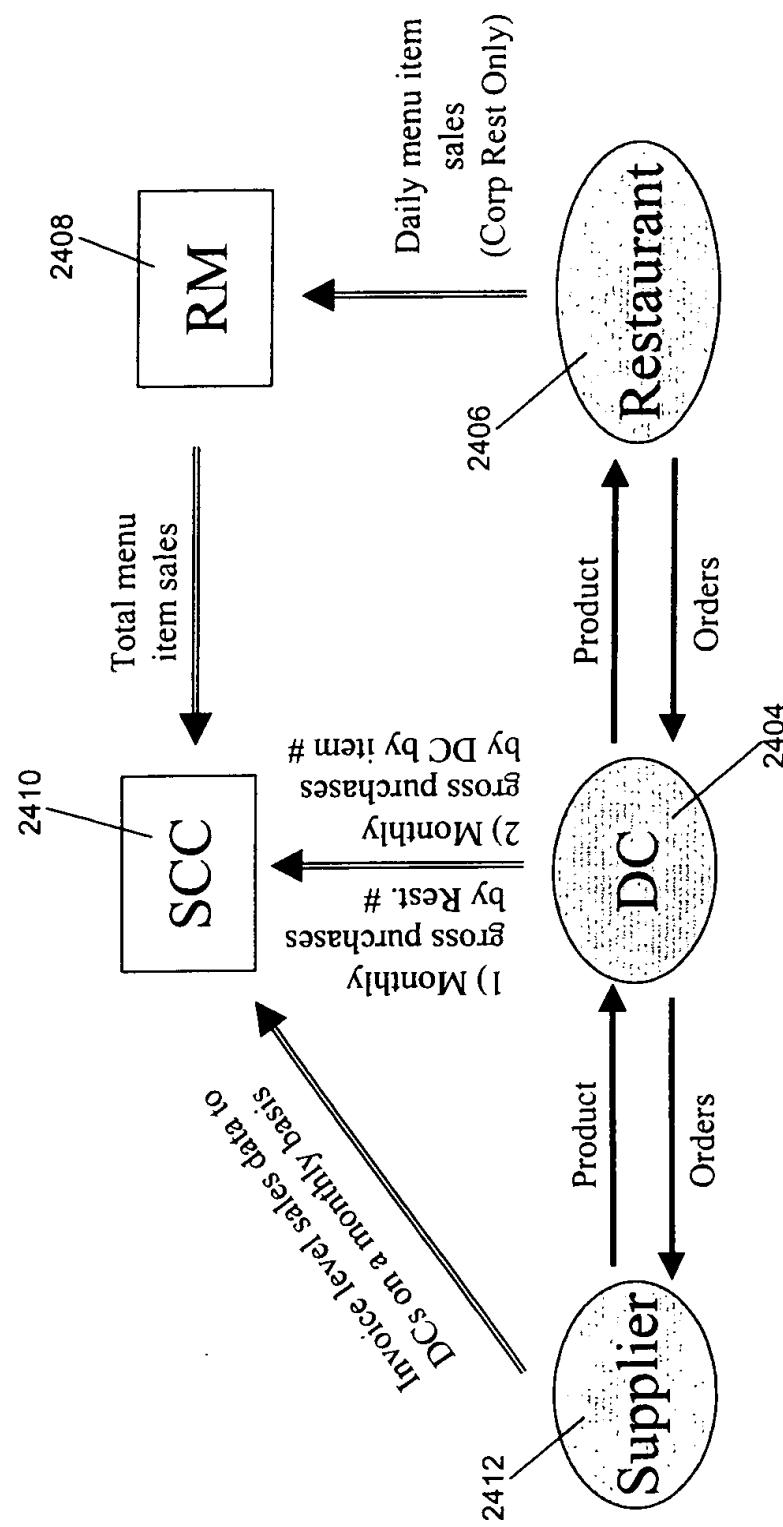


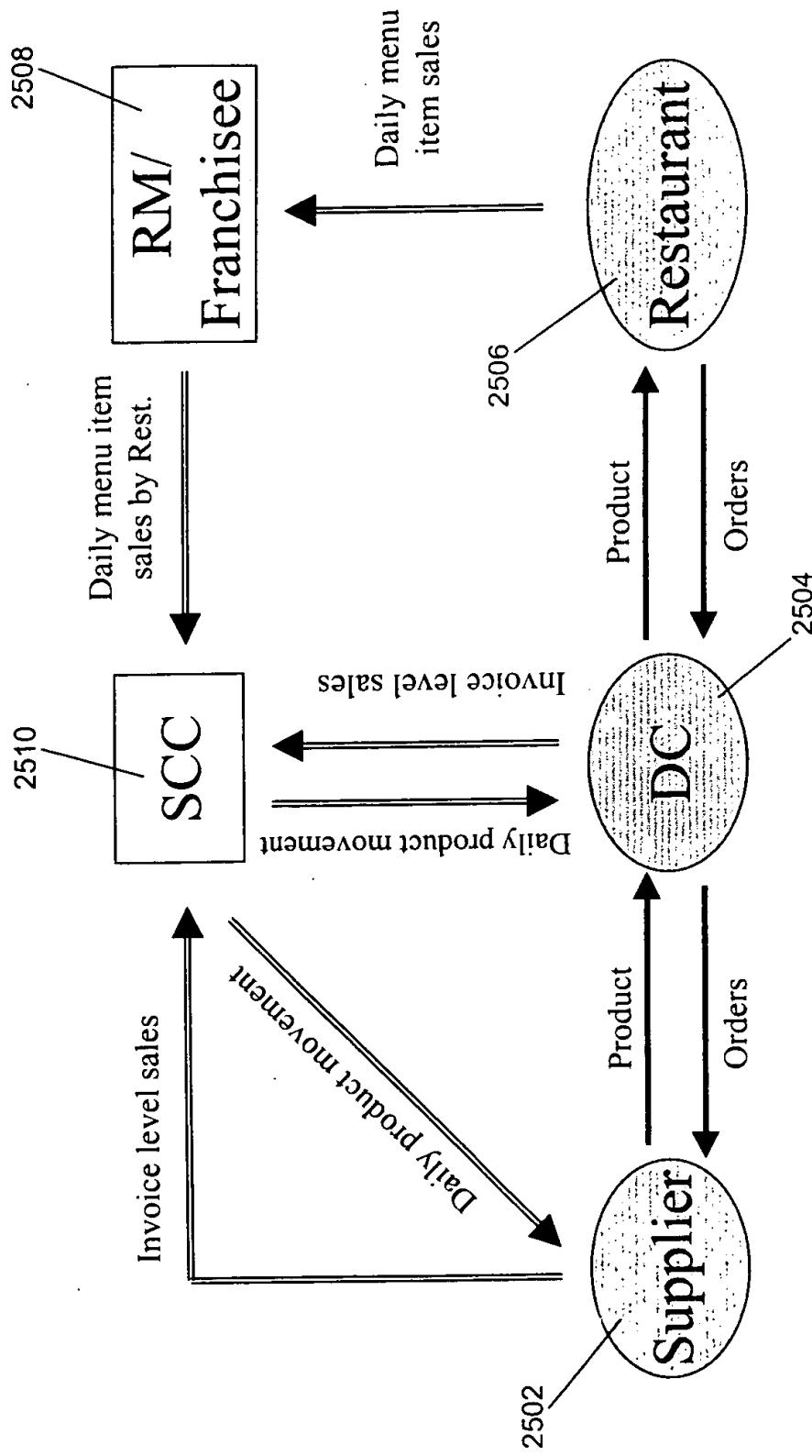
FIG. 25



FIG. 26

FIG. 27

2700

Promotional Monitor - System & Regional

Category	Segment	Historic				Week #1				Total
		W-4	W-3	W-2	W-1	D+1	D+2	D+3	D+4	
Total Sales(\$/Store)		\$23,000	\$23,500	\$23,250	\$23,450	\$2,888	\$3,150	\$3,413	\$3,675	\$4,200
Menu Item Sales for Key Products(units/restaurant/week)										
Whopper	WHOPPERS	215	211	228	269	32	34	37	37	40
	WHOPPERS W/CHEESE	146	142	148	162	18	20	21	21	23
	YWWM WHOPPERS	699	679	714	813	94	103	111	111	120
Whopper Total		1,060	1,032	1,090	1,244	144	157	170	183	275
Variance from Expected (Highlighted Areas are Outside of Expected Range)										
Whopper	WHOPPERS	11.4%	-9.8%	-23.2%	-4.6%	2.3%	3.0%	1.0%	4.0%	11.0%
	WHOPPERS W/CHEESE	8.1%	-8.4%	-24.5%	-5.8%	1.0%	4.0%	1.0%	4.0%	13.0%
	YWWM WHOPPERS	12.2%	-10.7%	-22.5%	-1.9%	3.0%	3.0%	1.0%	5.0%	16.0%
Whopper Total		10.6%	-9.6%	-23.4%	-4.1%	2.1%	3.3%	1.0%	4.3%	13.3%

2702

TOP SECRET//~~REF ID: A62457260~~

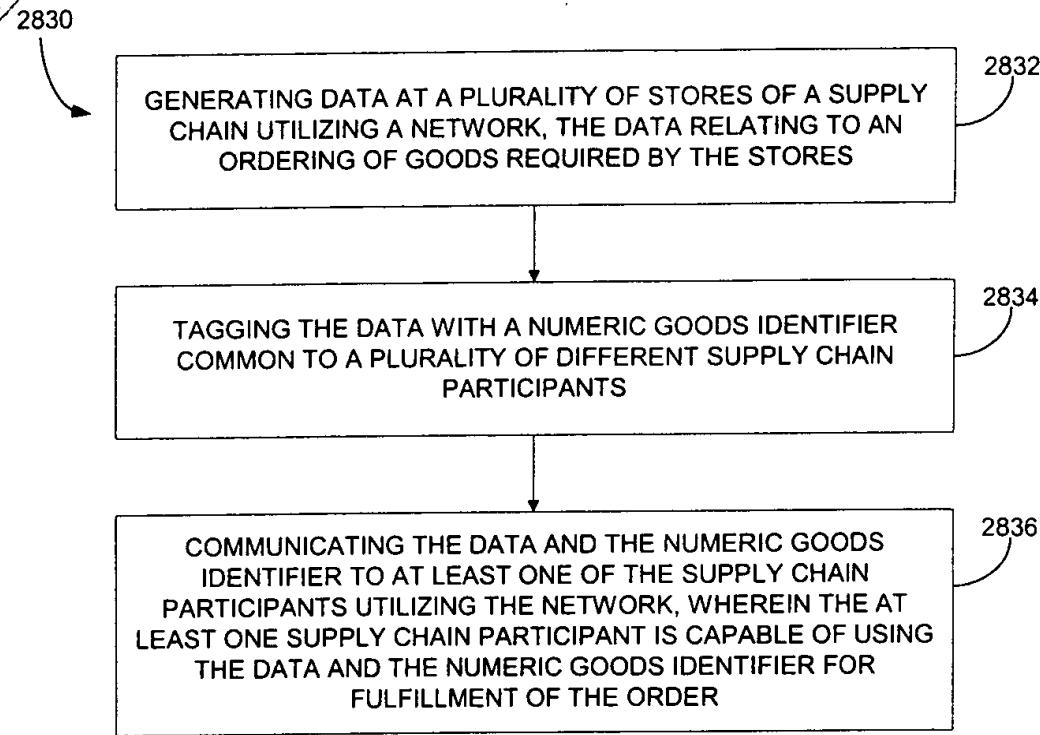
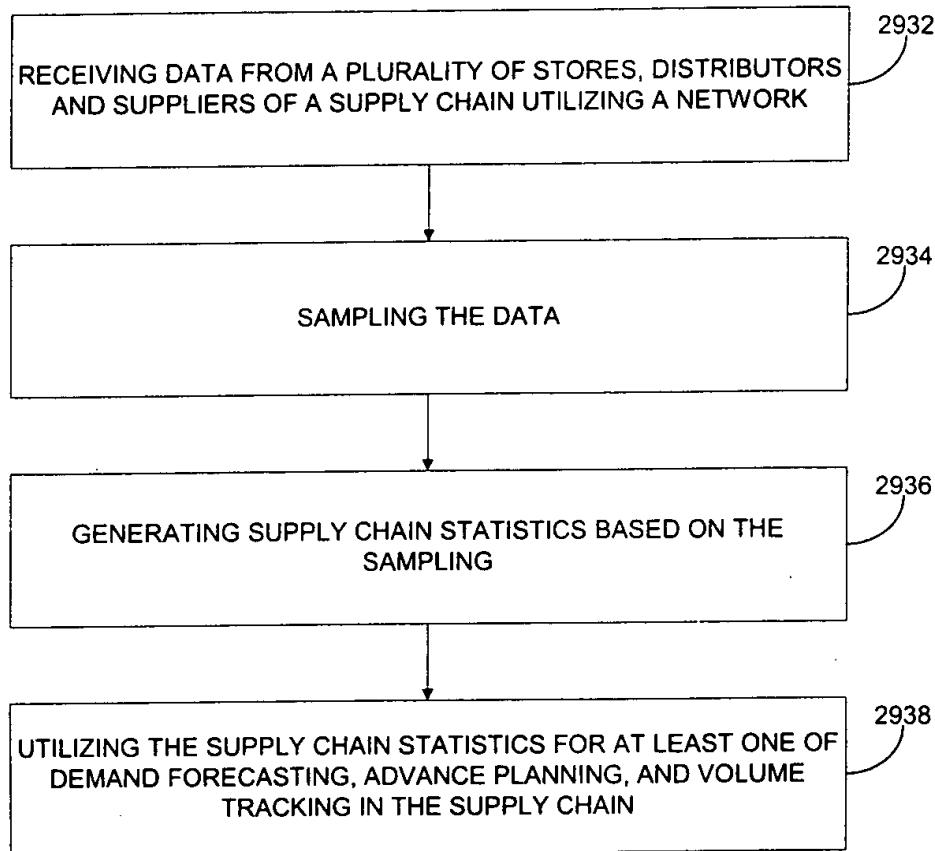


FIG. 28

1993
1993
1993
1993
1993

2930



2932

2934

2936

2938

FIG. 29

00000000000000000000000000000000

FIGURE 30 "A" CATERS

	Distribution Center:	Alliant Topeka			
	Time Period (Month/Yr):	Jun-00			
Delivery Order Fill Rate					
3002	Total Cases Ordered:	65712			
Operations:	Warehouse Outs	Damages			
Cases:	154	68			
Percent:	0.23%	0.10%			
	MisPicks	Short on Truck			
	62	284			
	0.09%	0.43%			
	Total Operations	Total Operations			
	568	568			
3004	Purchasing:	Out of Stocks	Substitutions	Out of Code	Total Purchasing
	Cases:	990	70		1060
	Percent:	1.51%	0.11%	0.00%	1.61%
	Distribution Center Total:	Cases	Percent		
	Operations:	568	0.86%		
	Purchasing:	1060	1.61%		
	Grand Total:	1628	2.48%		
	Delivery Order Fill Rate:	97.52%			

On-Time Delivery Rate

Total # of Deliveries:	1232
# of On-Time Deliveries:	
On-Time Delivery Rate:	0.00%

Perfect Order Rate

Total # of Deliveries:	1232
Total # of Perfect Orders:	725
Perfect Order Rate:	58.85%

FIG. 30

7/20/2000 10:00 AM

3100

Alliant - Monthly DC Data Feed Performance
August 2000
Mock Report

Alliant
Average for all DC's

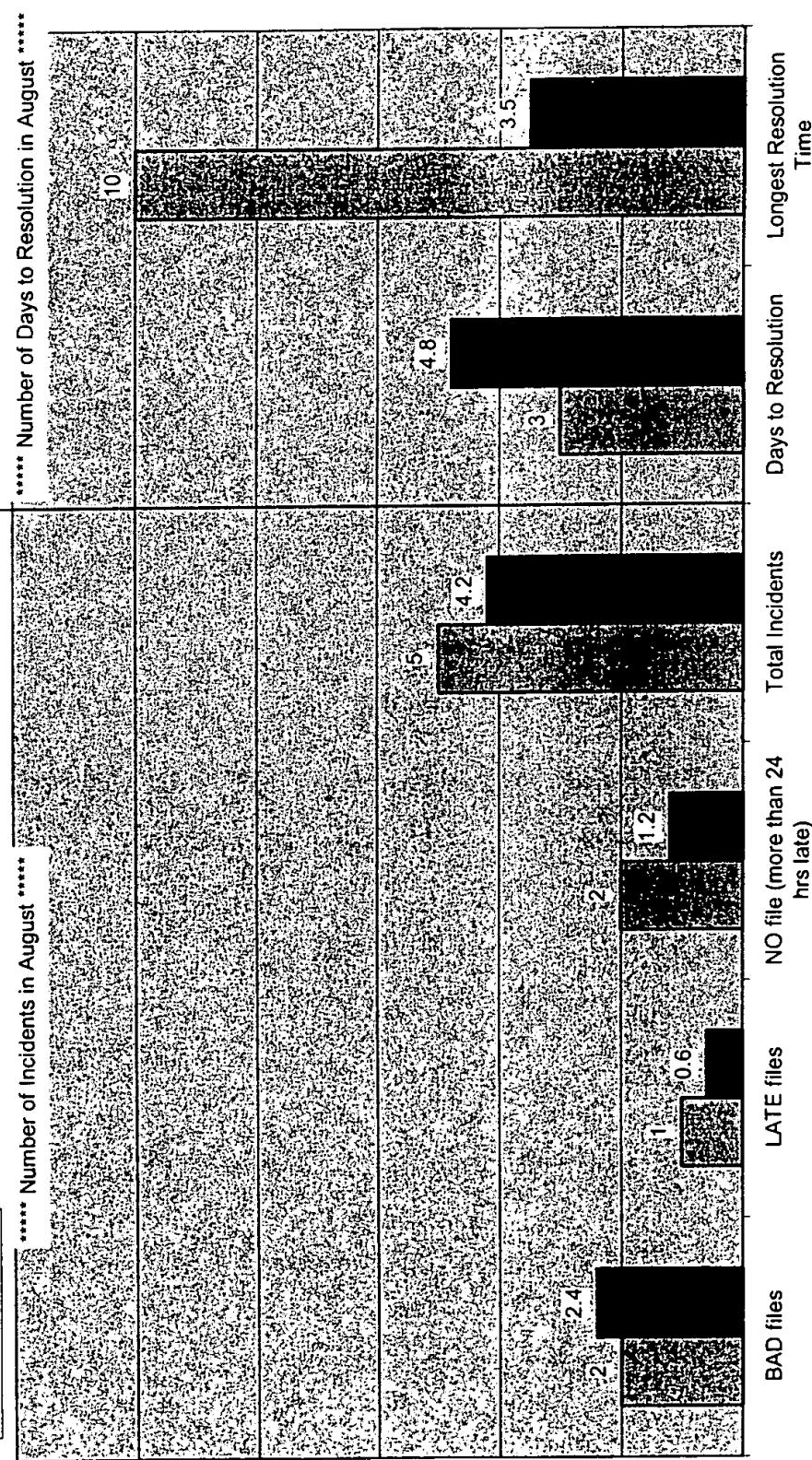


FIG. 31

7 0 5 0 4 0 " A T C E S T B E G O



Service Level Reporting

August

3200

	Fill Rate	On - Time	Perfect Order
Alliant-Paducah	99.14%	#DIV/0!	#DIV/0!
Alliant-Topeka	99.05%	#DIV/0!	#DIV/0!
Alliant-Wixom	99.34%	78.70%	#DIV/0!
King-Alanta	99.41%	#DIV/0!	#DIV/0!
King-Jacksonville	99.41%	79.26%	#DIV/0!
King-Louisville	99.41%	79.83%	#DIV/0!
Mairies 28-Conklin	99.13%	#DIV/0!	#DIV/0!
Mairies 30-Cleveland	99.13%	#DIV/0!	#DIV/0!
Mairies Long Island	99.13%	#DIV/0!	#DIV/0!
Mairies New England	99.13%	#DIV/0!	#DIV/0!
MBM-Fullerton	99.13%	#DIV/0!	#DIV/0!
MBM-Lewisville	99.13%	#DIV/0!	#DIV/0!
MBM-Orlando	99.13%	#DIV/0!	#DIV/0!
MBM-Rocky Mount	99.13%	#DIV/0!	#DIV/0!
McCabe's	99.13%	#DIV/0!	#DIV/0!
McLane Lubbock	99.13%	#DIV/0!	#DIV/0!
Nicholas & Co.	99.16%	#DIV/0!	#DIV/0!
PFD Supply	99.16%	#DIV/0!	#DIV/0!
PFG Victoria	99.42%	#DIV/0!	#DIV/0!
PY/A/Monarch	99.20%	#DIV/0!	#DIV/0!
Reinhart-Cedar Rapids	99.05%	#DIV/0!	#DIV/0!
Reinhart-Oak Creek	99.31%	#DIV/0!	#DIV/0!
Reinhart-Rogers	99.03%	#DIV/0!	#DIV/0!
Restaurants NW	99.03%	80.00%	80.73%
Shamrock Commerce City	98.50%	80.00%	85.13%
Shamrock Phoenix	98.81%	80.00%	85.13%
Sigma Harrisburg	99.50%	90.00%	90.00%
Sigma Stockton	99.50%	90.00%	90.00%
Sysco	99.50%	90.00%	90.00%

	Fill Rate	On - Time	Perfect Order
BKC Min	98.50%	90.00%	78.00%
RSI Min	99.50%	90.00%	80.00%

OK
Didn't meet RSI Min.
Didn't meet BKC Min.

FIG. 32

FIG. 33

Vendor:	XYZ Company	3300	Inventory Management:	Average Days On Hand SKU #1 19 SKU #2 22
Time Period:	Aug-00	3300	Delivery Statistics:	DC Requested Lead-Time 4 DC Adherence to Lead-Time 95% Days Delivery Late 1.7 On-Time Delivery Percentage 95% Hours Delivery Late 0.93
			Invoice, Payment and Pricing:	Monthly Carrying Cost SKU #1 \$ 42,513 SKU #2 \$ 12,589 Average as % FOB 1.25%
			Invoice Accuracy:	Invoice Fill Rate 97.25% PO Accepted Rate 99.00% Perfect Order Percentage 92.34%

FIG. 35



3500

Service Level Reporting November - Mock Report

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
GOODIES			
COMARK INSTRUMENTS INC.			
WHITEFORD FOODS INC.			
LEPAGE BAKERY / COUNTRY KITCHEN			
NCR-SYSTEMEDIA			
SIGNATURE MEATS GROUP			
SCHWEBEL'S BAKING CO.			
MAUI CUP			
MIRA PLASTICS			
DIXIE PRODUCE & PACKAGING			
NOR-LAKE INC.			
FORT JAMES OPERATING COMPANY			
FRESH ADVANTAGE KC			
SILVER KING MN CORP			
TYSON FOODS			
READY ACCESS			
GEORGIA PACIFIC TISSUE			
CLOUGHERTY PACKING			
BEVERAGE AIR			
COMPONENT HARDWARE GROUP INC			
COCA-COLA USA			
TOASTMASTER			
GRANT COUNTY FOODS			
FRESH EXPRESS			
TAYLOR FARMS			
MODULAR DISPENSING SYSTEM			
CENTURY PRODUCTS LLC			
ROSE PACKING COMPANY			

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
RSI Min	\$5,000.00	92.00%	3.00%

OK
Didn't meet RSI Min.

BEST AVAILABLE COPY

7/23/2000 12:00 PM 2000-08-26 00

FIG. 34

H & H Foods - Monthly Supplier Data Feed Performance
August 2000
Mock Report

3400 →

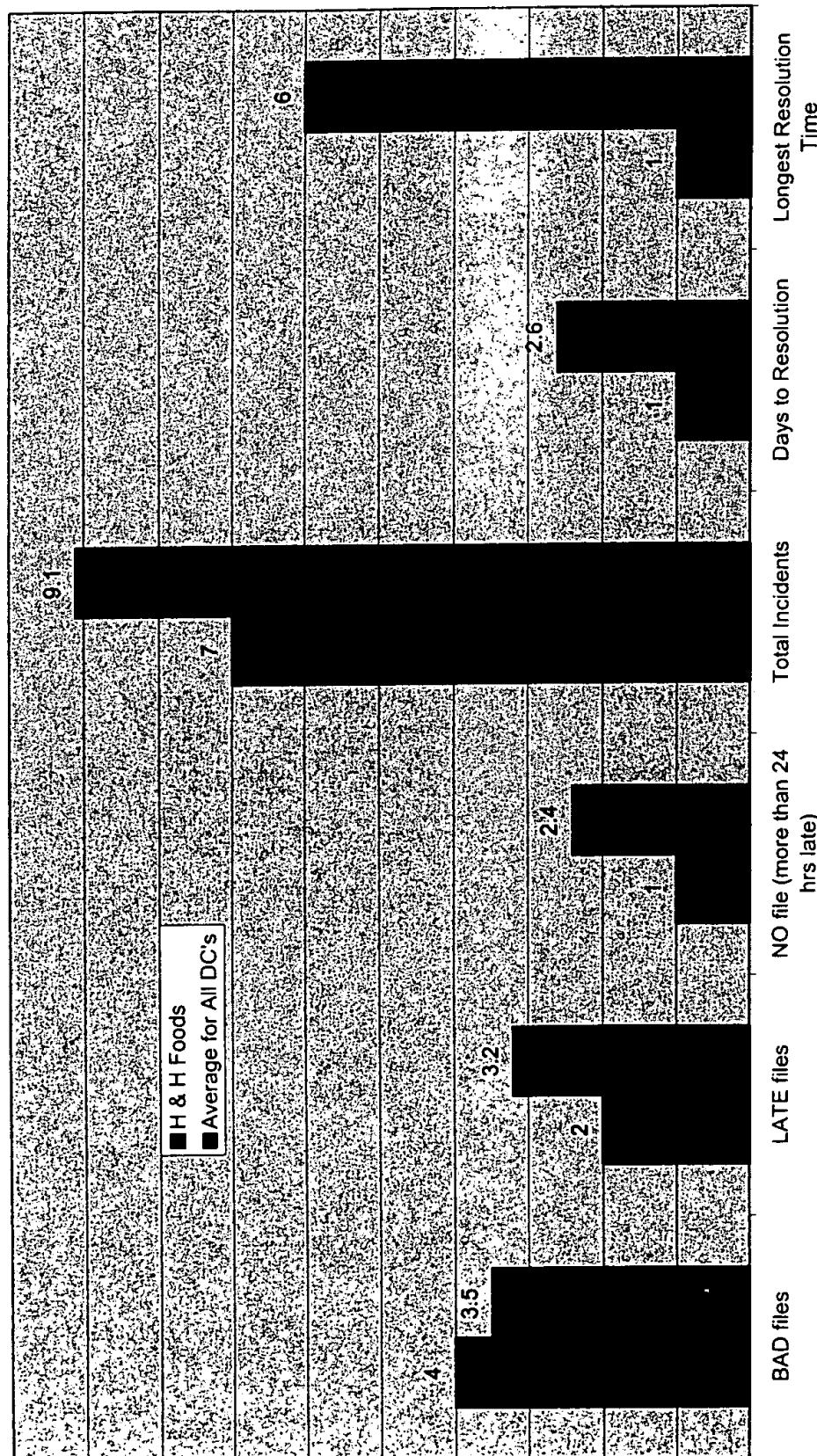


FIGURE 36 - COST INDEX

3600
↓

Mock Report/1

	FY 01	Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
Food Cost Index									
Plan	99.75	99.69	99.20	98.63	100.33	100.49	101.12	100.44	99.92
Actual		99.10	98.90						
Variance									
Good/(Bad)		0.59	0.30						
Total Dollar Purchases (In Millions) /2									
Plan	\$2,237.24	\$183.98	\$182.73	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47	\$186.83
Actual		\$182.84	\$182.08						
Variance									
Good/(Bad)		\$1.14	\$0.65						

/1 Includes on food cost index items.

/2 Based on FY 99 Sales Volumes

FIG. 36

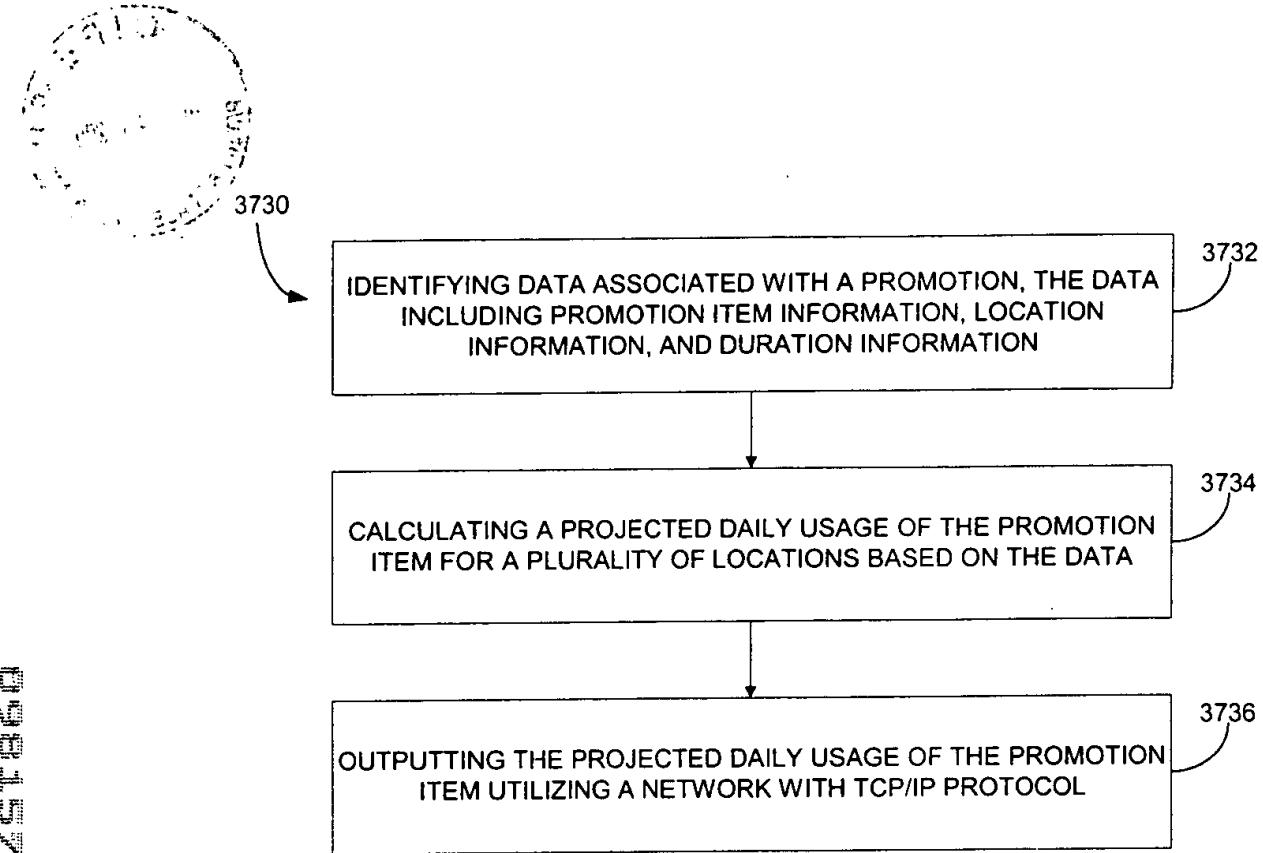


FIG. 37

TECHNOLOGY CENTER

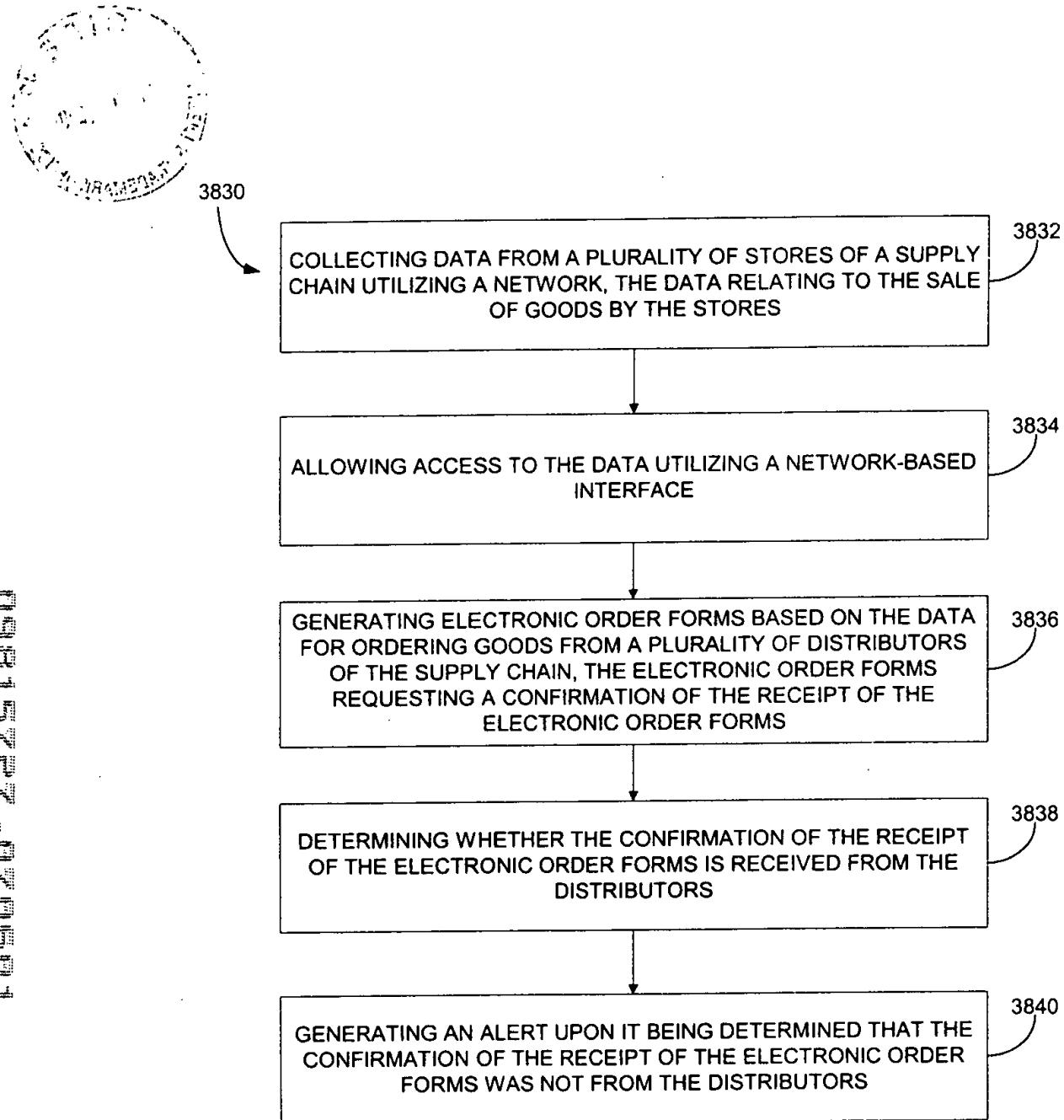


FIG. 38

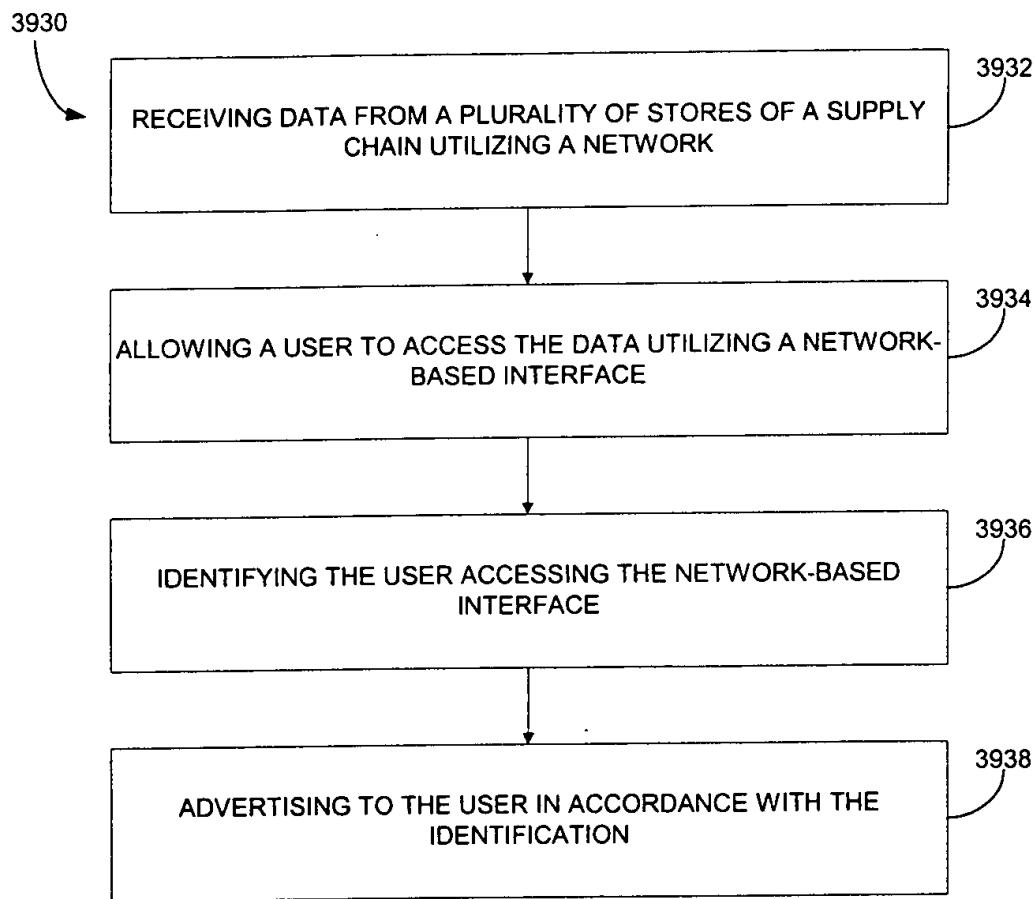


FIG. 39



10000000000000000000000000000000

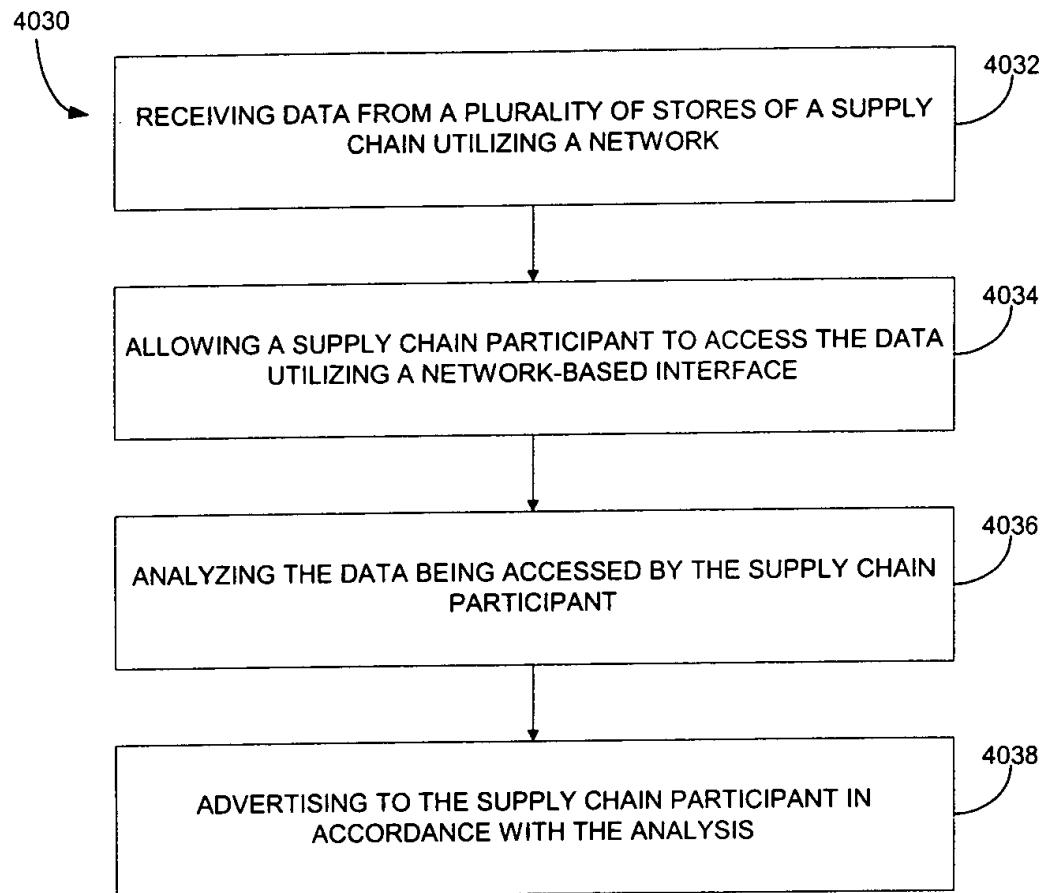


FIG. 40

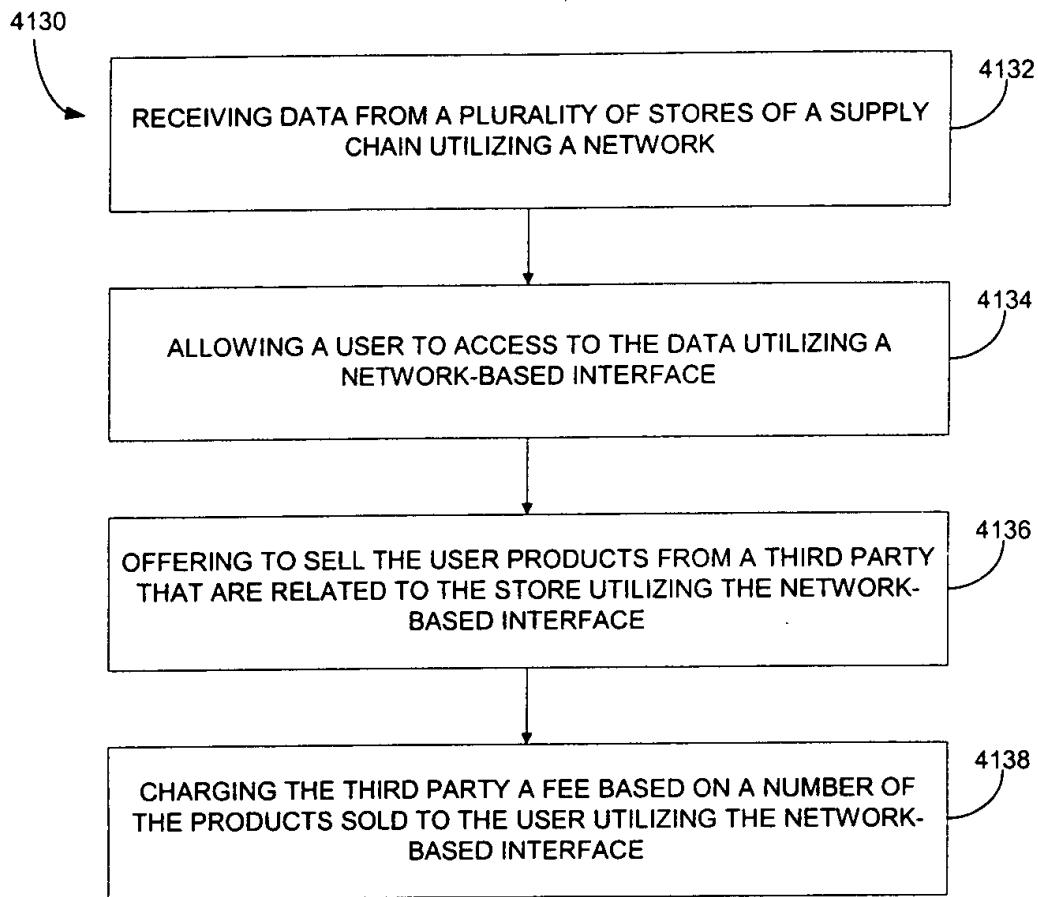


FIG. 41

00815727.00601

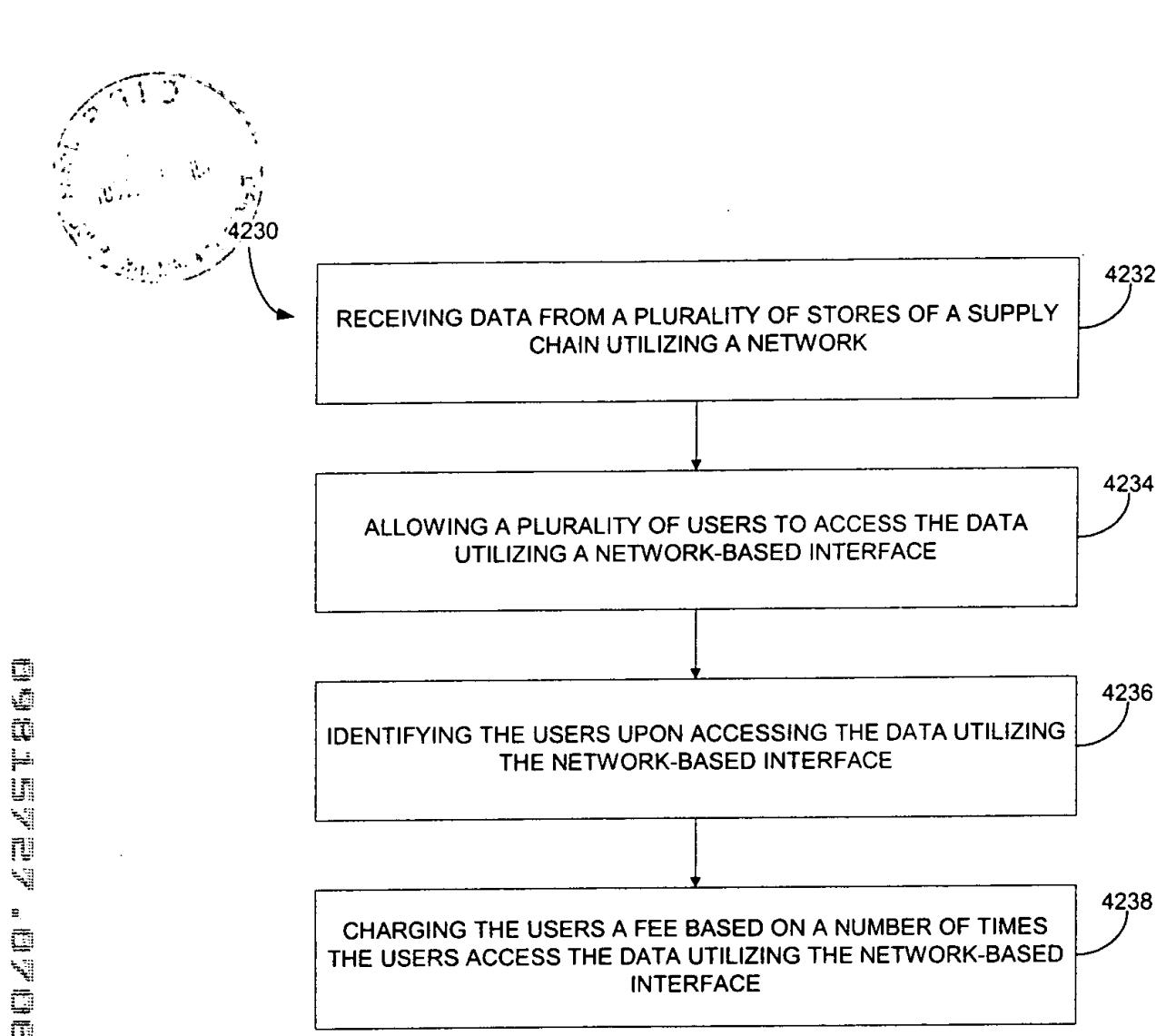


FIG. 42

TOP SECRET//COMINT//EYESAFE

09215727 02003

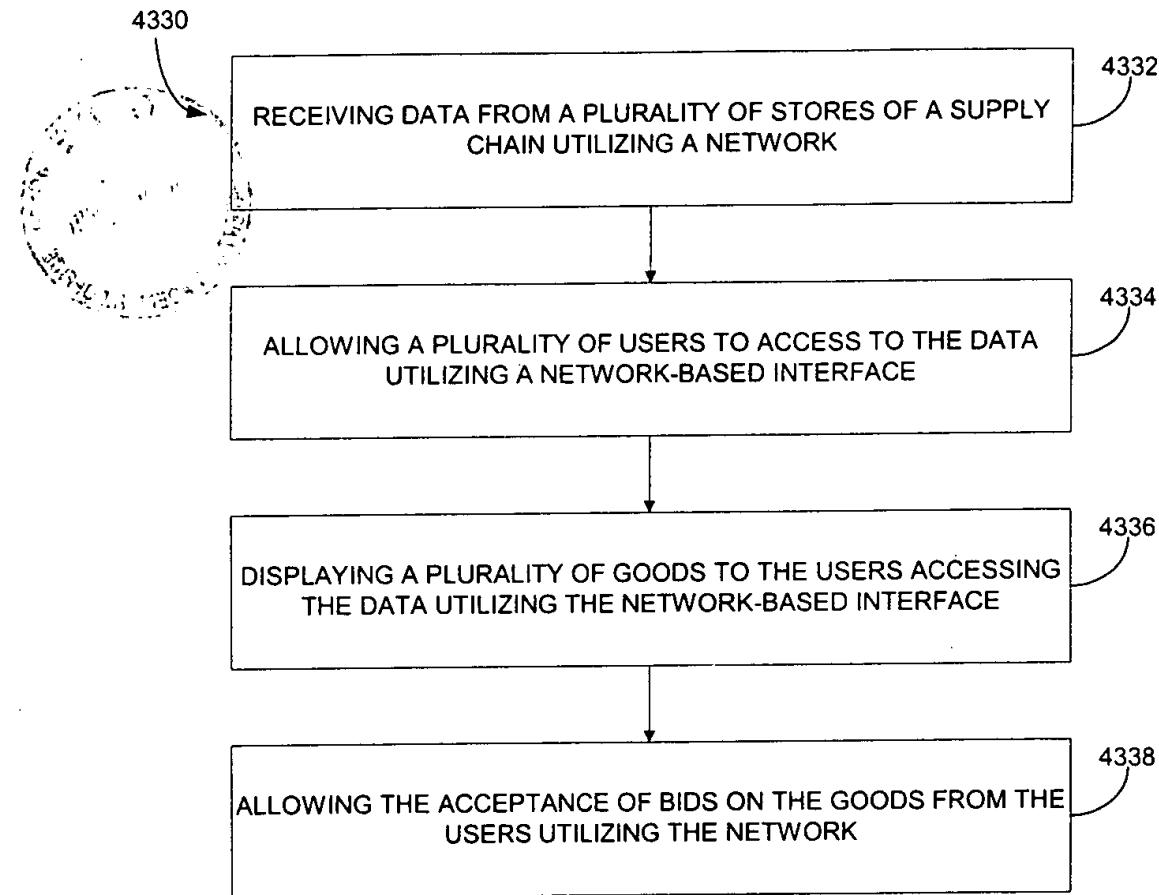
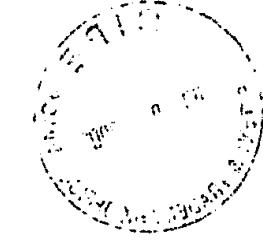


FIG. 43A



TO90040 "2005120900

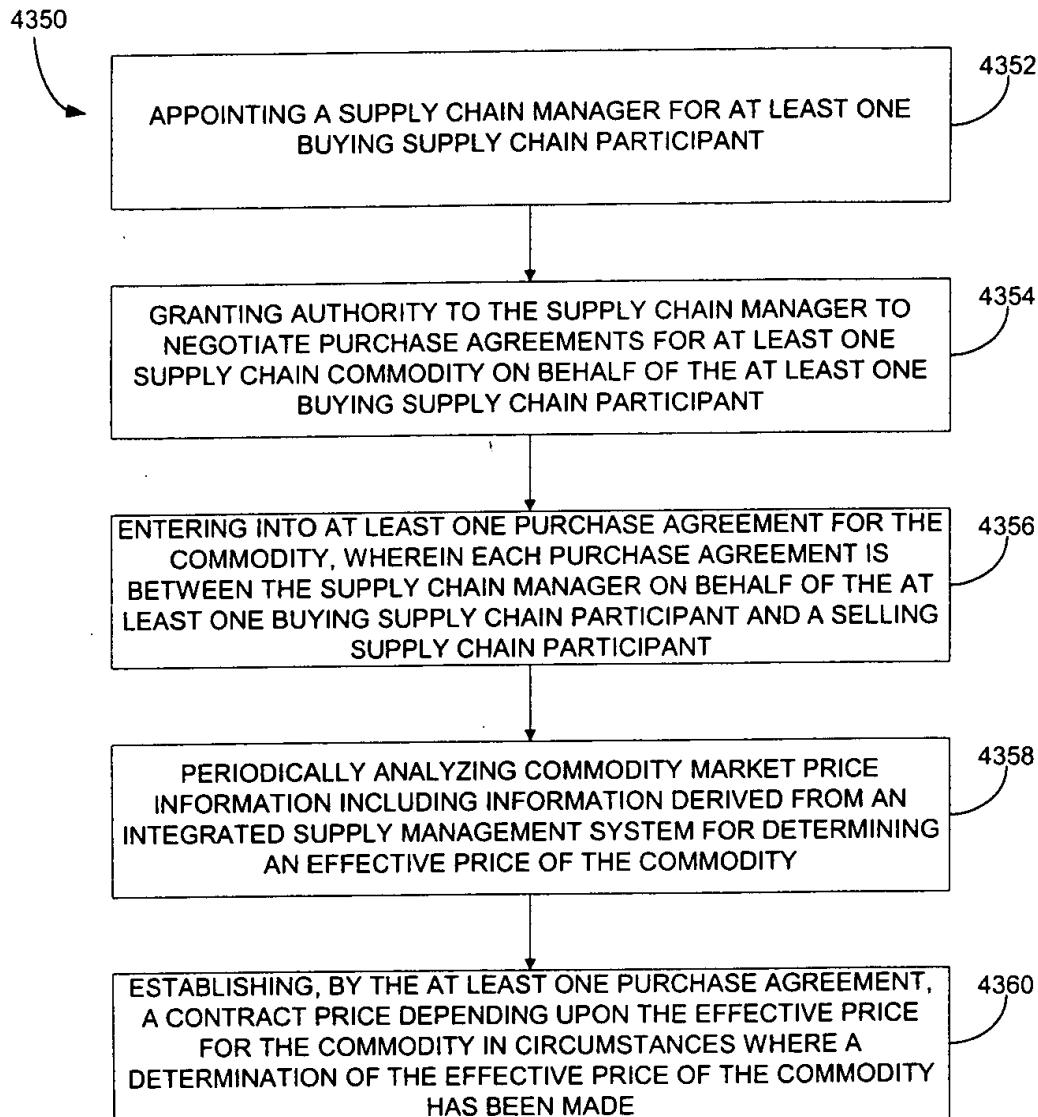


FIG. 43B

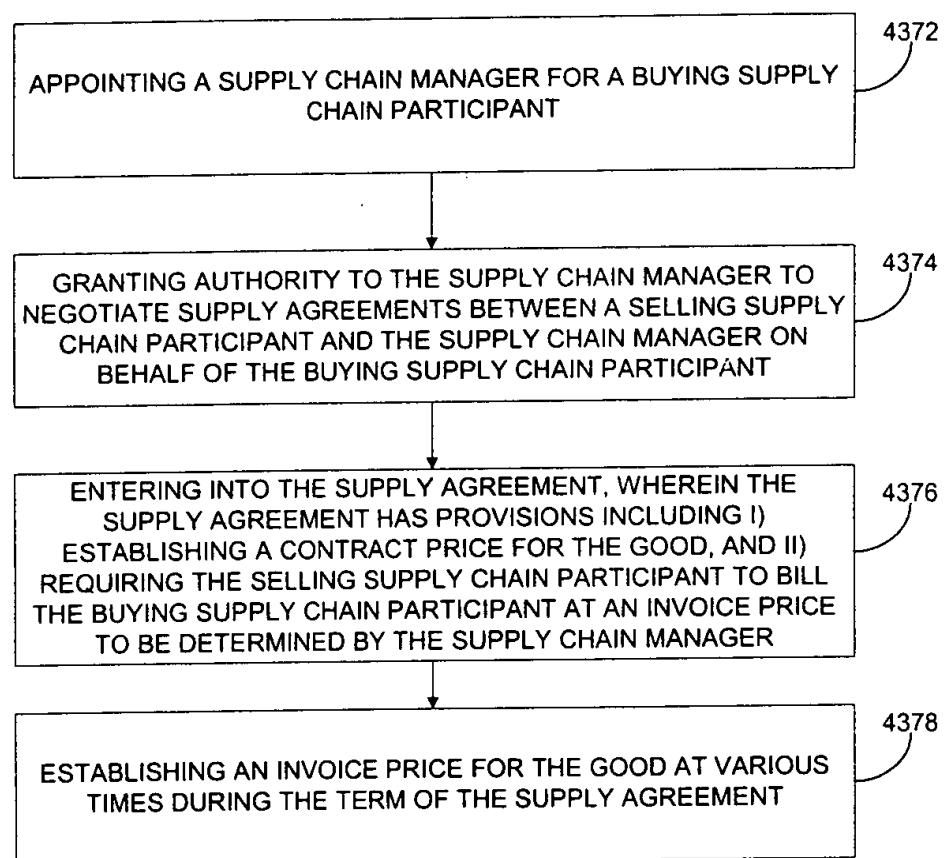


FIG. 43C

100-060522-242540-000000

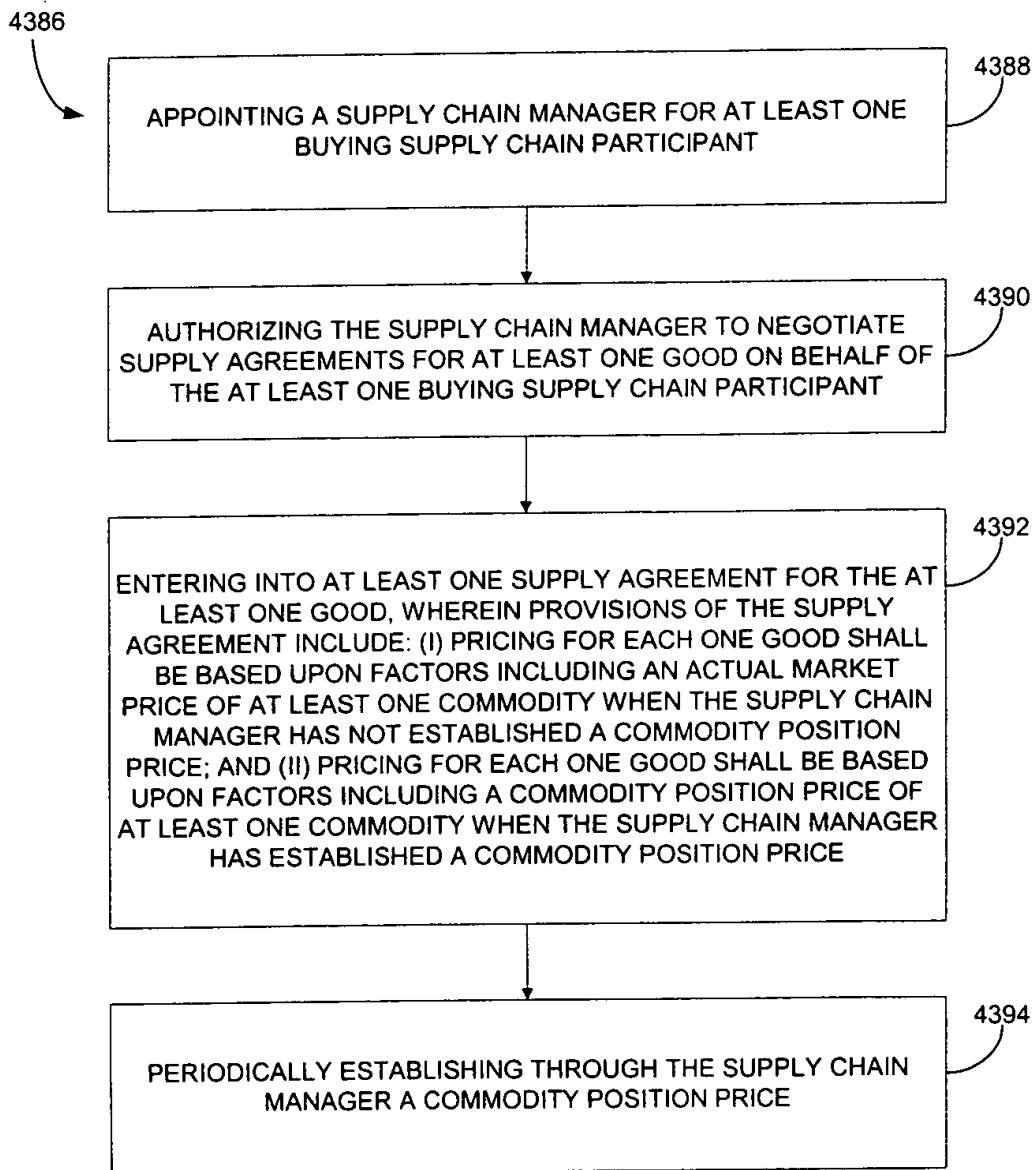


FIG. 43D

10200200-A2XST880

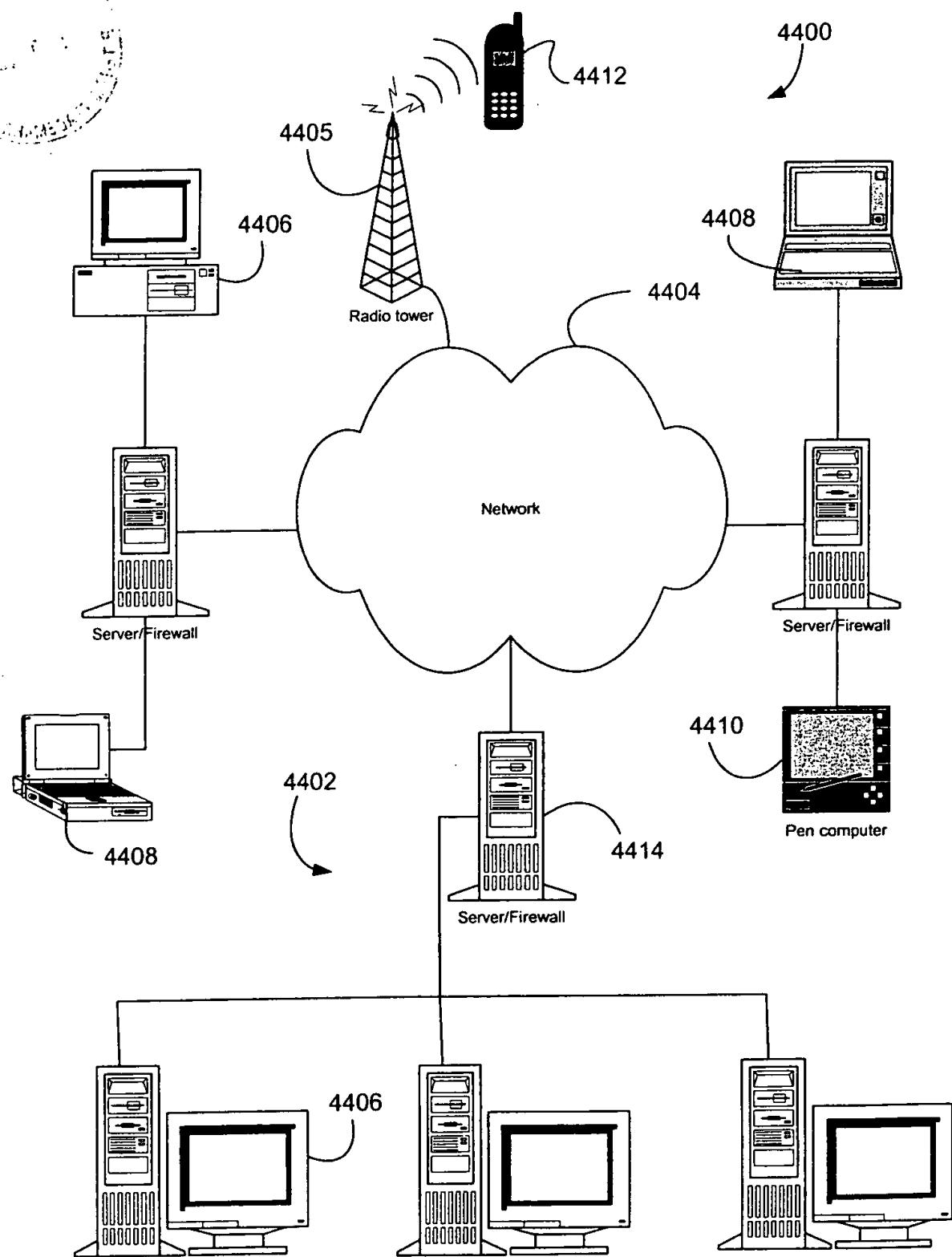


FIG. 44

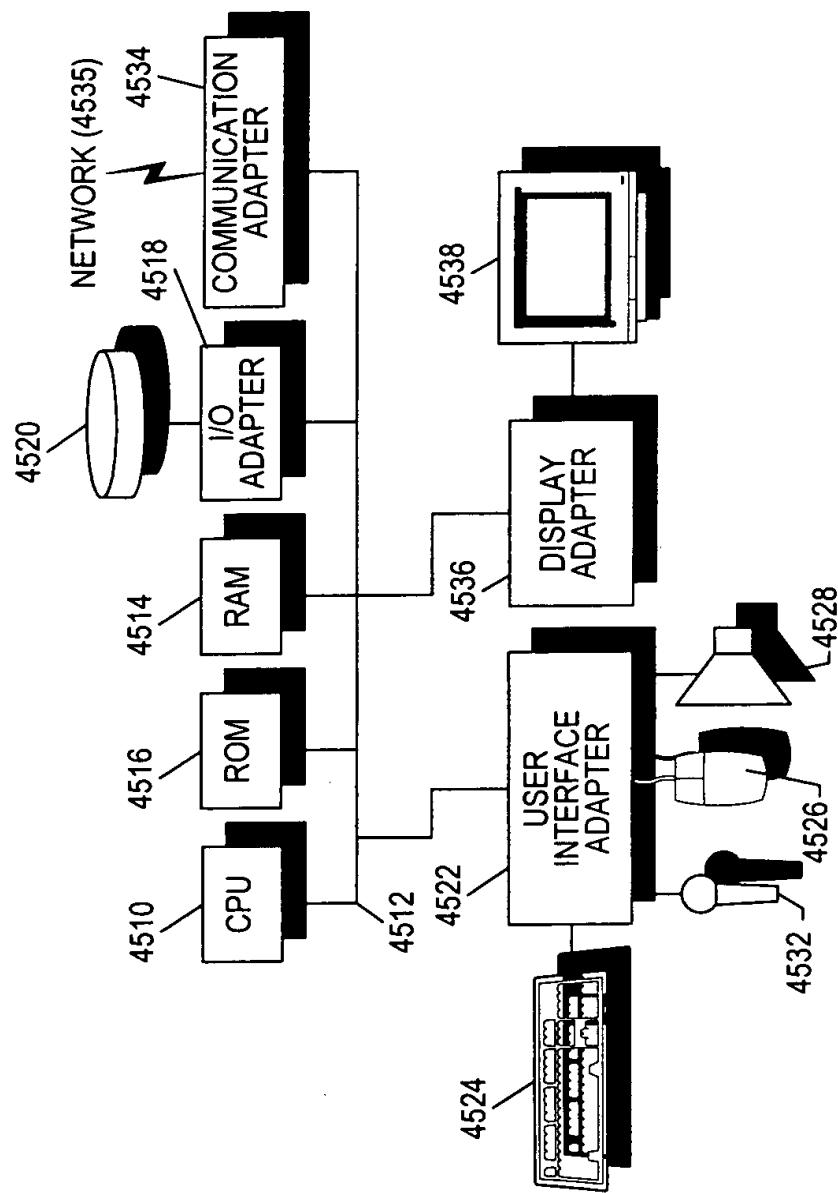
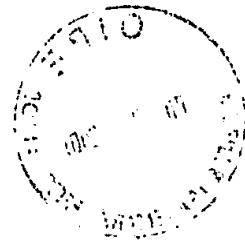


FIG. 45

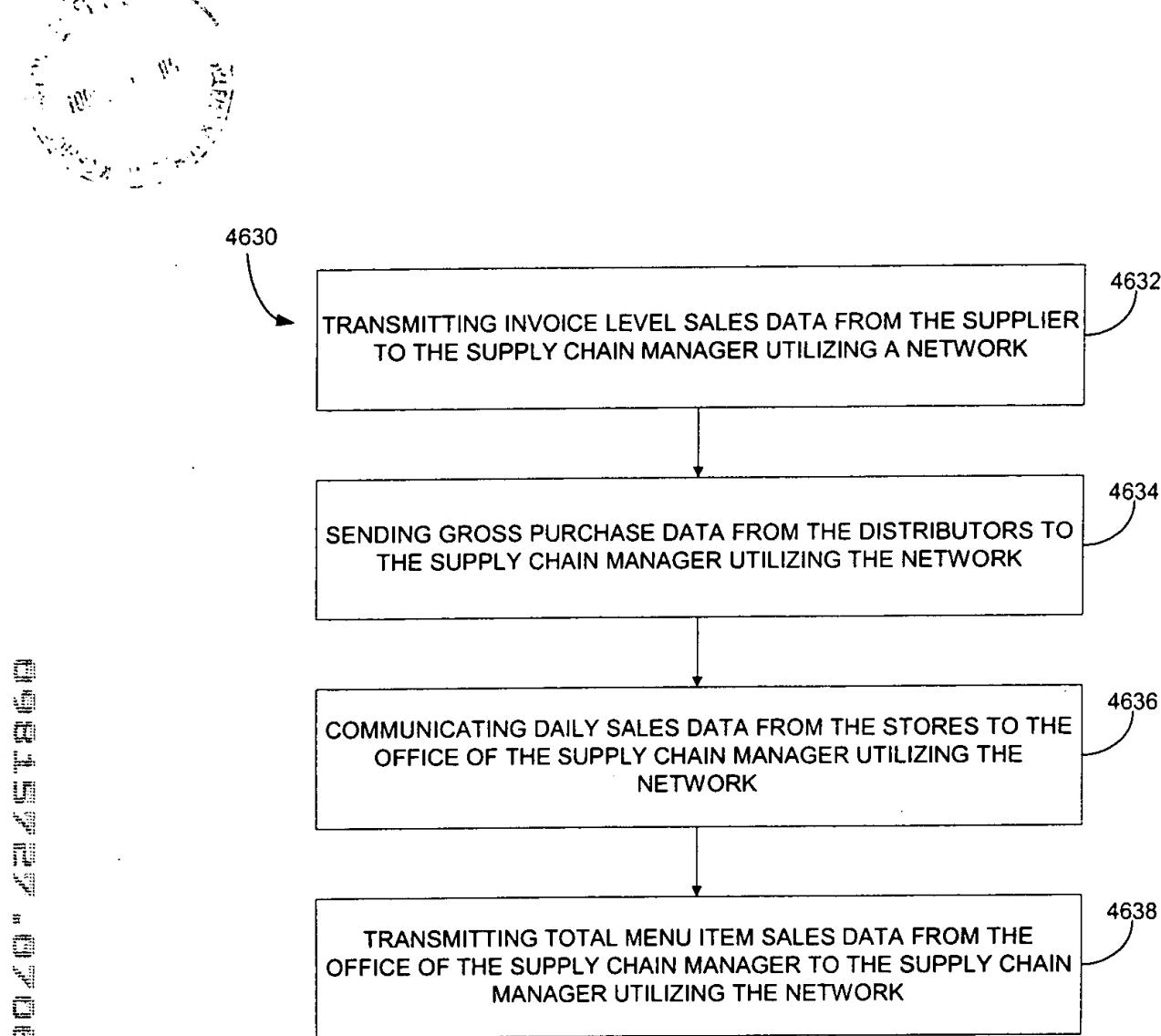


FIG. 46

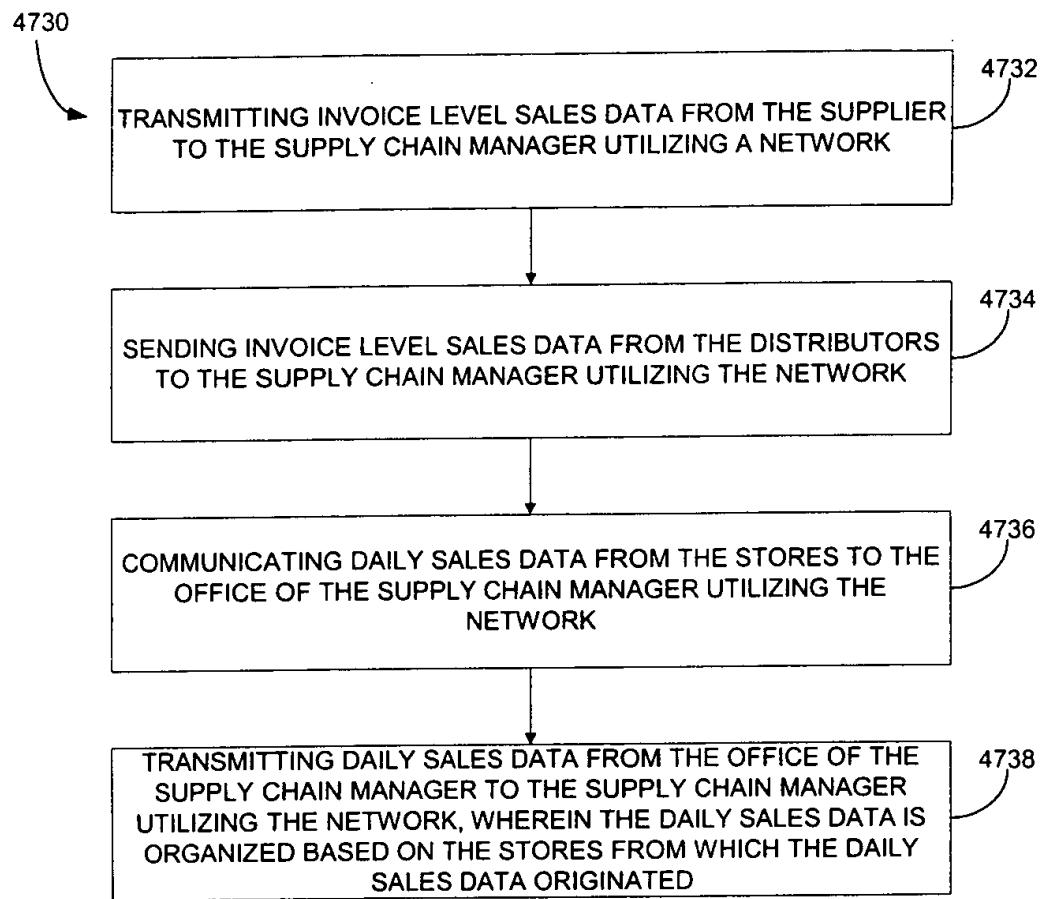


FIG. 47

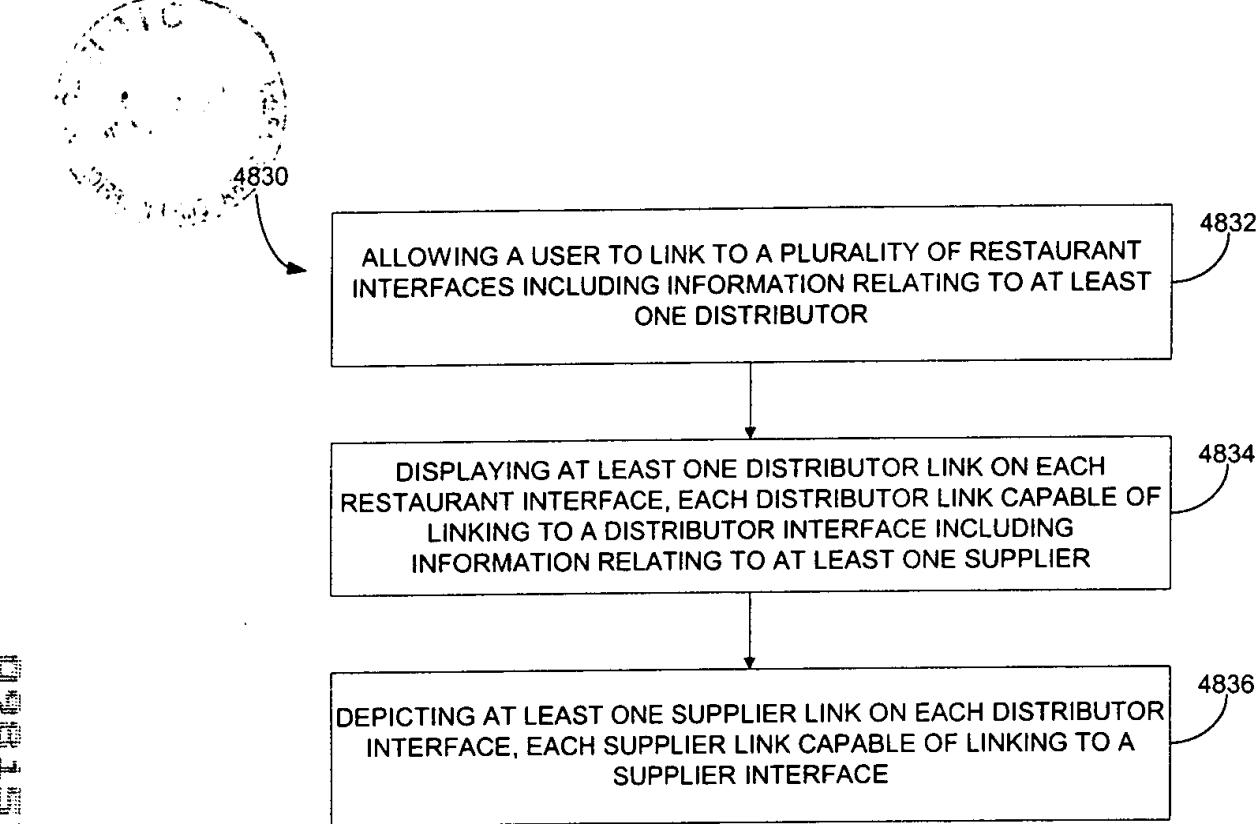


FIG. 48

09215229-020601

Restaurant Services, Inc. - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Address http://www.rsiweb.com/home/index.asp

RSI Restaurant Services, Inc.

BURGER KING® System Independent Purchasing & Distribution Service Co-op

User Name _____ Password _____

Franchisee Enter Site

4902 4904 4900

About RSI



RSI was founded in 1991 as the exclusive purchasing agent for the vast majority of products used by the U. S. BURGER KING system. Its primary purpose is to leverage the buying power of BURGER KING restaurants to achieve favorable contracts for food, packaging, premiums, promotion products, supplies, equipment, distribution and related services on behalf of more than 8,300 restaurants.

[Contact Information](#) [Map/Directions](#) [General Information](#) [Legal Information](#) [More About RSI](#)

Help Blk/C Link MFA Link

NA

RSI's Board of Directors is comprised of BURGER KING franchisees, elected by region, one Burger King Corporation representative and one member appointed by the Minority Franchisee Association. The cooperative maintains a close working relationship with Burger King Corporation, with respective roles and responsibilities outlined in a formal Operating Agreement.

RSI works closely with restaurant owners, Burger King Corporation, food and packaging suppliers, marketing agencies, equipment vendors, distributors and information systems providers to streamline and improve the supply chain efficiency

FIG. 49

"T G Q D X Q " X 2 X S T # 6 0

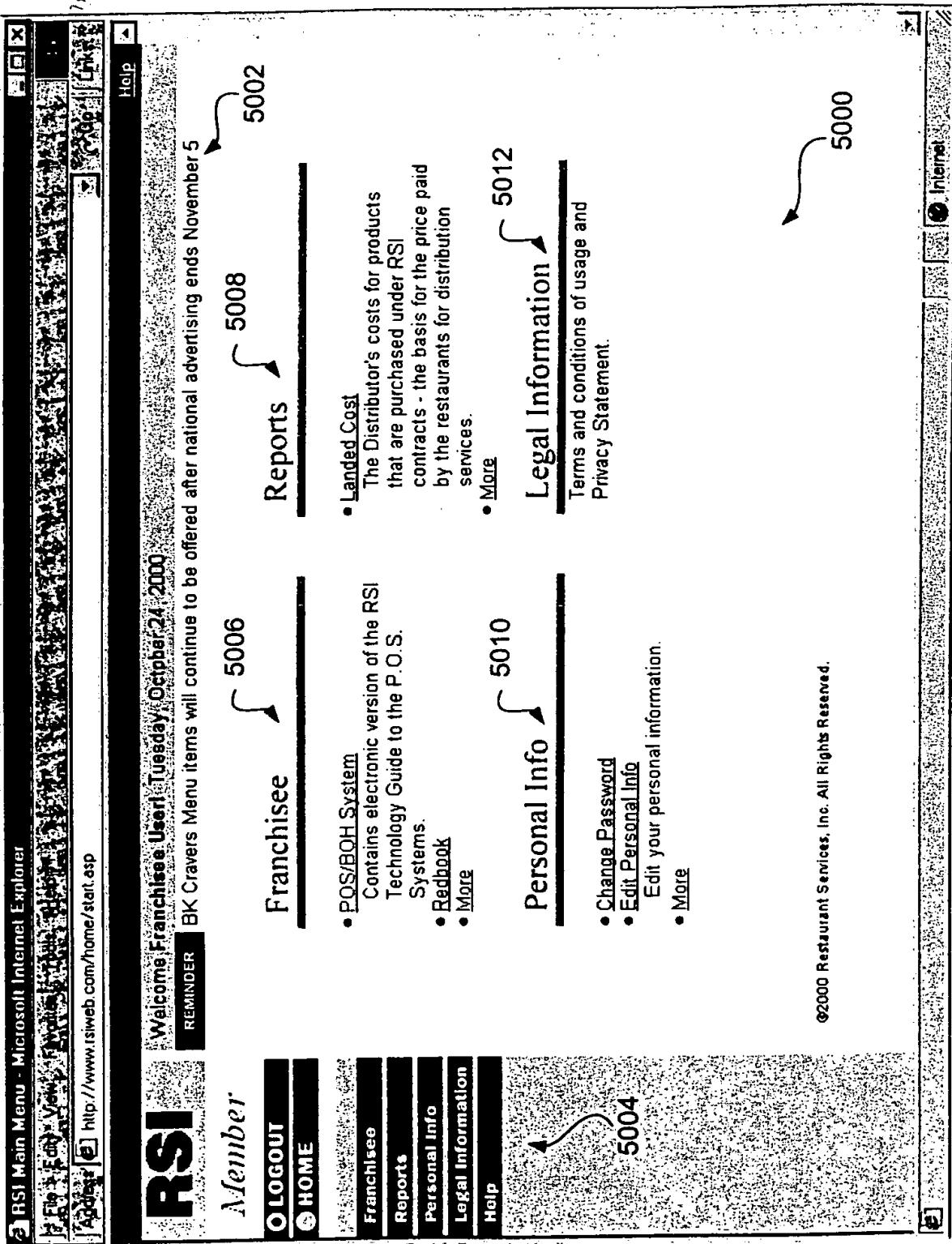


FIG. 50

ФОТОФОТО "ДАСТРЫ"

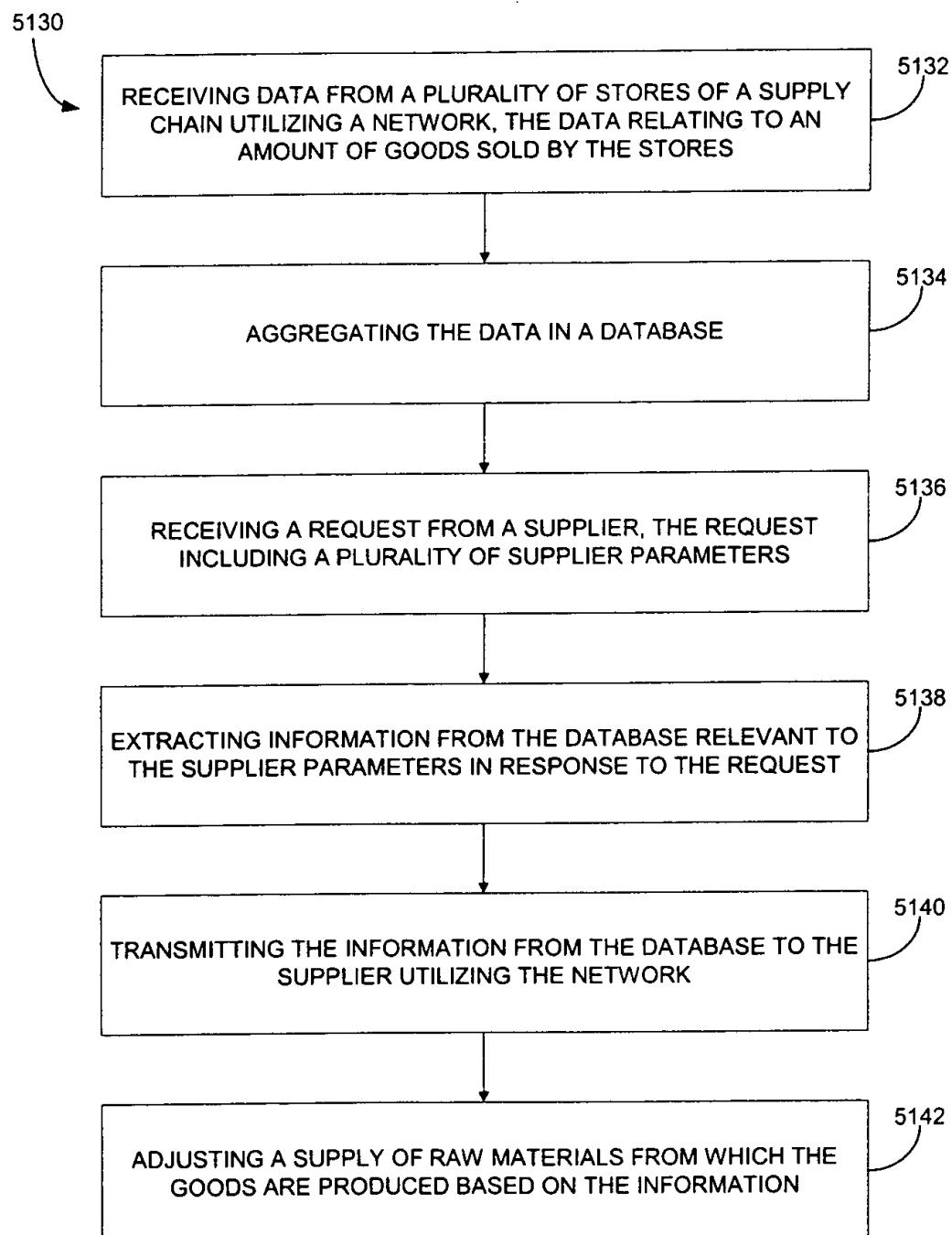
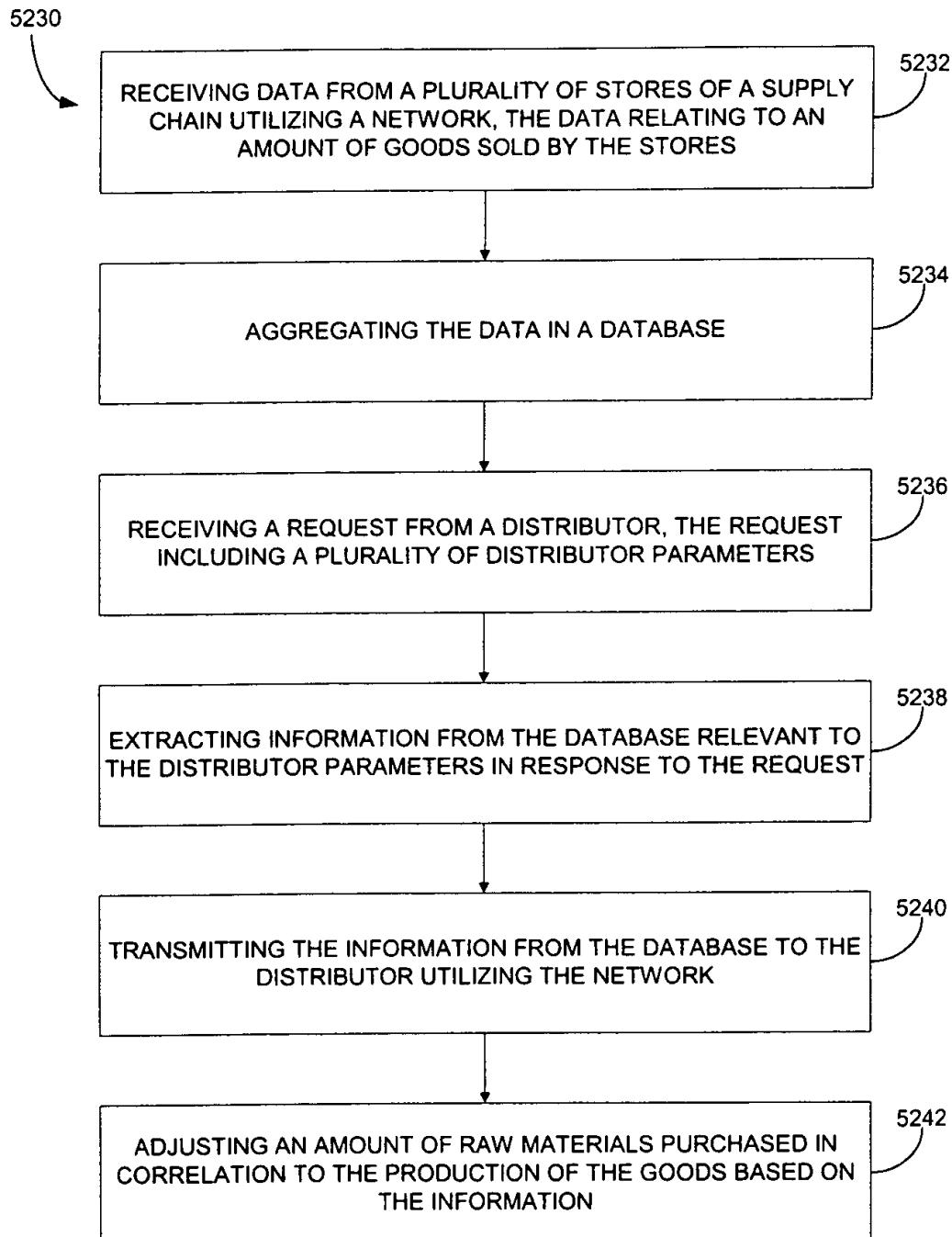
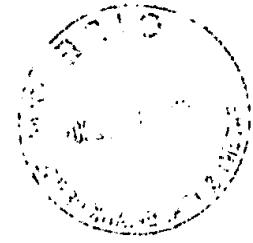


FIG. 51



СОВЕТ ПО ОХРАНЕ ПРЕДПРИЯТИЙ

FIG. 52

FIG. 53



Distributor

[LOGOUT](#)

[HOME](#)

[Reports](#)

[Personal Info](#)

[Legal Information](#)

[Help](#)

POS Implied Daily Usage - Distributor
Tuesday, October 24, 2000

The information contained in this report is privileged and confidential. It is intended only for viewing and use by Distributor User. If you are not Distributor User, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited.

14 Day Rolling Total Cases													Week Ending Total
DC Item No.	Item Description	% (1 to 14)	14-15	15-16	16-17	17-18	18-19	19-20	20-21	21-22	22-23	23-24	24-25
10023	Number of Restaurants Served by DC	200	200	200	200	200	200	200	200	200	200	200	200
18980	SAUCE: BBQ BULK	0.00%	19	21	23	18	19	16	16	14	21	21	16
20788	MUSTARD: BULK BK	0.00%	12	19	20	16	14	14	13	14	19	19	18
24340	MAYONNAISE: BULK BK	0.00%	34	167	211	173	166	184	183	180	200	176	165
24900	STRAW: WRAPPED	0.00%	21	33	34	27	25	24	24	34	33	27	24
26319	FORK: WRAPPED	0.00%	10	11	12	10	9	8	8	11	12	11	10
26462	KNIFE: WRAPPED	0.00%	3	3	3	2	2	2	3	3	3	3	2
27082	KETCHUP: BULK BAG IN BOX	0.00%	80	134	142	116	104	102	101	100	130	139	110
27080	KETCHUP: PACKETS	0.00%	127	104	205	180	143	142	139	144	197	197	160

T O G O " X E C T E G O

Local DC Promotion Forecast Report - Microsoft Internet Explorer

Address: http://test.rsilink.com/dc/_dcpromodel.asp?dc=26576

Printer Friendly Version REINHART - CEDAR RAPIDS, IA 5400

Local Promotion Summary by DC
Tuesday, October 24, 2000

The information contained in this report is privileged and confidential. It is intended only for viewing and use by Distributor. If you are not a Distributor, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited.

Logout Home

Reports Personal Info Legal Information Help

Local Promotion Option	Projected Date	Dly Usage	Duration (In Weeks)	Participating Restaurants	Rest Count
32 oz. Motor Cup	5/10/00	85	99	8	
	Davenport/RMoline, IA	5/10/00	86	32	17
	Des Moines/Ames, IA	7/10/00	85	17	28
	Omaha, NE	7/10/00	85	17	60
	Pekoria, IL	8/1/00	85	99	17
	Sioux City, IA	8/20/00	85	99	10
32 oz. Motor Cup Total					131
Big King	Cedar Rapids/Waterloo-Dubuque, IA	4/15/00	99	19	
	Davenport/RMoline, IA	4/15/00	99	17	
	Ottumwa-Kinsville, IA	4/15/00	99	3	
Big King Total					30
Pancake Minis	Chicago, IL	5/15/00	20	99	8
	Pearl City, IL	5/1/00	20	99	17
	Sioux City, IA	4/15/00	20	99	10
Pancake Minis Total					35

Date Internet

FIG. 54

TECHNOLOGY & INFORMATION

RSI POS Implied Daily Usage - Supplier - Microsoft Internet Explorer

Address: http://www.rsiweb.com/Supplier/s_iposdaily.asp?report=true

Supplier: TYSON FOODS

Printer Friendly Version

POS Implied Daily Usage - Supplier
Tuesday, October 24, 2000

Supplier: TYSON FOODS

The information contained in this report is privileged and confidential. It is intended only for viewing and use by Supplier User. If you are not Supplier User, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited.

FCB Point	Item No.	Description	14 Day Rolling Total (Current)												Wk-Ago Ending Total
			1-4 Day	5-8 Day	9-12 Day	13-16 Day	17-20 Day	21-24 Day	25-28 Day	29-32 Day	33-36 Day	37-40 Day	41-44 Day	45-48 Day	
TOTAL															
Total of DC Locations															
6	CHICKEN PATTY	0.00%	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	17.00
7	CHICKEN-BK BROILER	0.00%	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7.74
8	CHICKEN-TENDERS	0.00%	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7.81
	CHICKEN														

[Done]

FIG. 55

10/22/00 10:22 AM

RSI

Member Landed Cost Report

Restaurant Number: 0003473 Date: 10/22/00 Retrieve

Printer Friendly Version Restaurant Landed Cost Verification Report

Report Date: Sunday, October 22, 2000
Restaurant Number: 0003473
Distribution Center: REINHART - CEDAR RAPIDS, IA

Report Contact: Robert Harris
Contact Number: 305-529-3409

The information contained in this report is privileged and confidential. It is intended only for viewing and use by Franchisee User. If you are not Franchisee User, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited.

RSI Item No	RSI Item Description	DC Cost	Markup	Retl Cost
10340	4439 REGISTER TAPE THERMAL 2.8" X 100'	\$21.27	\$1.67	\$22.84
12880	3586 SUGAR SUBSTITUTE PINK PKT 2000 CT	\$5.87	\$1.57	\$7.44
18082	369 SAUCE BULK KRAFT BULLSEYE	\$24.48	\$1.57	\$26.05
19432	4473 COFFEE FOLGERS REGULAR	\$44.50	\$1.57	\$46.07
20788	47 MUSTARD BULK 30 CT	\$8.40	\$1.67	\$9.07
20940	4281 WRAP-LOCAL OPTION	\$29.78	\$1.57	\$31.35
24340	40 SAUCE BULK MAYONNAISE	\$7.81	\$1.67	\$9.38
24600	4210 WATER-ICE MOUNTAIN 5L	\$0.41	\$1.57	\$7.98

Done Internet

FIG. 56

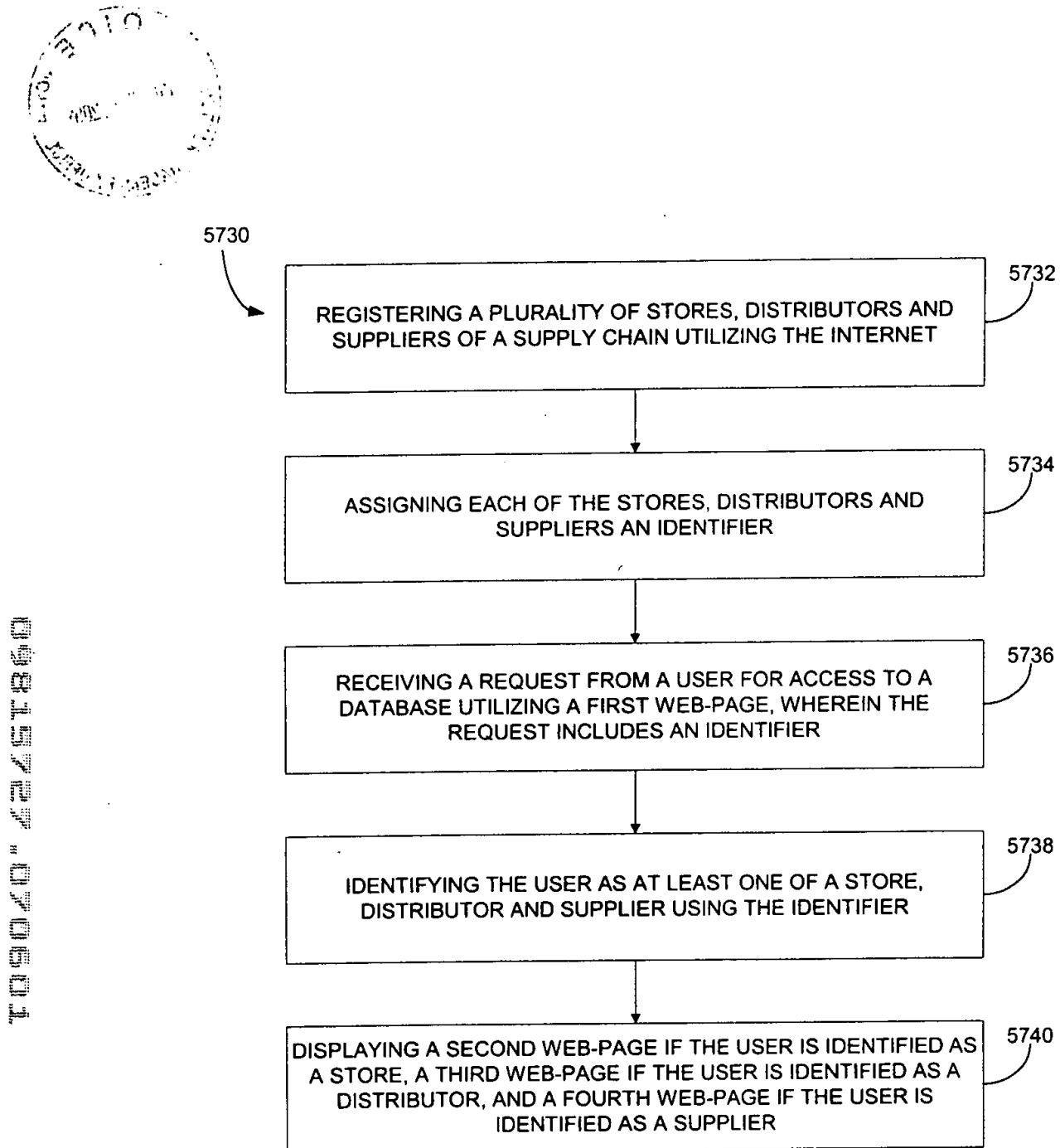


FIG. 57

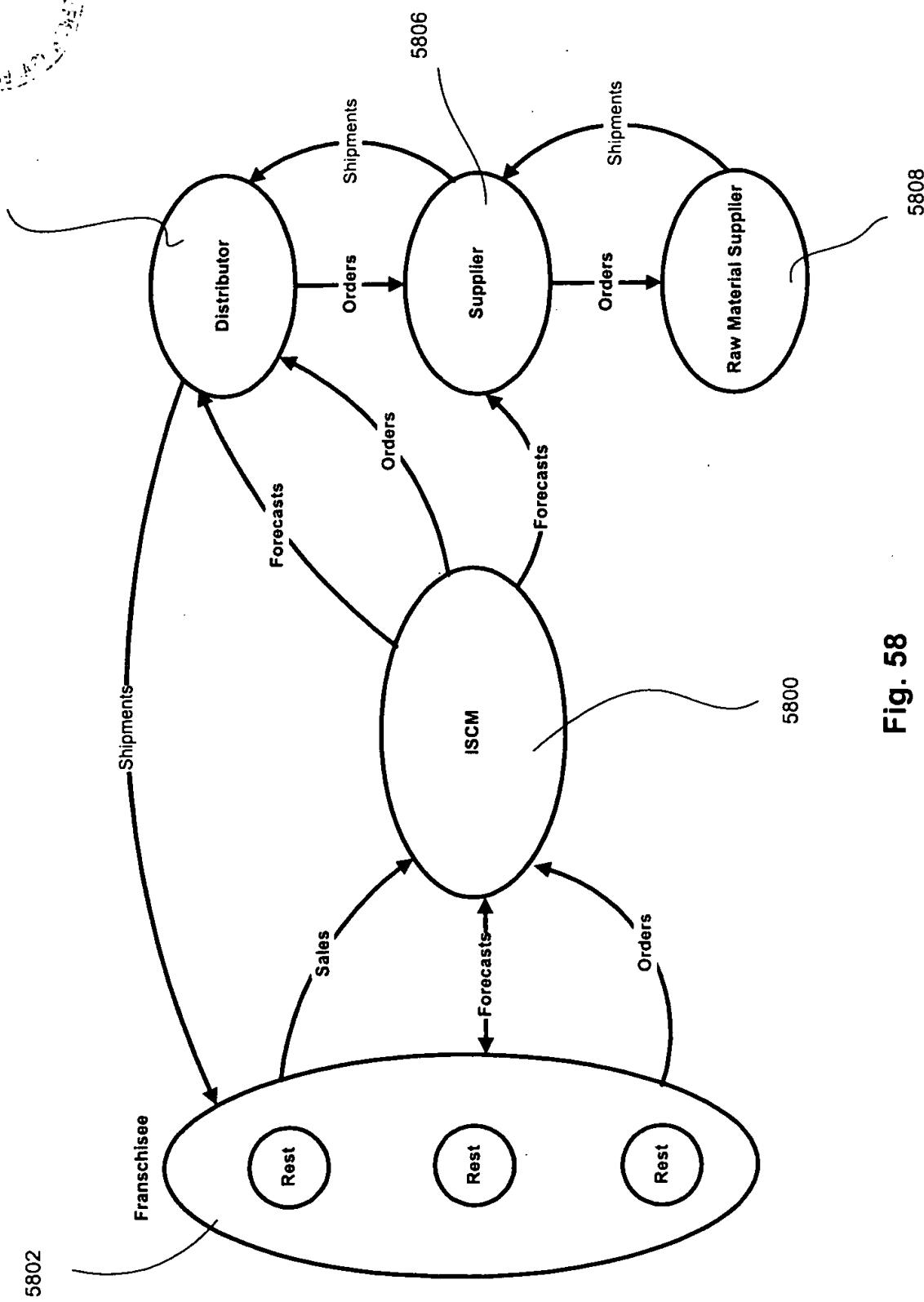


Fig. 58

0000000000000000

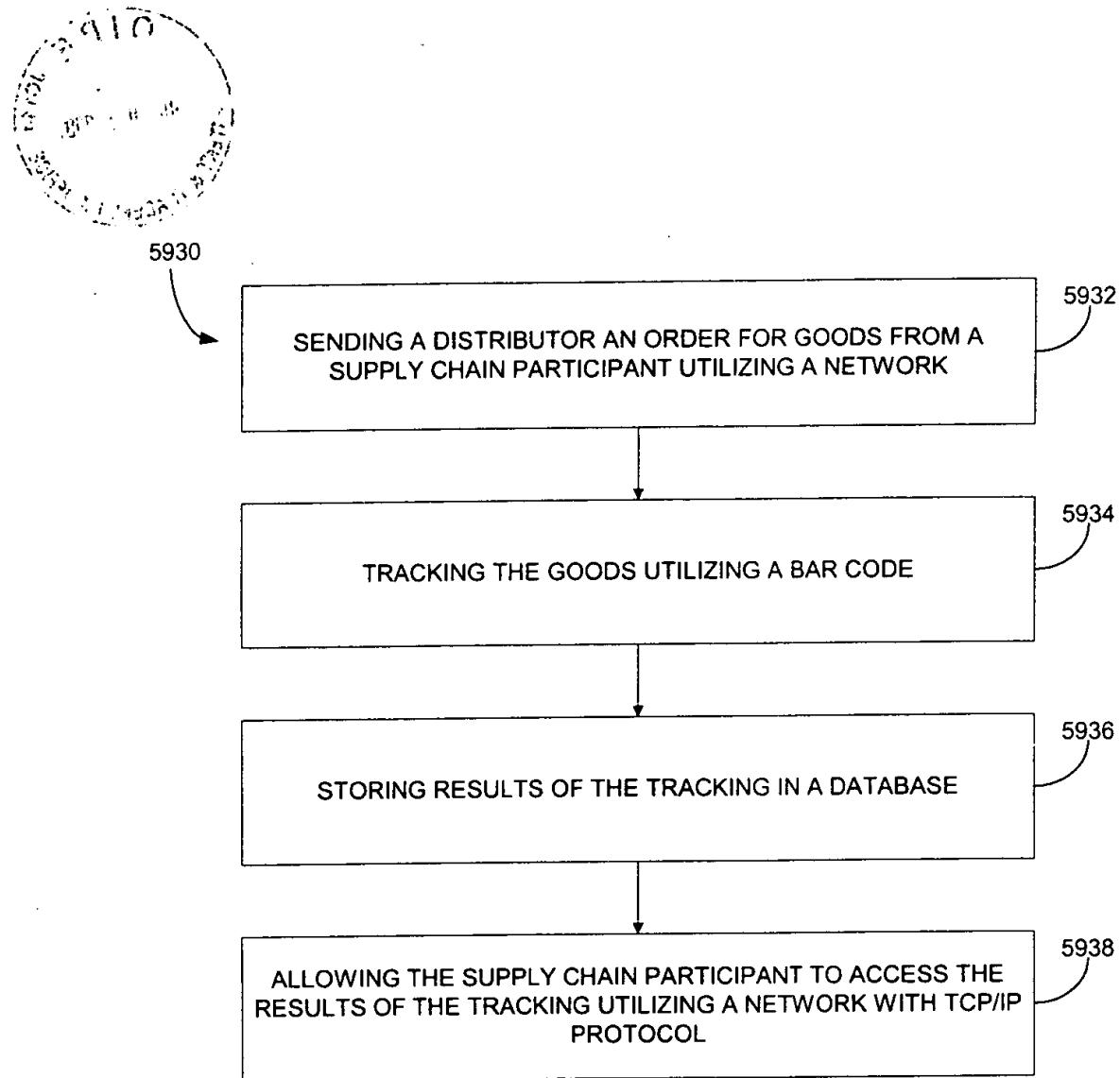


FIG. 59

TRANSACT CASE STUDY

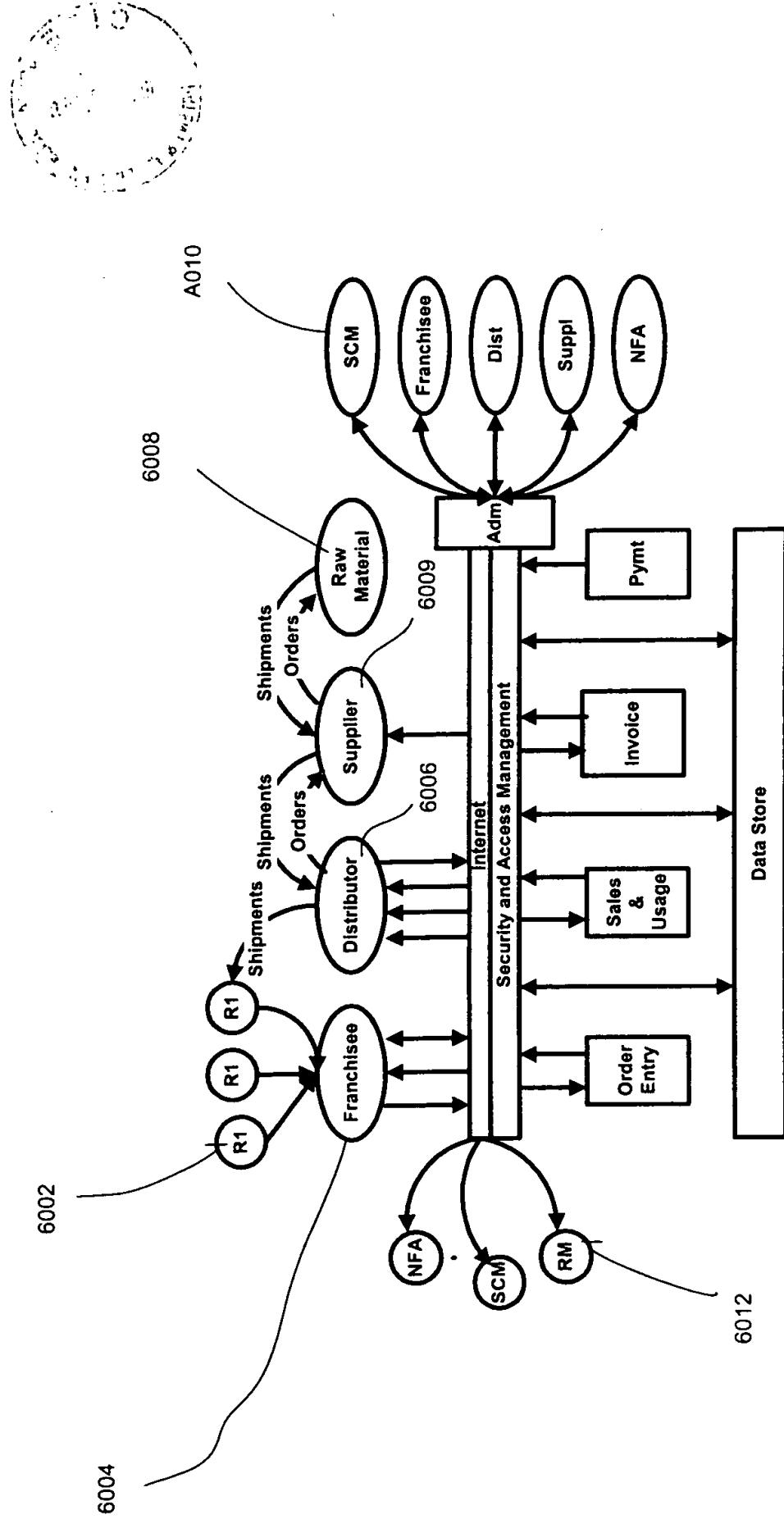


Fig. 60

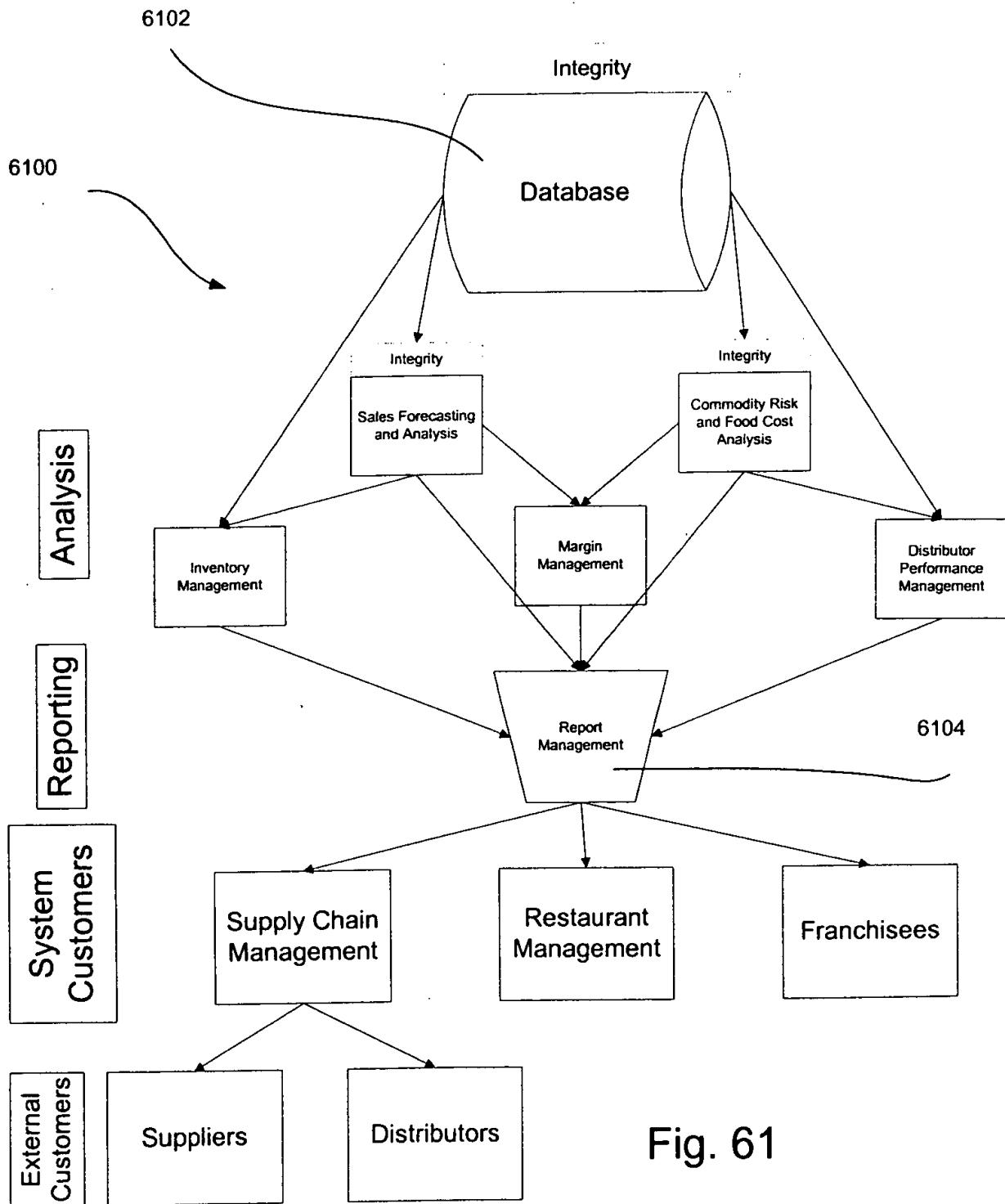


Fig. 61

09815227-A090601

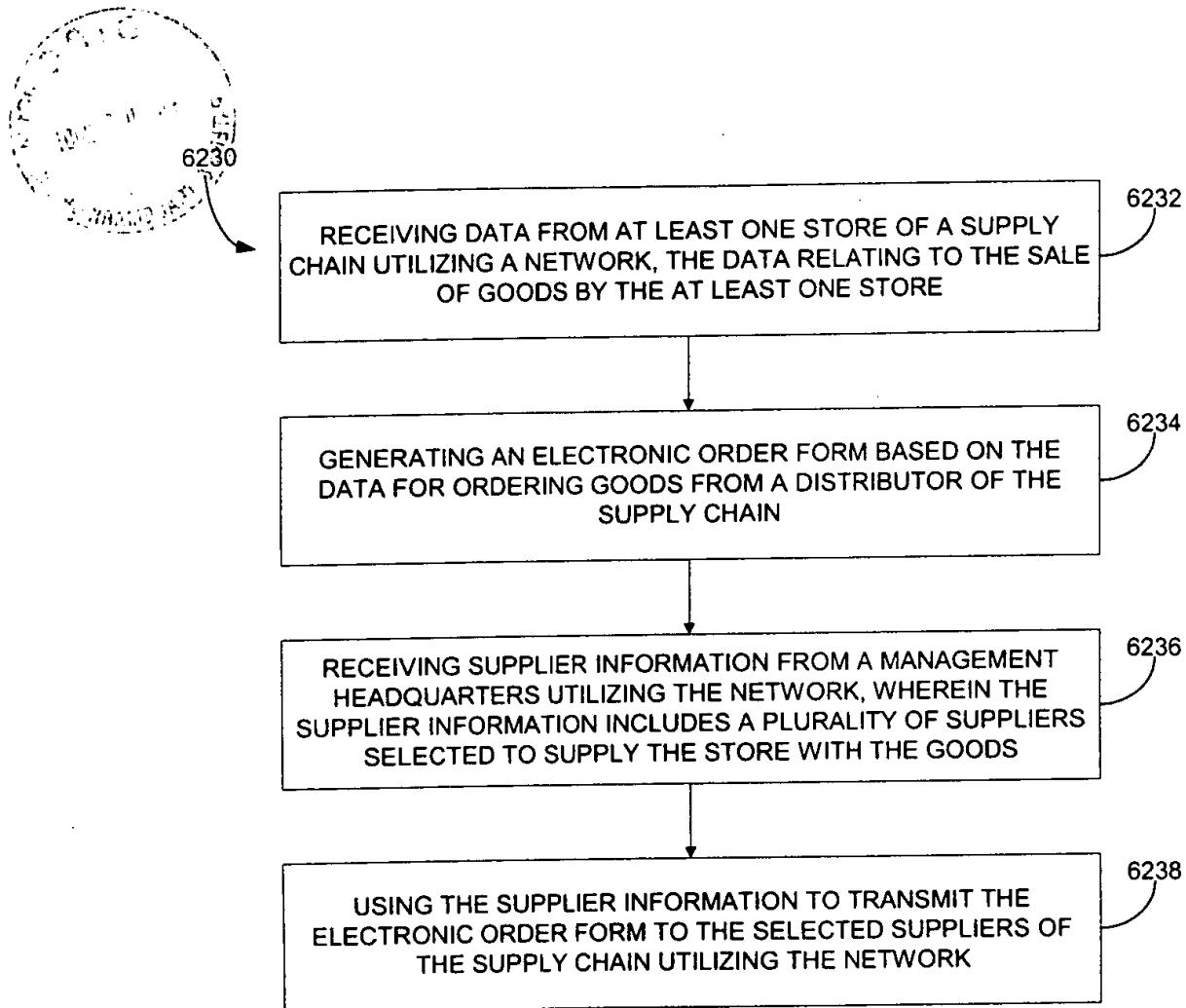
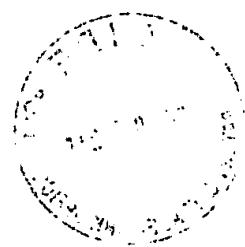


FIG. 62



6300

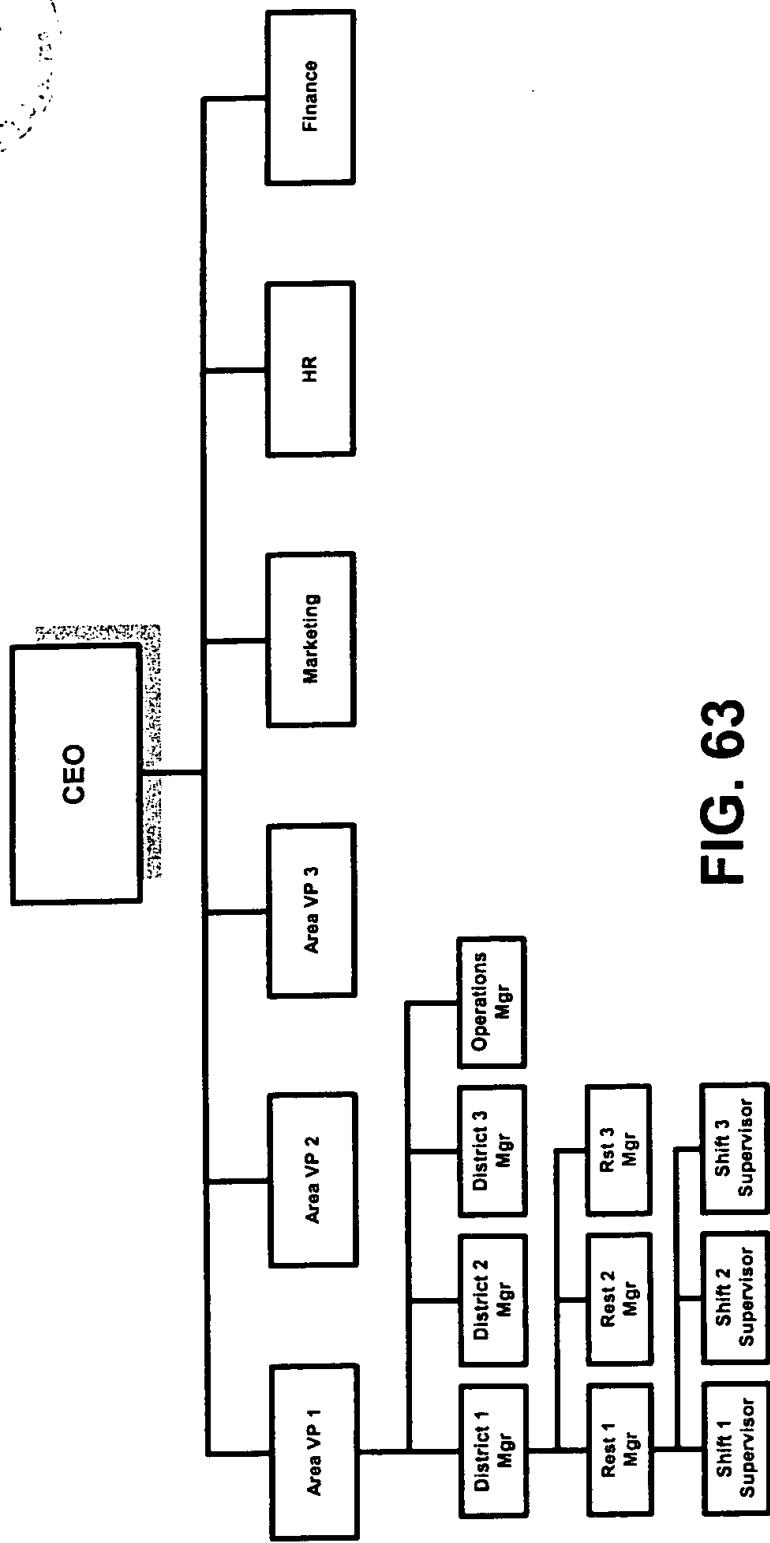


FIG. 63

00000000000000000000000000000000

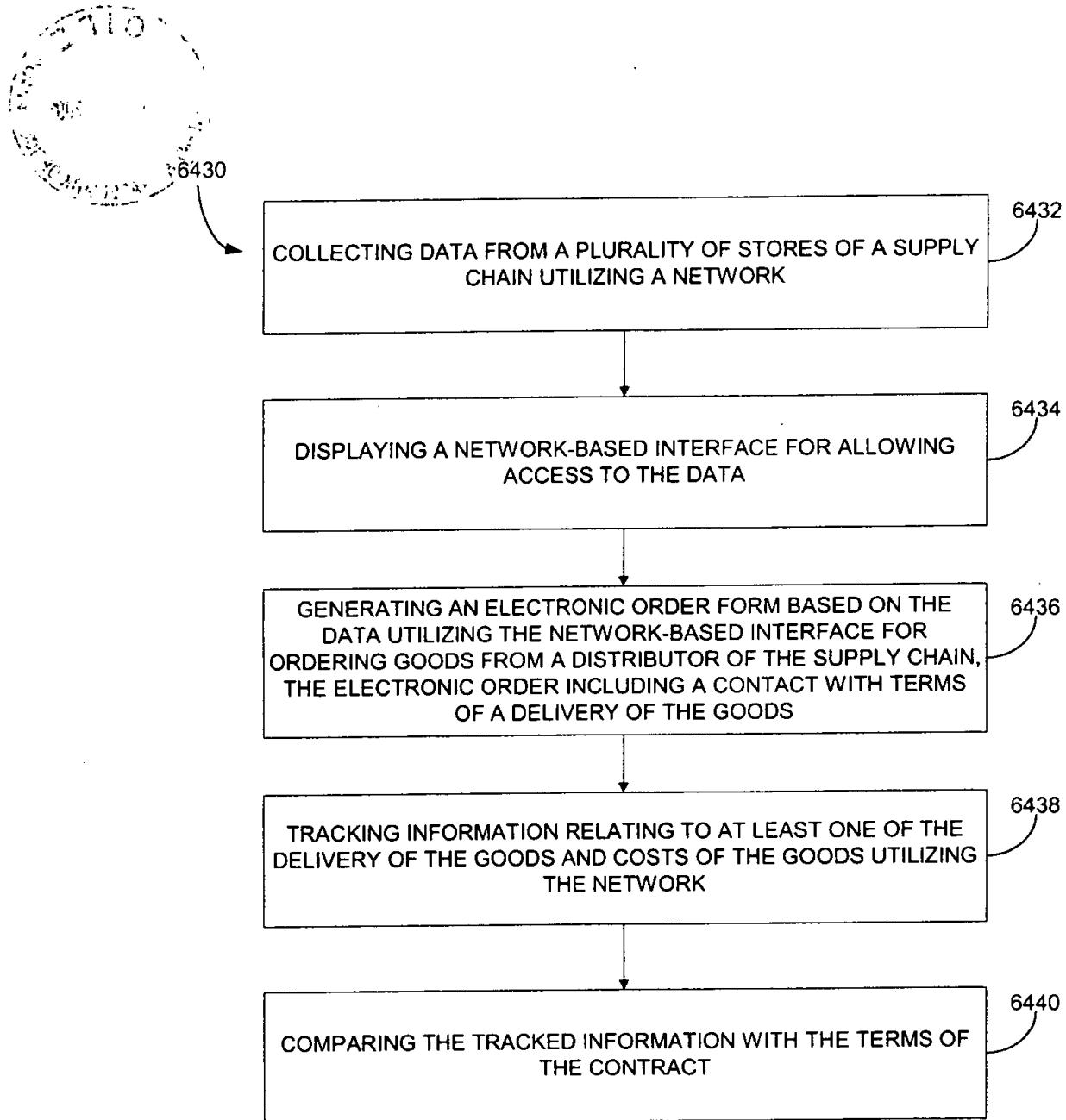


FIG. 64

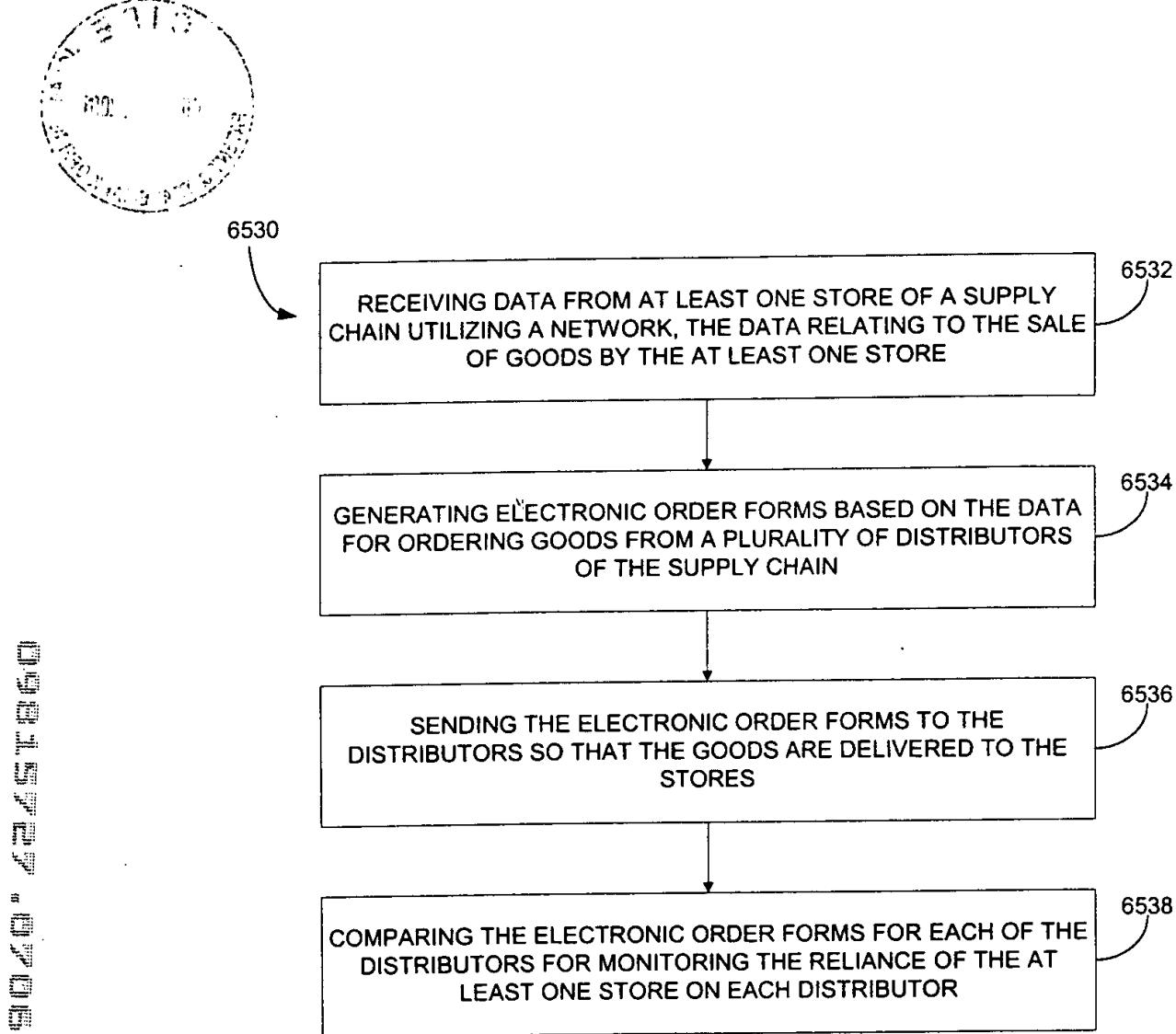


FIG. 65

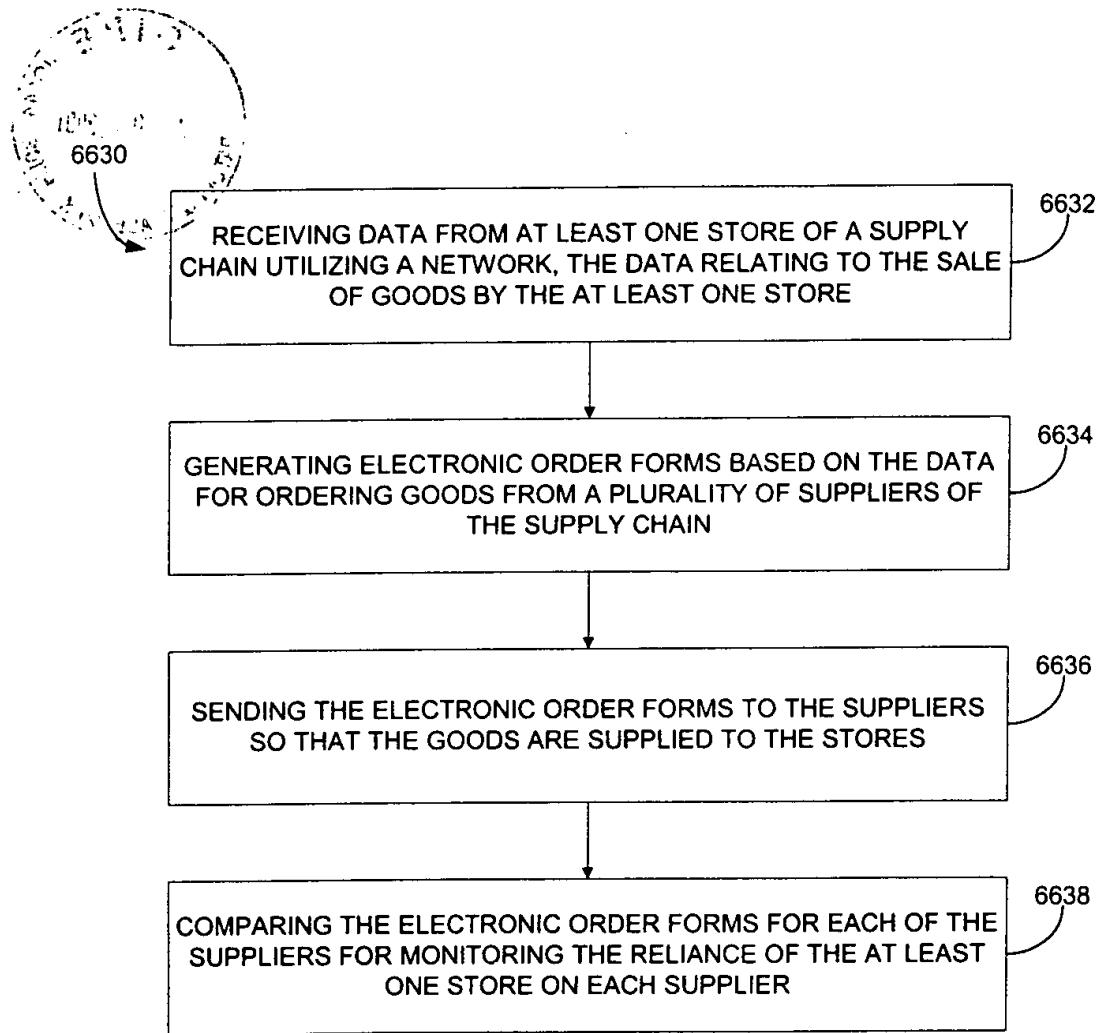


FIG. 66

TOP SECRET//COMINT

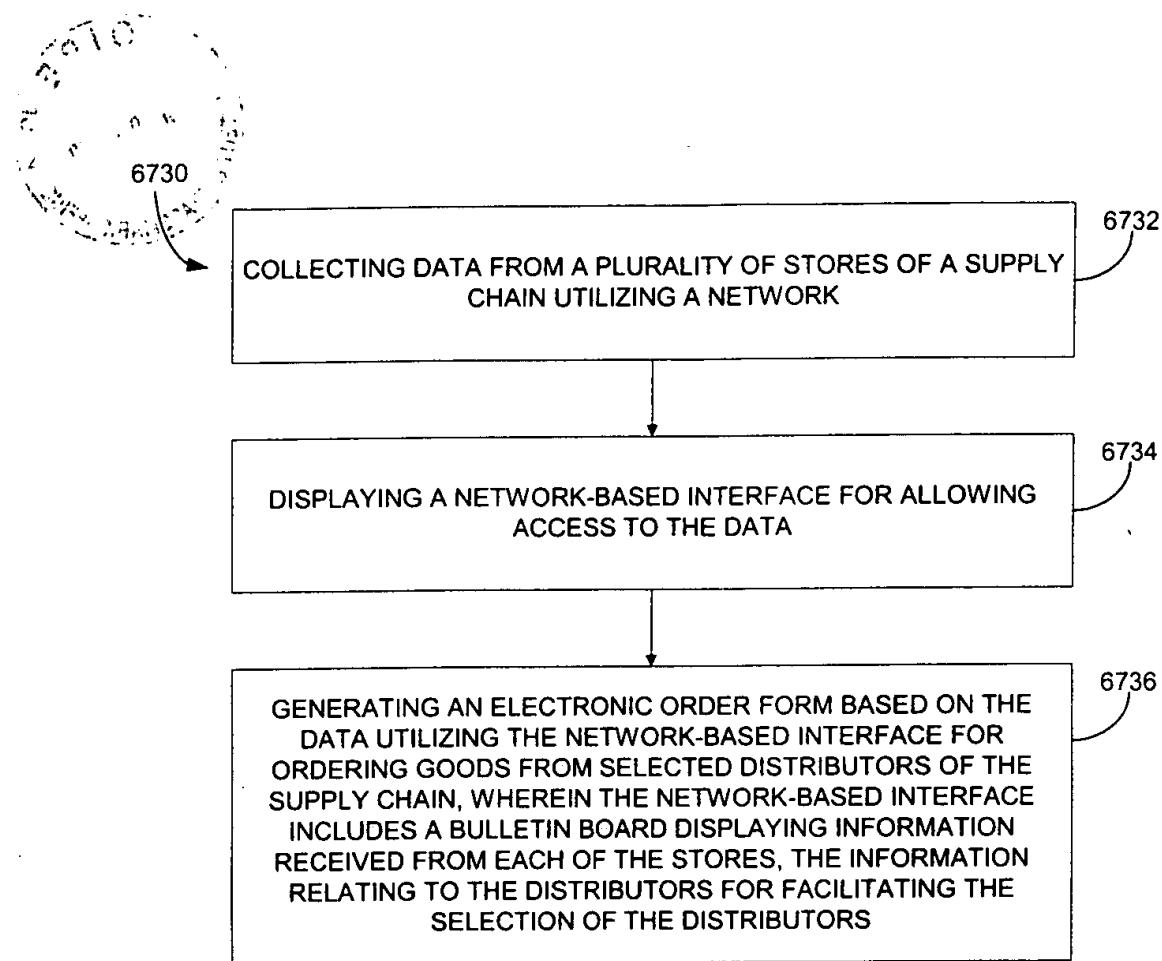


FIG. 67

09915272 "0000001

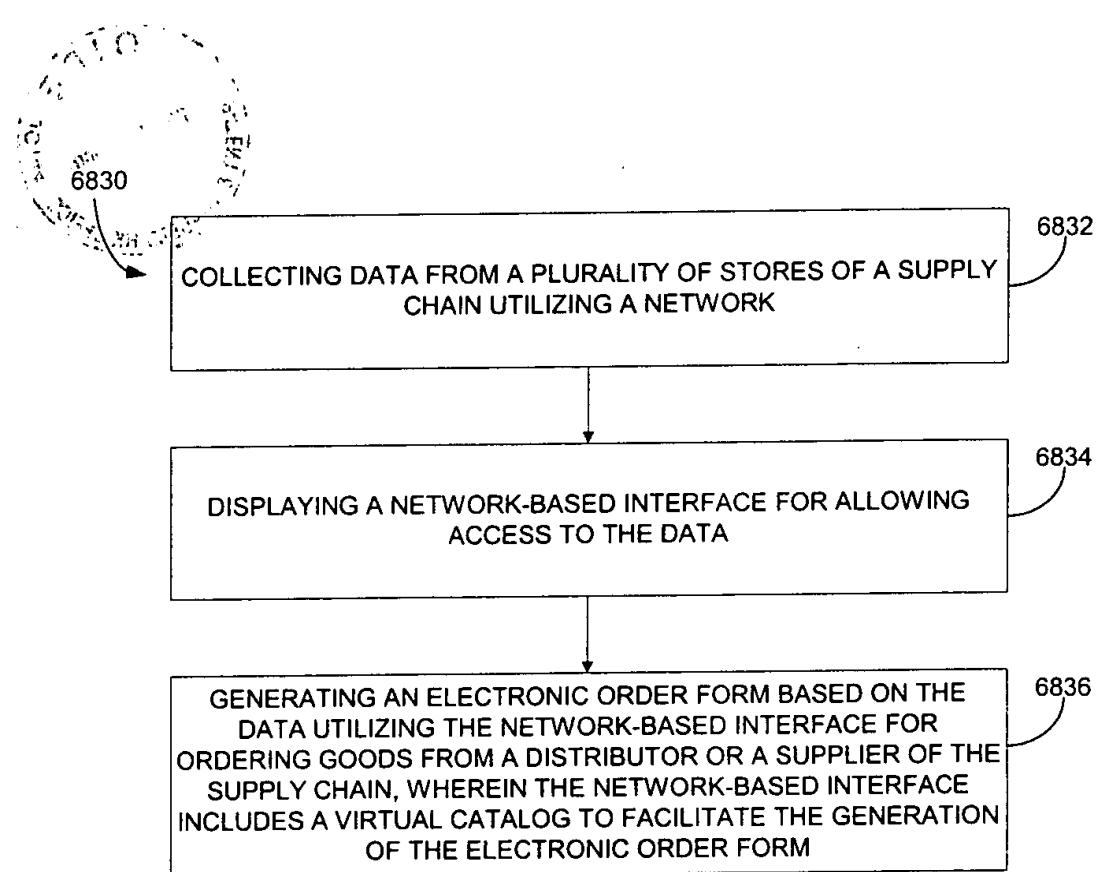


FIG. 68

TO SOURCE CUSTOMERS

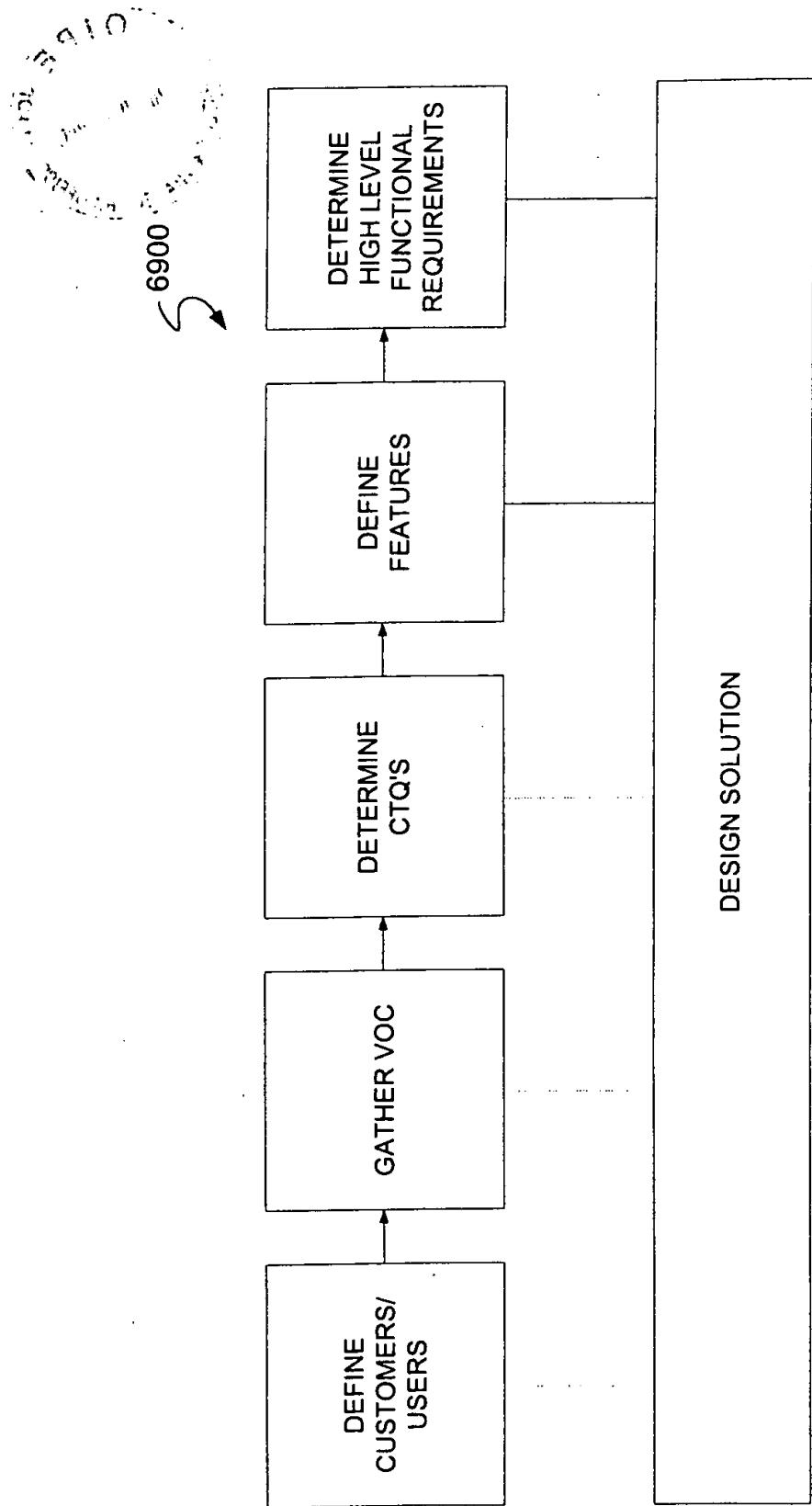


FIG. 69

09045297-170601
TOP

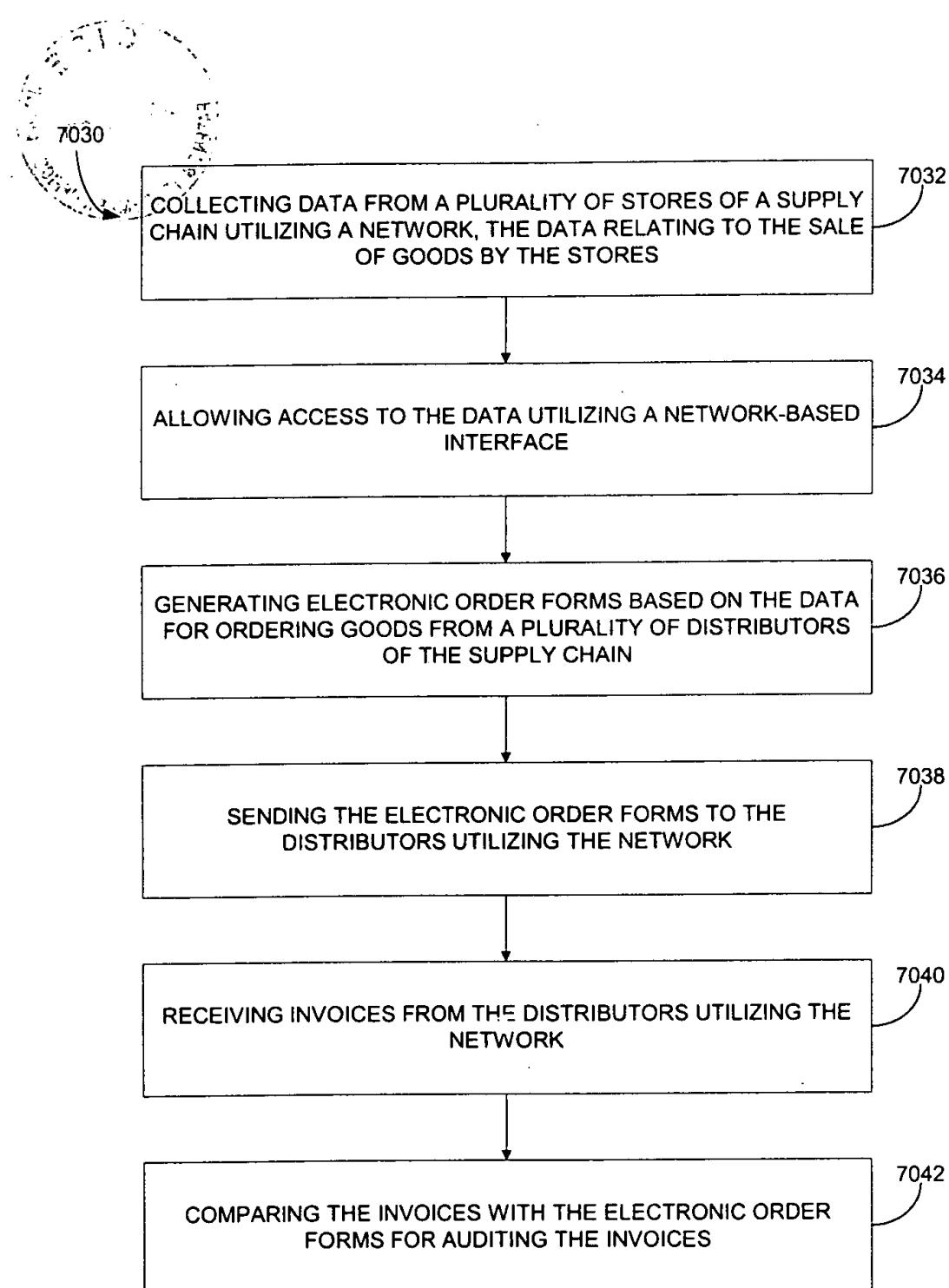


FIG. 70

09815227 070601

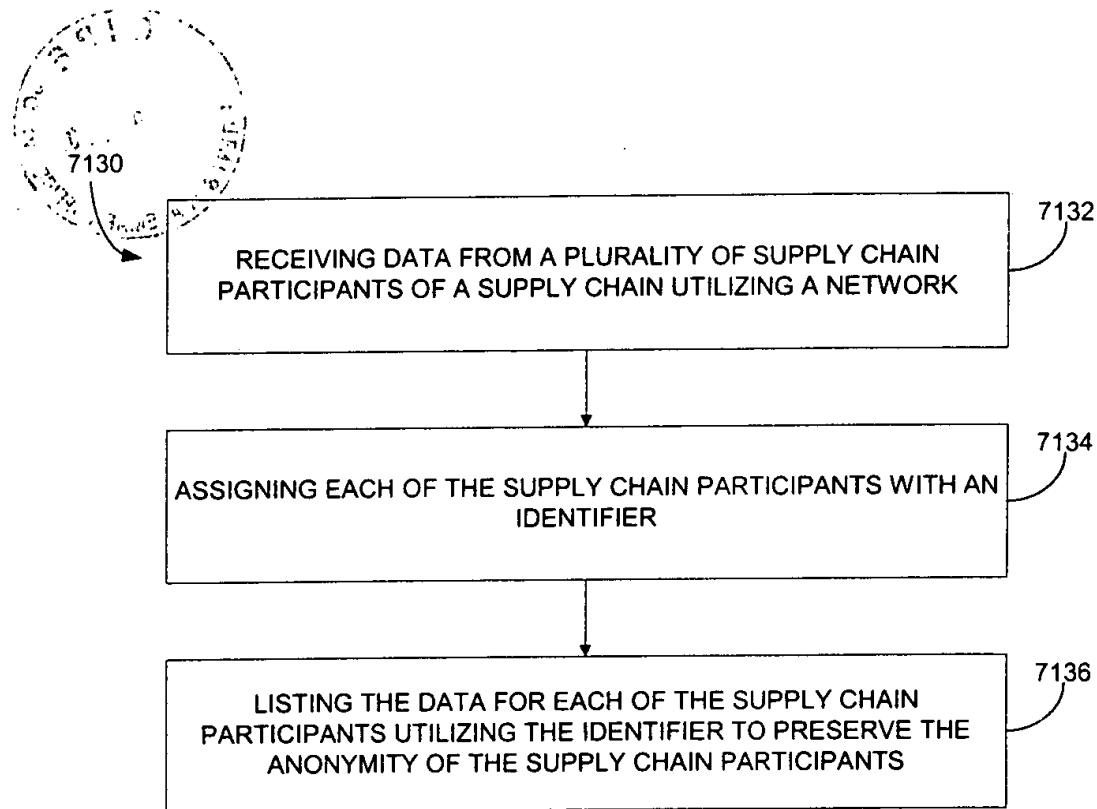


FIG. 71

0 9 8 1 5 2 2 2 - 0 2 0 6 0 3

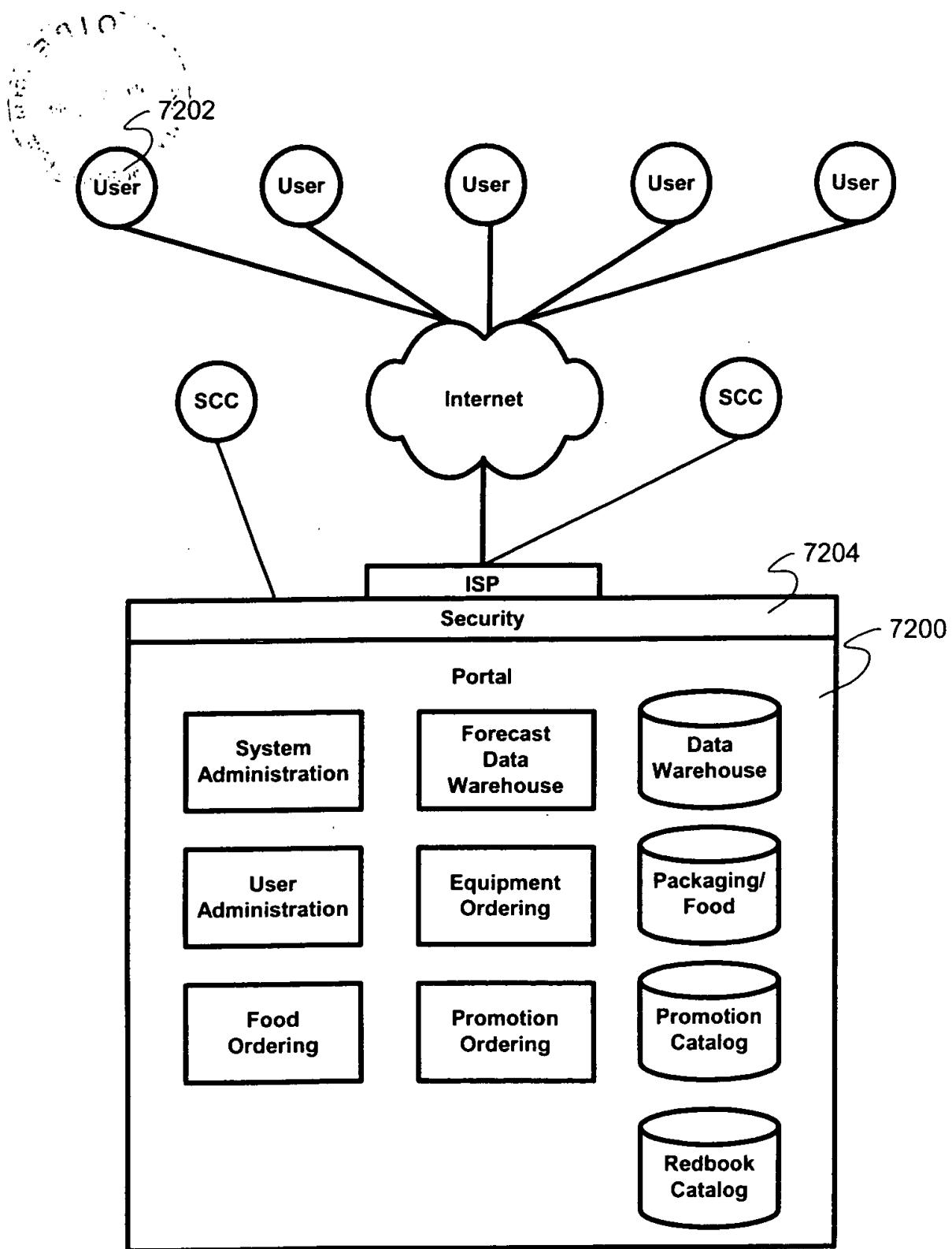


FIG. 72

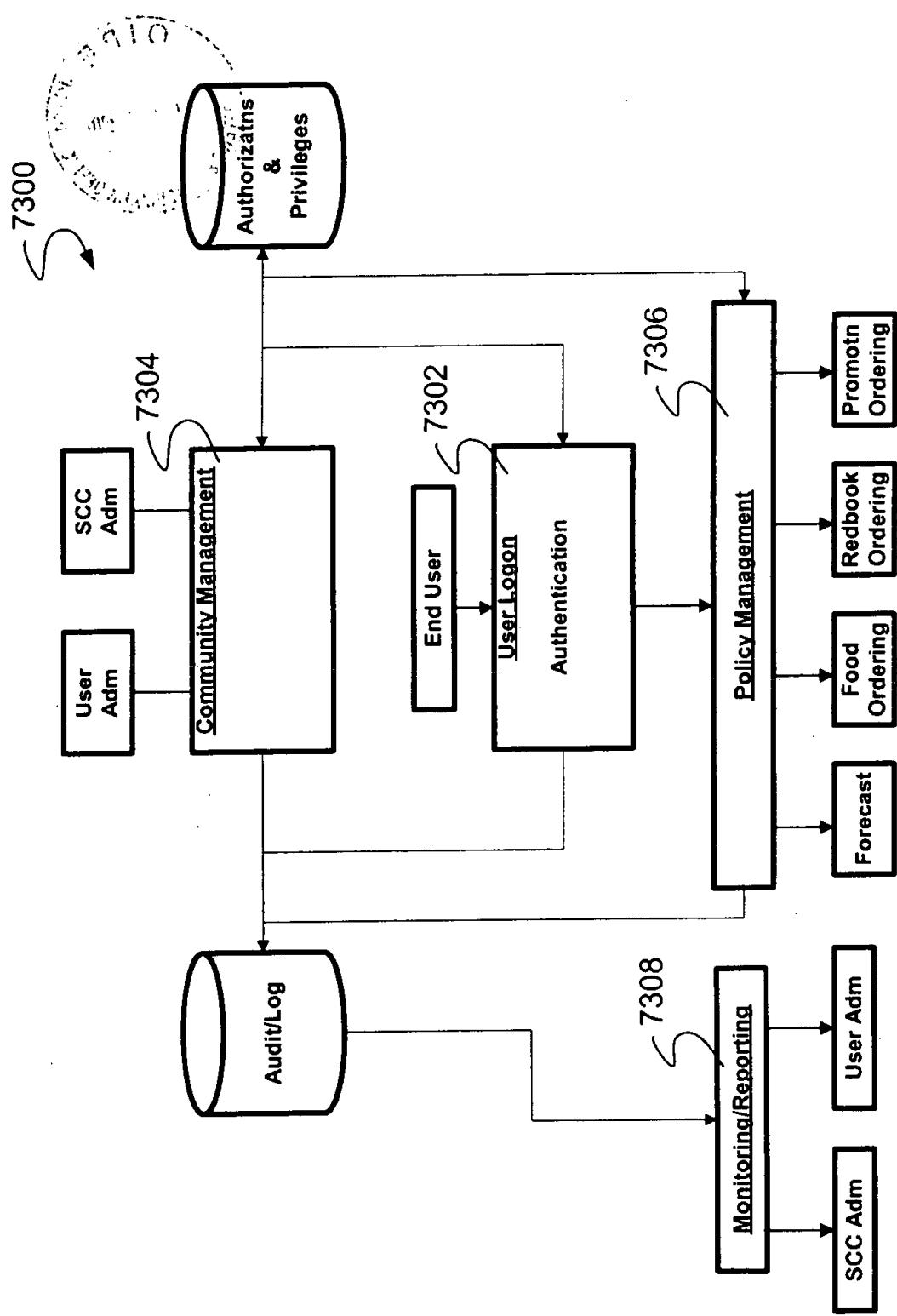


FIG. 73

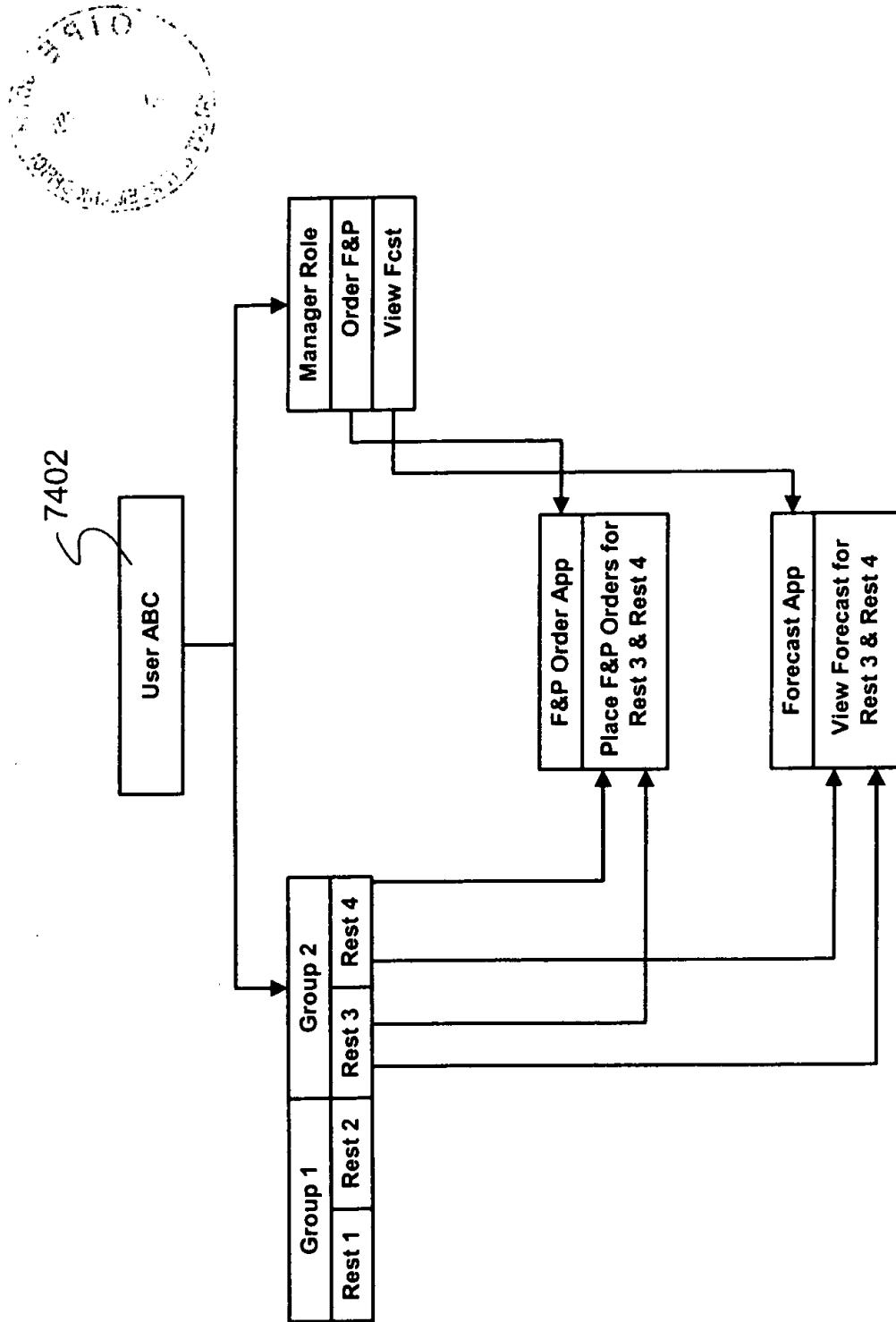


FIG. 74

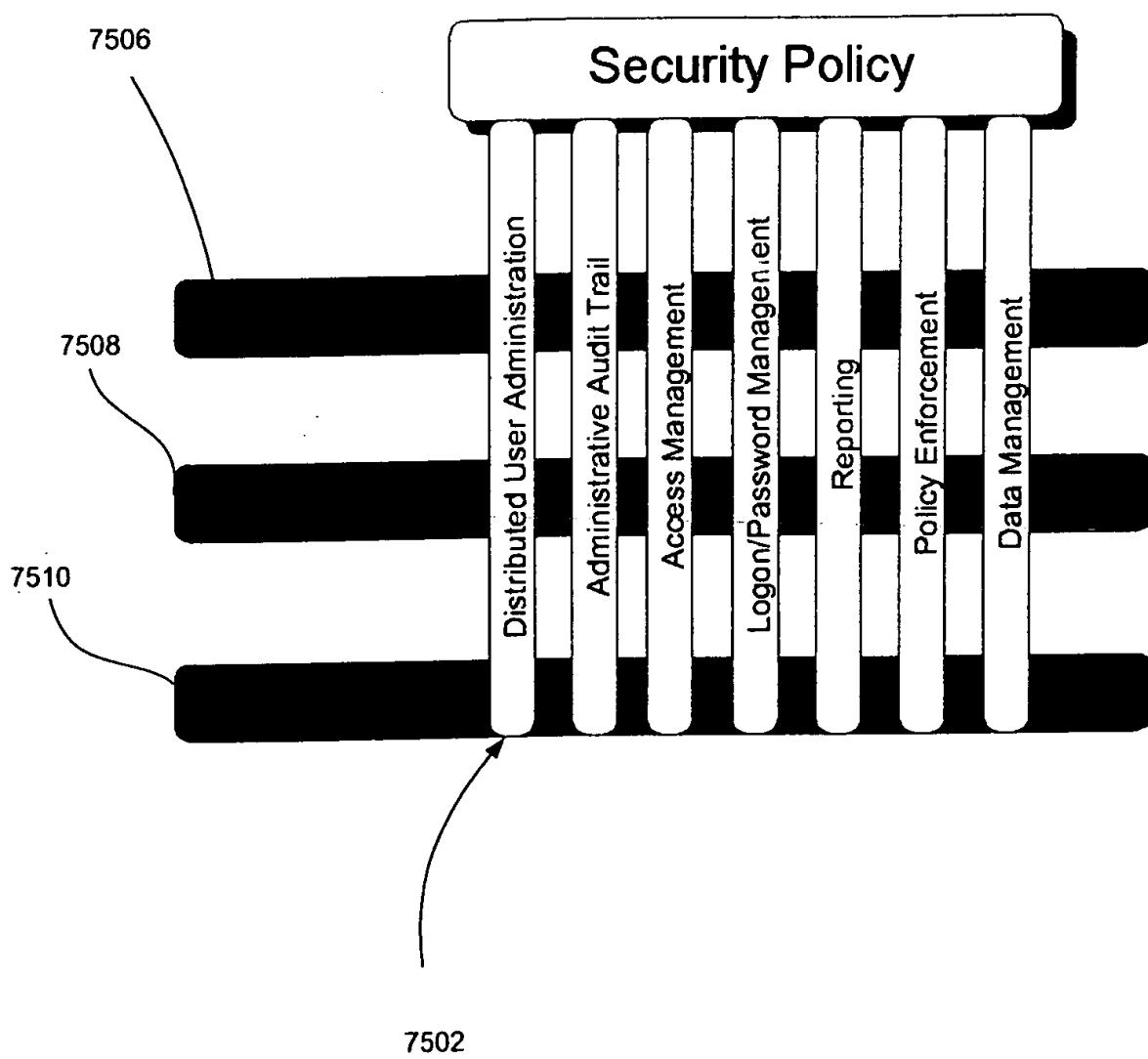


Fig. 75

1990 AD - 224560

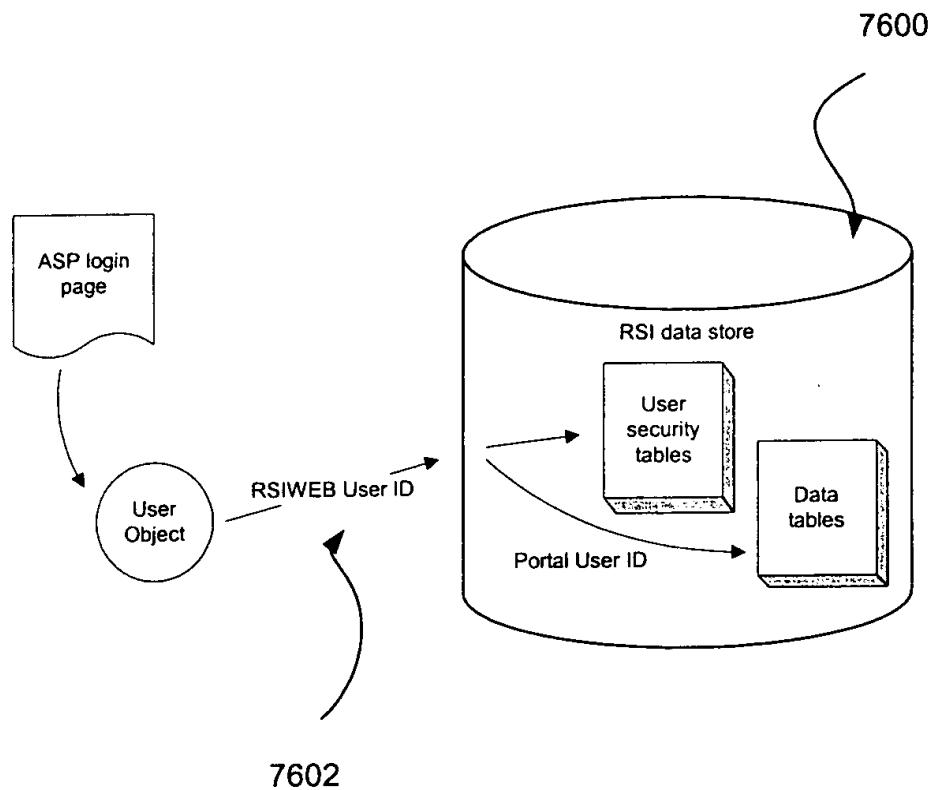


Fig. 76

1000000000000000000

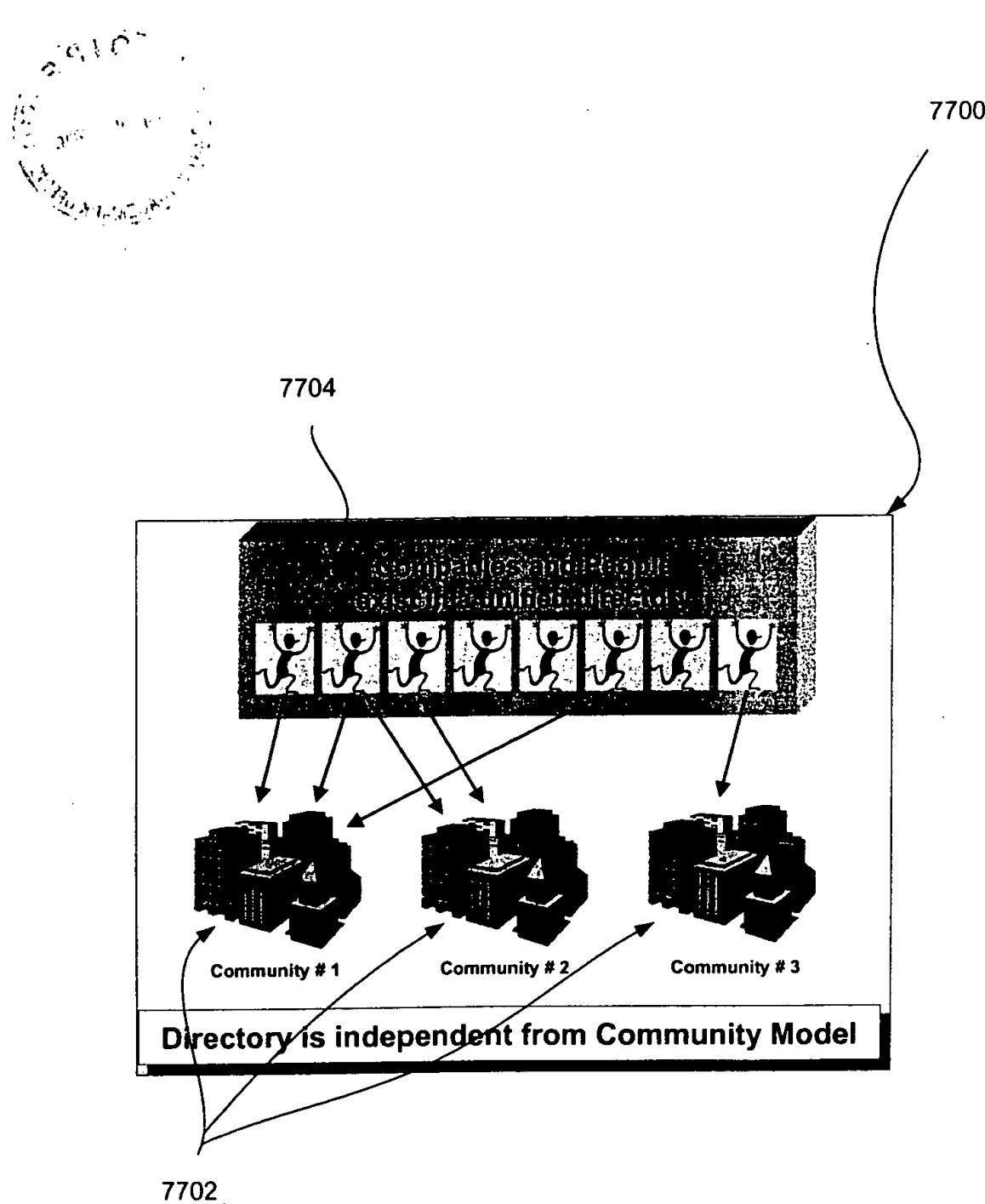


Fig. 77

102020 "2025TE60

7800

7802

7804

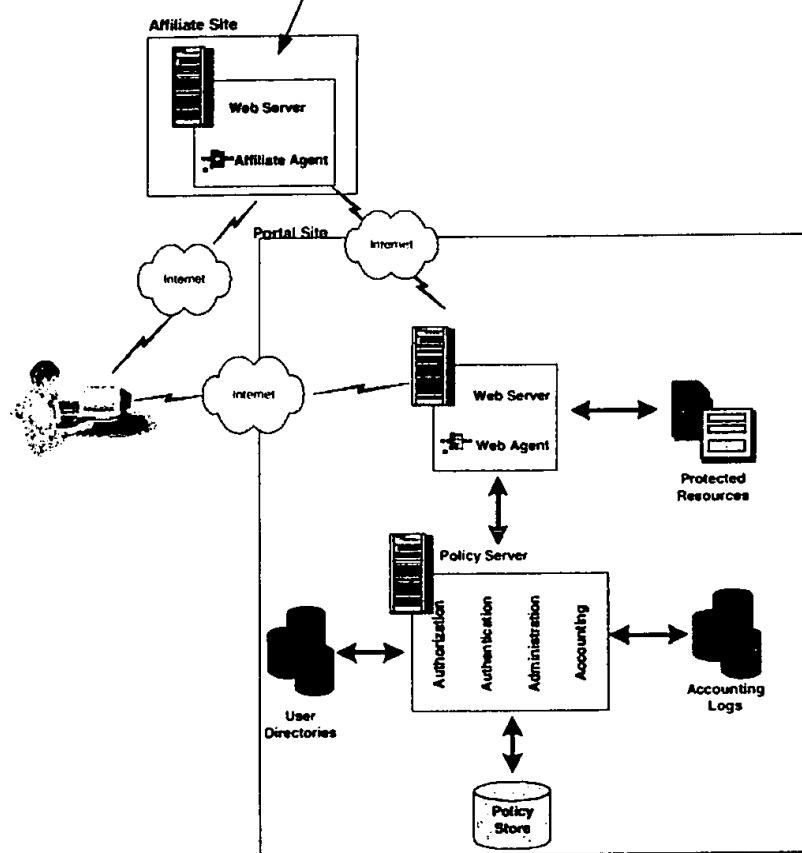


Fig. 7°

7900

7902

Policy-Based Web Security Model

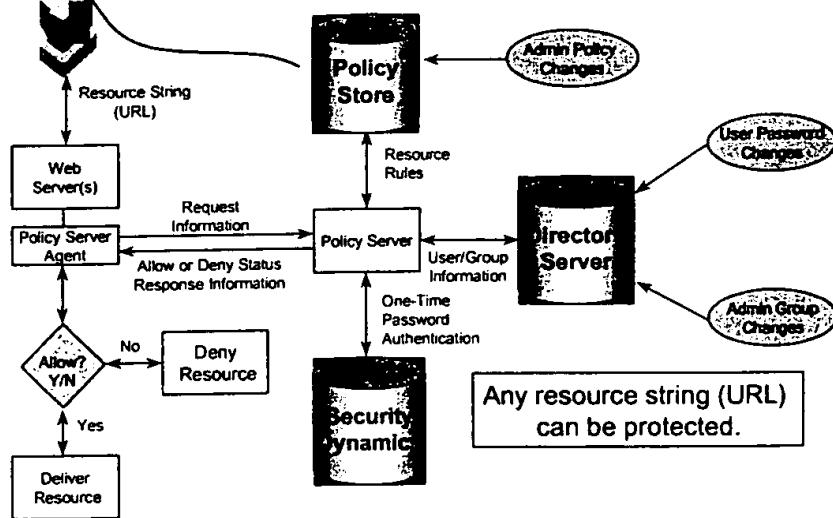


Fig. 79

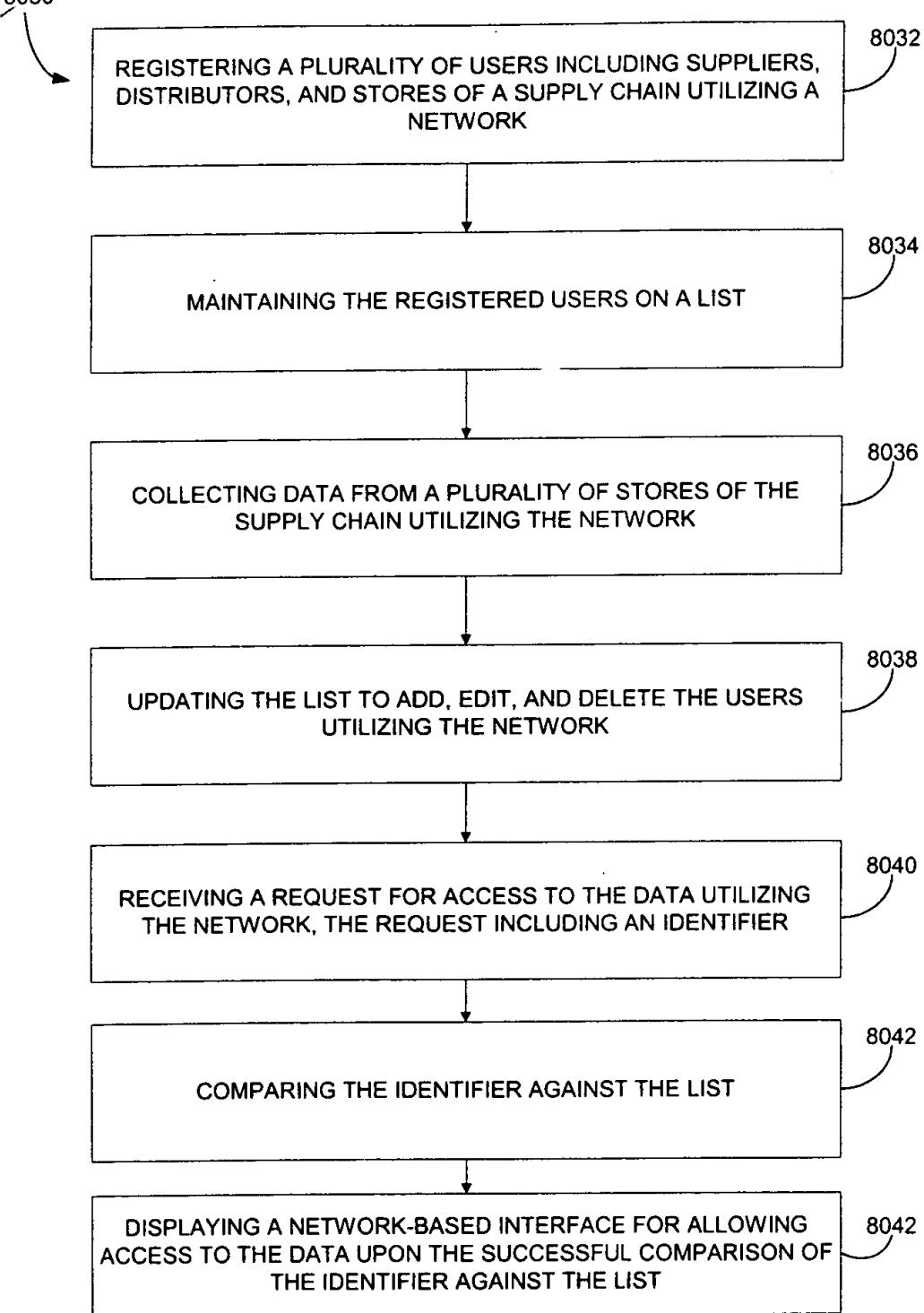


FIG. 80

09815727.0201

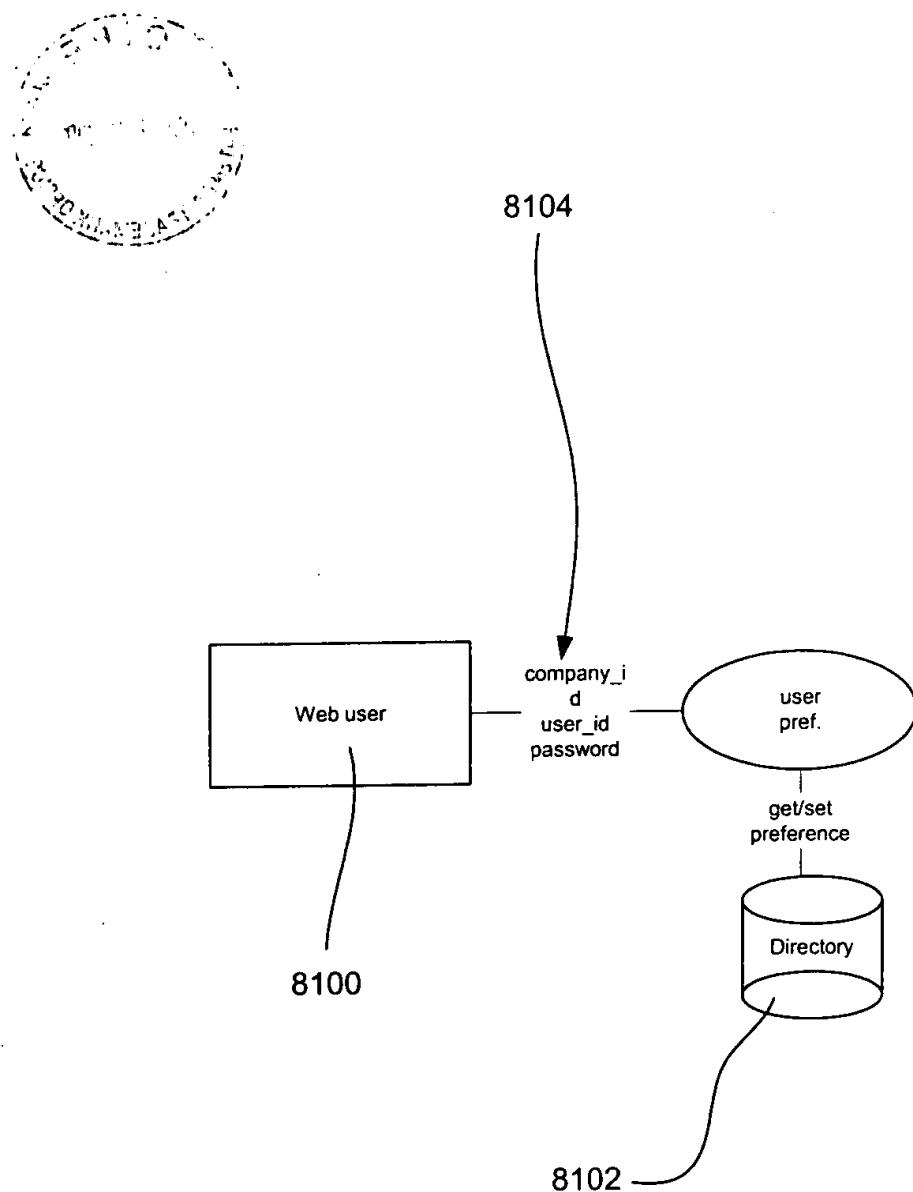


Fig. 81

PROCESSED - 4225478660

8200

8202

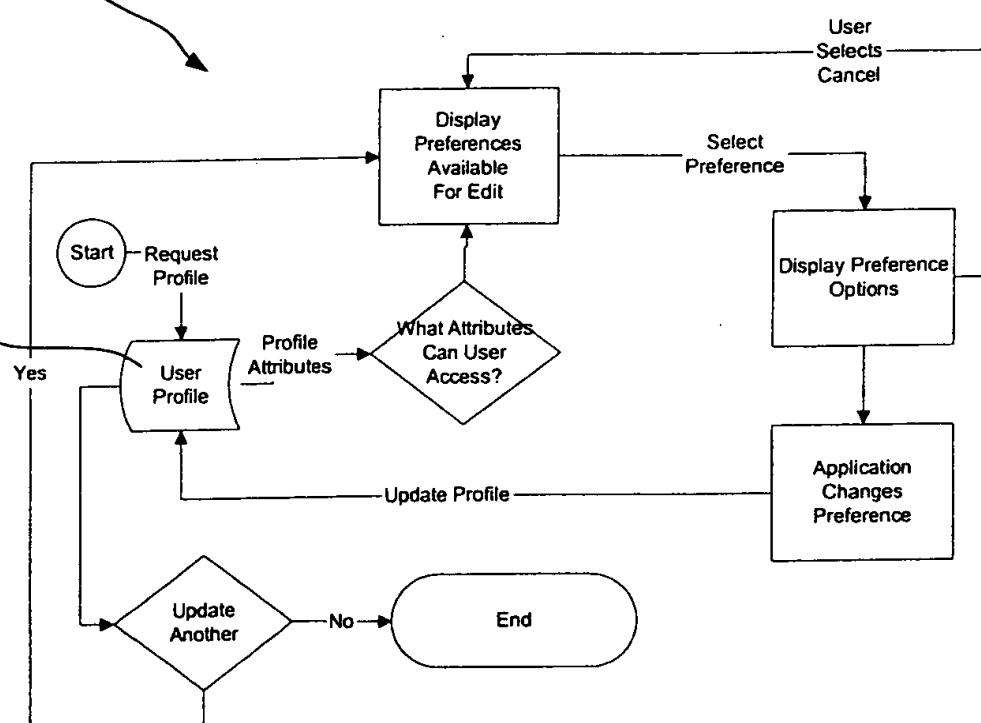


Fig. 82

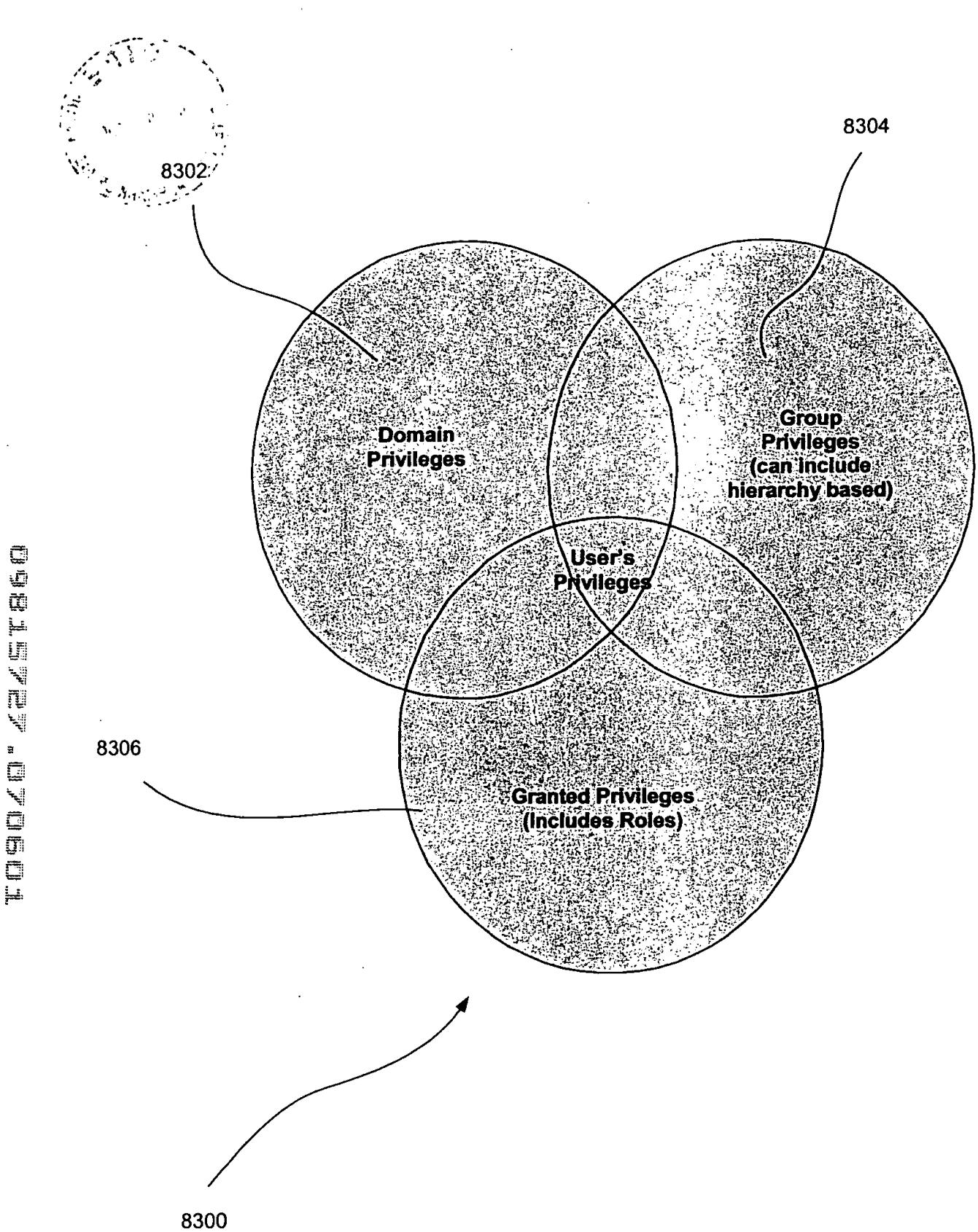


Fig. 83

00000000000000000000000000000000

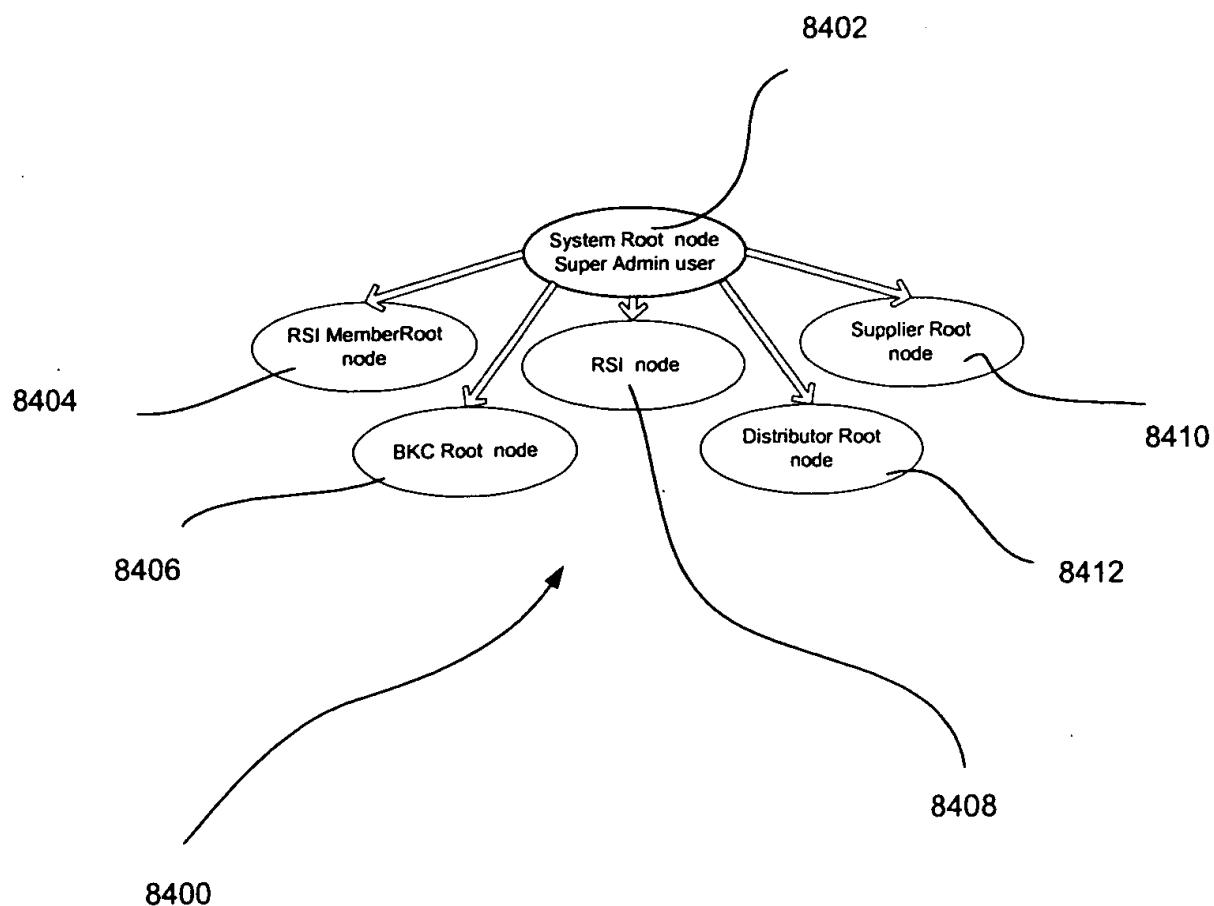


Fig. 84

000000000000000000000000

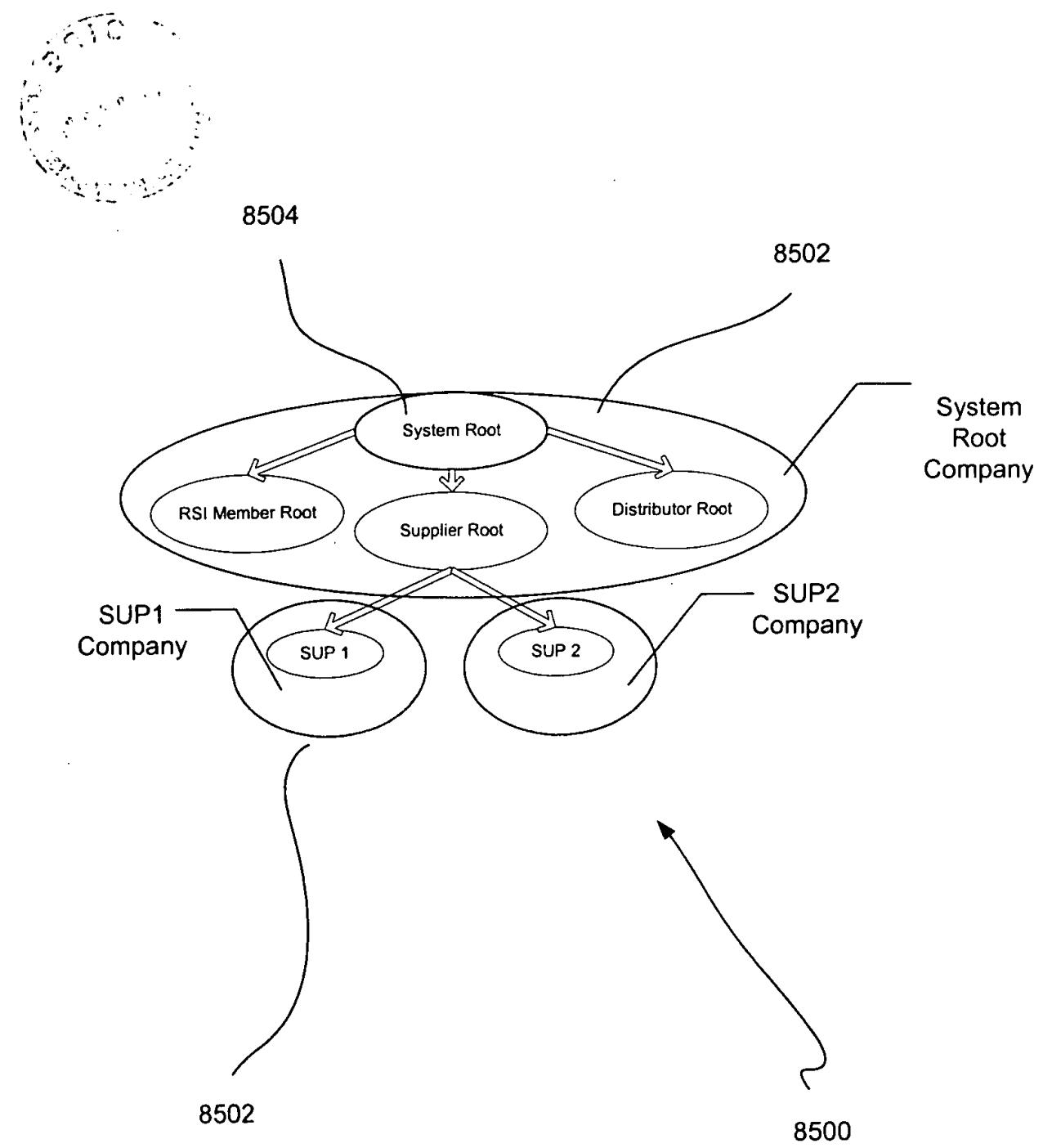


Fig. 85

TOPIC 2 "EXCT 860

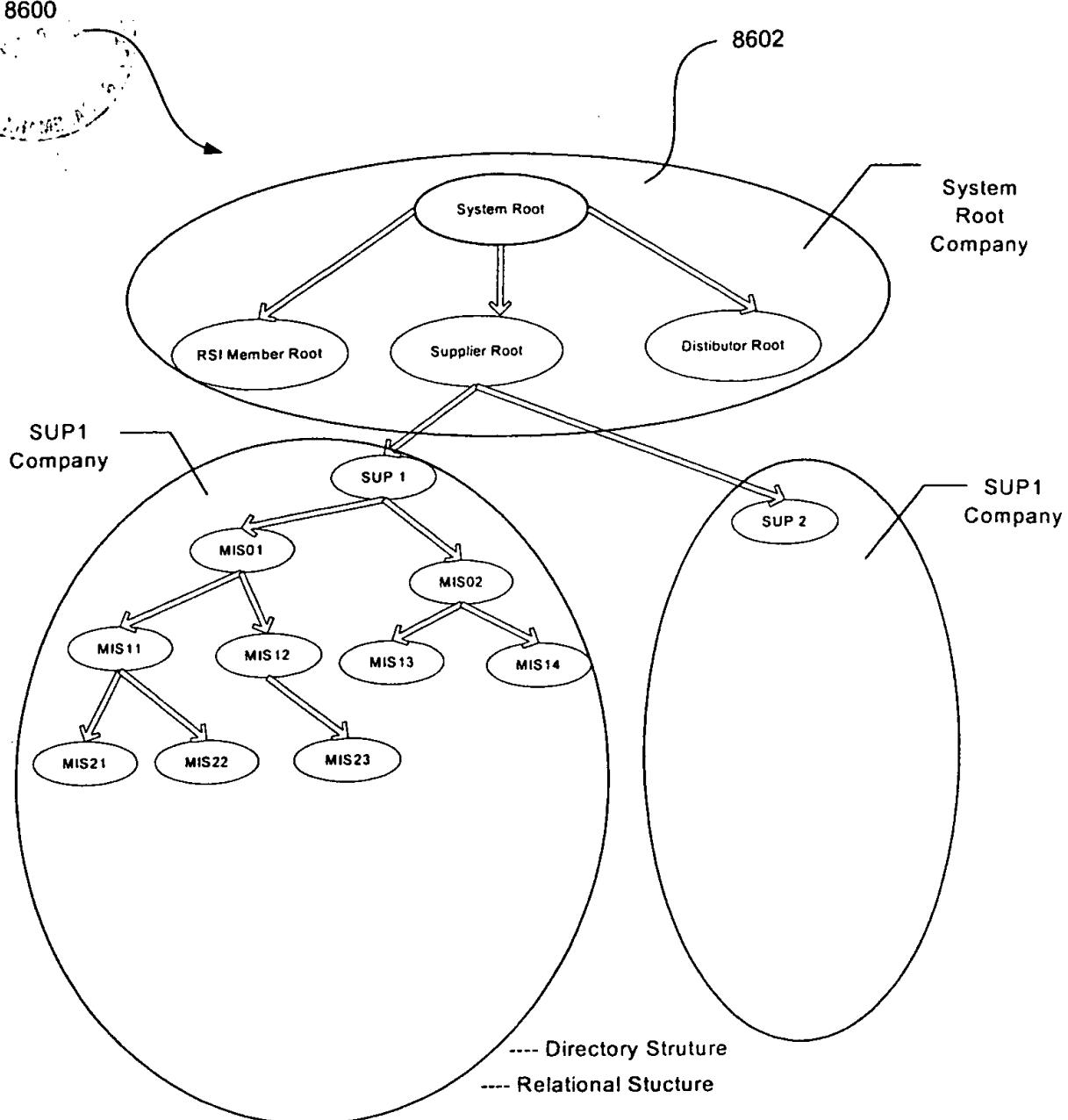
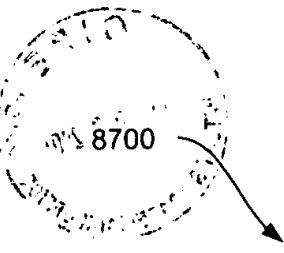


Fig. 86

TOP SECRET//COMINT



Group Hierarchy Management: Data Flow

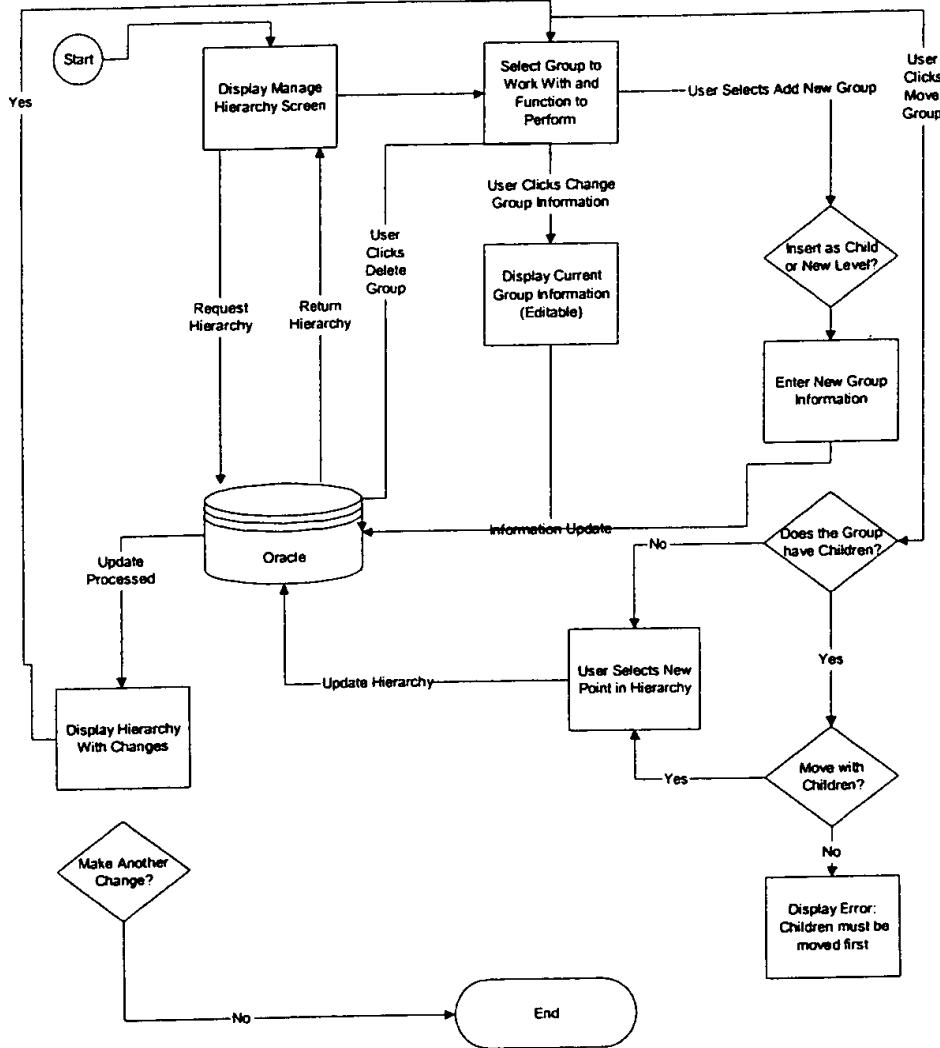


Fig. 87

8800

8804

8802

8800

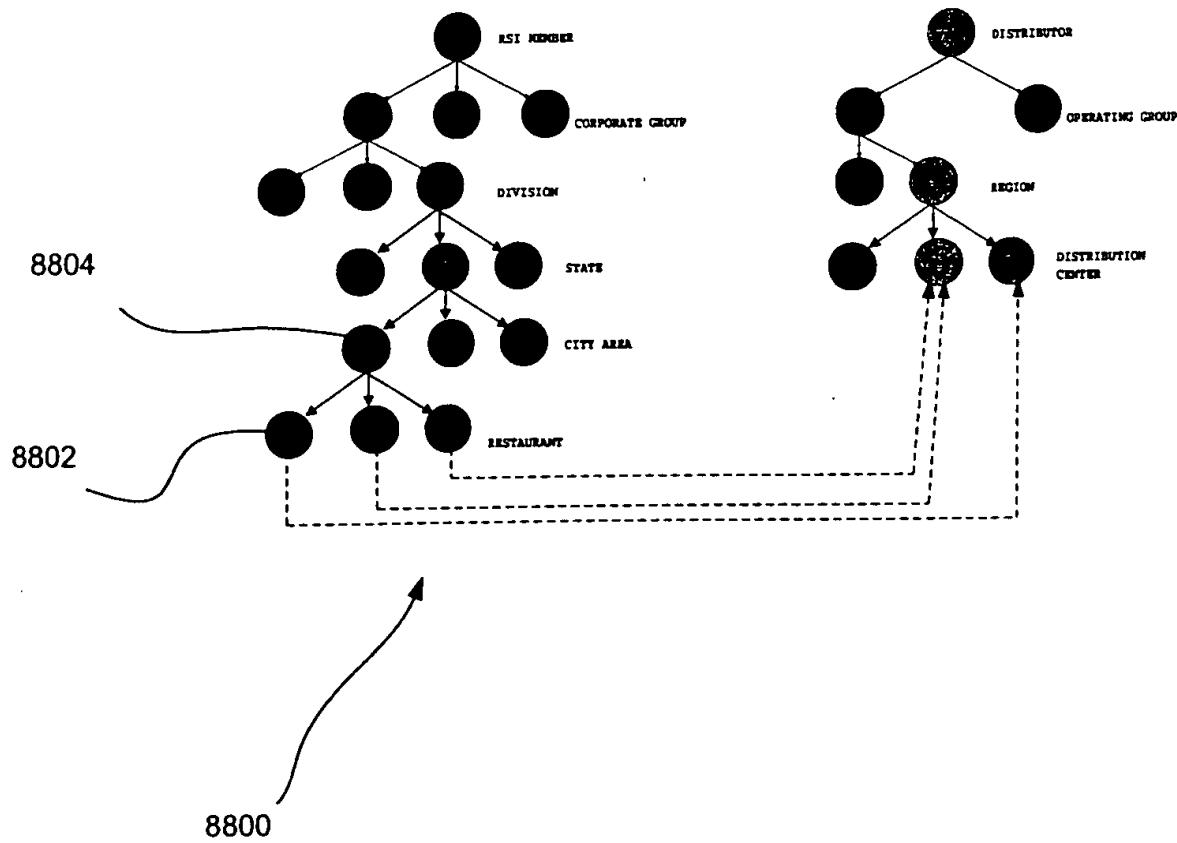


Fig. 88

1400
8902

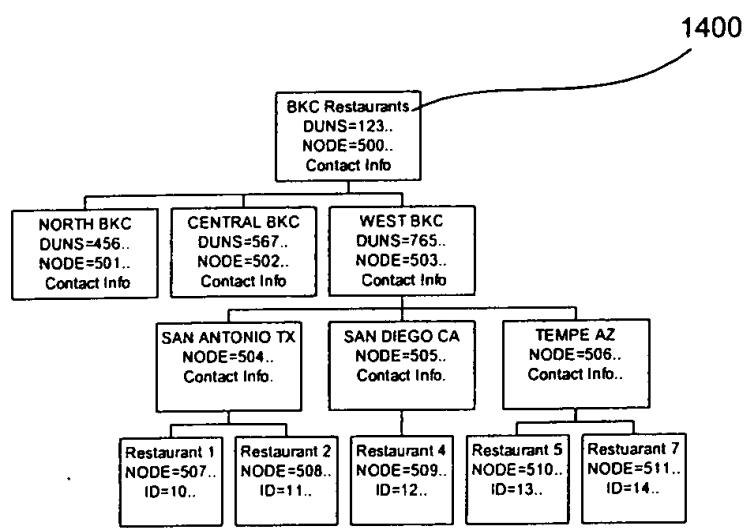


Fig. 89

TOP SECRET//SI

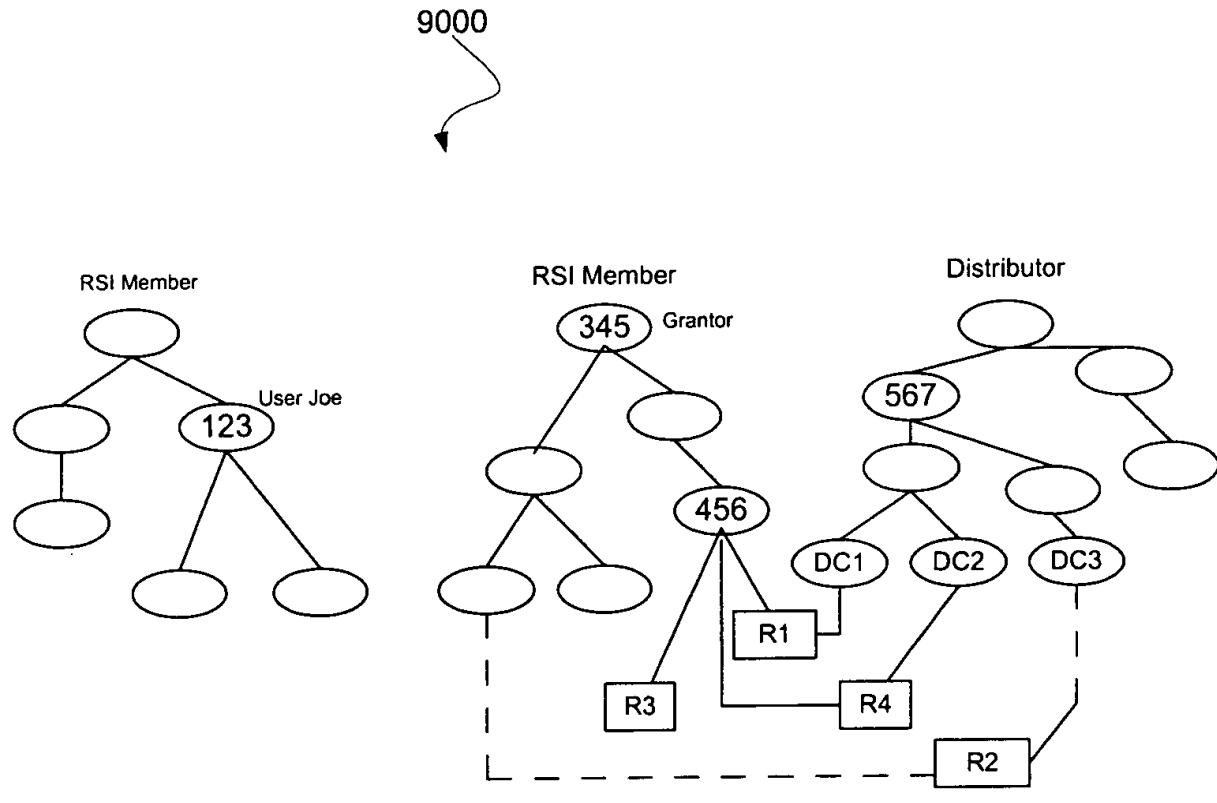


FIG. 90

9100

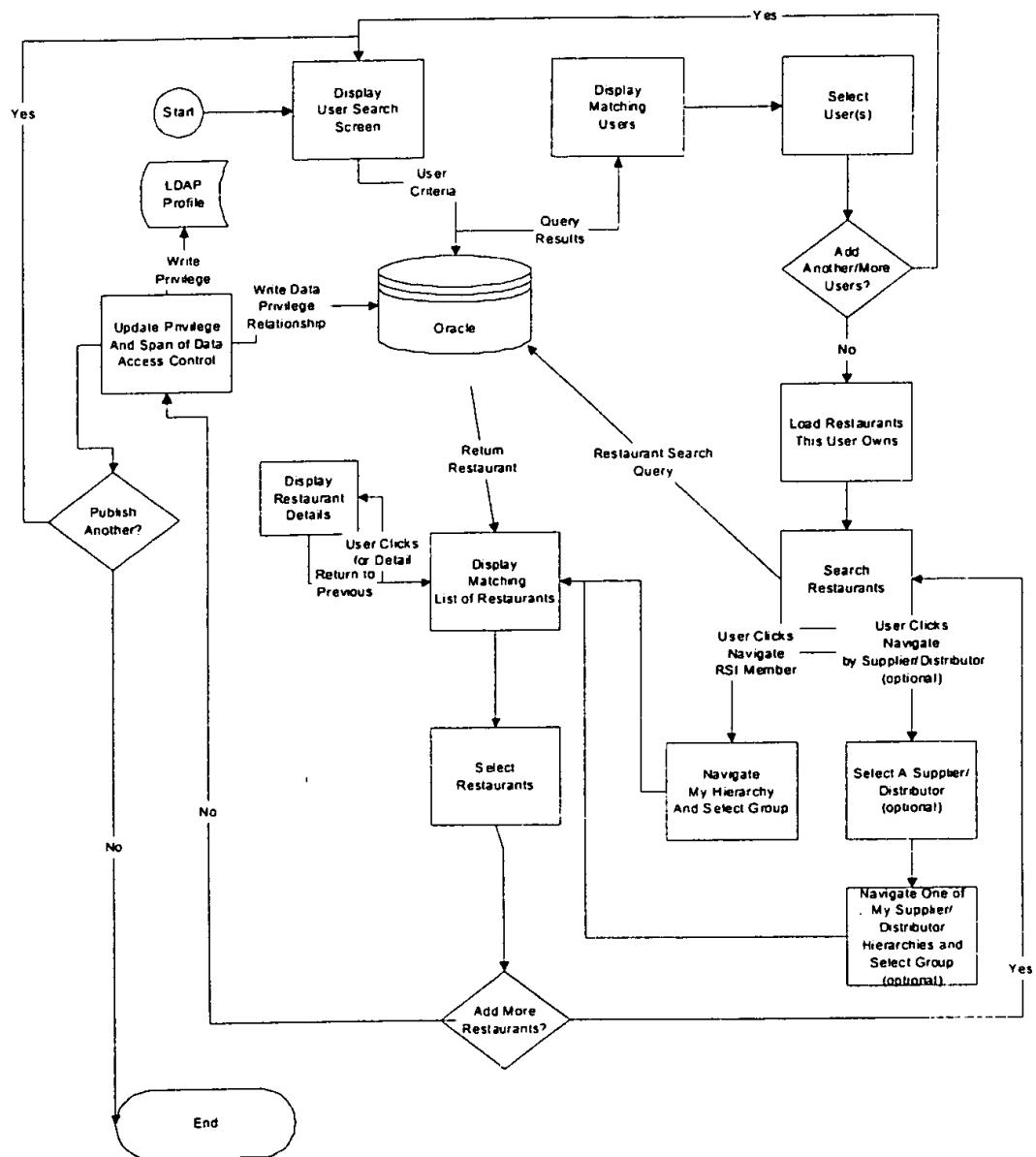


Fig. 91

10000000000000000000000000000000

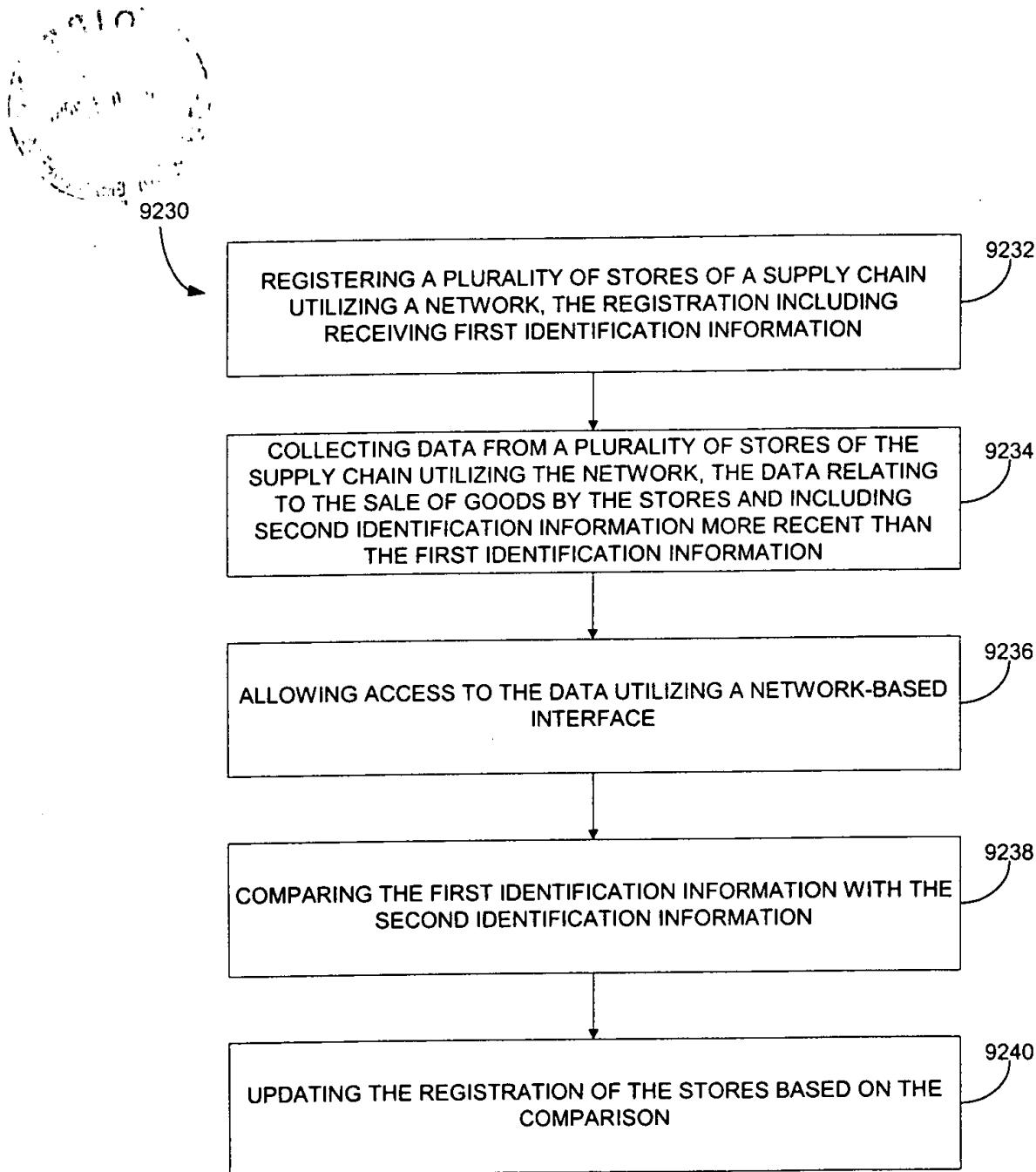


FIG. 92

CONFIDENTIAL
109020-200700

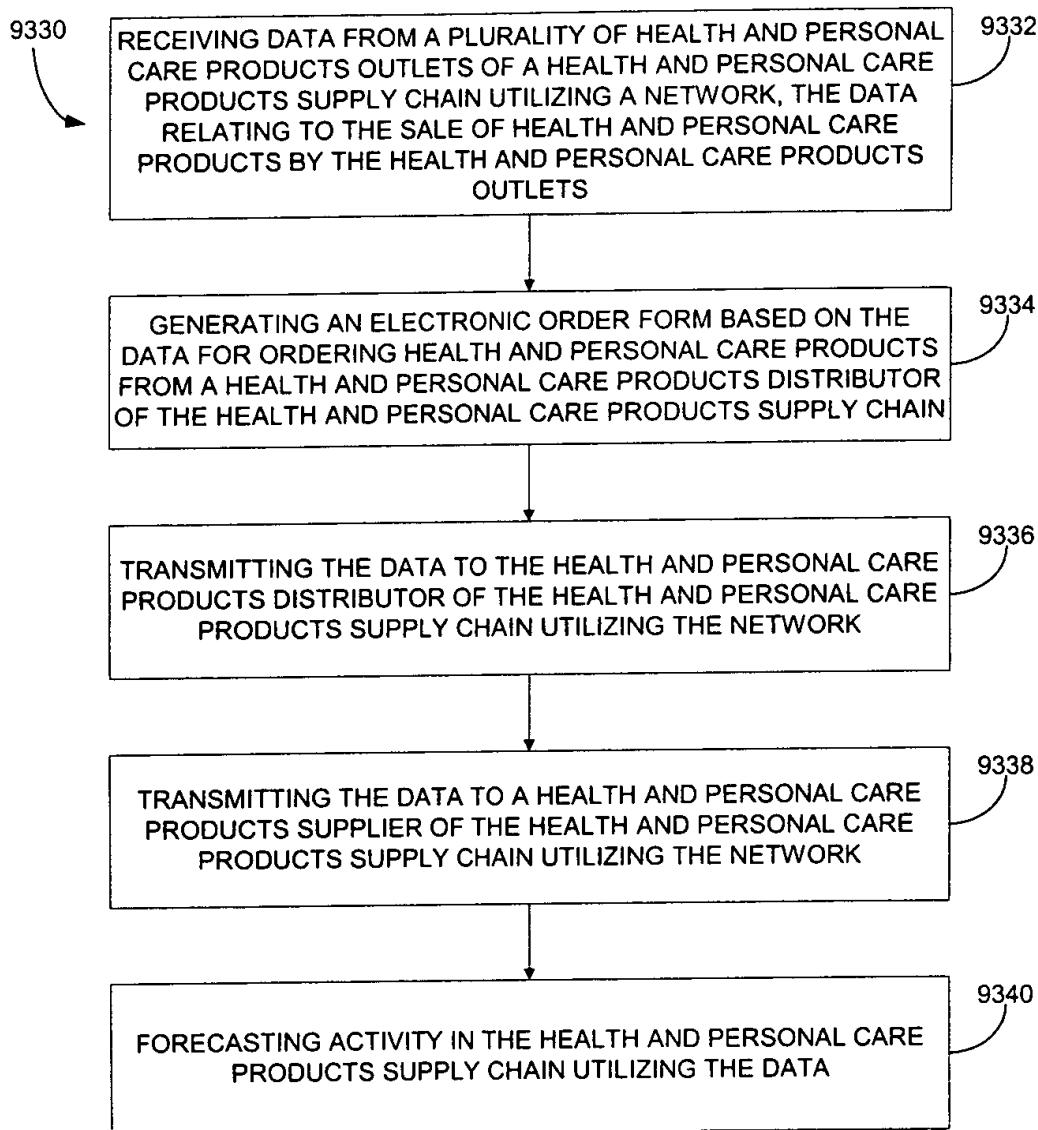


FIG. 93

TO 9430 "ZENITH" 9432 9434 9436 9438 9440

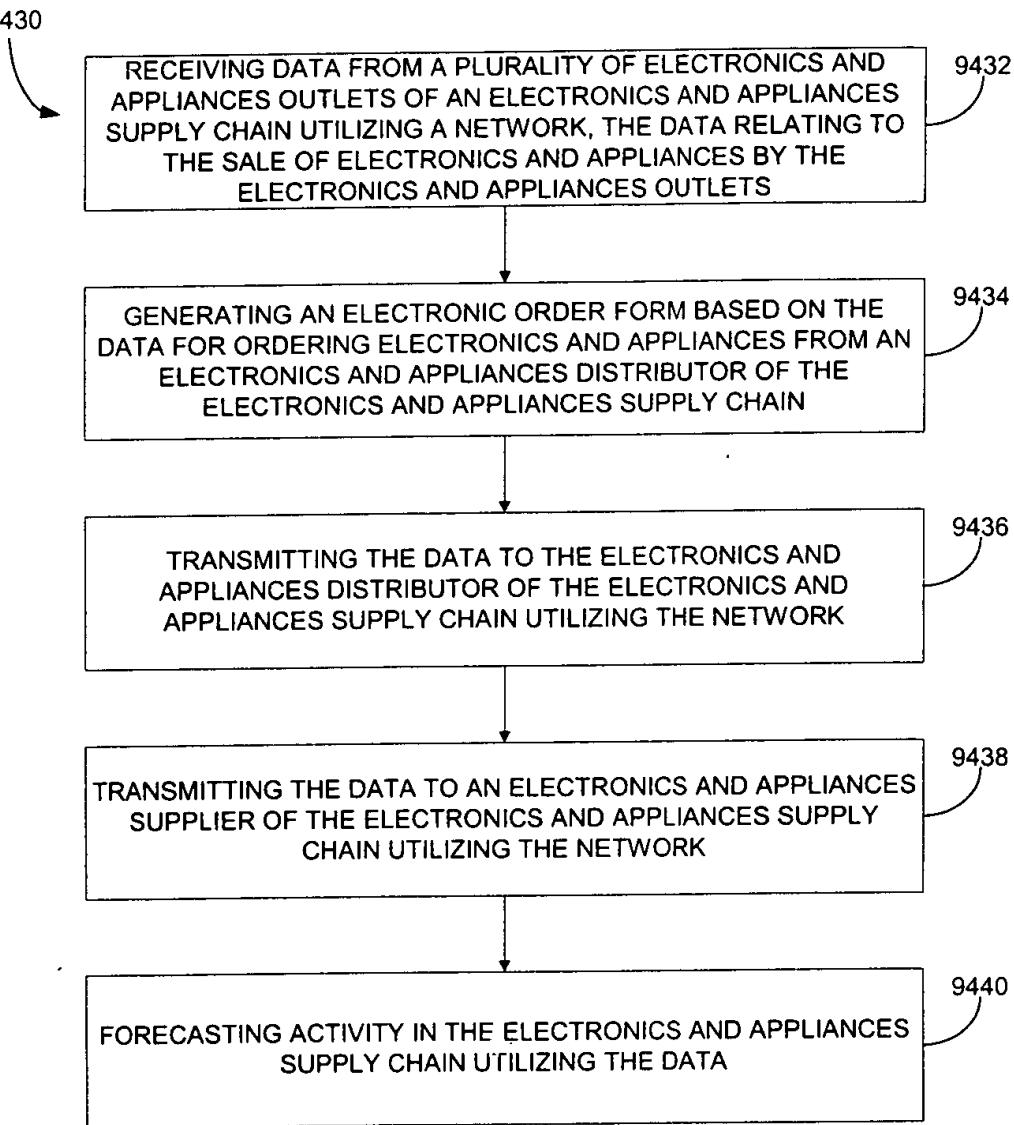


FIG. 94

TECHNOLOGY INVESTIGATION

9530

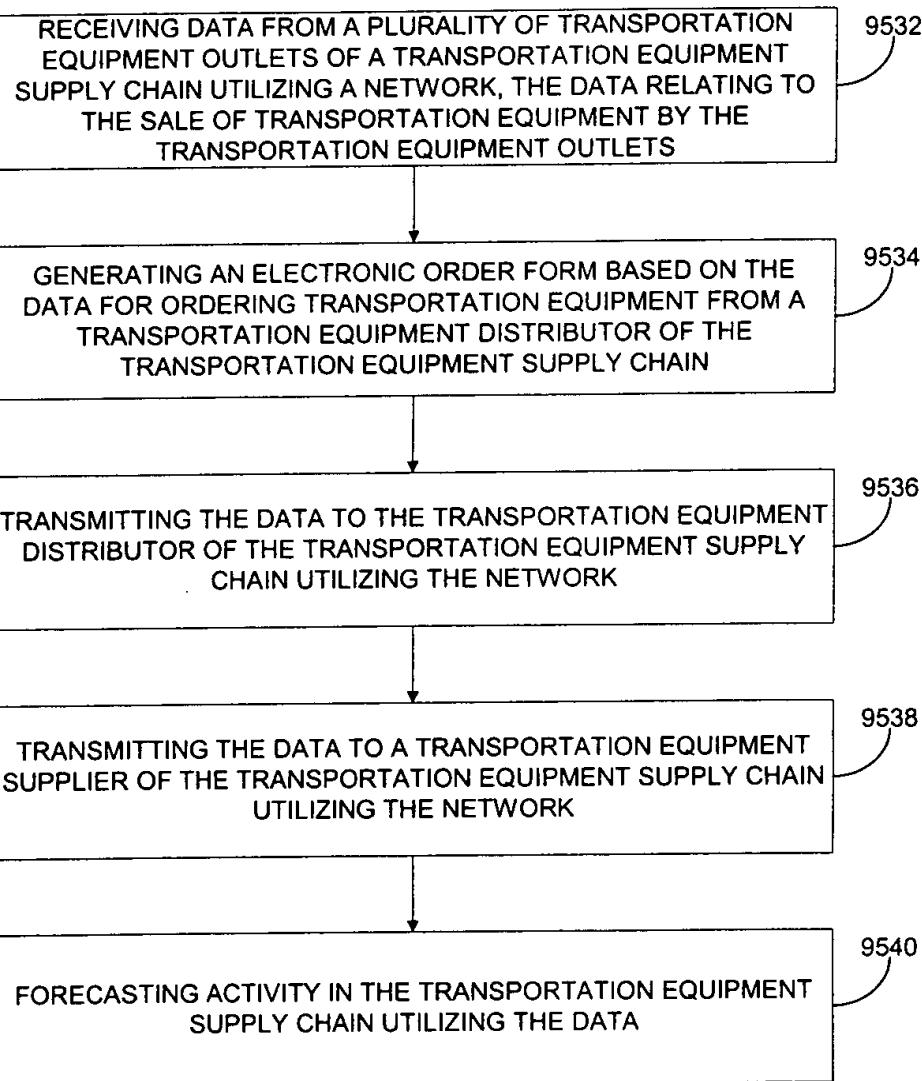
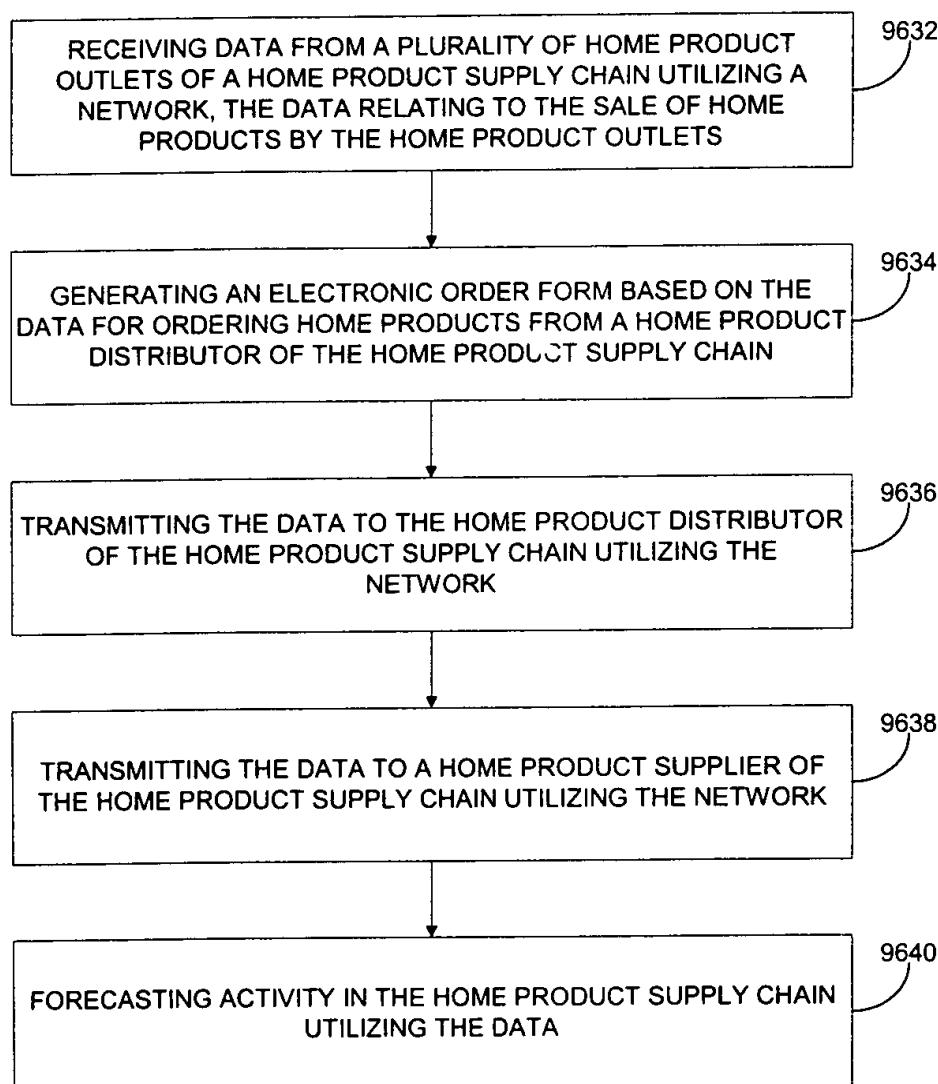


FIG. 95

00000000000000000000000000000000

9630



9632

9634

9636

9638

9640

FIG. 96

SEARCHED.....INDEXED.....FILED

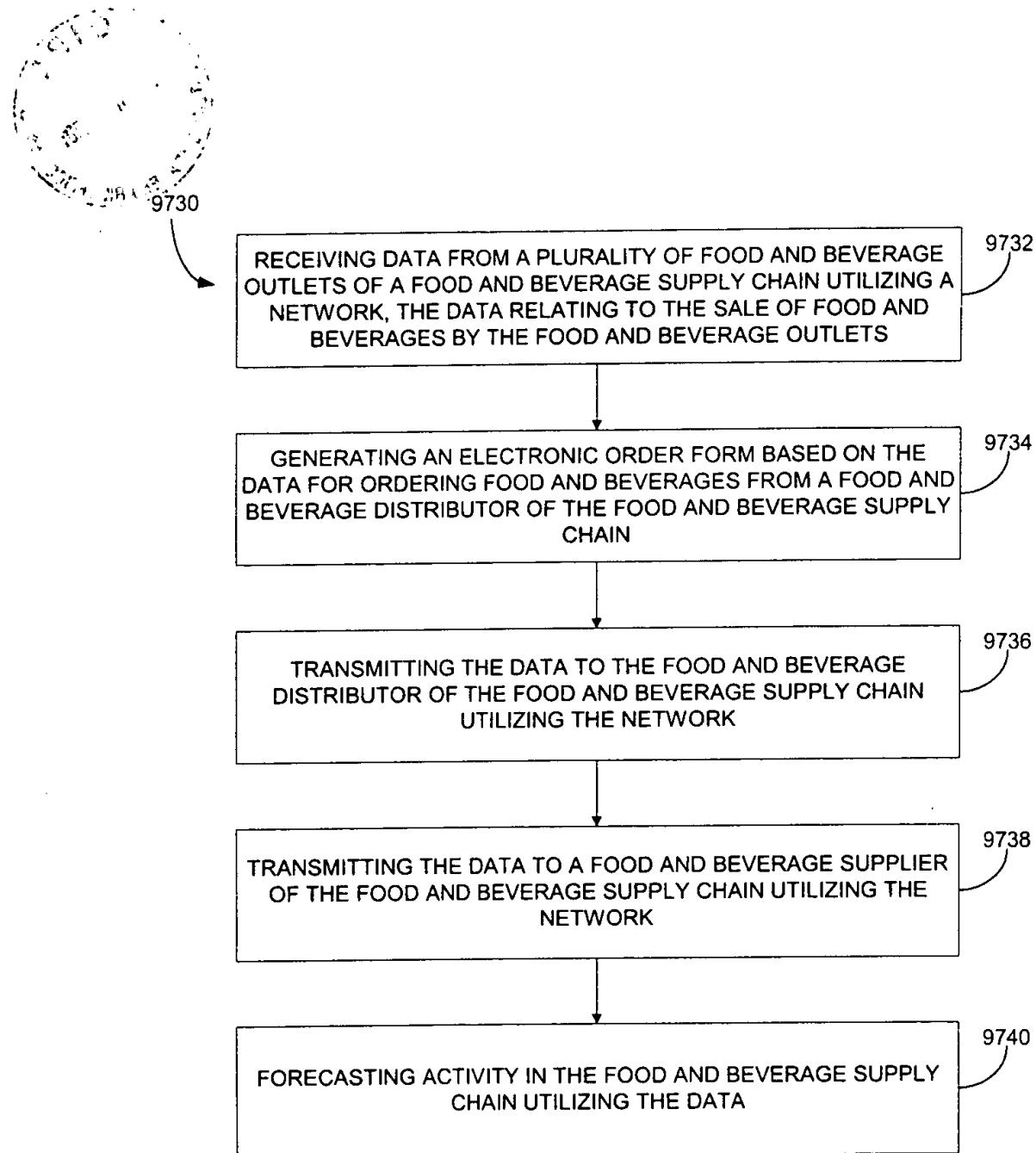


FIG. 97

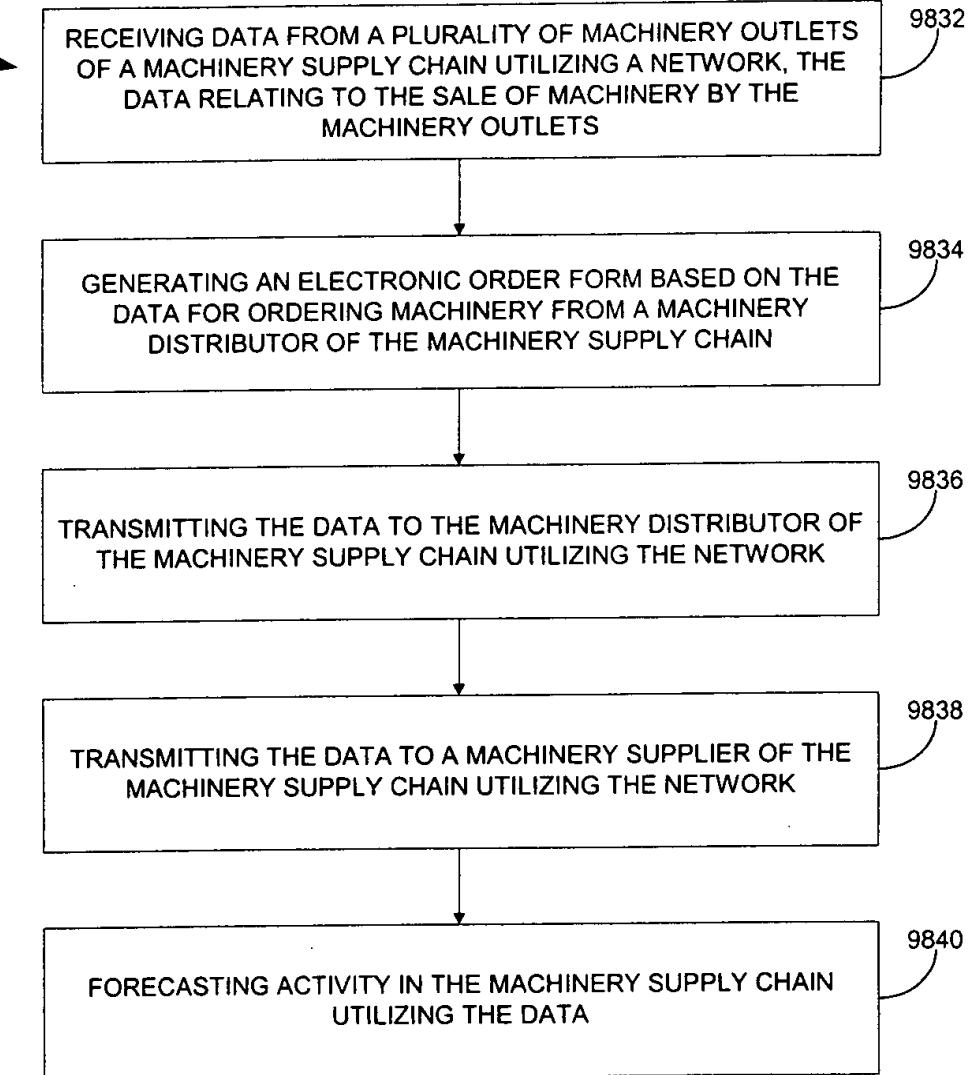
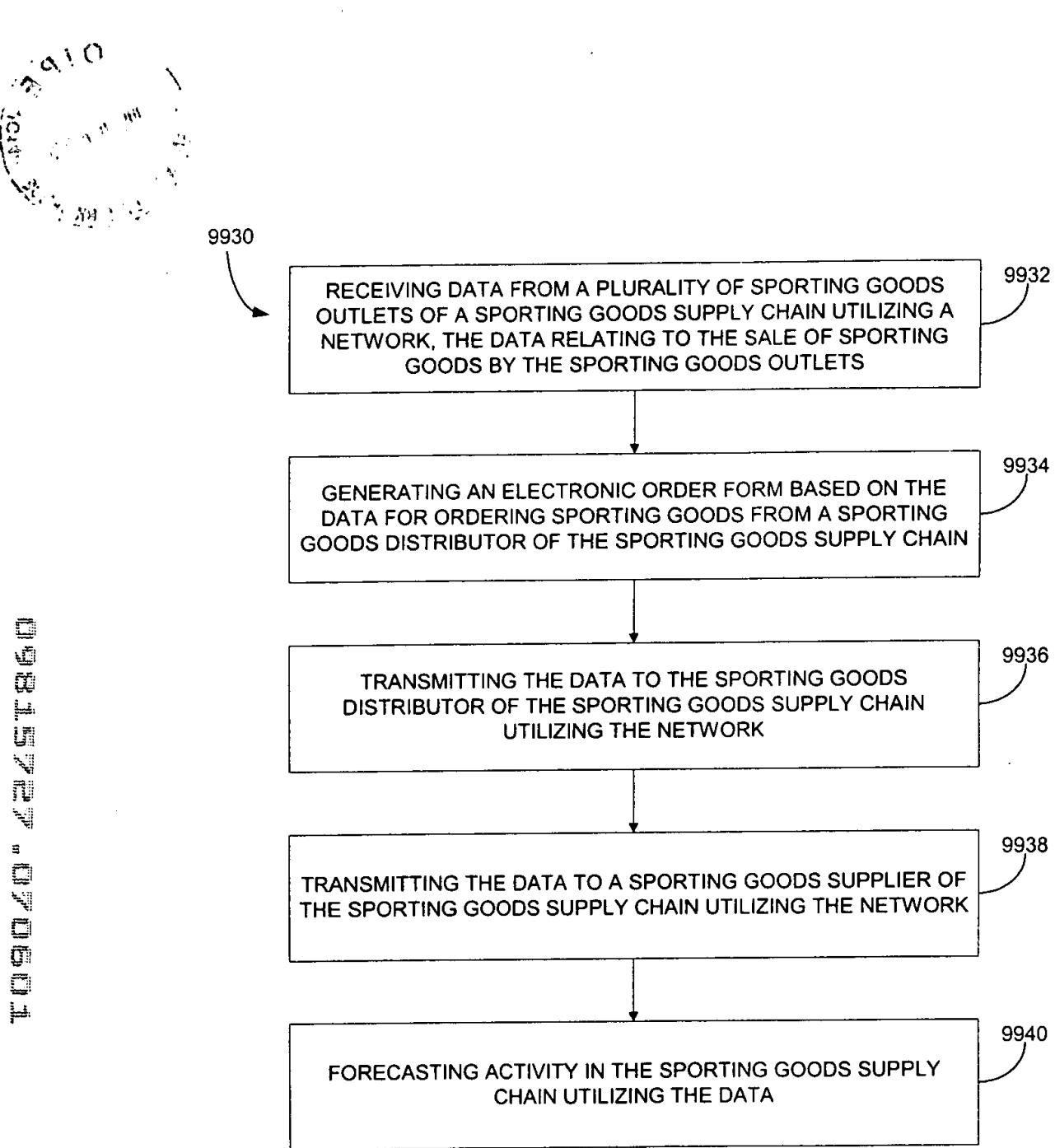


FIG. 98



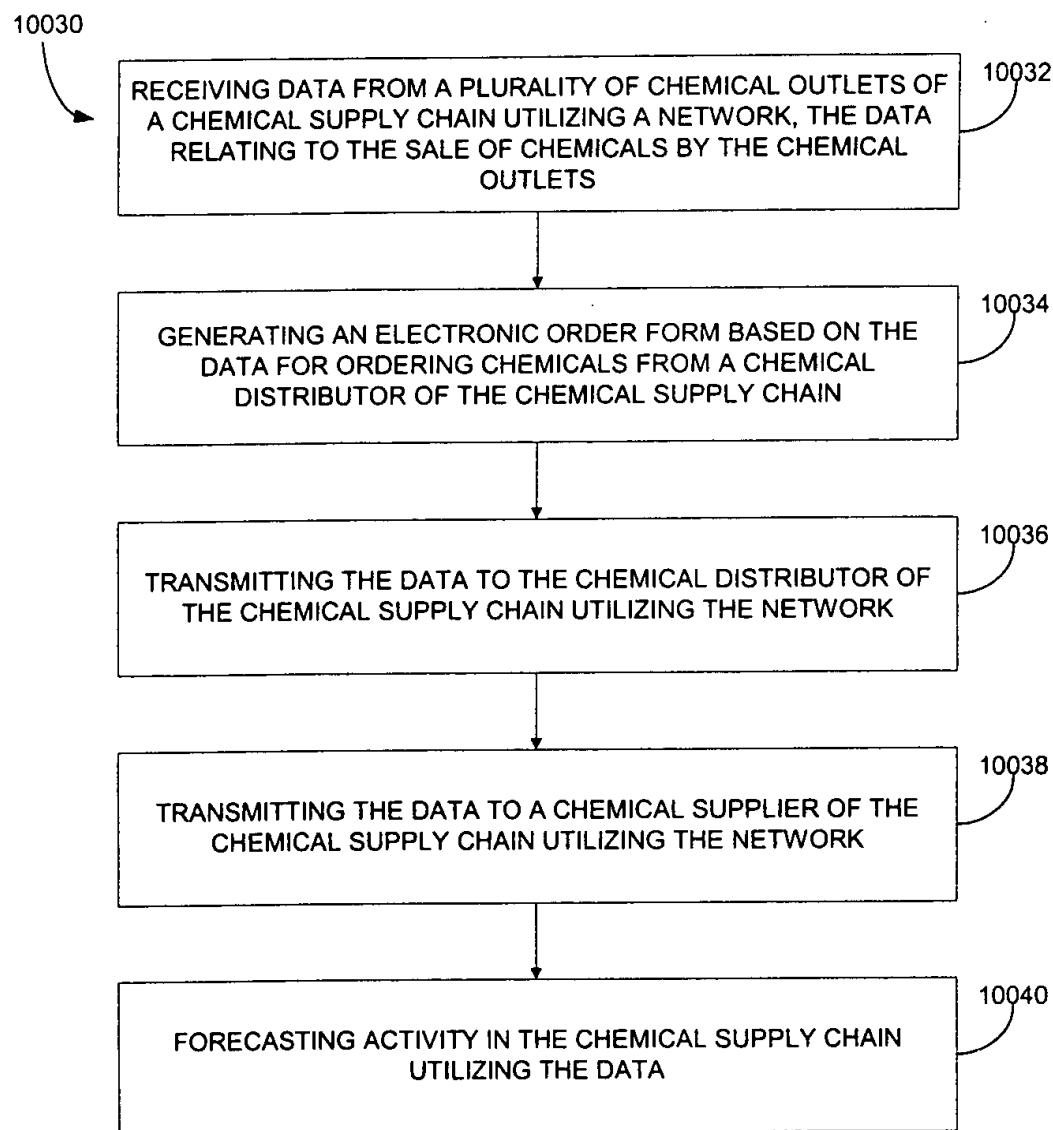


FIG. 100

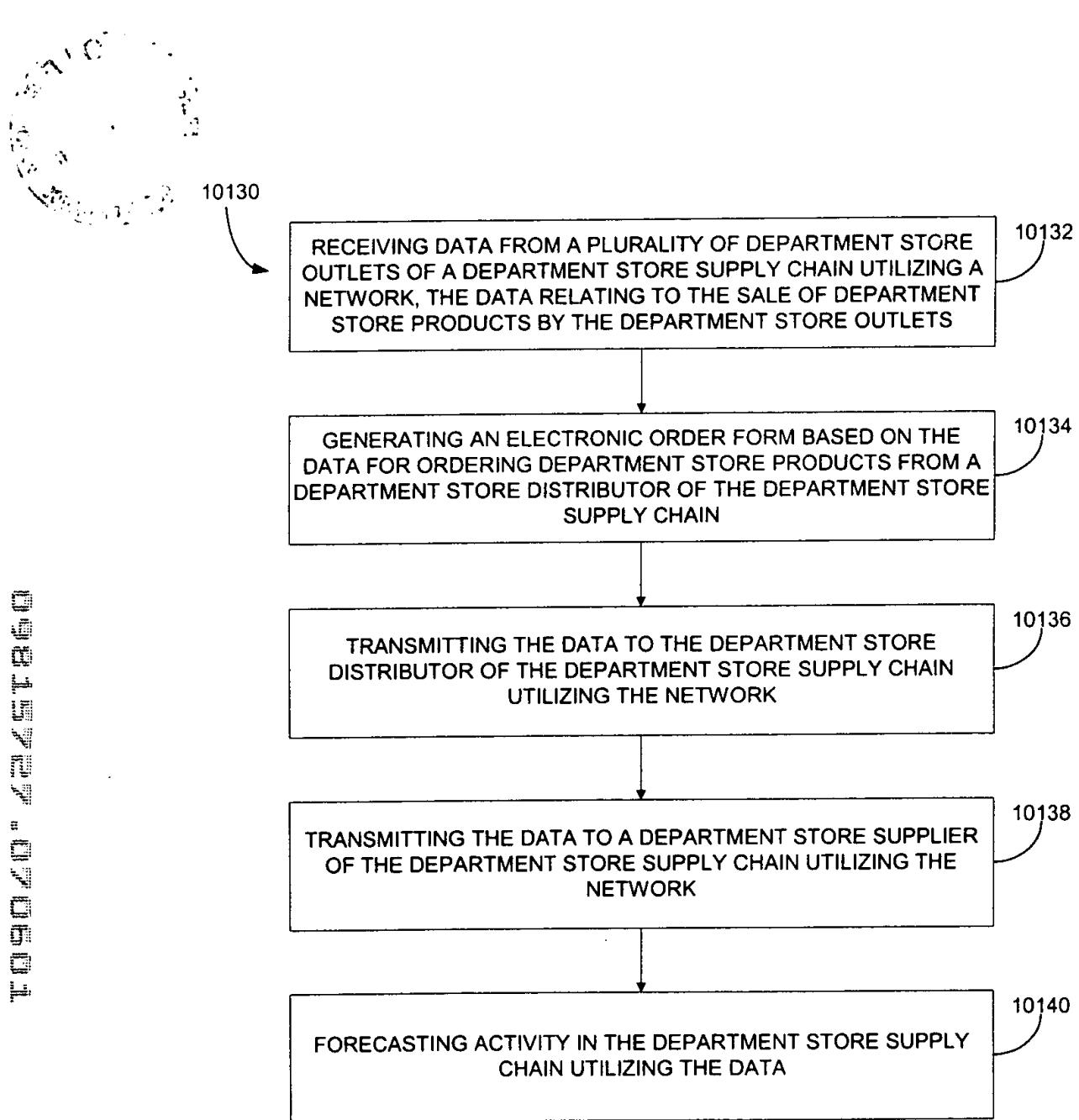


FIG. 101

6598452637 02/06/01

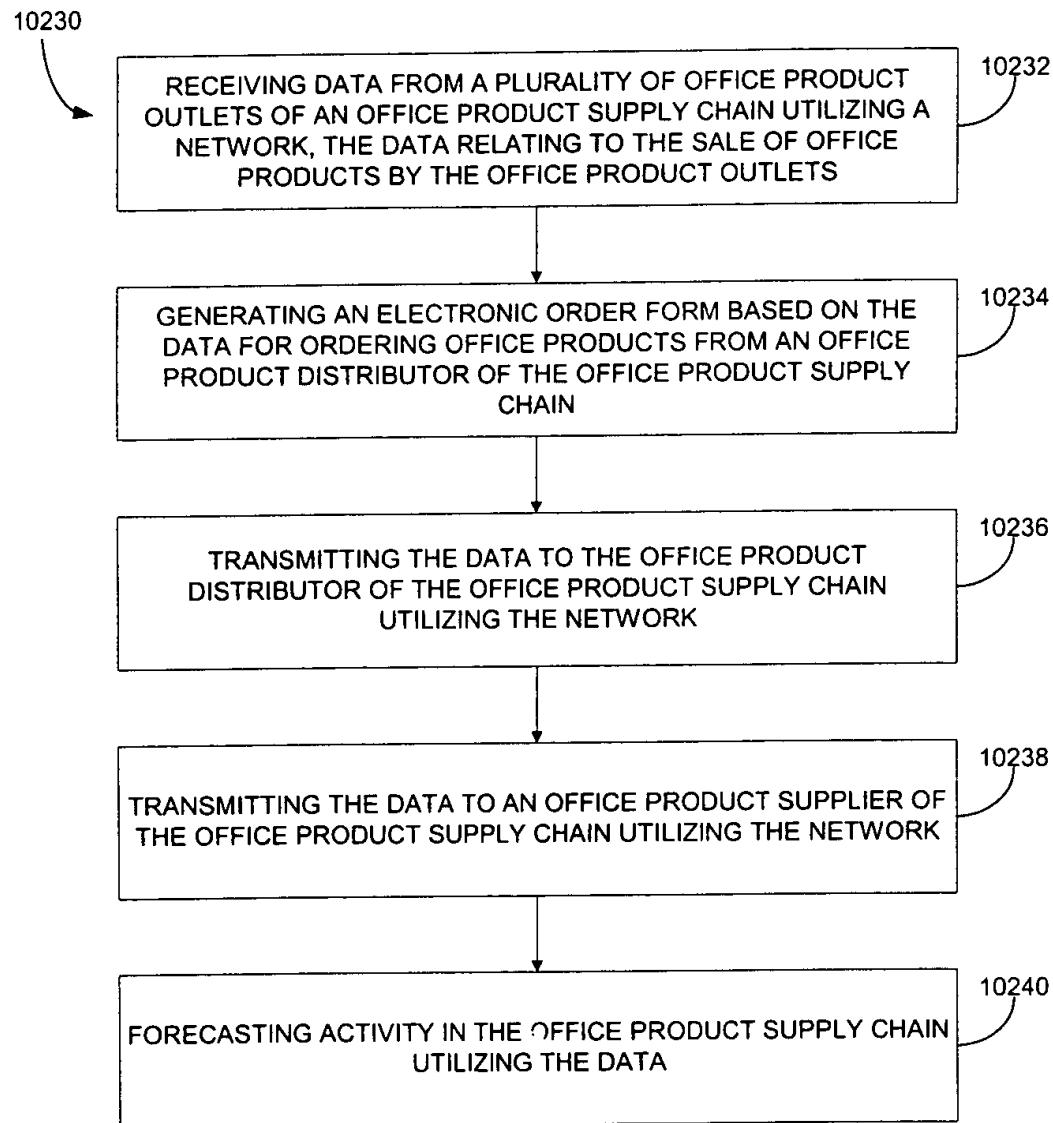


FIG. 102A

10260
10262
10264
10266
10268
10270

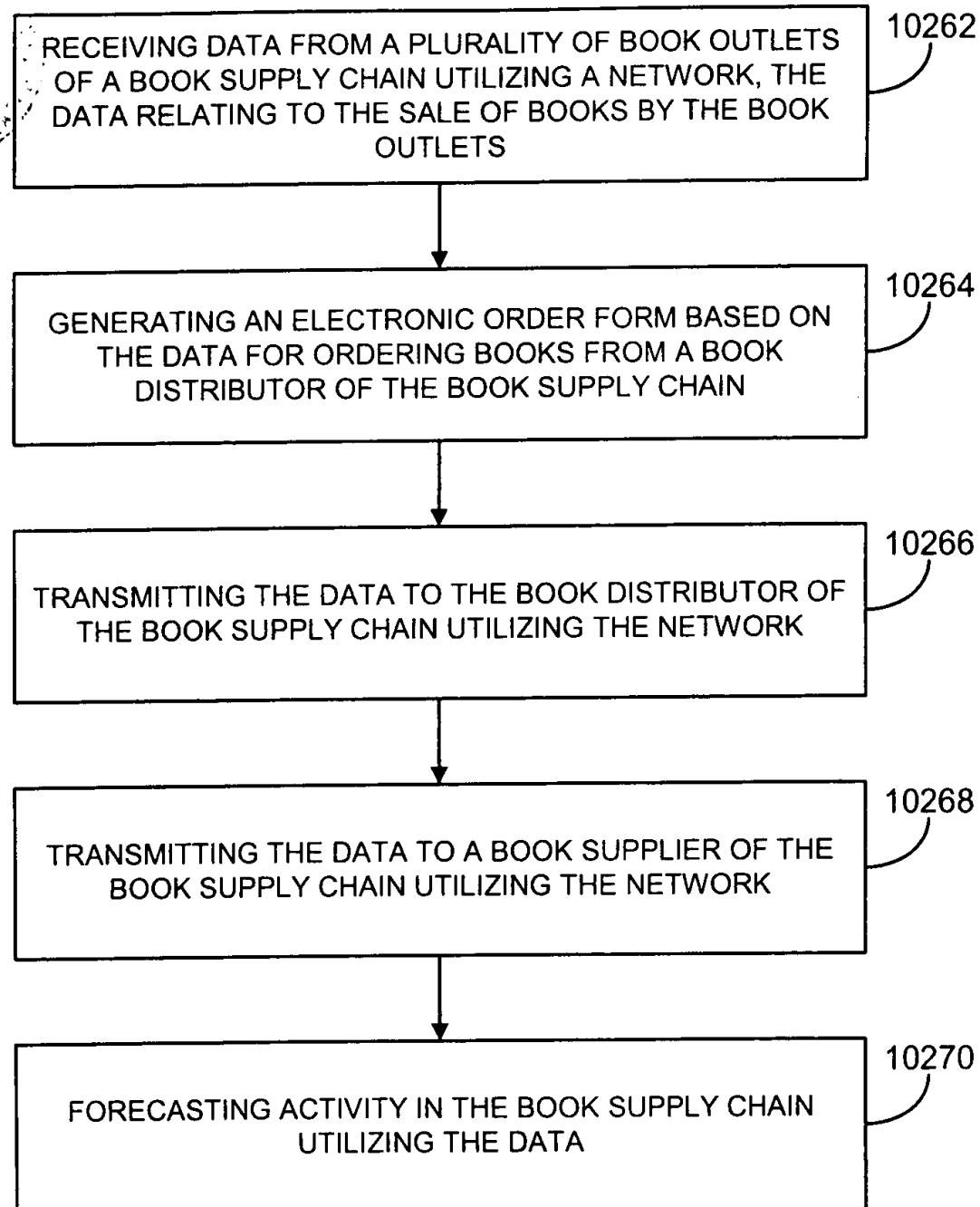


FIG. 102B

TO 00-00-00000000

10330

RECEIVING DATA FROM A PLURALITY OF GAS STATION OUTLETS OF A GAS STATION SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GAS STATION GOODS AND SERVICES BY THE GAS STATION OUTLETS

10332

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING GAS STATION GOODS AND SERVICES FROM A GAS STATION DISTRIBUTOR OF THE GAS STATION SUPPLY CHAIN

10334

TRANSMITTING THE DATA TO THE GAS STATION DISTRIBUTOR OF THE GAS STATION SUPPLY CHAIN UTILIZING THE NETWORK

10336

TRANSMITTING THE DATA TO A GAS STATION SUPPLIER OF THE GAS STATION SUPPLY CHAIN UTILIZING THE NETWORK

10338

FORECASTING ACTIVITY IN THE GAS STATION SUPPLY CHAIN UTILIZING THE DATA

10340

FIG. 103

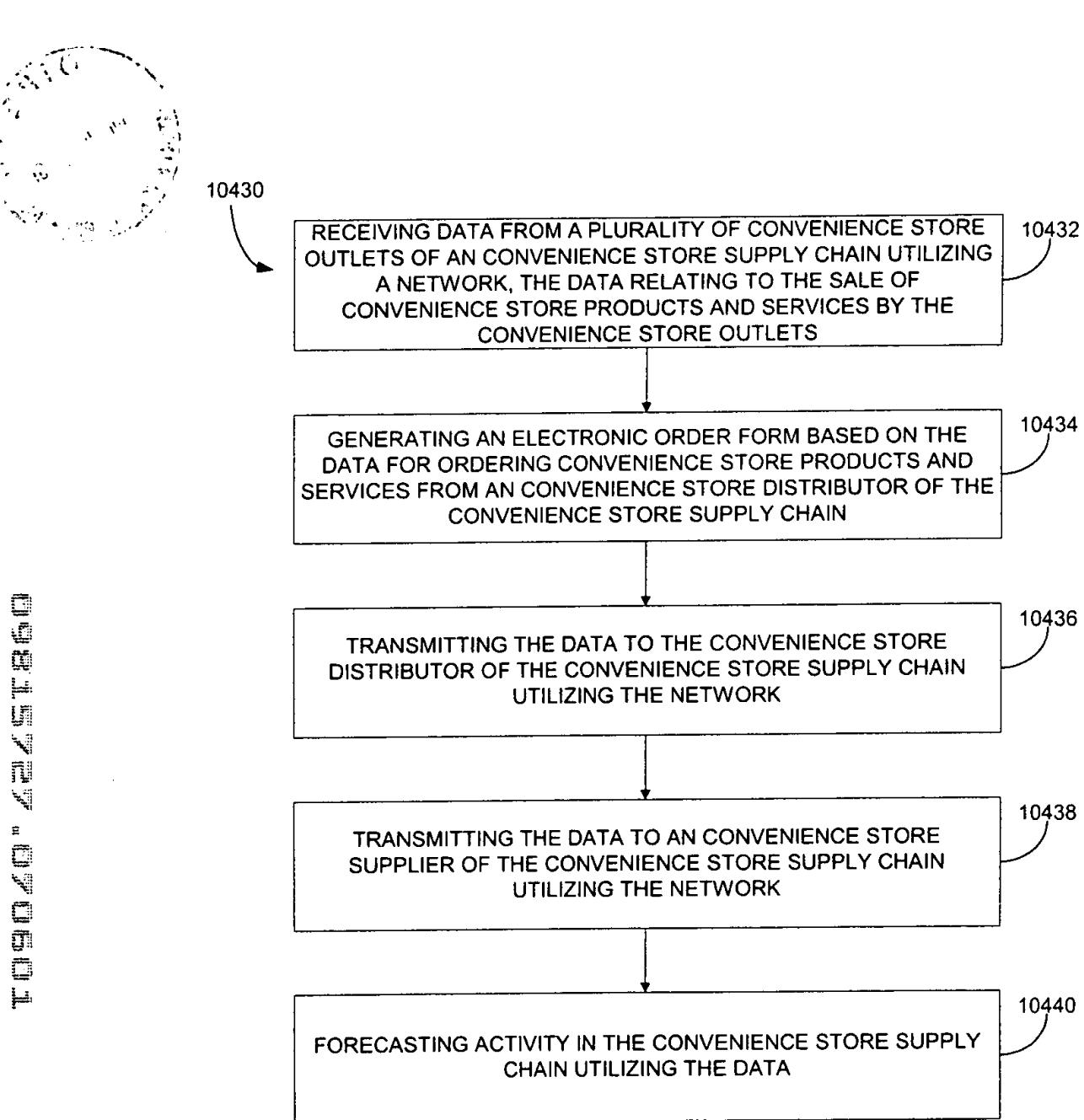


FIG. 104A

10460
10460
10460

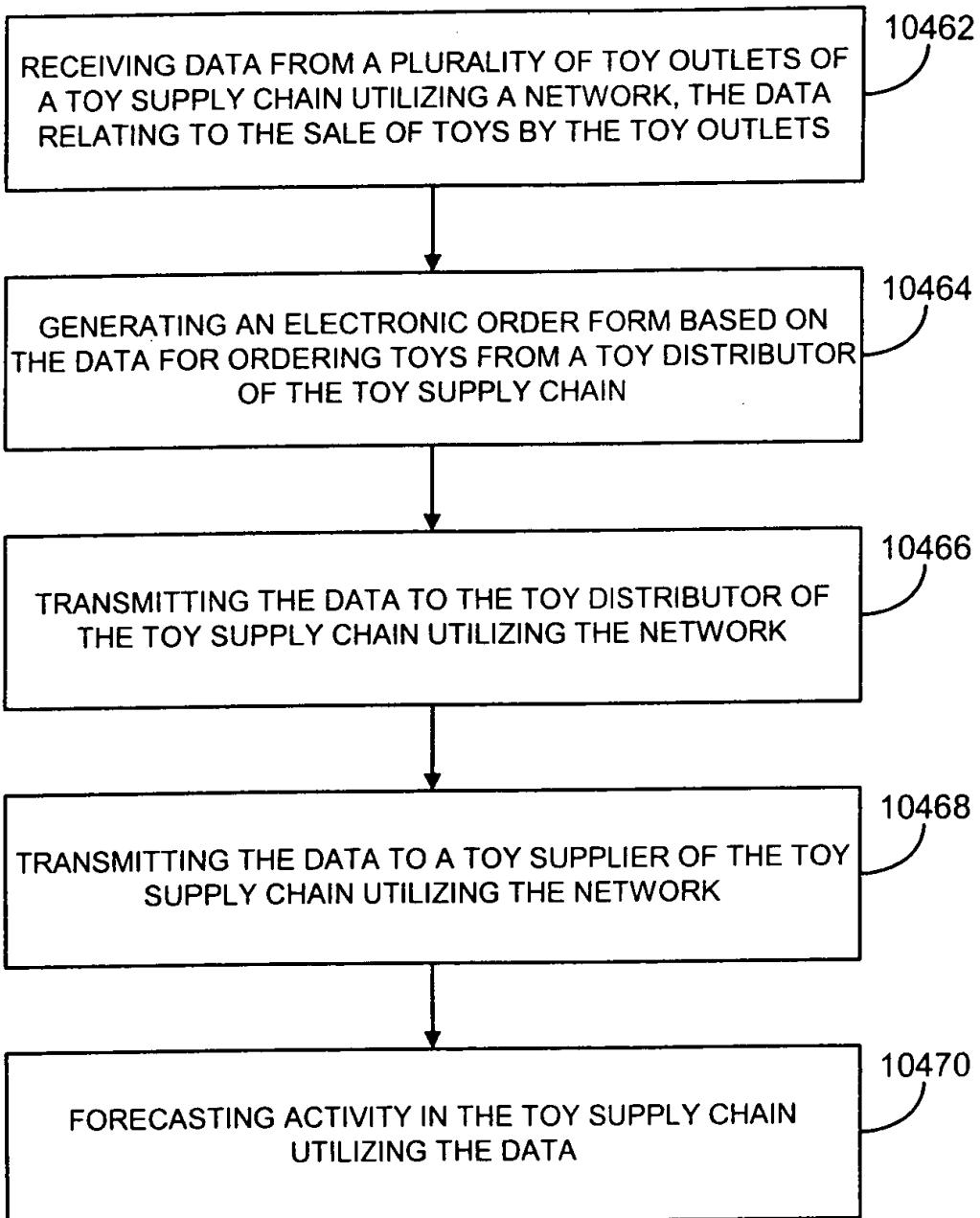


FIG. 104B

10460 10460 10460

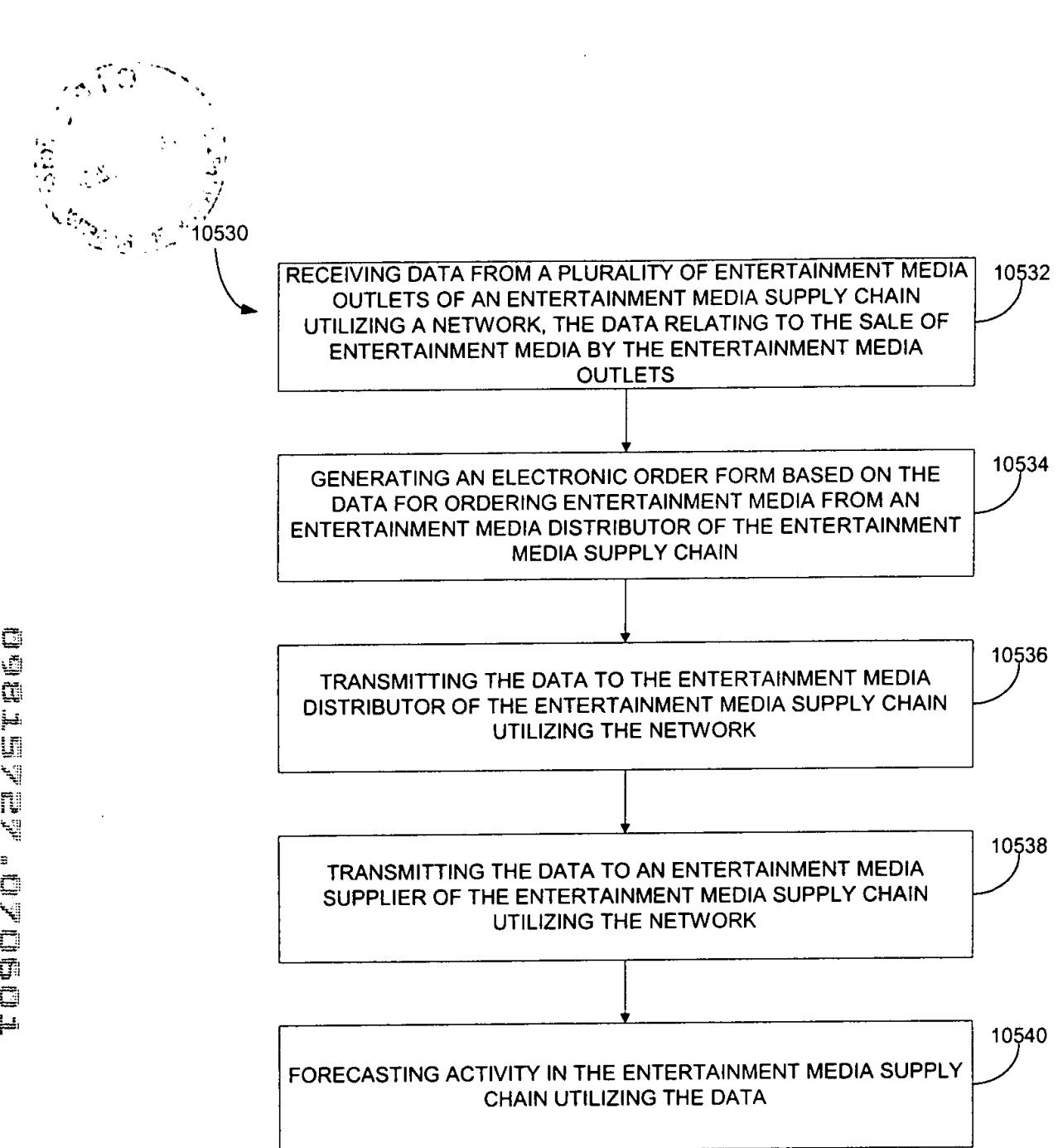


FIG. 105

03926257 03926258

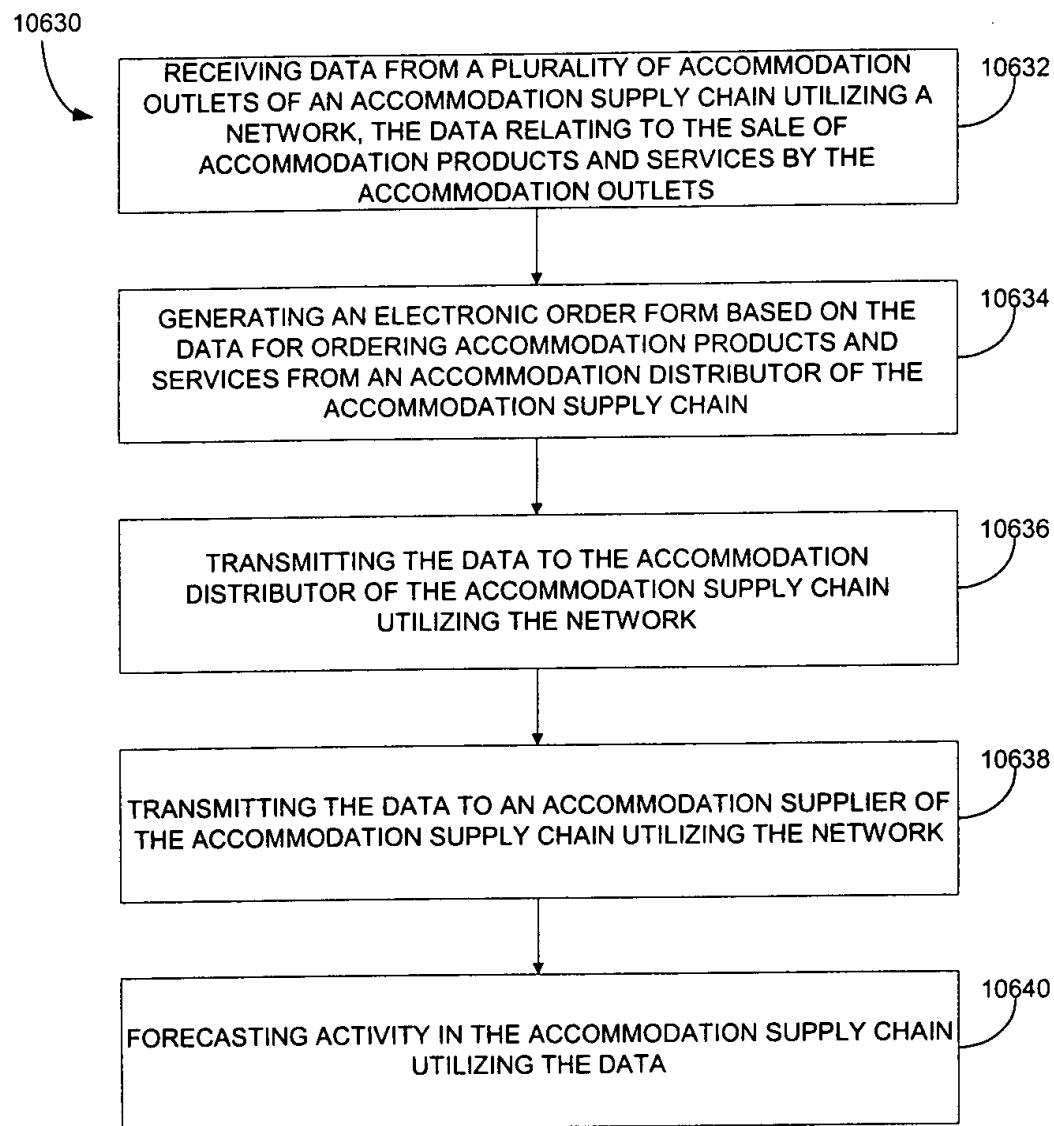


FIG. 106

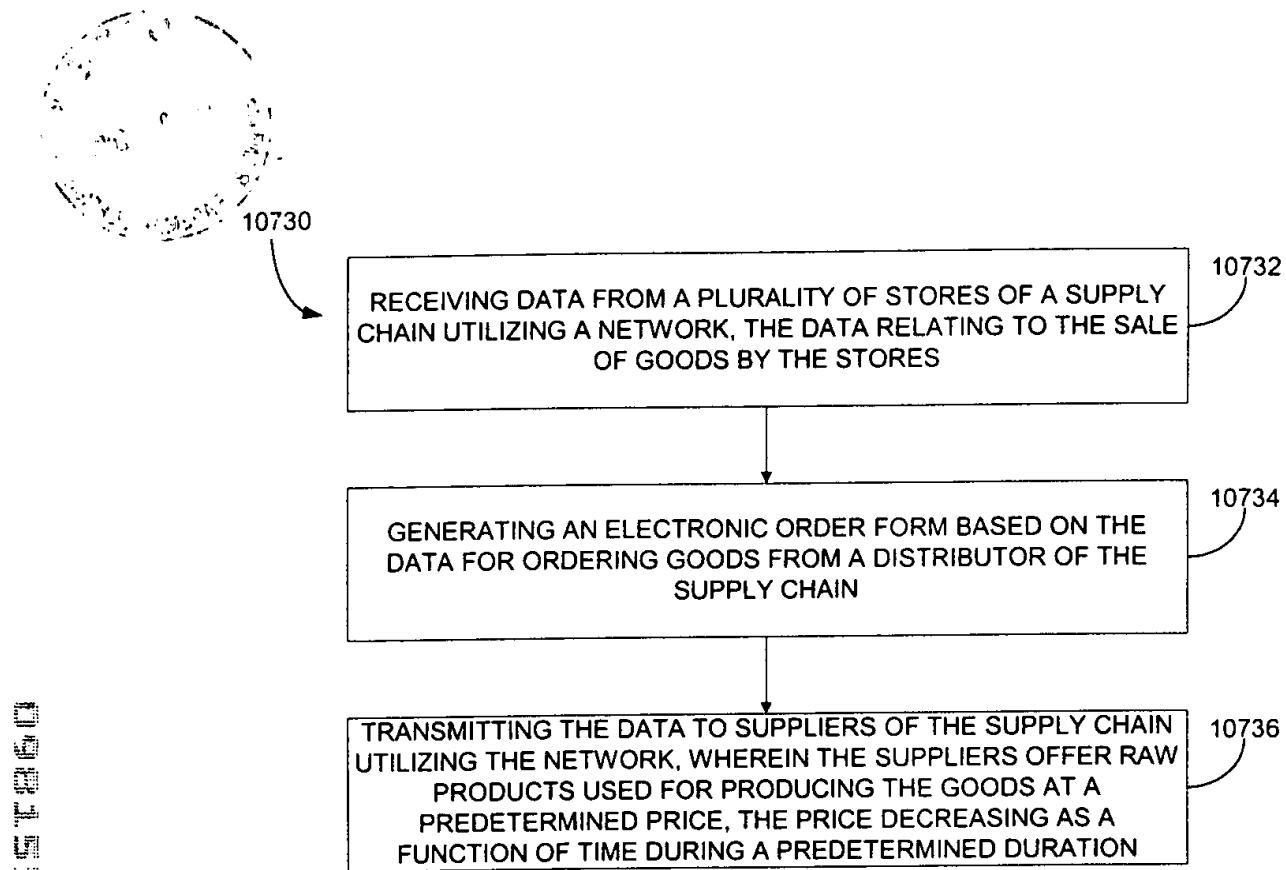


FIG. 107

098215737 006001

10830 10832 10834 10836 10838 10840 10842

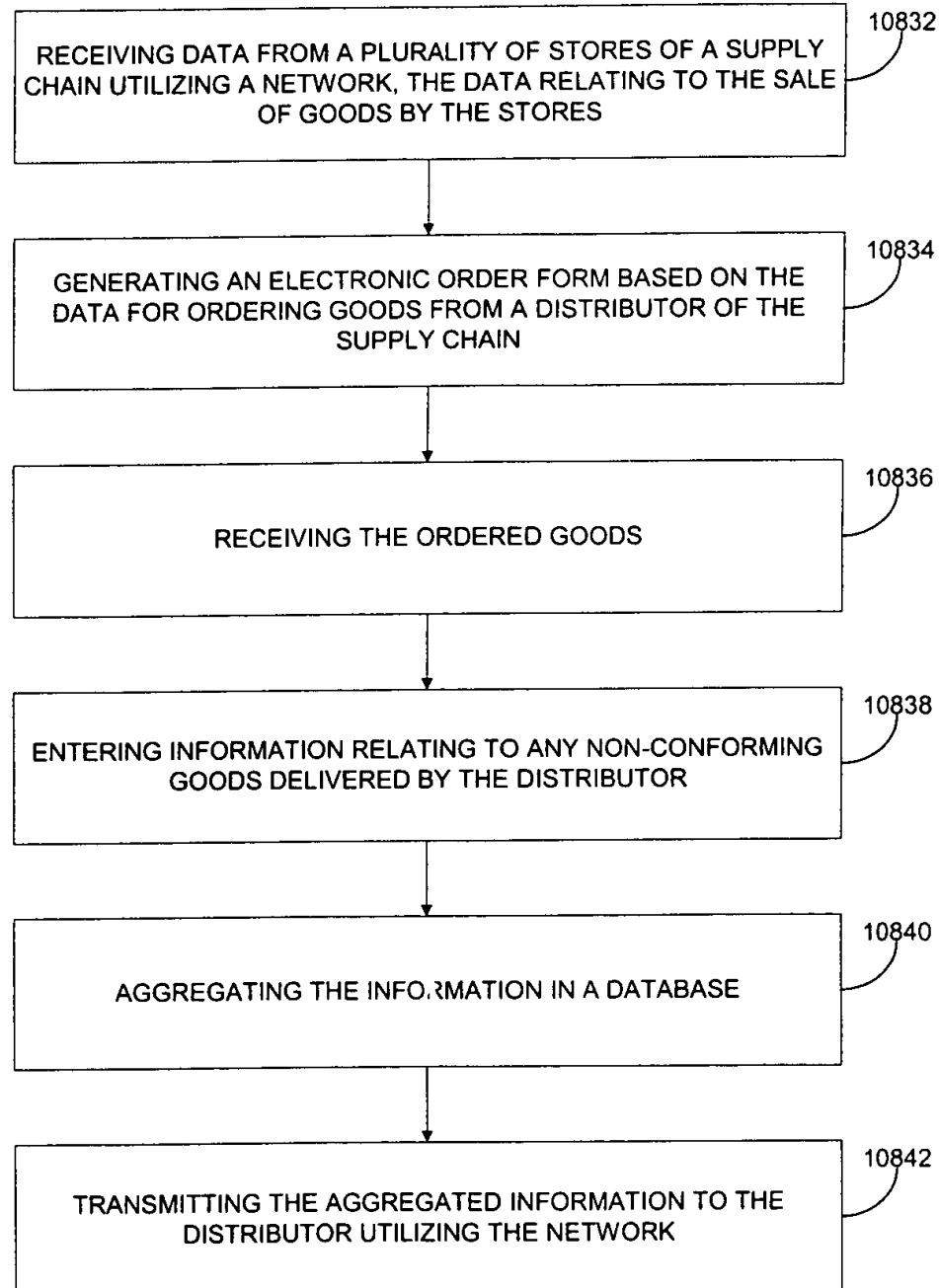


FIG. 108

10900 10902 10904 10906 10908

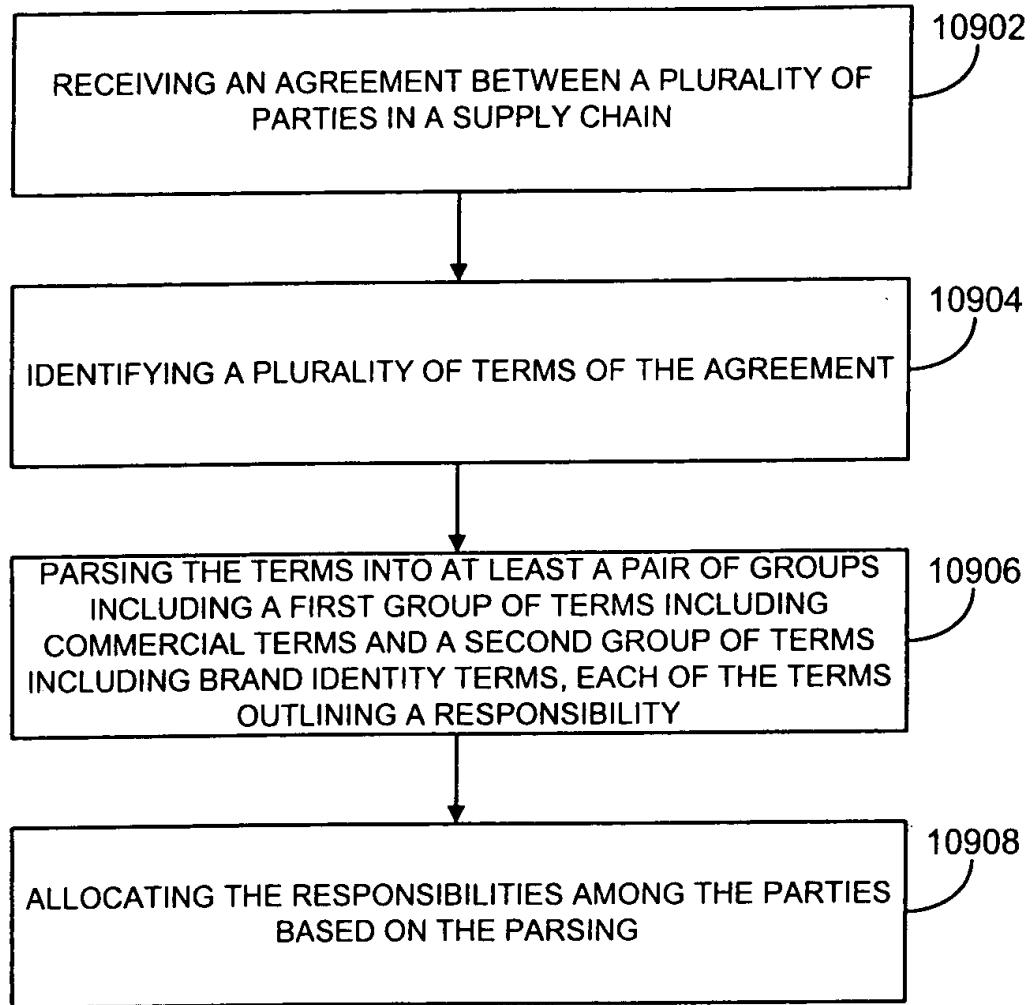
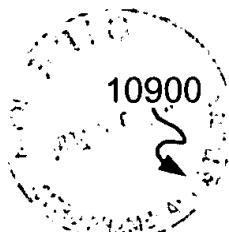


FIG. 109

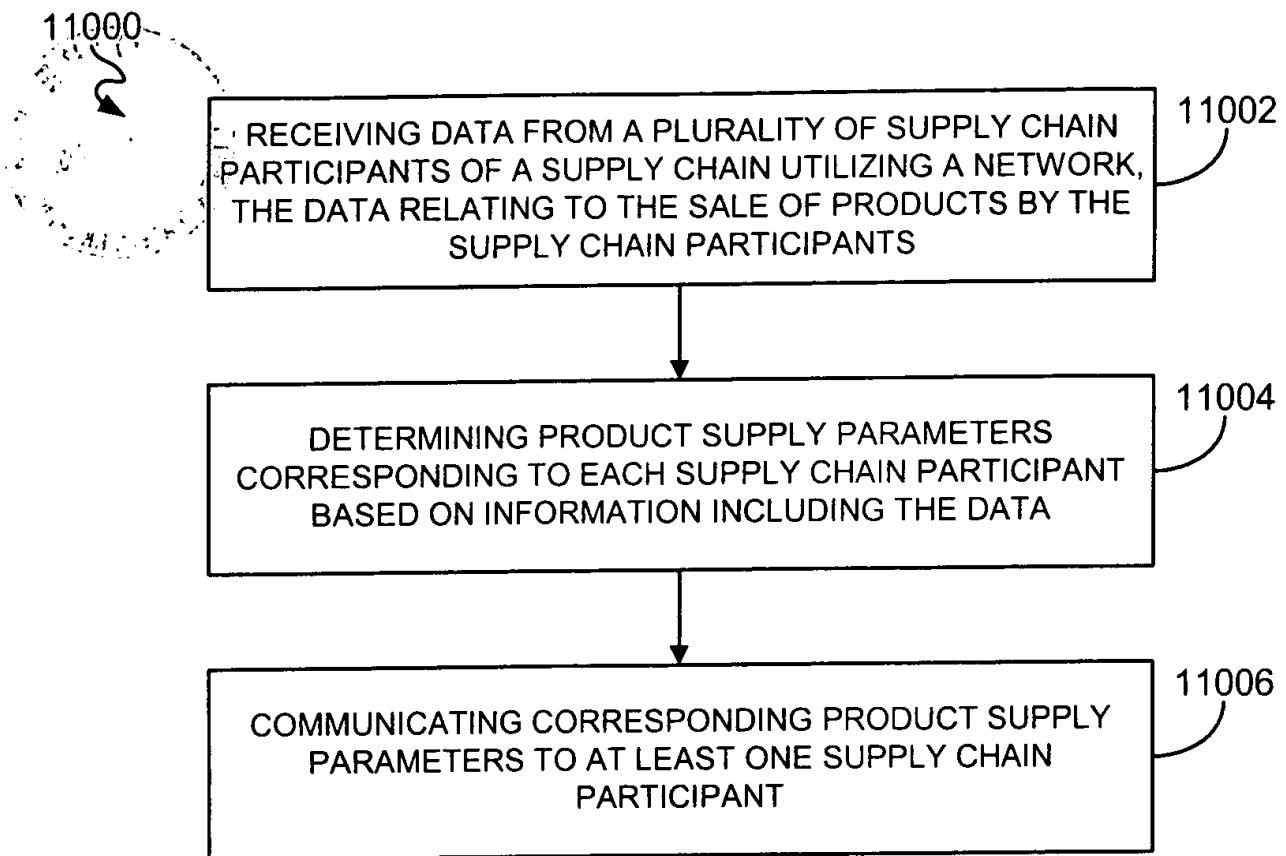


FIG. 110

0100200-20200-00000000

11100

RECEIVING DATA FROM A PLURALITY OF SUPPLY CHAIN PARTICIPANTS UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF PRODUCTS BY THE SUPPLY CHAIN PARTICIPANTS

11102

DETERMINING RULES TO ENSURE THE INCURRENCE OF MINIMAL COSTS TO THE SUPPLY CHAIN PARTICIPANTS

11104

APPLYING THE RULES TO ENSURE SUPPLY TO THE SUPPLY CHAIN PARTICIPANTS AT MINIMAL COST WITHOUT REQUIRING THE SUPPLY CHAIN MANAGER TO TAKE TITLE TO ANY GOODS

11106

FIG. 111

11200 11202 11204 11206 11208

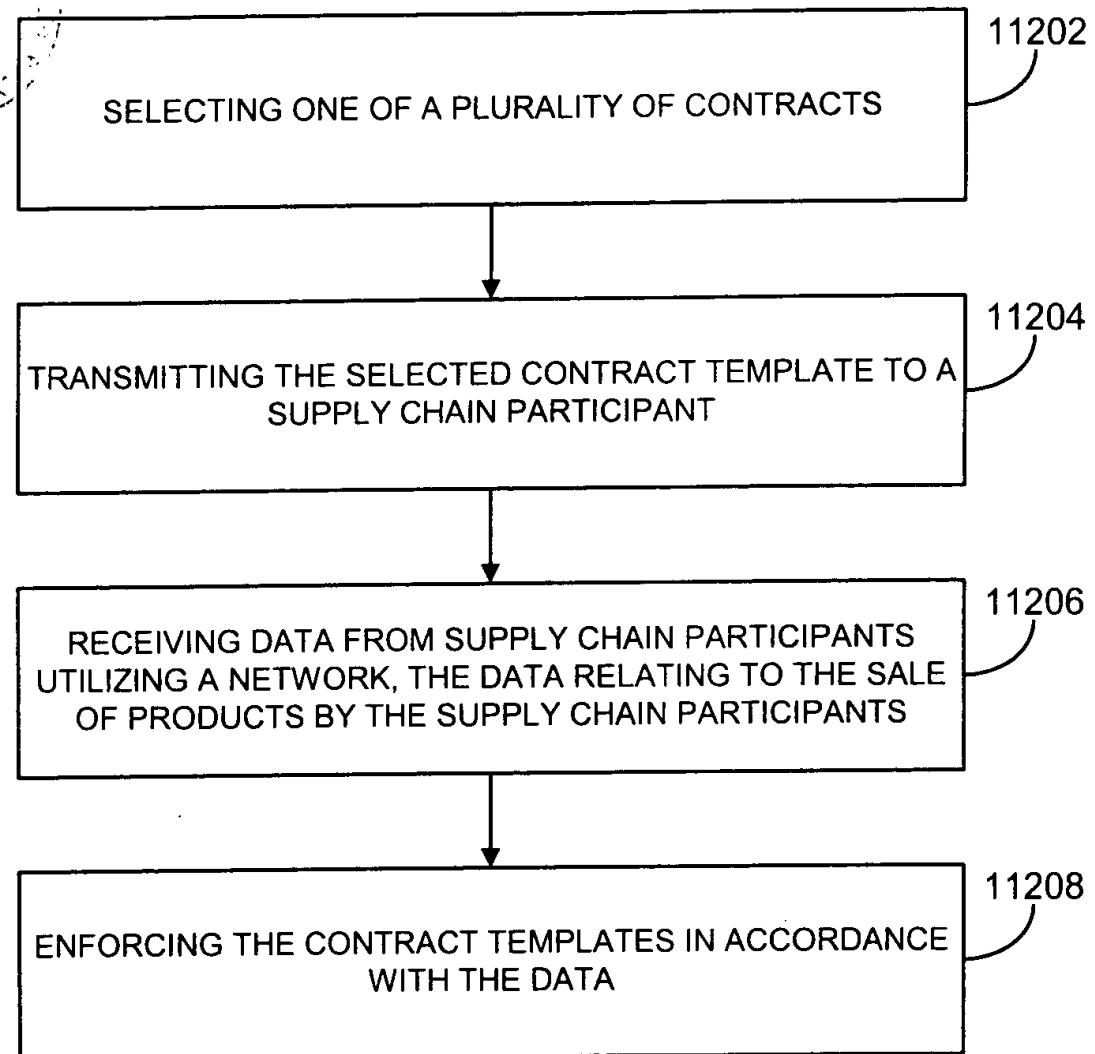


FIG. 112

109020-202457860

1300

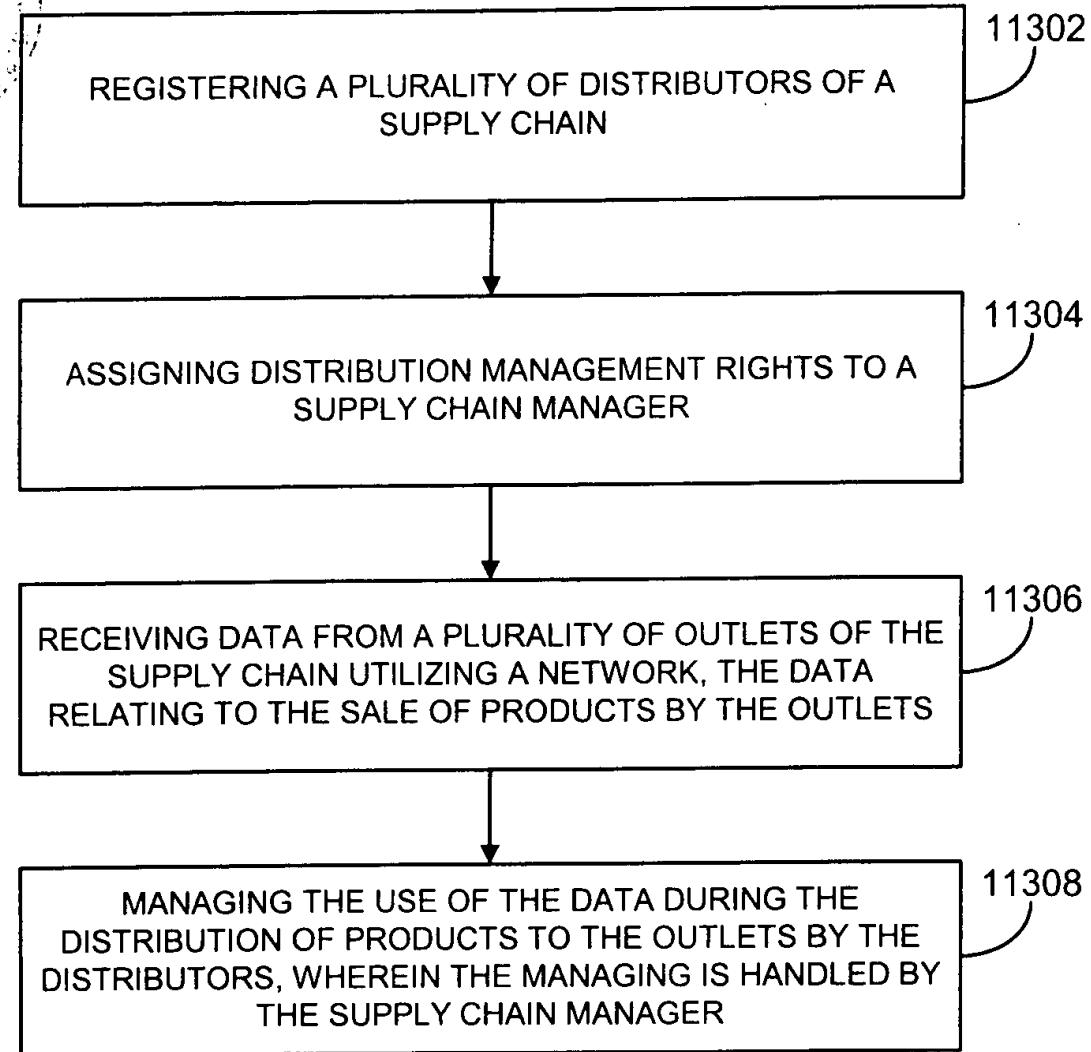


FIG. 113

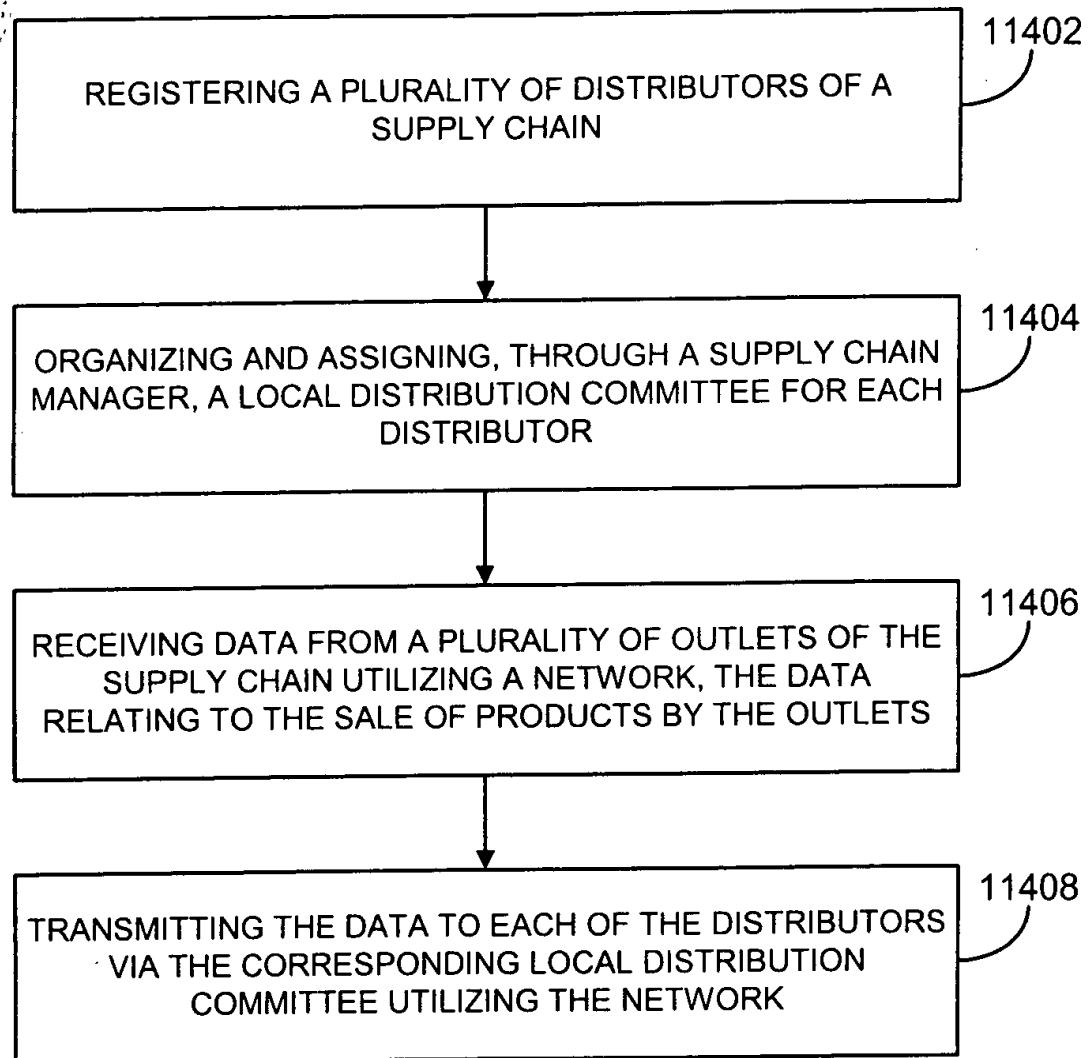


FIG. 114

11500 - 20090409 - 20090409

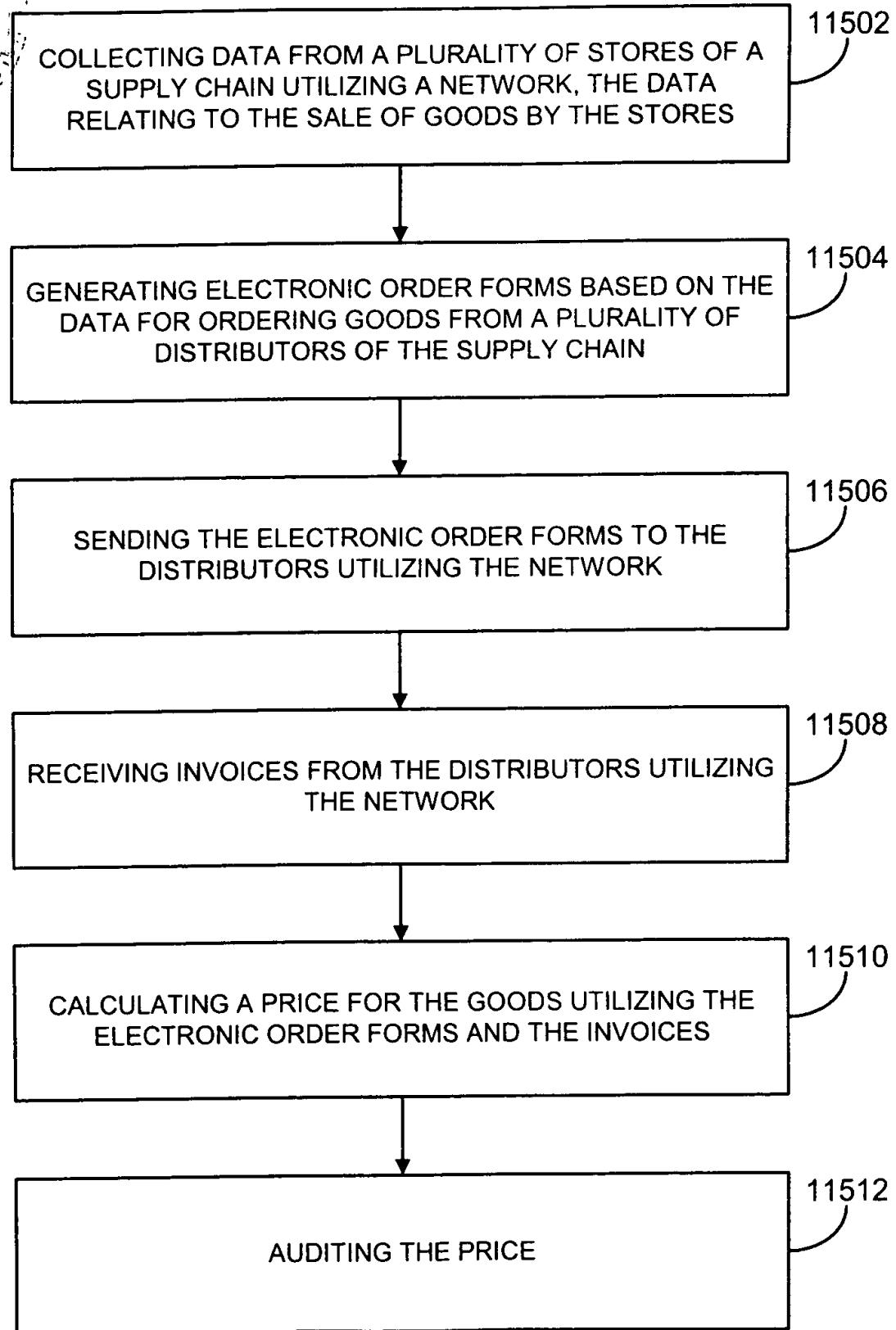


FIG. 115

109020-2020070800

11600

COLLECTING DATA FROM A PLURALITY OF SUPPLY CHAIN PARTICIPANTS UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE SUPPLY CHAIN PARTICIPANTS

11602

ALLOWING ACCESS TO THE DATA UTILIZING A NETWORK-BASED INTERFACE

11604

GENERATING ELECTRONIC ORDER FORMS BASED ON THE DATA FOR A SUPPLY CHAIN PARTICIPANT

11606

SENDING THE ELECTRONIC ORDER FORMS TO THE SUPPLY CHAIN PARTICIPANT UTILIZING THE NETWORK

11608

TRACKING A PERFORMANCE OF THE DELIVERY OF THE GOODS BY THE SUPPLY CHAIN PARTICIPANT

11610

AUDITING THE PERFORMANCE OF THE DELIVERY OF THE GOODS BY THE SUPPLY CHAIN PARTICIPANT

11612

FIG. 116

00000000000000000000000000000000

11700

COLLECTING DATA FROM A PLURALITY OF OUTLETS OF A
SUPPLY CHAIN UTILIZING A NETWORK, THE DATA
RELATING TO THE SALE OF GOODS BY THE OUTLETS

11702

ALLOWING ACCESS TO THE DATA UTILIZING A NETWORK-
BASED INTERFACE

11704

PROCESSING THE DATA

11706

SENDING THE PROCESSED DATA TO AT LEAST ONE OF A
SUPPLIER, A DISTRIBUTOR AND THE OUTLETS IN THE
SUPPLY CHAIN UTILIZING ELECTRONIC MAIL TRANSMITTED
OVER THE NETWORK

11708

FIG. 117

11800
11802
11804
11806
11808

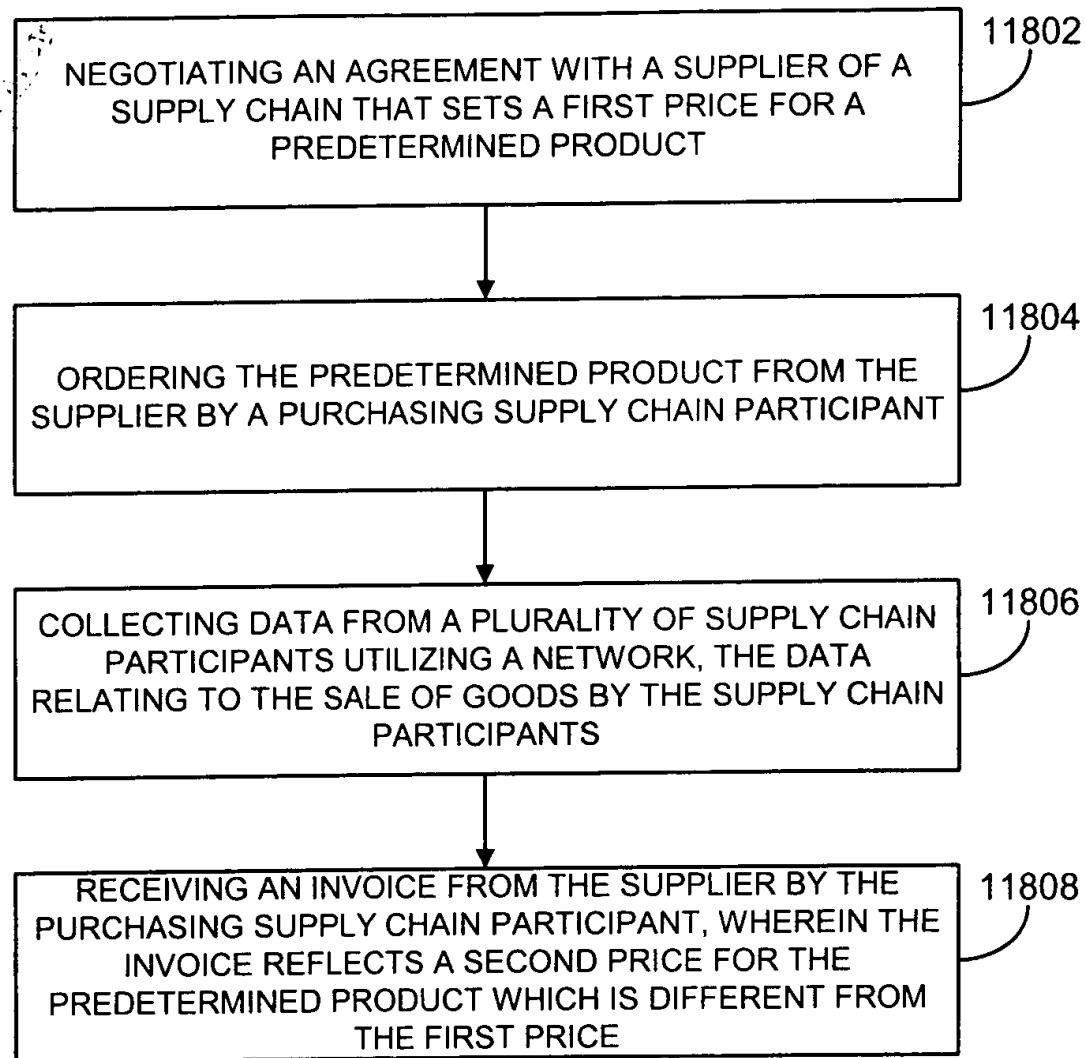


FIG. 118

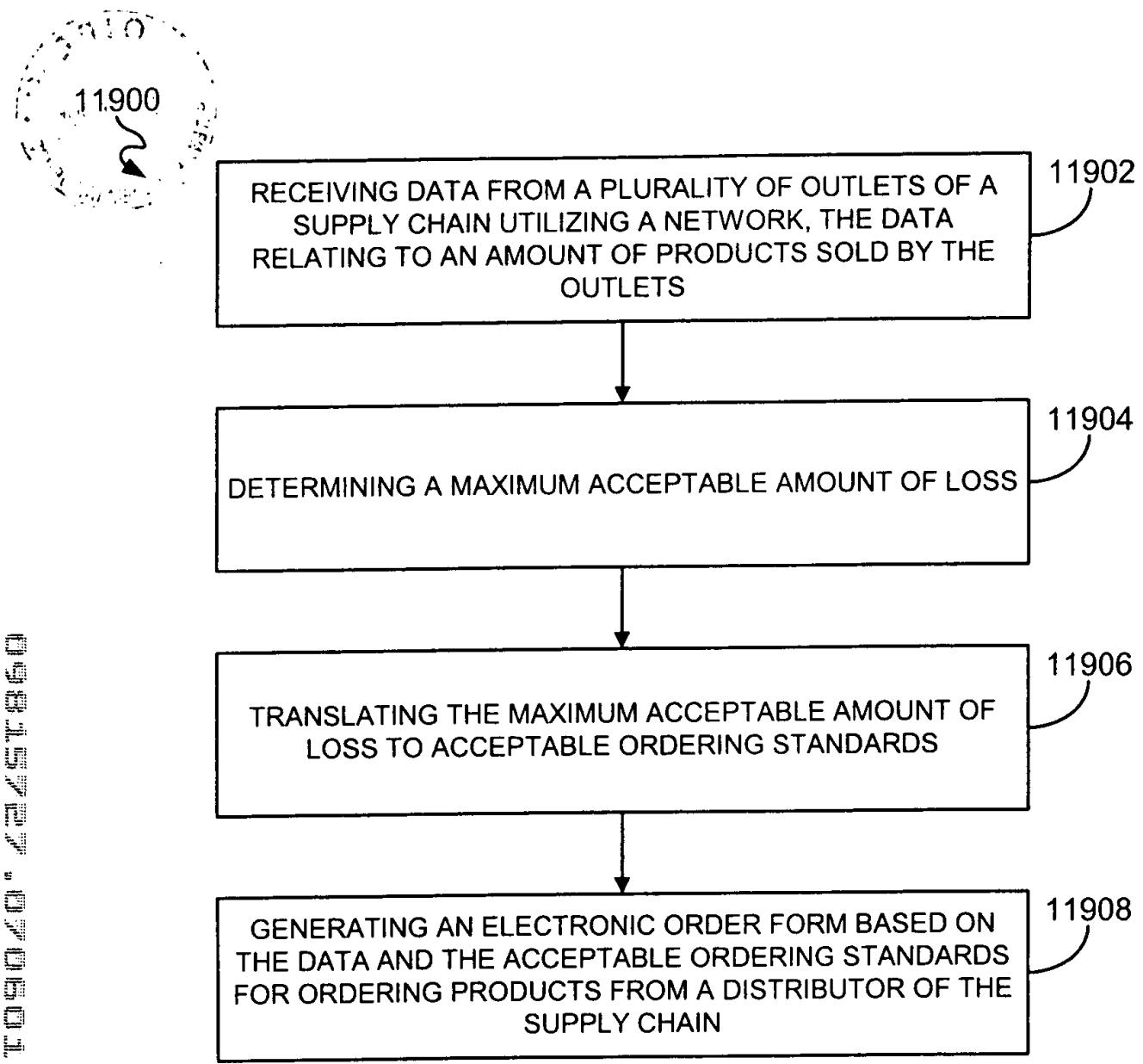


FIG. 119

10390700 • 000000000000

12000

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO AN AMOUNT OF PRODUCTS SOLD BY THE OUTLETS

12002

GENERATING ELECTRONIC ORDER FORMS BASED ON THE DATA FOR ORDERING PRODUCTS FROM A DISTRIBUTOR OF THE SUPPLY CHAIN, WHEREIN THE ELECTRONIC ORDER FORMS INDICATE AN AMOUNT OF THE PRODUCTS ORDERED BY EACH OUTLET

12004

TRACKING AN AMOUNT AND A LOCATION OF THE PRODUCTS UTILIZING THE DATA AND THE FORMS

12006

FIG. 120

12100
SEARCHED
INDEXED
SERIALIZED
FILED

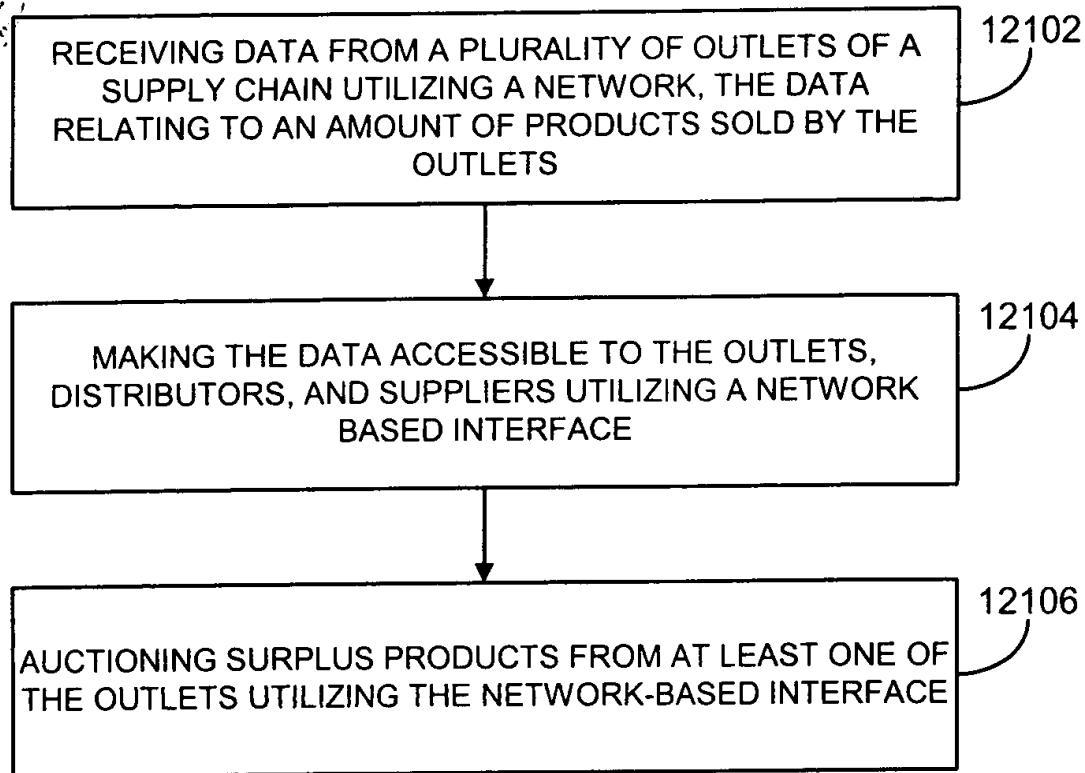


FIG. 121

12100 12102 12104 12106

00000000000000000000000000000000

12200

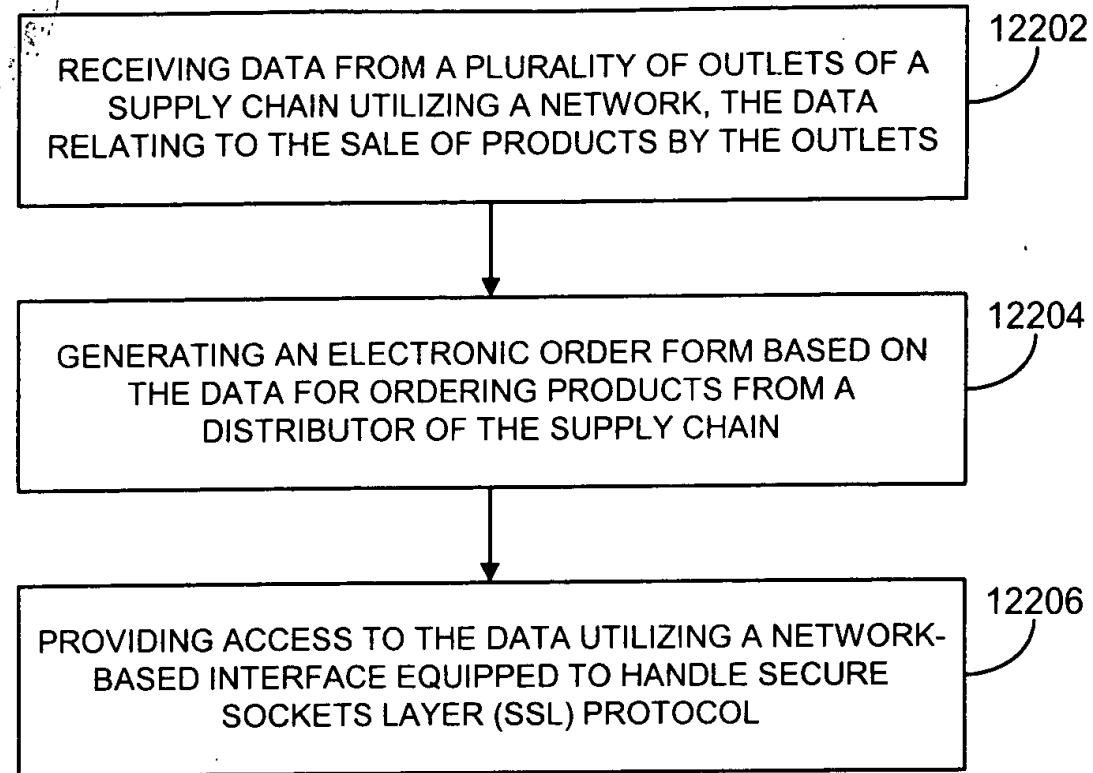


FIG. 122

12300

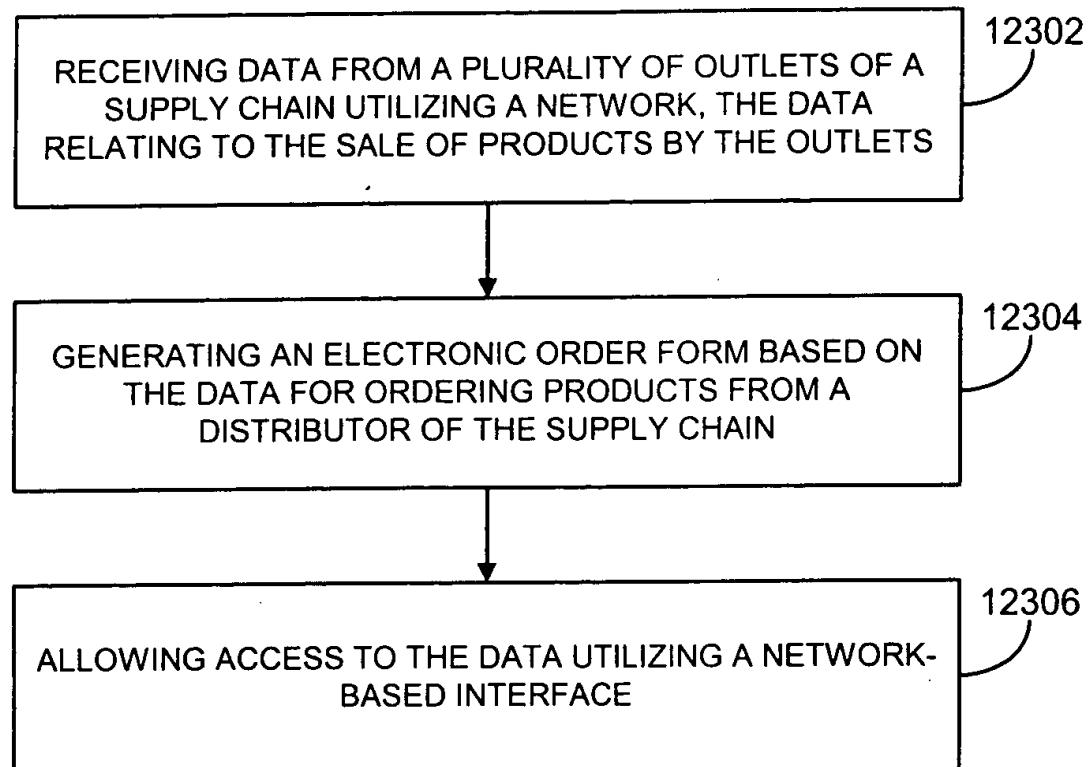


FIG. 123

12300 12302 12304 12306

098157270601

12400

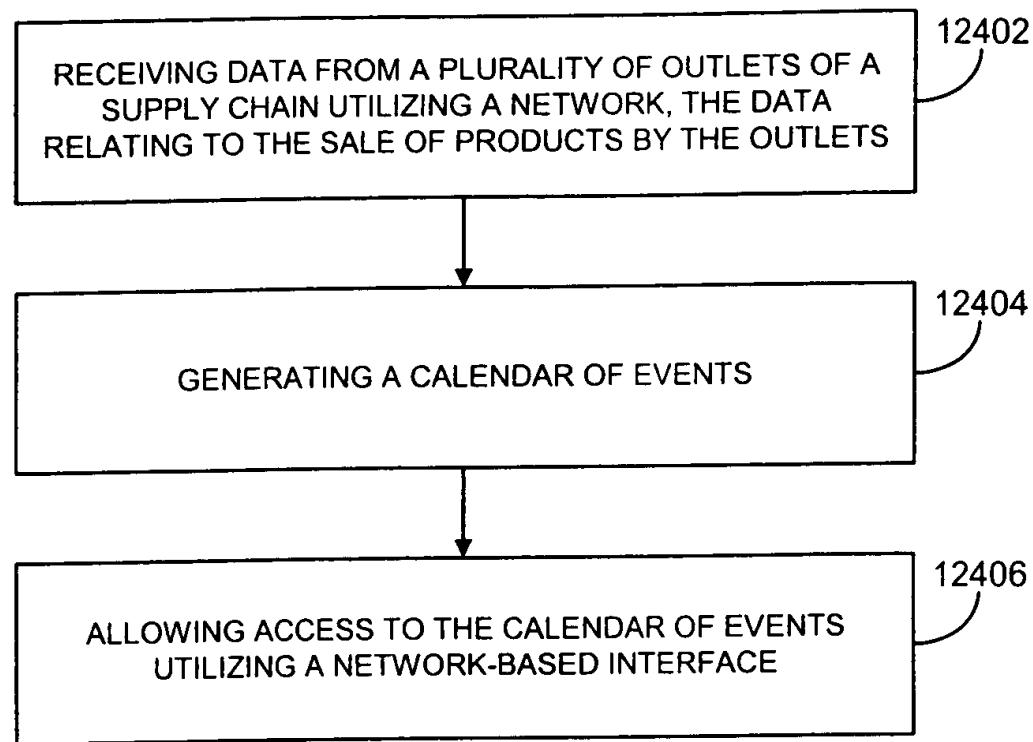


FIG. 124

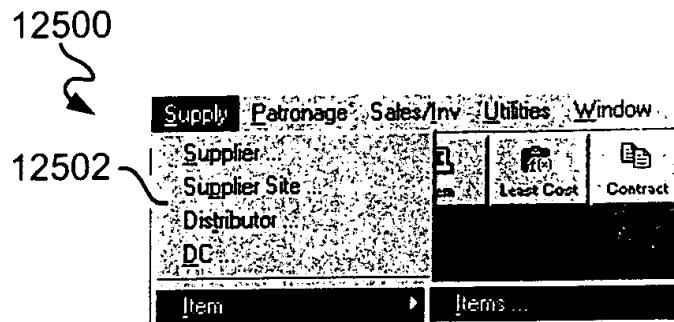


FIG. 125

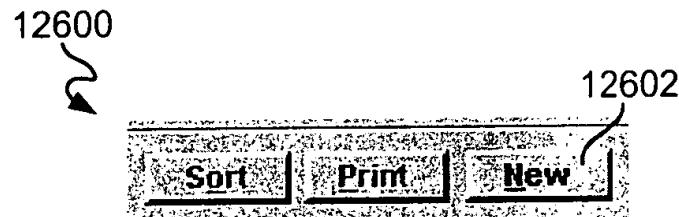


FIG. 126

12700

12702

Item Desc:

Item Number:

Status Code: Active

Product Cat Code:

Item Rank:

FIG. 127

FIGURE 128

12800

Landed Cost by Distribution Center

Item	Inv FOB	Freight	Landed	Routing
Bag - Medium	4.85	0.23	5.08	TL
Bag - Large	6.7	0.23	6.93	TL
Biscuits - Frozen	12.33	1.15	13.48	TL
Brush - Pot, Long Handle	40.2	2.02	42.22	TL
Brush - Pot, Short Handle	24	1.39	25.39	TL
Carton - Breakfast	16.59	1.1	17.69	RDC
Carton - Large Fry	29.91	0.81	30.72	RDC
Carton - Medium Fry	18.92	0.73	19.65	TLMIN

FIG. 128

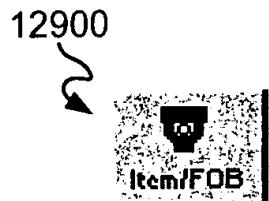


FIG. 129

TO 90210-2251860

13000

Supplier Item Desc:	Item No:
Current: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Tie Qty:
Items per Case: 5000	High Qty:
Innerpack Contents: 5/1000	Cases Per Pallet:
Item Size:	Stacking Allowed:
Case Length:	Universal Product Code:
Case Width:	Cases Per Truckload: 1350
Case Depth:	Net Weight: 39.00
Case Dimension U/M INCHES)	Gross Weight: 39.00
Item Cube: 0.95 CUBIC FEET	Weight U/M: POUND(S)
Item Shelf Life:	BarCode:

White Boxes Are Copied Across Suppliers / Grey Boxes Are Only Copied Within Same Supplier

FIG. 130

13100

Site Information Site Id: 17355 Site Role: FOB Shipping Point

Site Name: TYSON FOODS - NEW HOLLAND, PA

13102

FIG. 131

13200

Site Information Site Id: 16 FOB Shipping Point

Name: AMERISERVE-FARMINGDALE, NY Railroad Name:

Status: Active Rail Skidings:

FIG. 132

13300
13302
13304
13306

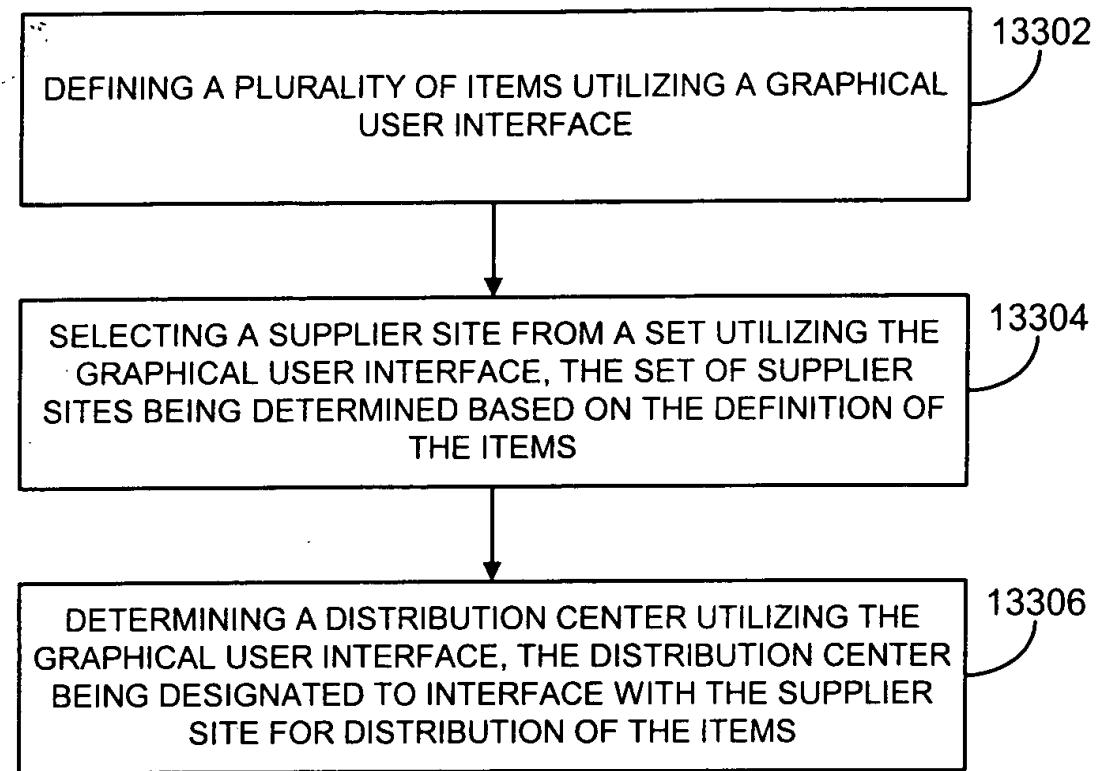


FIG. 133

13400
13500
13600
13700

Item: WRAP-BACON DOUBLE CHEESEBURGER DELUXE Begin: 7/1/96 End: 9/1/96 Final

Override Rules: Yes No Apply By: Cell

FIG. 134

DC	Supplier FOB Point
AMERISERVE-DENVER, CO	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASVILLE,	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE,	TYSON FOODS - NEW HOLLAND, PA

FIG. 135

Con FOB	Inv FOB	Freight	Landed
34.3200	34.3900	0.8400	35.2300
34.3200	34.3900	0.2900	34.6800

Contr	LB	Trk	Routing
96	83,600	2.0	TL
96	215,040	5.1	TL

FIG. 136

FIG. 137

13800

13900

**FIG. 138**

Min	Fdr	UM	Slip	Dliv.
1		TRUCKLOAD(S)	Pallet	
1		TRUCKLOAD(S)	Pallet	

FIG. 139

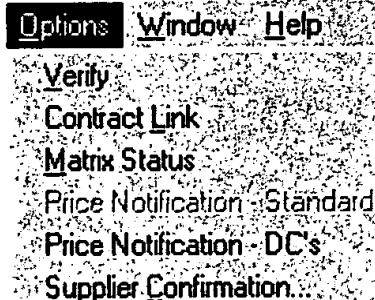
14000

14200

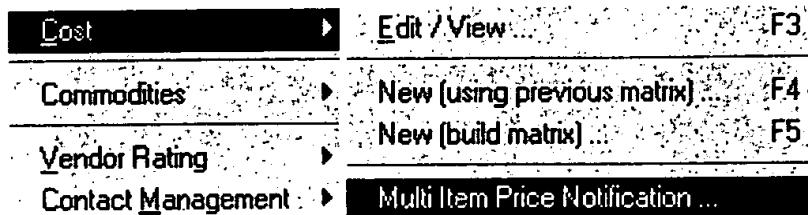
Carrier	Stated Vol
Truck	83,600
Truck	215,040

FIG. 140**FIG. 142**

14100

**FIG. 141**

14300

**FIG. 143**

14400

14402

IDENTIFYING AT LEAST ONE ITEM TO BE DISTRIBUTED
UTILIZING A GRAPHICAL USER INTERFACE

14404

ASSOCIATING A COST MODEL WITH THE ITEM UTILIZING
THE GRAPHICAL USER INTERFACE

14406

DETERMINING A TIME FRAME DURING WHICH THE COST
MODEL IS VALID UTILIZING THE GRAPHICAL USER
INTERFACE, WHEREIN THE COST MODEL IDENTIFIES A
CONTRACT COST, AN INVOICE COST, AND A LANDED COST
ASSOCIATED WITH THE DISTRIBUTION OF THE ITEM

FIG. 144

09615227-020604

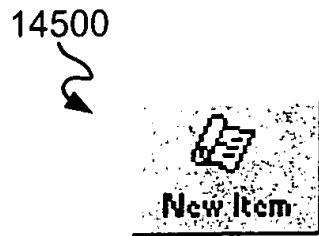


FIG. 145

14600

Contract ID: 673 - TYSON FOODS
Initial Buyer Name: Jamie Hersh ▾ Current Buyer Name: Chris Stanton ▾

FIG. 146

14700

Contract Start Date: 05/15/98
Contract End Date: 12/31/02
Execution Date: 5/15/98
Effective: Shipment Date ▾
Payment Terms: Net 10 ▾

FIG. 147

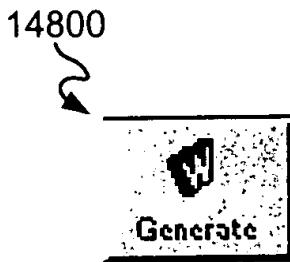


FIG. 148

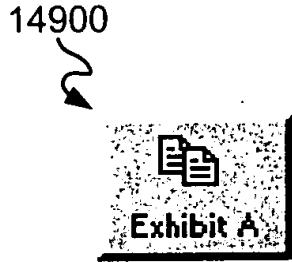


FIG. 149

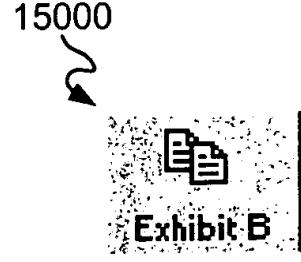


FIG. 150

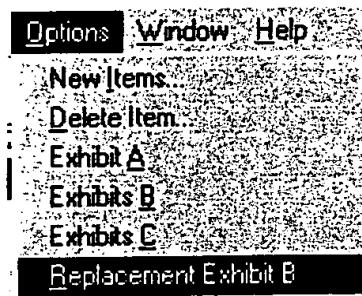
15100

Select the End Dates to Use on the Exhibit

Item Description	Cost Matrix End Date	Contract End Date	No End Date
BEEF - 77%	<input type="radio"/> 8/1/98 <input checked="" type="radio"/> 2/24/08 <input type="radio"/> No Date		
BEEF-WHOPPER 4.0 OZ	<input type="radio"/> 8/1/98 <input checked="" type="radio"/> 2/24/08 <input type="radio"/> No Date		
BEEF-WHOPPER JR. 2.8 OZ	<input type="radio"/> 8/1/98 <input checked="" type="radio"/> 2/24/08 <input type="radio"/> No Date		

FIG. 151

15200



15300



FIG. 153

FIG. 152

15200 15300 15400 15500 15600

00000000000000000000000000000000

15400

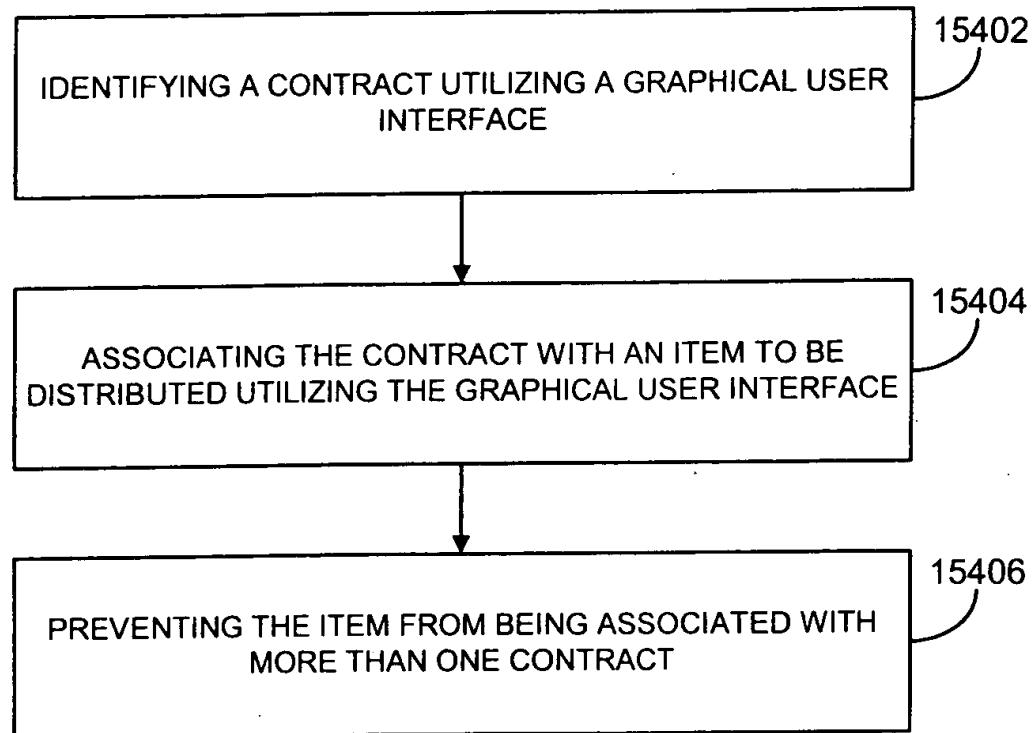


FIG. 154

TO 910420 "CUST060

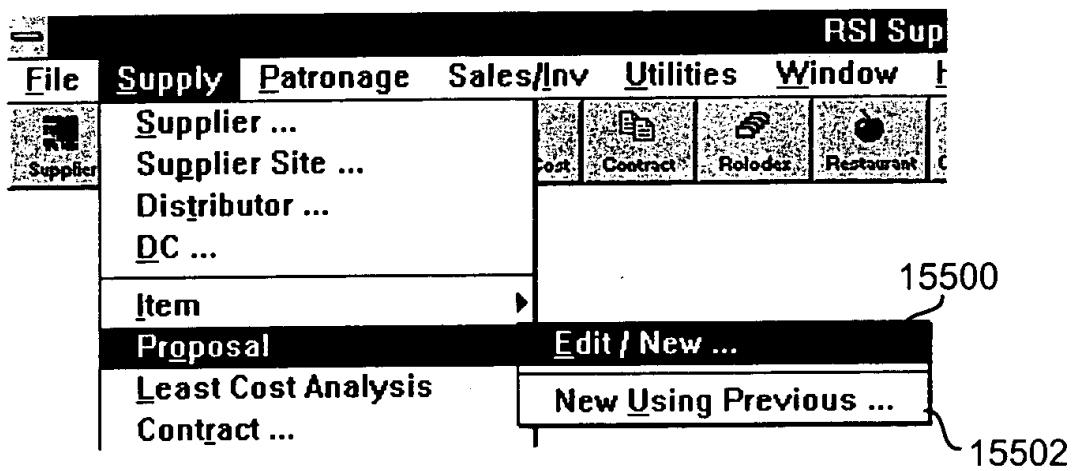


FIG. 155

15600

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | View Bid

Proposal Information

Proposal ID:	1021	Proposal Due Date:	06/12/97
Proposal Name:	Foam Hot Cups & Polystyrene Lids	Contract Begin Date:	07/01/97
Buyer Name:	Dennis Clabby	Contract End Date:	06/30/98

Actions

#	Date:	Action Description:
1	05/28/97	Sent this bid to Dart and also sent a request for information to WinCup.

FIG. 156

15700



FIG. 157

15800

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | View Bid

Search | Query | Reset

Query Values

Item Description
CUP-HOT

2 Rows Selected

Item Description
LID-HOT 12/16 OZ (DRY)
LID-HOT 8 OZ (DRY)

> >> << <

FIG. 158

15800
15902
15904
15906
15908

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Recreate Bldg

Search | Query | Reset

6 Rows Found | 5 Row Selected

Item Description	DRY	15902	Item Description
CUP-HOT 12 OZ (PAPER)	DRY	>	CUP-HOT 12 OZ (DRY)
CUP-HOT 16 OZ (PAPER)	DRY	>>	CUP-HOT 16 OZ (SODA CI) (DRY)
CUP-HOT 8 OZ (PAPER)	DRY	<	CUP-HOT 8 OZ (DRY)
	15904	<<	LD-HOT 12/16 OZ (DRY)
		<<<	LD-HOT 8 OZ (DRY)
		<<<<	15906
		<<<<<	15908

FIG. 159

16000

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Recreate Bldg

Select The Appropriate FOB Price Component Worksheet For Each Item

Item Description

MAYO-BULK	FOB Price Component
	Mayonaise Components
	(None Selected)
	Generic FOB Pricing
	Mayonaise Components

FIG. 160

16100

Item	Growth %	Gross Wgt.	Item Cube	Contract Period			
CHICKEN-BK BROILER	5.00%	32	1.26	09/01/97 to 12/31/97			
CHICKEN-PATTY	7.00%	37.00	1.09				
CHICKEN-TENDERS	0.00%	25.00	1.06				
Distribution Center	Previous Case Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC Item Growth	Projected Unit Usage	
POST-ALBUQUERQ	576	30	99.34%	6.03	5.00%	755	
POST-DENVER	633	39	99.05%	6.68	5.00%	1,083	
POST-SALT LAKE	116	12	80.00%	5.46	5.00%	37	

FIG. 161

09815229 00 0001

16200

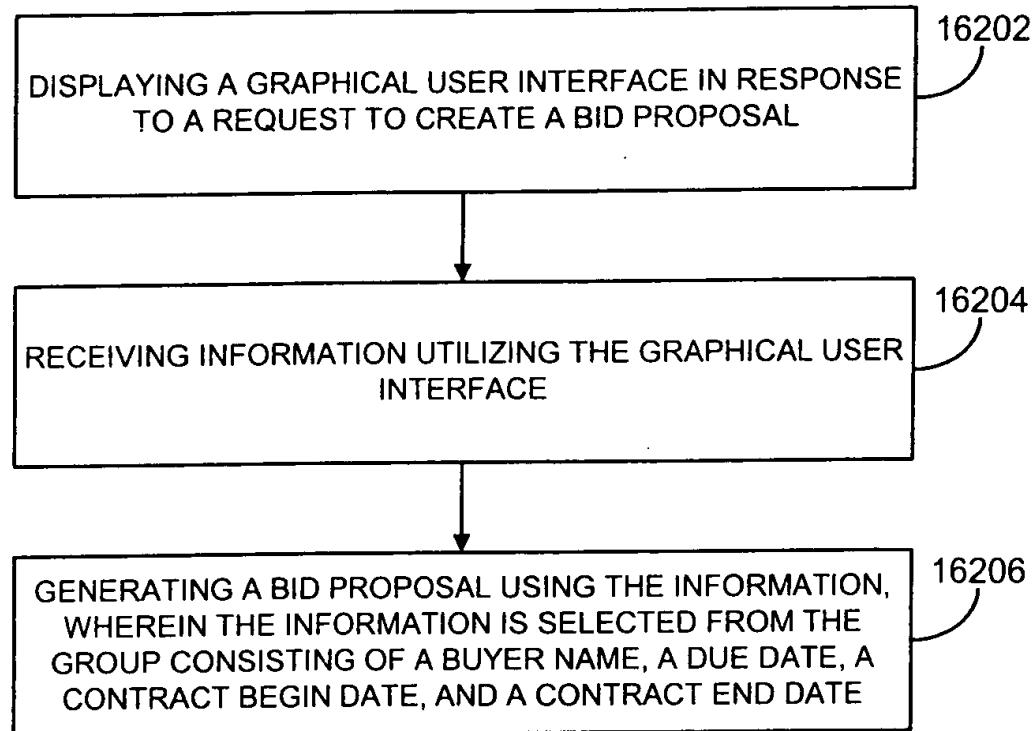
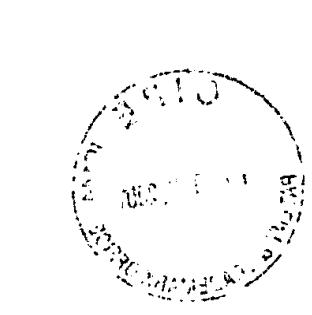


FIG. 162

16200 16204 16206



16300



FIG. 163

16400

	<i>Supply</i>	<i>MS</i>	<i>Editable</i>
	<i>Word</i>	<i>Y/N</i>	
Bid Proposal Cover Letter	?	?	Y
General Terms and Conditions	?	?	N
Usage Estimates	?	?	N
Supplier Facility Worksheets	?	?	N
Item Information Worksheets	?	?	N
Sample Supply Agreement	?	?	N
BK Specification Request	?	?	N
FOB Price Component	?	?	Y
Truckload Freight Worksheet	?	?	N
LTL Freight Worksheet	?	?	N

FIG. 164

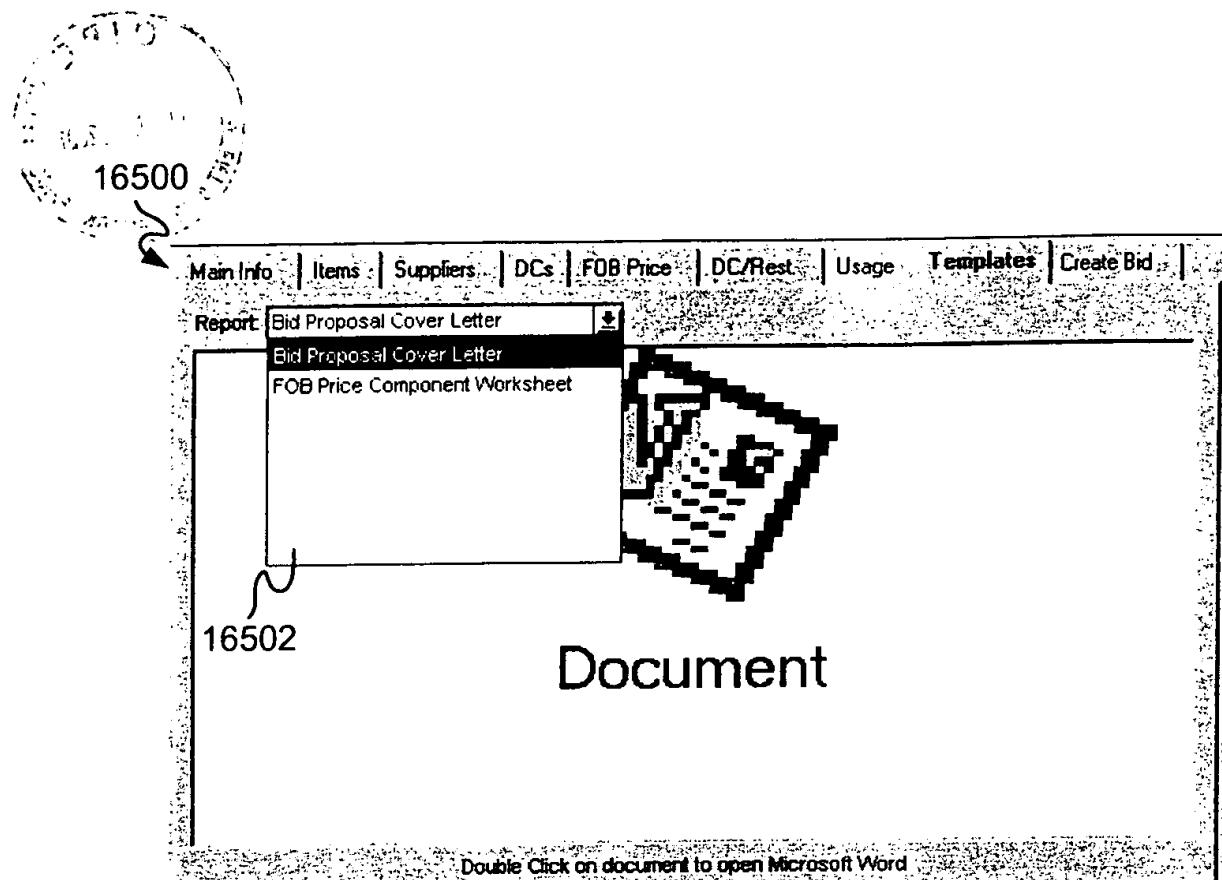


FIG. 165

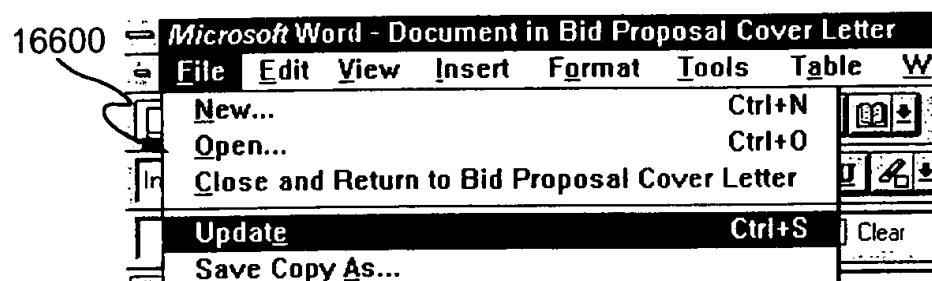


FIG. 166

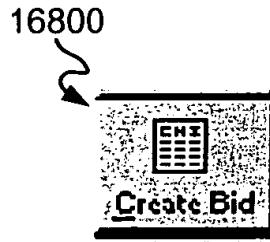
16700

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Create Bid | **Bid Proposal Sent**

Bid Proposal Will Include Checked Documents

General	Cost
<input checked="" type="checkbox"/> Bid Proposal Cover Letter	<input checked="" type="checkbox"/> FOB Price Component Worksheet
<input checked="" type="checkbox"/> General Terms & Conditions	<input checked="" type="checkbox"/> Truckload Freight Worksheet
<input checked="" type="checkbox"/> Usage Estimates	<input checked="" type="checkbox"/> LTL Freight Worksheet
<input checked="" type="checkbox"/> Supplier Facility Worksheet	Blank Sheets
<input checked="" type="checkbox"/> Item Information Worksheet	<input checked="" type="checkbox"/> Supplier Facility Worksheet
<input checked="" type="checkbox"/> Sample Supply Agreement	<input checked="" type="checkbox"/> Item Information Worksheet
<input checked="" type="checkbox"/> BK Specification Request	<input checked="" type="checkbox"/> FOB Price Component Worksheet
LTL Freight Worksheet will be printed by system if necessary.	
Truckload Freight Worksheet	
LTL Freight Worksheet	

FIG. 167



16900

Report 7/2/97

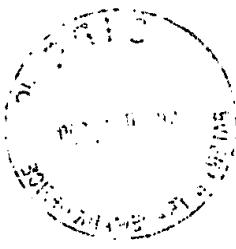
Item Information Worksheet	Supplier: (all)
Bid Proposal Cover Letter	
FOB Price Component Worksheet	
General Terms & Conditions	
Item Information Worksheet	
LTL Freight Worksheet	
Sample Supply Agreement	
Supplier Facility Worksheet	

Restaurant Services, Inc.
Item Information Worksheet

ATTY
DS

FIG. 169

TO 90 & 10 " CANTERBURY



17000



FIG. 170

17100



FIG. 171

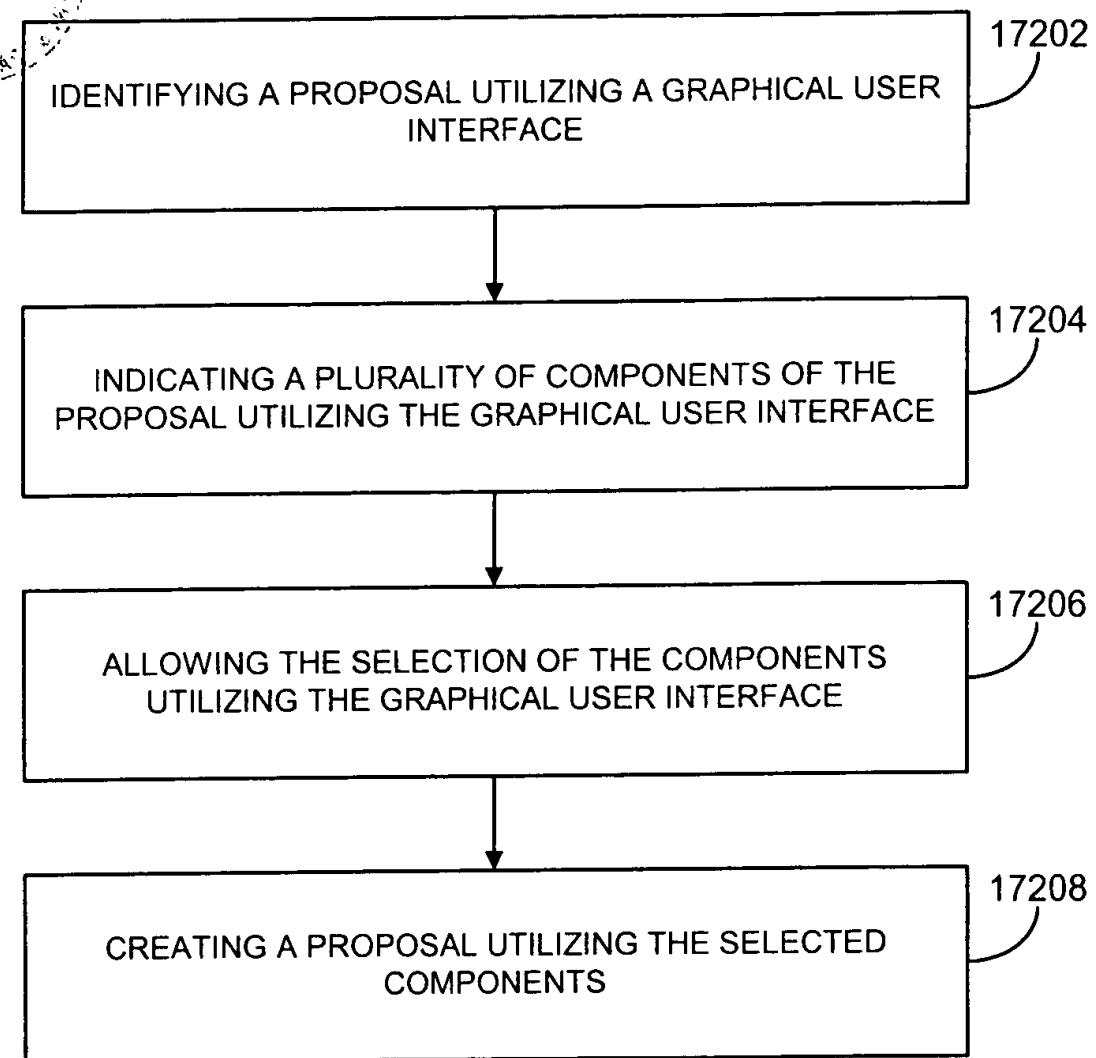


FIG. 172

17300

17300



FIG. 173

17400

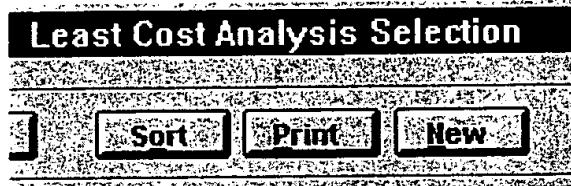


FIG. 174

17500

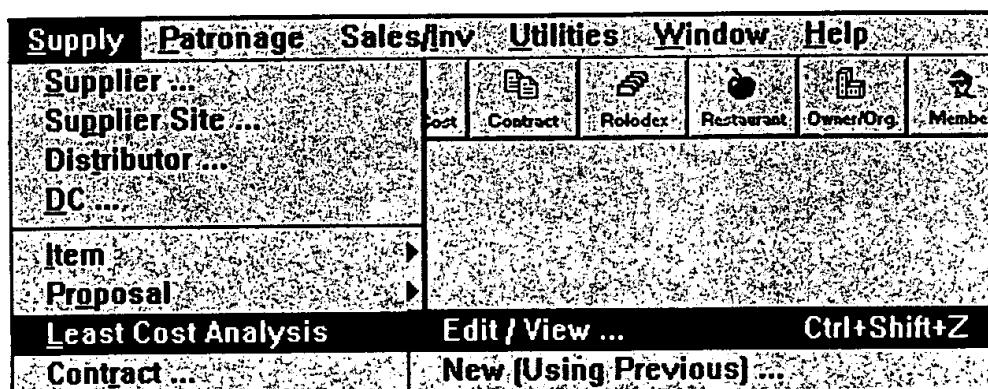


FIG. 175

17600

Bid Proposal Name: (None)

Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98)

Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)

FIG. 176

092822-A-0001

17700

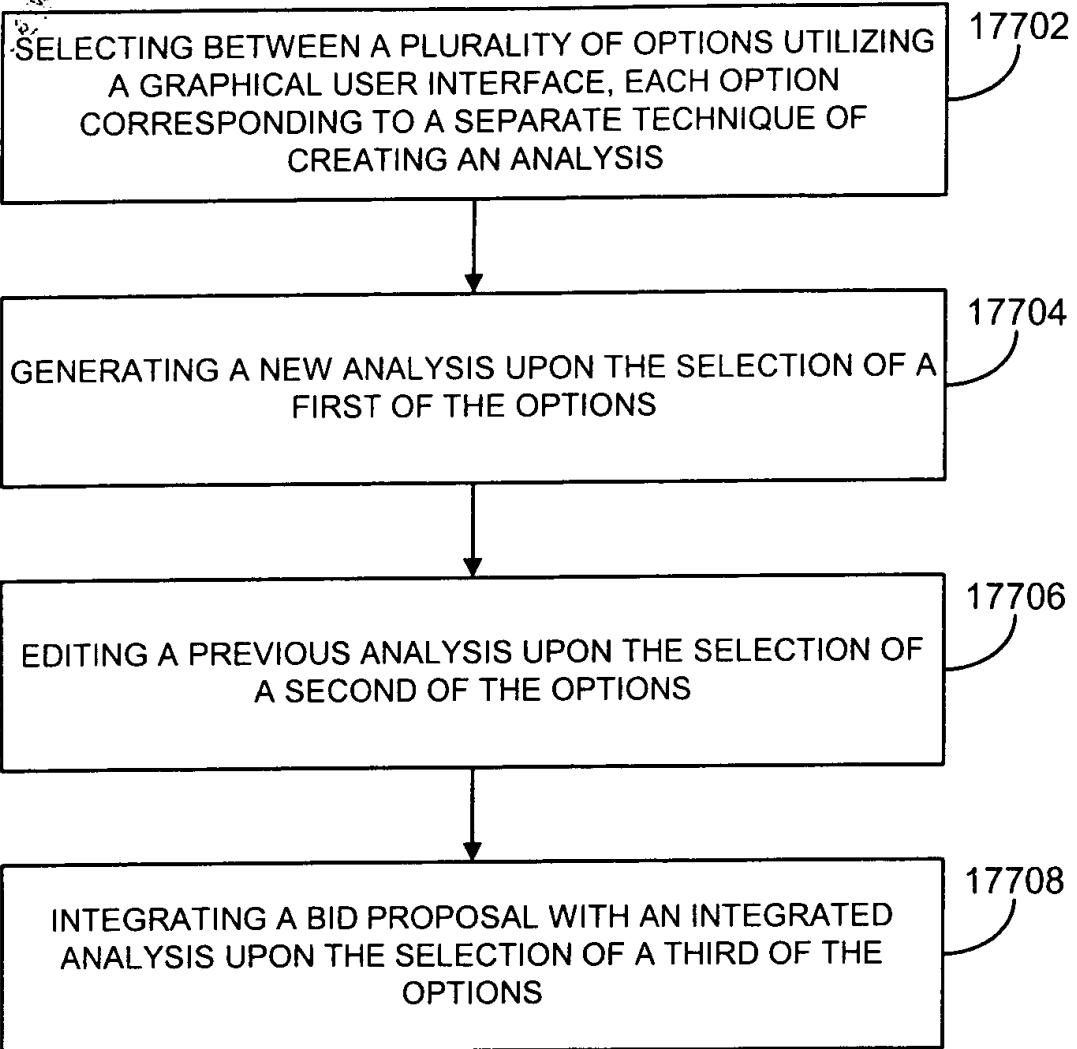


FIG. 177



17800

Analysis Name:	Hash Brown Actual
Analysis ID:	1036
Buyer:	Dennis Clabby
Period of Agreement:	10/1/97 THRU 9/30/98
Unit Of Measure:	CASE(S)

FIG. 178

卷之三

17900

Version (1) of (9)	Base version
What is the max # of FOB points to allocate to each BC ?	One FOB
What is pricing method for this version ?	FOB + Freight
What is the RSI Invoice FOB Upcharge (Downcharge) ?	0.0000
Override RDC Truckload Validation?	No
Solution Strategy:	Standard
Last Revision:	9/15/97 1:04 PM

FIG. 179

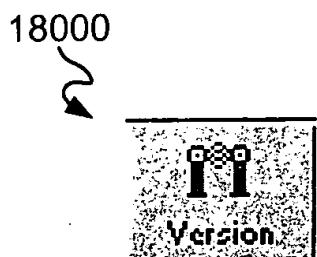


FIG. 180

18100

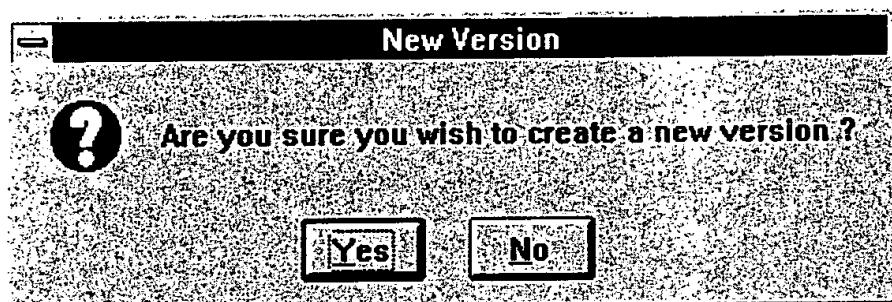


FIG. 181

18200 18202 18204 18206 18208

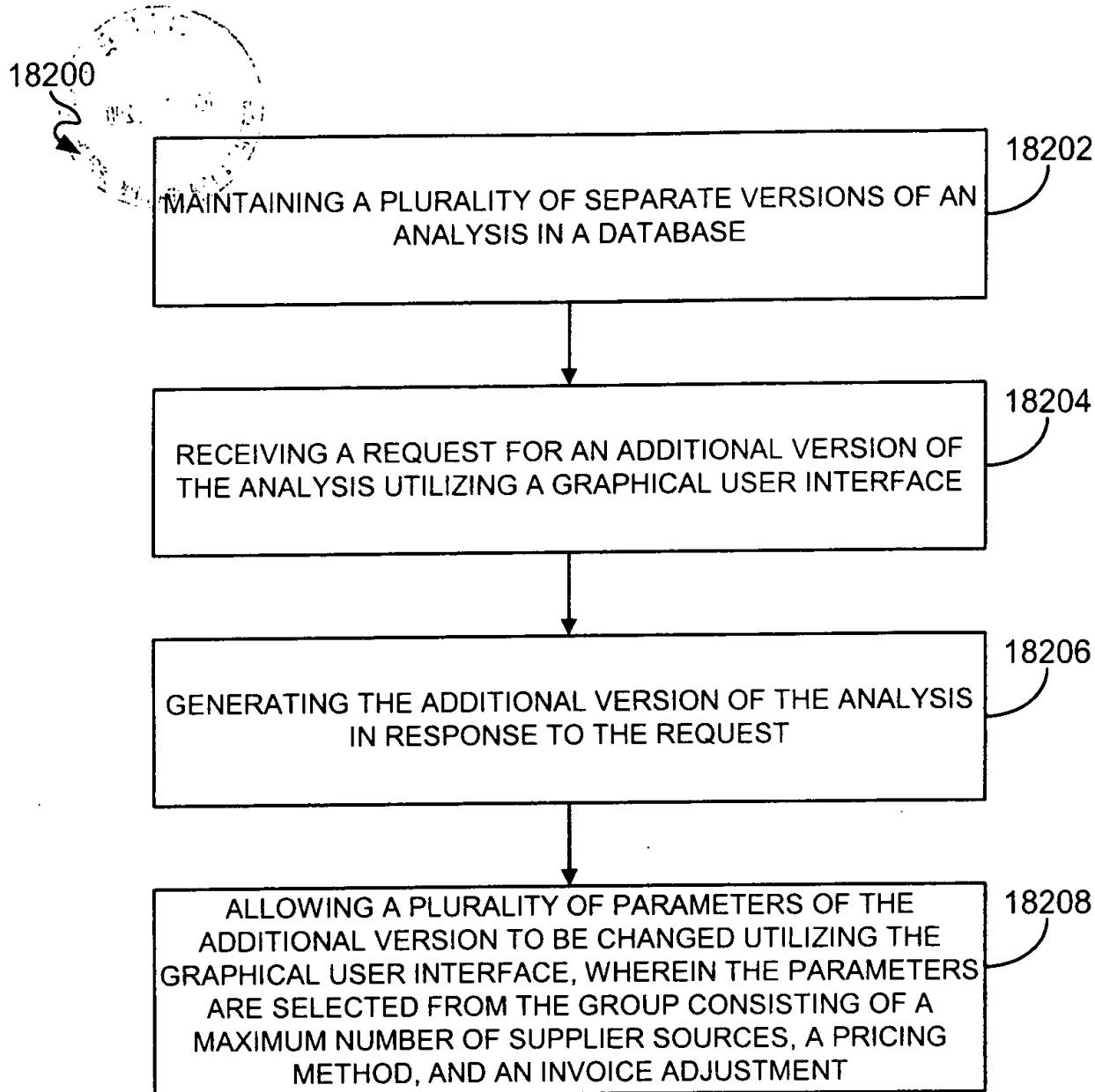


FIG. 182

0 9 8 7 6 5 4 3 2 1 0

18300

18302

Supplier FOB	
Search	Query
Reset	
Query Values	
DOP	
>	
>>	

7 Rows Selected

Supplier FOB
DOPACO-DOWNTOWN, PA
DOPACO-KINSTON, NC
DOPACO-ST. CHARLES, IL
DOPACO-STOCKTON, CA
IMPERIAL BONDWARE-SHELBYVILLE, TN
IMPERIAL BONDWARE-SHELBYVILLE, TN
IMPERIAL BONDWARE-SHELBYVILLE, TN

FIG. 183

1840

18400

Item Description		Conv. Factor
FRIES-COATED (FRZN)		36

18402

FIG. 184

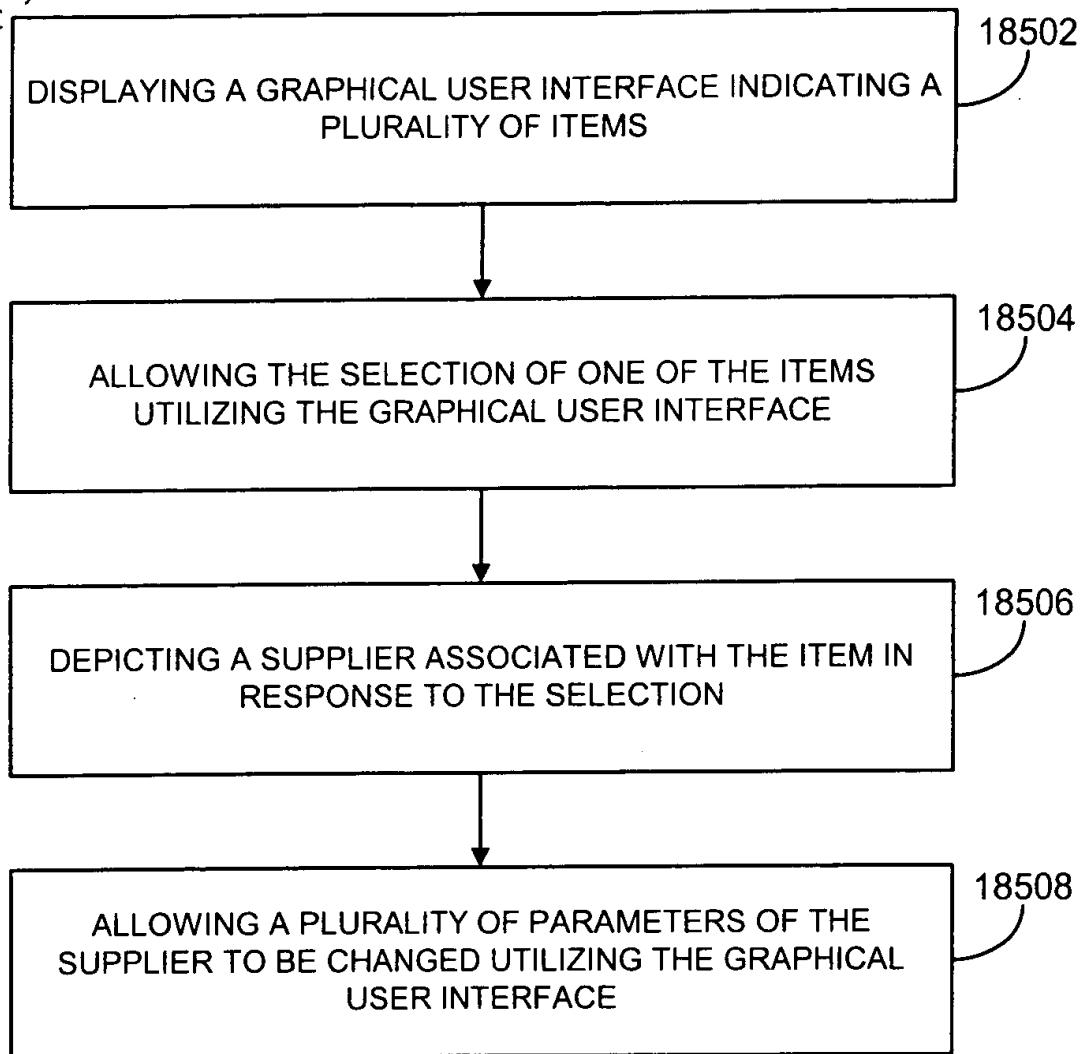
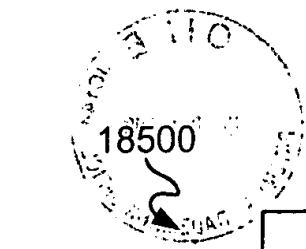


FIG. 185

18600

Item Description	Supplier FOB
CUP-COLD 16 OZ	DOPACO-DOWNTOWN, PA
CUP-COLD 22 OZ	DOPACO-DOWNTOWN, PA
CUP-COLD 32 OZ	DOPACO-DOWNTOWN, PA

Supplier Item Desc:	16 OZ COLD CUP.	Item No:	CP2942
Items per Case:		Tie Qty:	5
Innerpack Content:	1200	High Qty:	5
Item Size:		Cases Per Pallet:	25
Item Shelf Life:		Stacking Allowed:	<input checked="" type="radio"/> Yes <input type="radio"/> No
Case Length:	22.125	Mandatory	
Case Width:	15.125	Case Cube:	3.43 CUBIC FEET
Case Depth:	17.75	Cases Per Truckload:	769
Case U/M INCH(S)		Gross Weight:	29.28 POUND(S)
		Net Weight:	27.28 POUND(S)

FIG. 186

18700



FIG. 187

18800
18801
SEARCH BY NUMBER

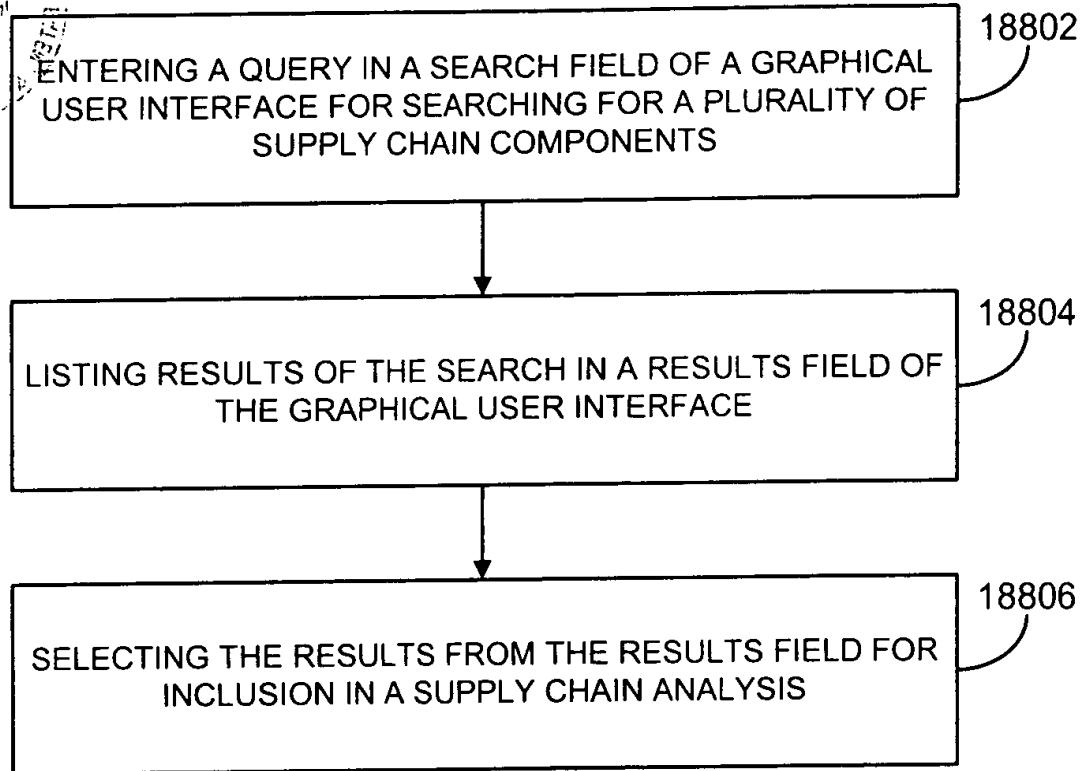


FIG. 188

09845222 • 0980801

18900

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
CAVENDISH FARMS		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
JR. SIMPLOT COMPANY		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.		Pallet	200,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No
Supplier FOB			Minimum	Maximum	Include
LAMB-WESTON, INC.-PASCO, WA			90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.-RICHLAND WA			0	55,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.-AMERICAN FALLS ID			90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 189

19000

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
MCCAIN FOODS		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
NESTLE FOOD COMPANY		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
ORE-IDA FOODS		Pallet	225,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No
Supplier FOB			Minimum	Maximum	Include
MCCAIN FOODS, LTD.-PRINCE EDWARD ISLAND			18,000,000	30,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
MCCAIN FOODS LTD.-PORTAGE LE PRAIRIE			45,000,000	50,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
MCCAIN FOODS, INC.-OTHELLO, WA			27,000,000	132,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 190

TOP SECRET//SI//REL TO USA, UK, FVEY

19100
19102
19104
19106

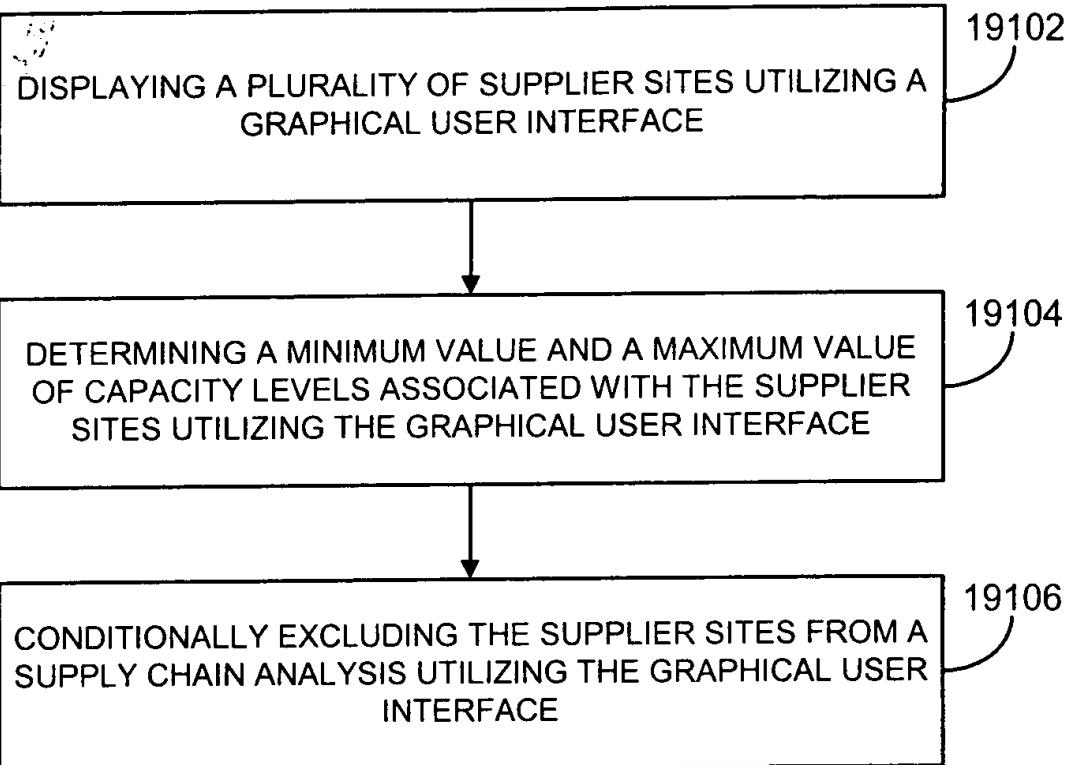


FIG. 191

TO 9040-245860



19200

Supplier	#	Volume
HUDSON INDUSTRIES	0	
INTERNATIONAL DIVERSEFOODS	0	
SUPERIOR COFFEE & FOODS	0	

Supplier FOB	Item	Cont FOB	#	Volume
HUDSON INDUSTRIES-TROY AL	MAYO-BULK	8.4200	0	
HUDSON INDUSTRIES-TROY AL	SAUCE-BULK-TARTAR	9.2300	0	

FIG. 192

19300

Supplier	#	Volume
SSI FOOD SERVICES	0	
TEXAS AMERICAN FOOD SERVICE	0	
WHITEFORD FOODS	0	

Supplier FOB	Item	Cont FOB	#	Volume
TEXAS AMERICAN FOOD SERVICE-TX	BEEF -77%	1.0026	0	
TEXAS AMERICAN FOOD SERVICE-TX	BEEF -77%	1.0016	1	2,090,000
TEXAS AMERICAN FOOD SERVICE-TX	BEEF -77%	1.0010	2	2,508,000

FIG. 193

19300-42407260

19400

Supplier	#	Volume
VENTURA FOODS	0	
VENTURA FOODS	1	100,000

Supplier FOB	Item	Cont FOB	#	Volume
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.9400	0	
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.8400	1	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.5100	0	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.4100	1	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.1200	0	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.0200	1	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.5800	0	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.4800	1	

FIG. 194

•19500

Item Description	Supplier FOB
FRIES-COATED	CAVENDISH-PRINCE EDWARD
FRIES-COATED	J.R. SIMPLOT COMPANY-HERMISTON
FRIES-COATED	LAMB-WESTON INC-PASCO, WA
Distribution Center	Delivered
AMERISERVE-OMAHA, NE	0.3750
AMERISERVE-PLYMOUTH, MN	0.3850
AMERISERVE-WAUKEEHA	0.3670
FLEMING FOODS-KAPOLEI	0.4725
KING PROVISION-ATLANTA	0.3950

FIG. 195

卷之三

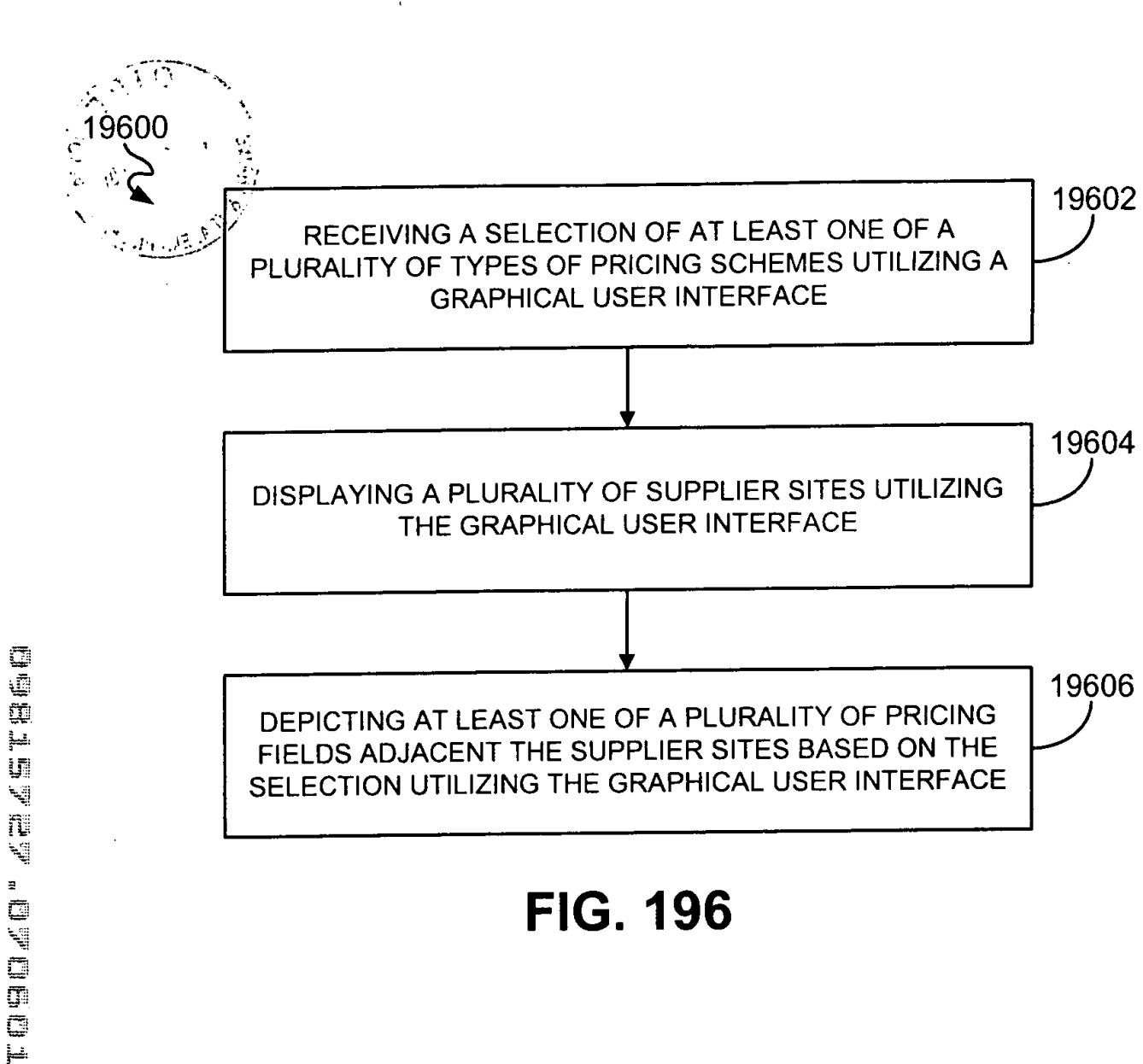


FIG. 196

19700



Total Rest. Growth Amount		Usage Period		
5.00% ~ 19702		09/01/97 to 08/31/98		
Distribution Center	Current Rest. Count	Restaurant Growth %	Projected Avg. Rest. Count	
AMERISERVE-POST-ALBUQUERQUE	27	5.00%	28	
AMERISERVE-POST-DENVER	35	5.00%	37	
AMERISERVE-POST-SALT LAKE UT	2	5.00%	2	
AMERISERVE-OMAHA NE	166	5.00%	174	

FIG. 197

19800



Item	Item Growth %	Usage Period					
CHICKEN-PATTY	.00						
Distribution Center	Previous Rest. Count	Projected Rest. Count	Coeff. Factor	Avg. # RM	DC/Item Growth	Projected Usage	
AMER-OMAMA	44,035	166	98.49%	24.12	4.00%	49,205	
AMER-PLYMOUTH	37,141	177	100.00%	18.30	5.00%	40,823	
AMER-MILWAUK	38,520	188	100.00%	19.02	0.00%	42,909	

FIG. 198

19700-19800-02001

TRANSFORMATIVE TECHNOLOGY

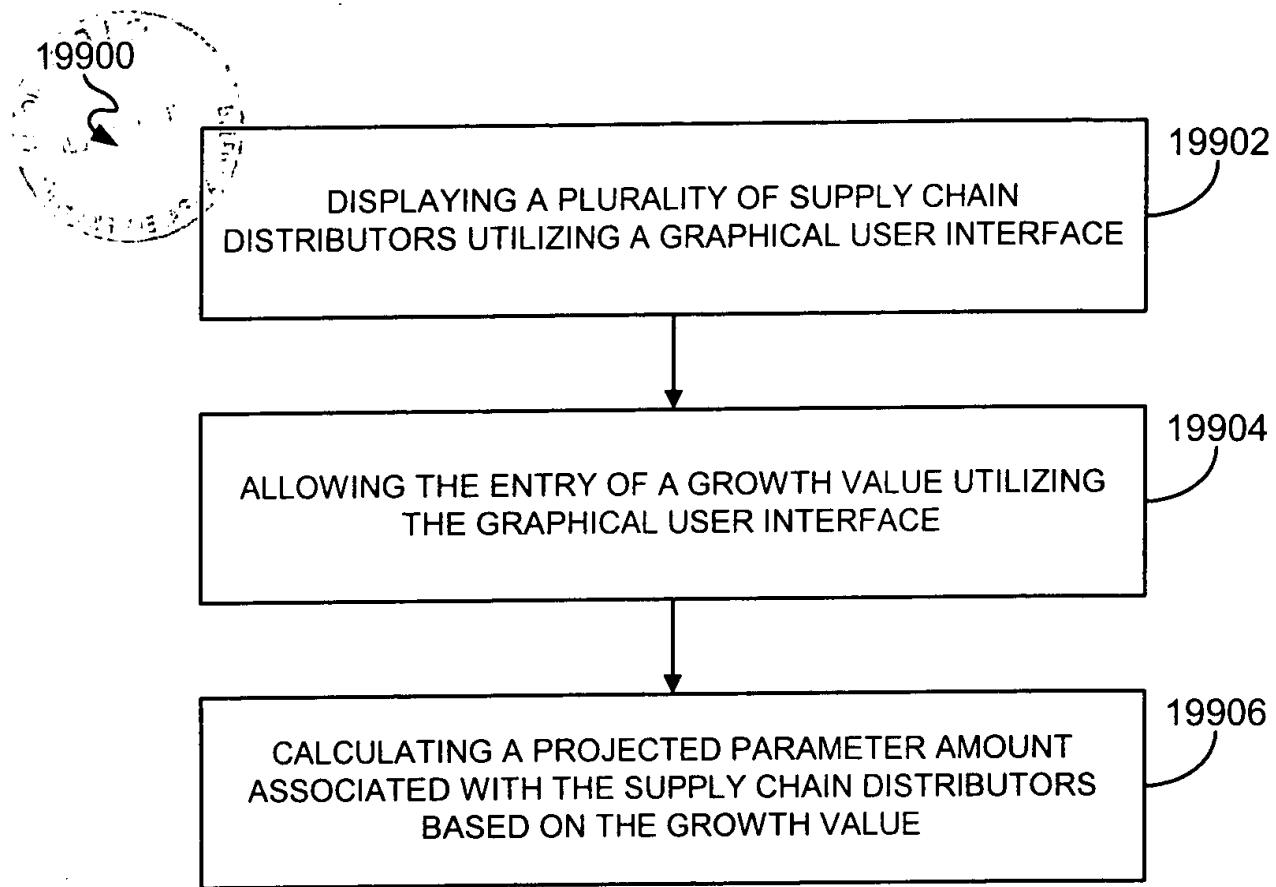


FIG. 199

20000

Supplier FOB	Address	
CAVENDISH FARMS	Dieppe	NB E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR 99999
LAMB-WESTON, INC-AMERICAN FALLS ID	American Falls	ID 83211
Distribution Center	Lane Restriction	Honor TL Rate
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver <input type="radio"/> Required <input checked="" type="radio"/> Excluded	[]
AMERISERVE/POST-DENVER	<input type="radio"/> Solver <input type="radio"/> Required <input checked="" type="radio"/> Excluded	[]
AMERISERVE/POST-SALT LAKE UT	<input type="radio"/> Solver <input type="radio"/> Required <input checked="" type="radio"/> Excluded	[]
AMERISERVE-OMAHA, NE	<input type="radio"/> Solver <input type="radio"/> Required <input checked="" type="radio"/> Excluded	[]
AMERISERVE-PLYMOUTH, MN	<input type="radio"/> Solver <input type="radio"/> Required <input checked="" type="radio"/> Excluded	[]

20002

20100

Supplier FOB	Address	
CAVENDISH FARMS	Dieppe	NB E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR 99999
LAMB-WESTON, INC-AMERICAN FALLS ID	American Falls	ID 83211
Distribution Center	Lane Restriction	Honor TL Rate
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver <input checked="" type="radio"/> Required <input type="radio"/> Excluded	[]
AMERISERVE/POST-DENVER	<input checked="" type="radio"/> Solver <input type="radio"/> Required <input type="radio"/> Excluded	[]

FIG. 201

20200

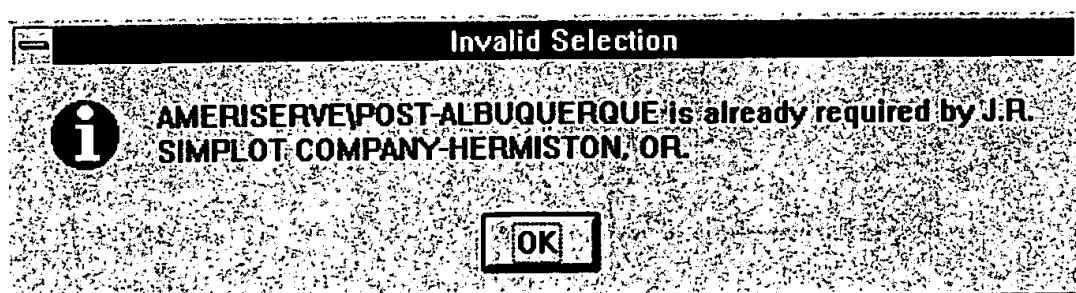


FIG. 202

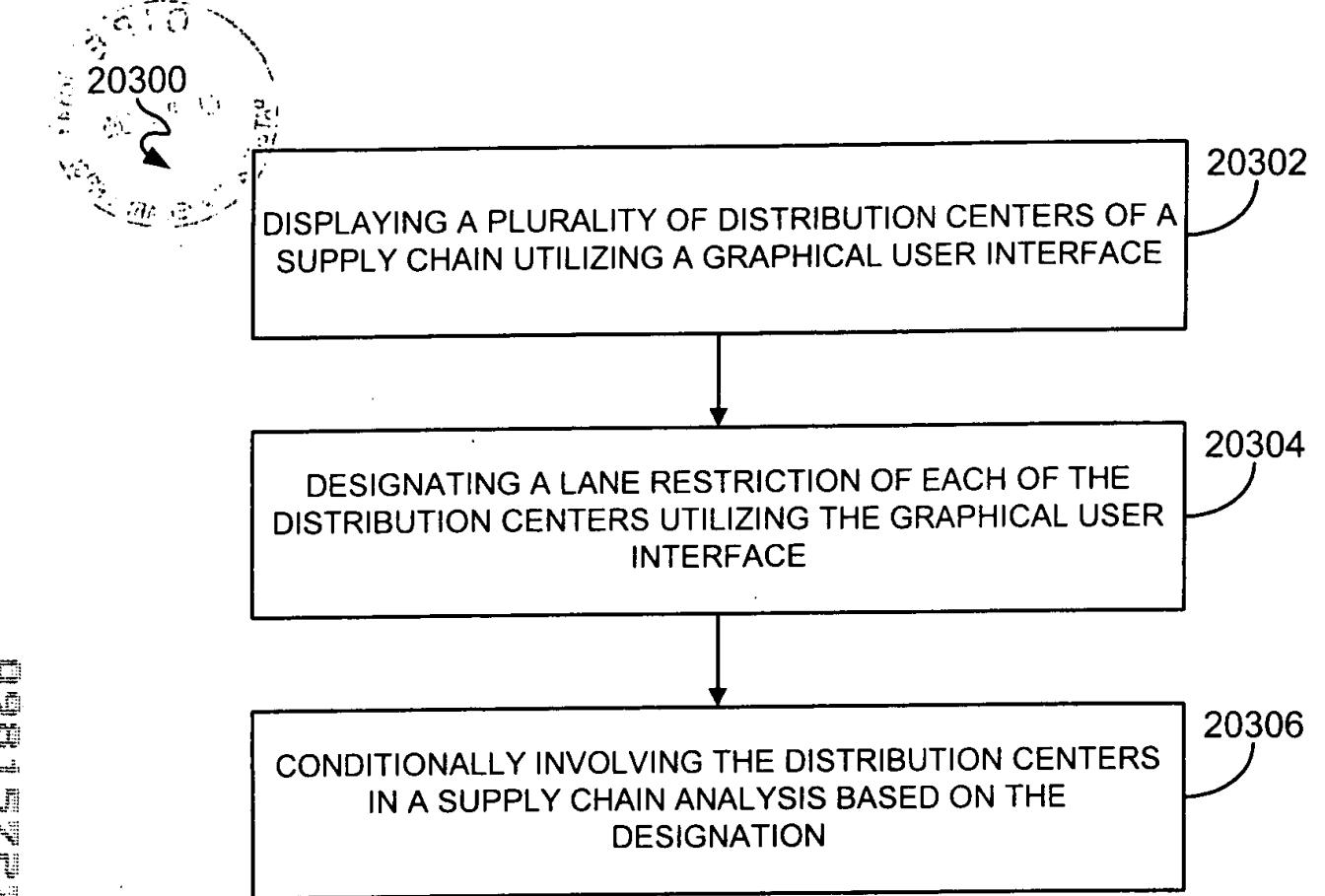


FIG. 203

20400
SPECIAL MAIL

Supplier FOB	Address	
CAVENDISH FARMS Dieppe	NB E1A6X4	
J.R. SIMPLOT COMPANY-HERMISTON, OR Hermiston	OR 99909	
LAMB-WESTON, INC- AMERICAN FALLS ID American Falls	ID 83211	
Distribution Center	Truckload Freight	Lane Distance
AMERISERVEPOST-ALBUQUERQUE	1,617	
AMERISERVEPOST-DENVER	1,277	
AMERISERVEPOST-SALT LAKE UT	691	

FIG. 204

20500
SPECIAL MAIL

Supplier FOB	Address				
O.K. FOODS-FORT SMITH AR Fort Smith	AR 72904				
TYSON FOODS-GREEN FORREST AR Green Forest	AR 72638				
TYSON FOODS-RUSSELVILLE AR Russelville	AR 72601				
Distribution Center	Weight Minimum	LTL LBS 0 to 1,000 LBS 1,001 to 5,000 LBS 5,001 to 10,000 LBS 10,001 to 20,000 LBS			
PS-ATLANTA	15,000				1.10
PS-BURLINGTON	15,000	400.00			1.20

FIG. 205

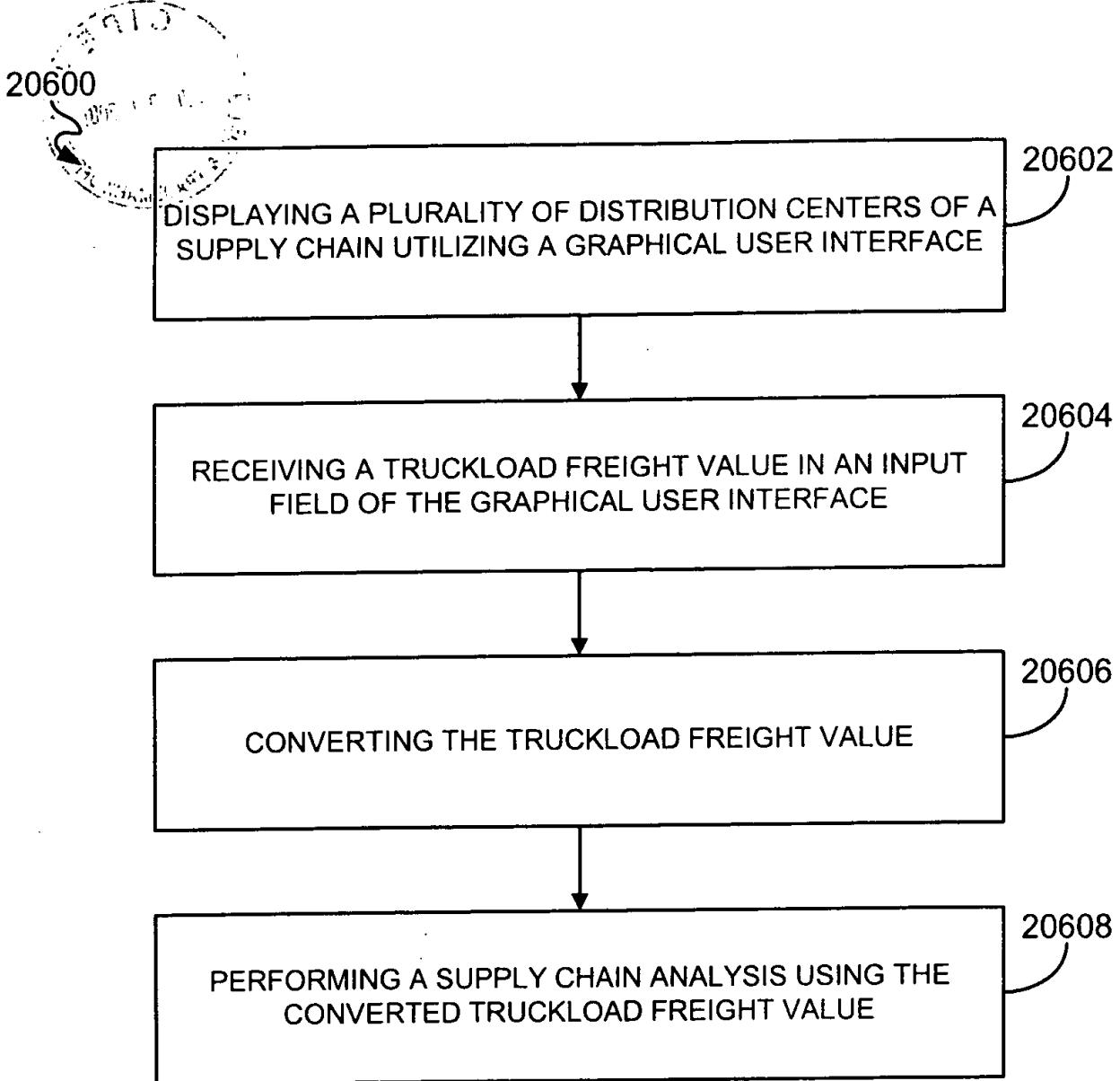


FIG. 206

099815200000000000

20700

Analysis Region	Force FOB
MCCABE-PORTLAND/RMW-ANCHORAGE	<input type="radio"/> Yes <input checked="" type="radio"/> No
Distribution Center Name	Site Role
MCCABE QUALITY FOODS-PORTLAND RESTAURANTS NW-ANCHORAGE	Corporate & FOB Point Corporate & FOB Point

FIG. 207

0484524 42607
T090400

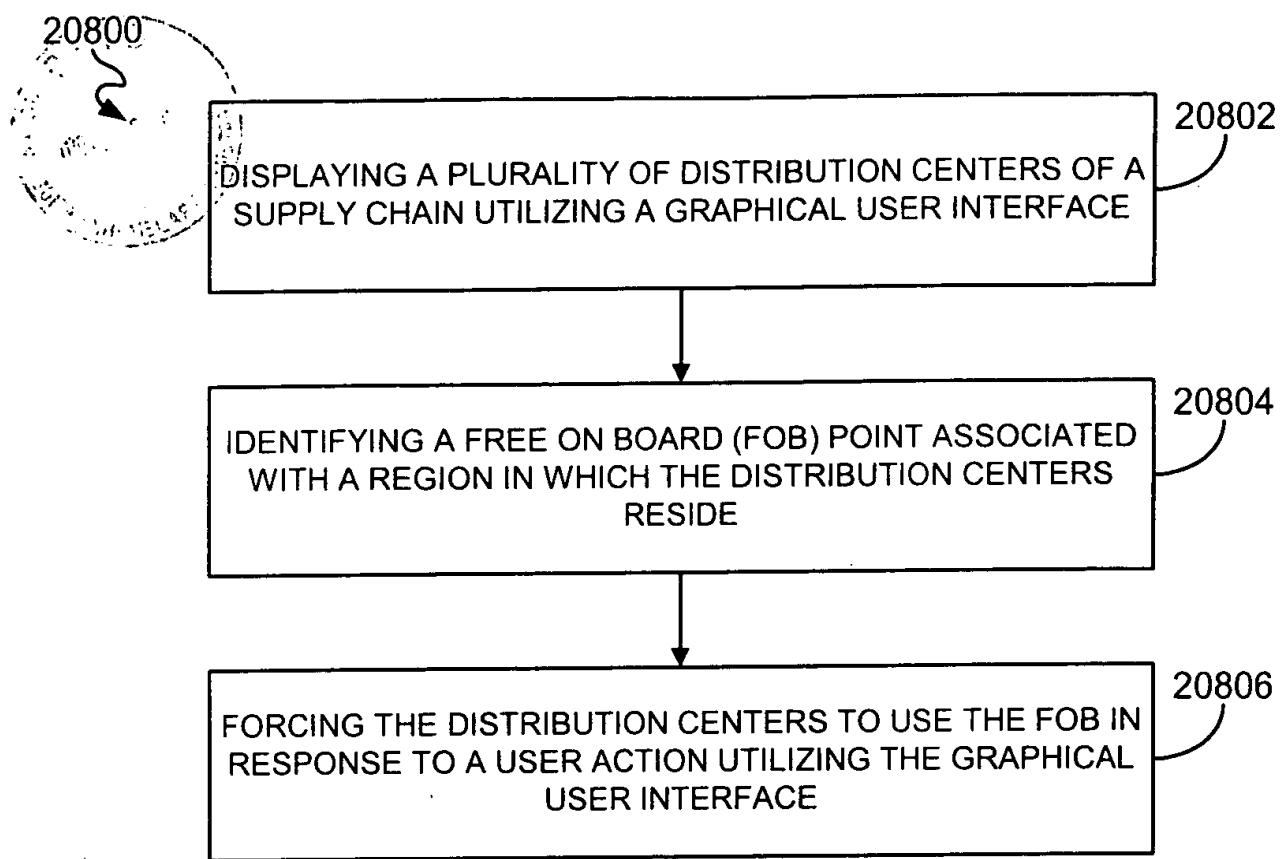


FIG. 208

20900

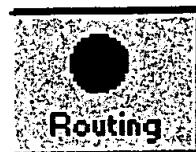


FIG. 209

21000

Report Selection

Report Type:	Optimal Product Routing	Report Name:	Freight Information Provided
Report Parameters		Freight Information Provided	
Supplier:	(All)	LTL Routing Grid By Lane	
Supplier FOB:	(All)	Routing Results By Lane	
Distribution Center:	(All)	Routing Results By Lane, Item	
Version:	Base Version	Routing Results w/ RDC Breakout By Lane	
		Routing Results w/ RDC Breakout By Lane, Item	
		TL Freight Variance Analysis	

FIG. 210

09815224 020601

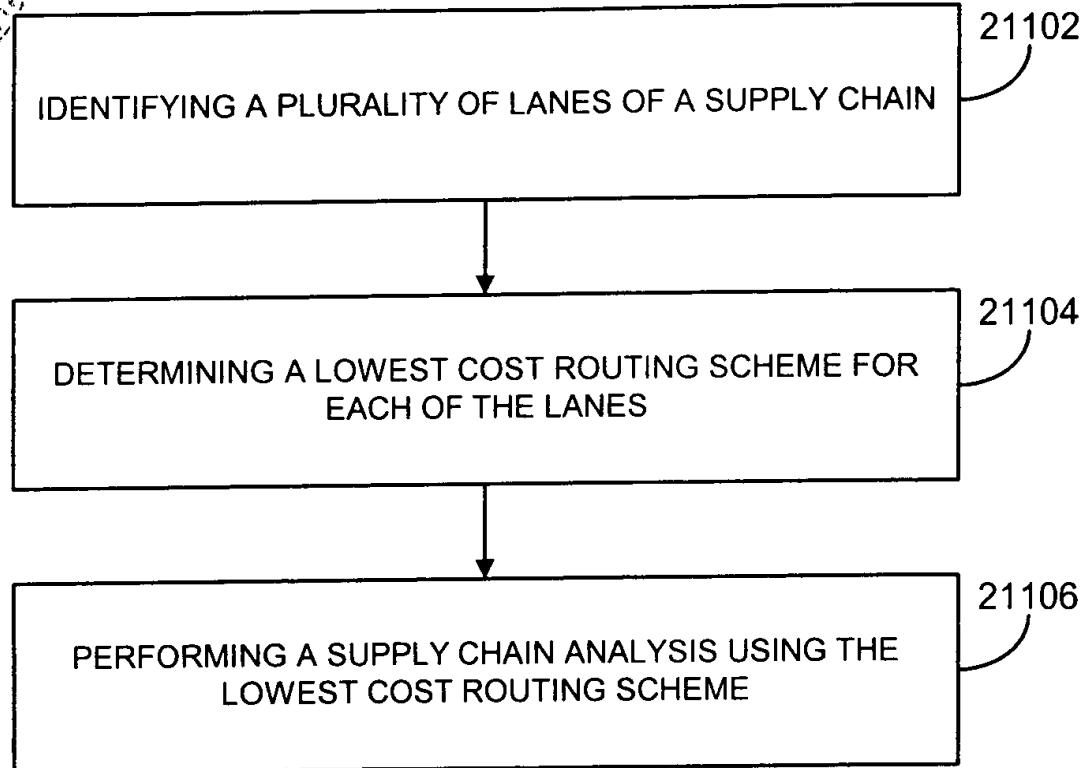
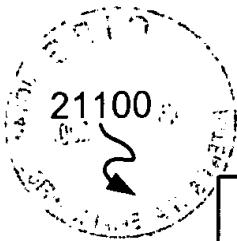


FIG. 211



21200

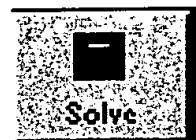


FIG. 212

21300

21302

Report Selection		Report Name:
Report Type:		Awarded Volume by Item - Detail
Awarded Volume		<input checked="" type="checkbox"/>
Awarded Volume		<input type="checkbox"/>
Comparison Reports		<input type="checkbox"/>
Cost Matrix Preview		<input type="checkbox"/>
Optimal Product Routing		<input type="checkbox"/>
Tab Reports		<input type="checkbox"/>
New Capacity & Prices		

FIG. 213



21400

- Awarded Volume by Item - Detail
- Awarded Volume by Item - Detail**
- Awarded Volume by Item - Freight
- Awarded Volume by Item - Summary
- Competing DC Freight Analysis by Item
- Lane Assignment Matrix
- Lane Weighted Average Delivered Cost

FIG. 214

21500

- Assigned Volume Percentages (no conversion)**
- Assigned Volume Percentages (with conversion)
- Invoice FOB Detail Comparison (no conversion)
- Invoice FOB Detail Comparison (with conversion)
- Invoice FOB Savings Comparison (no conversion)
- Invoice FOB Savings Comparison (with conversion)

FIG. 215

21600

Report Type:	Report Name:
Comparison Reports	<input type="button" value="▼"/>
Assigned Volume Percentages (no conversion)	

FIG. 216

21700

- Report Name:**
- Assigned Volume Percentages (no conversion)
- Assigned Volume Percentages (no conversion)
- Assigned Volume Percentages (with conversion)
- Invoice FOB Detail Comparison (no conversion)**

FIG. 217

21800

Item: HASH BROWNS(ROUND)

Comparison Versions:

- Base version
- With LTL riding with CCF, forced TL
- LTL moving with CCF, no Cavendish

Include Cost Matrices: Yes No

FIG. 218

093015Z MAY 00 ZULU

21900



FIG. 219

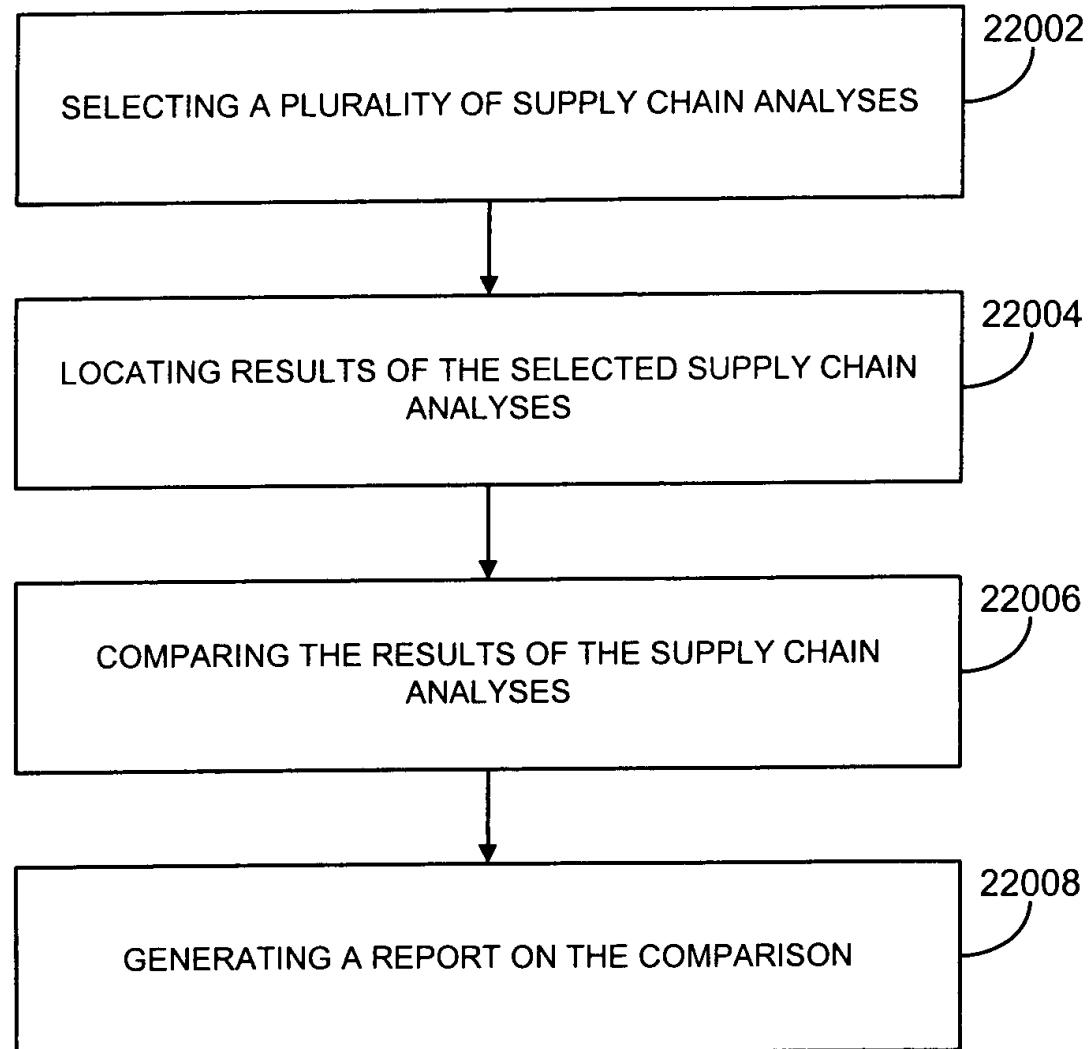
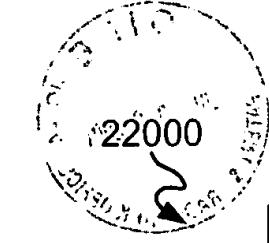


FIG. 220

109040-A245T860



22100

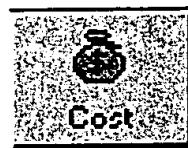


FIG. 221

TO 90240 - 62512260

22200

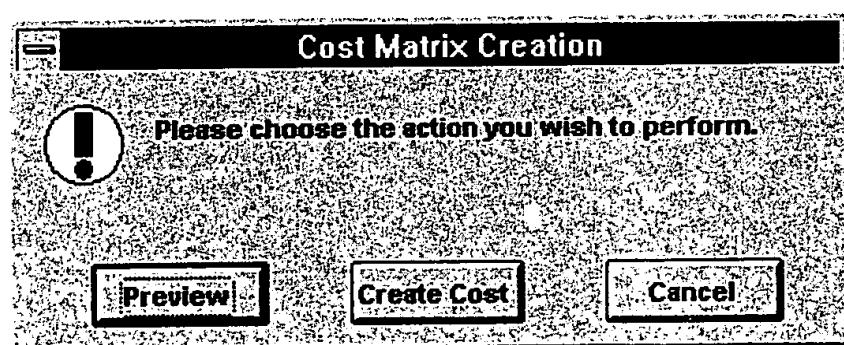


FIG. 222

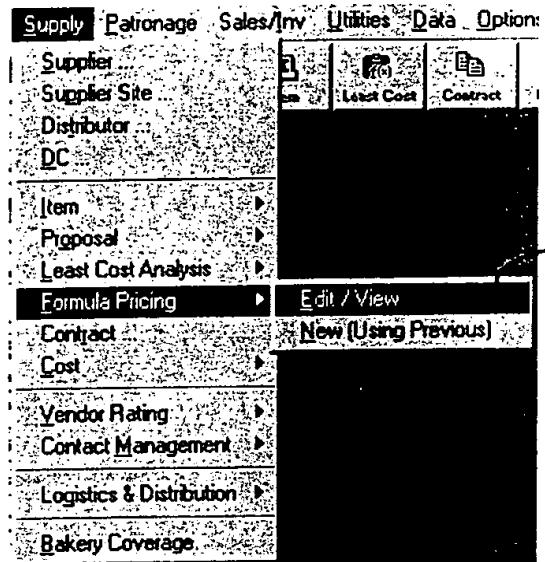
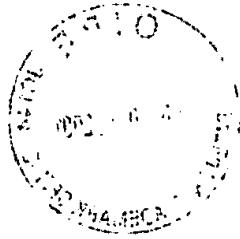


FIG. 223

22400

Formula Pricing - BEEF - 77% - 04/06/98

General Info	Pricing	Freight	Formulas	Block Cost	Adjustments
<p>Pricing ID: <input type="text" value="12"/></p> <p>Description: <input type="text" value="Beef Pricing 04/06/01"/></p> <p>Item: <input type="text" value="BEEF - 77%"/></p> <p>Raw Material Pricing Date: <input type="text" value="04/06/01"/> From: <input type="text" value="03/23/01"/> To: <input type="text" value="04/03/01"/></p> <p>Cost Matrix Begin Date: <input type="text" value="03/15/01"/> End Date: <input type="text" value="03/28/01"/></p> <p>FOB Adjustment Amount: <input type="text" value="0.0000"/></p>					

FIG. 224

22500

Formula Pricing - BEEF - 77% - 04/06/98													
General Info	Pricing		Freight		Formula		Block Cost		Adjustments		IMP AUS		Lean
	Date	FRSH DOM 50% TRIM	FRSH DOM 65% TRIM	FRSH DOM 73% TRIM	FRSH DOM 75% TRIM	FRSH DOM 85% LEAN	FRSH DOM 90% LEAN	FRSH DOM 90% LEAN BL	FRSH DOM 90% LEAN YW	FRSH DOM 90% LEAN YW	FRZN DOM 50% LEAN BL	IMP AUS DOM 50% LEAN	Lean Free Trd Beef
03/23/98	0.8800	0.9100	0.9062	0.9300	0.9318	0.9900	0.9900	0.9950	1.0000	0.9500	0.9500	0.7960	
03/24/98	0.8800	0.9100	0.9149	0.9400	0.9224	0.9800	1.0000	1.0500	1.1000	0.9400	0.9600	0.8400	
03/25/98	0.8800	0.9150	0.8857	0.9100	0.9224	0.9800	1.1000	1.1500	1.2000	0.9500	0.9300	0.8200	
03/26/98	0.8850	0.9155	0.8945	0.9190	0.9275	0.9855	1.2000	1.2500	1.3000	0.9600	0.9500	1.0000	
03/27/98	0.8900	0.9200	0.9344	0.9600	0.9275	0.9855	1.0000	1.0500	1.1000	0.9550	0.9800	0.8400	
03/30/98	0.8800	0.9300	0.9441	0.9700	0.9318	0.9900	0.9995	0.9998	1.0000	0.9870	0.9650	0.7998	
03/31/98	0.8860	0.9160	0.9539	0.9800	0.9412	1.0000	1.1000	1.1250	1.1500	0.9550	0.9870	0.9000	
04/01/98	0.8700	0.9200	0.9383	0.9650	0.9224	0.9800	1.2000	1.2300	1.2600	0.9630	0.9630	0.8840	
04/02/98	0.8500	0.9400	0.9480	0.9750	0.9318	0.9900	1.0000	1.0250	1.0500	0.9540	0.9870	0.8200	
04/03/98	0.8515	0.9700	0.9539	0.9800	0.9412	1.0000	1.1000	1.0750	1.0500	0.9580	0.9870	0.8600	
	0.8753	0.9247	0.9275	0.9529	0.9300	0.9881	1.0690	1.0950	1.1210	0.9572	0.9659	0.8760	

FIG. 225

22600

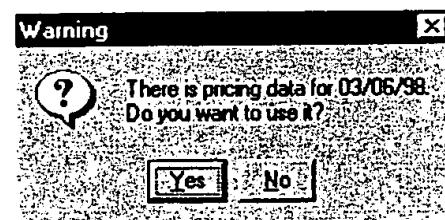


FIG. 226

22700

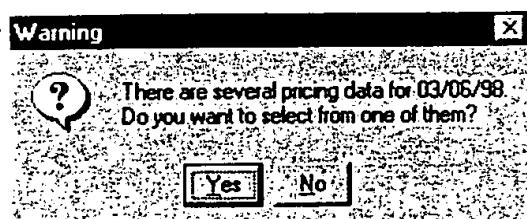


FIG. 227

T091020 "2X5T360

22800

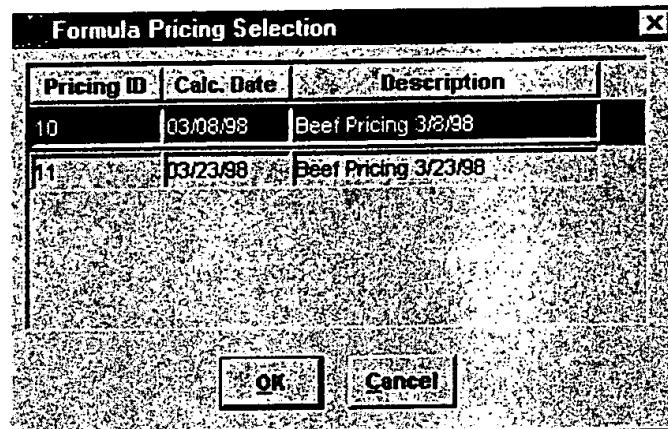


FIG. 228

22900

The dialog box title is "Formula Pricing - BEEF - 77% - 04/06/98". It has tabs for General Info, Pricing, Freight, Formulas, Block Cost, and Adjustments. The Freight tab is selected.

Supplier P.O. Number: AMERICAN FOOD SERVICE
Address: King of Prussia, PA 19406

Supplier P.O. Number: DIVERSITY FOOD PROCESSING-VIRGINIA
Address: Petersburg, VA 23805

Supplier P.O. Number: GOOD SERVINGS PRODUCTS-NH
Address: Manchester, NH 03108

Material Type	Freight Amt
Fresh Domestic 50% Trim	0.0450
Fresh Domestic 65% Trim	0.0000
Fresh Domestic 73% Trim	0.0000
Fresh Domestic 75% Trim	0.0000
Fresh Domestic 80% Lean	0.0000
Fresh Domestic 85% Lean	0.0000
Fresh Domestic 90% Lean	0.0400
Fresh Domestic 90% Lean-Blue	0.0000
Fresh Domestic 90% Lean-Yellow	0.0000
Frozen Domestic 90% Lean	0.0000
Imported Australia 90% Lean	0.0150

FIG. 229

23000

Formula Pricing - BEEF - 77% - 04/06/98													
	General Info		Pricing		Freight		Formulas		Block Cost		Adjustments		
Formula	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Total
AFS-1	0.3120	0.2871											0.5848
DIV-1	0.1400	0.1295	0.2000	0.1949	0.1400	0.1368							0.5941
GS-1	0.3270	0.3042											0.5868
S&C-1	0.2414	0.2200					0.2179	0.2026	0.2179	0.2153	0.2179	0.2386	0.5721
SER-1	0.3250	0.2926											0.5684
TEX-1	0.3090	0.2768											0.5916
WH-1	0.3250	0.2958											0.5765
WIS-1	0.3325	0.2977											0.6018

FIG. 230

23100

Formula Pricing - BEEF - 77% - 04/06/98							
	General Info		Pricing		Freight		
Formula	Raw Material Cost	Yield	Block Cost	Margin	FOB Price	Include?	
AFS-1	\$0.9840	0.99	\$0.9990	0.1232	\$1.1222	<input checked="" type="checkbox"/>	
DIV-1	\$0.9941	0.98	\$1.0123	0.1669	\$1.1792	<input checked="" type="checkbox"/>	
GS-1	\$0.9866	0.98	\$1.0037	0.1287	\$1.1324	<input checked="" type="checkbox"/>	
S&C-1	\$0.9721	1.00	\$0.9721	0.1457	\$1.1178	<input checked="" type="checkbox"/>	
SER-1	\$0.9684	0.99	\$0.9831	0.1325	\$1.1156	<input checked="" type="checkbox"/>	
TEX-1	\$0.9916	0.99	\$1.0067	0.1232	\$1.1299	<input checked="" type="checkbox"/>	
WH-1	\$0.9765	0.98	\$0.9939	0.1275	\$1.1214	<input checked="" type="checkbox"/>	
WIS-1	1.0018	0.98	\$1.0202	0.1334	\$1.1536	<input checked="" type="checkbox"/>	

FIG. 231

A circular library stamp with the number 23200.

23200

Formula Pricing - BEEF - 77% - 04/06/98						
General Info	Pricing	Freight	Formulas	Block Cost	Adjustments	
Formula	Raw Cost	Yield	FOB Price	Margin	Adjustments	Adj. FOB Price
AFS-1	0.9840	0.9850	0.9990	0.1232	0.0000	1.1222
DIV-1	0.9941	0.9920	1.0123	0.1669	0.1500	1.3292
CS-1	0.9886	0.9830	1.0037	0.1287	0.0000	1.1324
S8C-1	0.9721	1.0000	0.9721	0.1457	0.0000	1.1178
SER-1	0.9684	0.9850	0.9831	0.1325	0.0000	1.1156
TEX-1	0.9916	0.9850	1.0067	0.1232	0.0000	1.1299
Amount		Adjustment Desc				
0.1500	Upcharge					

FIG. 232

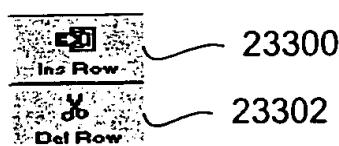


FIG. 233



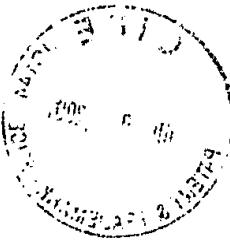
RM Letter

23400

2

10000

23302



23500

: Formula Maintenance

Formula ID	Facility	Description	Short Name
5	AMERICAN FOOD SERVICE	American Food Service Formula A	AFS-1
7	DIVERSITY FOOD PROCESSING - VIRGINIA	DIV Formula - 1b	DIV-1
8	GOOD SERVINGS PRODUCTS - NH	Good Servings Formula 1	GS-1

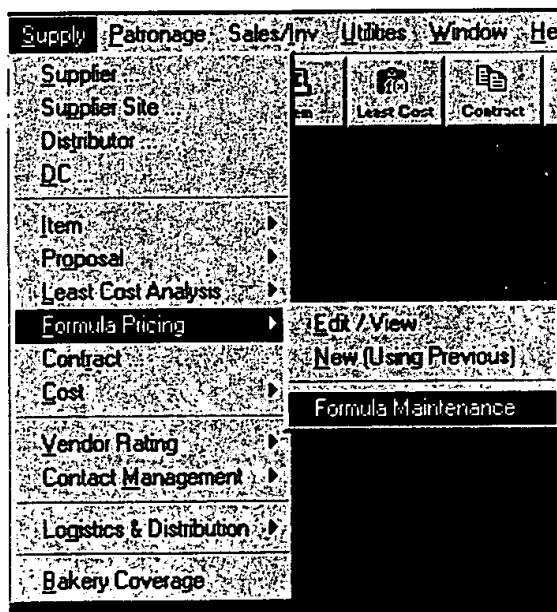
Number of Rows: 14

Material Type	Begin Date	Percentage
Fresh Domestic 50% Trim	10/03/1997	31.2000%
Fresh Domestic 73% Trim	10/01/1996	20.0000%
Fresh Domestic 85% Lean	10/01/1997	5.0000%
Fresh Domestic 90% Lean	10/01/1997	18.8000%

Number of Rows: 6

FIG. 235

01064157222 0706041



23600

FIG. 236